

Ridley gets his way over one poll tax date

Backbenches delighted at Government's about-turn

By Philip Webster, Chief Political Correspondent

Domestic rates are to be abolished throughout England, except in the high spending areas of London, in April, 1990, and replaced immediately by the new community charge.

The decision is a victory for Mr Nicholas Ridley, the Secretary of State for the Environment, and a complete about-turn by the Government in response to pressure from across the Conservative Party.

It reverses the government announcement in July that the poll tax would be phased in alongside the rates for four years from 1990.

A Cabinet committee headed by the Prime Minister

decided the change at a 45-minute meeting yesterday morning, and last night Mr Ridley told the Commons that all local authorities would introduce the charge in one instalment, except the 12 inner London authorities and the outer London borough of Waltham Forest.

In those areas, where spending is high mainly because of the Inner London Education Authority, the domestic rates will be phased out and the full community charge phased in

over four years. Their initial target community charge will be £100 for every adult but their combined rate-charge bills will much higher.

Conservative backbenches were delighted last night over Mr Ridley's triumph over the Treasury, which has always backed phasing across the country because of its desire to keep rates in existence for as long as possible.

They were praising the cleverness of the formula adopted by the Government to determine which councils would phase.

But the Labour Party threatened to "obliterate" the poll tax at the first opportunity.

Mr John Cunningham, the chief opposition environment spokesman, said its introduction in one go would harm family budgets and down the country.

The Government, he said, was in a mess. Introducing the poll tax overnight would create serious difficulties for councils in their increasingly difficult attempts to maintain quality of services.

Under the plan local authorities that budgeted to spend more than £130 per head above the Government's assessment of what was reasonable (the grant-related expenditure assessment, GRE) for the present financial year will have to phase.

In that category are the inner London boroughs of Camden, Greenwich, Hackney, Hammersmith and Fulham, Islington, Kensington and Chelsea, Lambeth, Lewisham, Southwark, Tower Hamlets, Wandsworth and Westminster, and Waltham Forest.

Mr John Heddle, chairman of the Conservative Local Government Advisory Committee and the Tory backbench environment committee, said last night: "The Cabinet has rightly listened to the voice of backbench opinion and to the views of Conservative councils throughout England and Wales."

"The arrangement it has reached to protect London ratepayers from the distortion created by the expenditure of the ILEA is astute in the extreme. Three cheers for backbench power."

The decision in July to go for a four-year phasing-in period was widely seen as a defeat for Mr Ridley, who lost the backing of the Prime Minister for a one-off introduction across the country.

But during the summer widespread party opposition built up to the idea of both systems running side-by-side — with families receiving two separate bills for the charge and the rates — at the time of the next election in 1991 or 1992.

Strong support for a one-fall-swoop introduction at the annual party conference in Blackpool gave Mr Ridley the ammunition he needed to reopen the argument, and backbench meetings since the Commons returned from its summer recess have been overwhelmingly in favour of a one-off introduction for areas apart from London.

That view has been put by MPs in private meetings with the Prime Minister, and her support for the change was decisive, senior government sources disclosed last night.

The high spending authorities in London will be cushioned by low-spending authorities elsewhere, but that was a price that Conservative MPs were more than ready to pay to get a single introduction in their areas.

Mr Ridley, who made the announcement in a Commons written reply, explained that in the phasing authorities households would pay a

proportion of their rates, a proportion declining steadily to zero over the four years.

The safety net arrangements, under which areas with high rate poundages help those with low poundages to maintain a similar standard of service and which should limit the effects of the change on community charge payers and ratepayers, are to remain and will be phased out over four years.

The Government last night gave for the first time the estimated community charges, taking into account the safety net payments, for all local authorities both on inception in 1990 and after four years.

They show that in high-spending Camden a two-adult household would pay of £868 in 1990. By the end of phasing that will be almost £1,600.

Mr Heddle said last night that the next Conservative task was to win the battle of words over the community charge, and ensure that adequate safeguards were built into the legislation to protect those near the poverty line.

An announcement about the change over in Wales, and details of community charges there, has yet to be made.

parties that formed the previous ruling coalition with his Christian Democrats. But it was not clear whether the Liberals, who brought down the Government, would be included in the new coalition, which could be formed by the end of the week.

Full story, page 8

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parties that formed the previous ruling coalition with his Christian Democrats. But it was not clear whether the Liberals, who brought down the Government, would be included in the new coalition, which could be formed by the end of the week.

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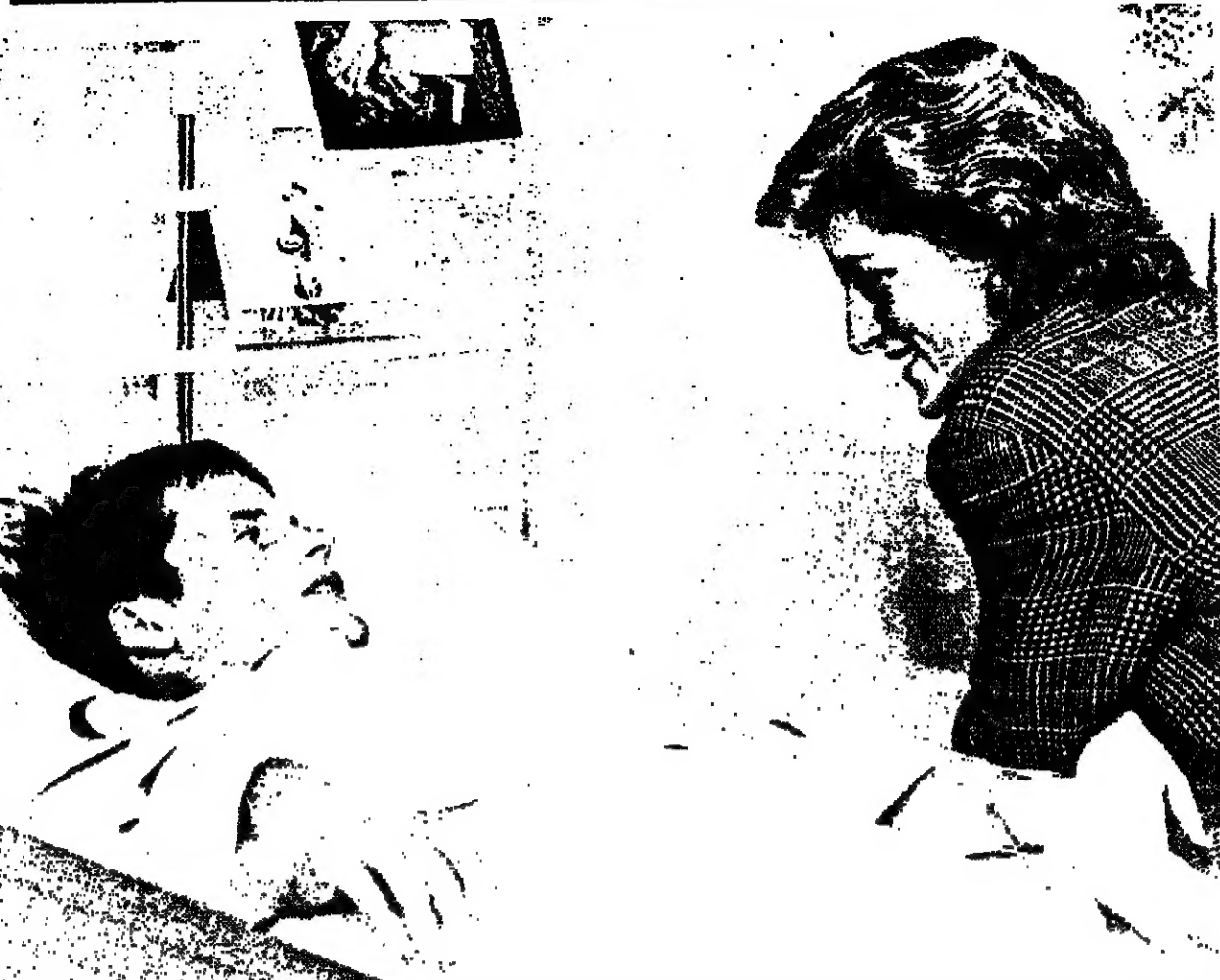
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Princess brings the smiles back to Enniskillen



The Princess of Wales talking in hospital with Constable Peter McBrien, whose vertebrae were crushed in the bombing

Victims cheered by royal visitors

By John Cooney

The Prince and Princess of Wales brought new heart to Enniskillen yesterday with a surprise two-hour visit to meet survivors of the IRA bomb.

During their visit the royal couple talked to relatives of the 11 people who died in the Remembrance Sunday attack, and departed from royal precedent to sign autographs for two teenage boys whose legs were broken in the blast.

This was the Prince and Princess's first official visit to Northern Ireland.

They were impressed by the lack of bitterness shown by the relatives of the dead, particularly Mr Gordon Wilson, whose daughter Marie's last words were: "I love you very much Daddy."

Security was intense as the royal couple arrived at the St Angelo Army base in an RAF Wessex helicopter which was escorted by four other helicopters.

Accompanied by Mr Tom King, the Secretary of State for Northern Ireland, they were taken in an armoured plated car to the Ernie Hospital where they met seven of those injured in the explosion.

Checkpoints were set up by the Royal Ulster Constabulary on the road to and from the Ulster Defence Regiment's base and around the Ernie Hospital.

At the hospital the Prince and Princess thanked doctors and nurses for the magnificent and compassionate way they had treated more than 60 people injured in the bomb blast.

Princess Diana, wearing a two-piece Glenagary check suit and black cape, hugged baby Sarah-Jane Tiernan who was born five-and-a-half hours after the explosion. She weighed eight pounds four ounces. Her mother, Mrs Jean Tiernan, works at the hospital.

She said jokingly to Princess Diana: "I had a good excuse for not turning out with my colleagues."

Prince Charles greeted Austin Stinson, a local businessman, with whom he had spoken to by telephone last Tuesday.

Mr Stinson, who is recovering from a pelvic injury, said: "I never thought I would get the opportunity to see them."

RUC Constable Peter McBrien, who has crushed vertebrae, described the Prince and Princess as very nice people. "It has been the greatest honour I have ever had."

Continued on page 24, col 6

Grade switch stuns the BBC

By Richard Evans, Media Editor

Mr Michael Grade left broadcasting colleagues stunned last night as he cleared out his desk at the BBC to take up a £65,000 appointment as chief executive of Channel 4.

The director of programmes, who relished the ratings battle with ITV and achieved notable success screening *EastEnders*, *Wogan* and *Dalziel*, will now be in charge of Britain's highbrow TV station, where minority tastes come before mass consumption.

Last night, only four days after he was asked if he was interested in the job, two puzzling questions remained unanswered. Why did the man known as a populist and groomed for success in BBC television suddenly decide to make the huge switch — and how badly will it shake the corporation he leaves?

Mr Grade, who was set to become managing director of BBC network television in succession to the father-like figure of Mr Bill Cotton early in 1988, would have had resources at his disposal beyond the wildest dreams of Channel 4. But even a eleven-hour night failed to change his protégé's mind.

In spite of official denials, BBC insiders confirmed yesterday that Mr Grade had been involved in repeated clashes with Mr John Birt, the deputy director general at the BBC.

Mr Grade, who is expected to quickly entice Mr Peter Hobbson, his deputy at the BBC, to Channel 4, said yesterday that he had been asked last Friday if he was interested in the job.

Photograph, page 2

What made Grade go? page 33

£2bn surplus puts Lawson on course for tax cuts

By David Smith, Economics Correspondent

The Chancellor of the Exchequer is firmly on course for the first "budget surplus" in Britain for nearly 20 years. The public sector may show a repayment of £2 billion or more — its best ever.

Public finances are in such good shape that they present no barrier to the aim of Mr Nigel Lawson to cut the basic rate of income tax to 25p in the pound and the top rate to 50p in his Budget next March.

But optimism in the financial markets continued to be clouded by the slow progress towards a budget deficit-cutting deal in Washington, and the FT-SE 100 index closed 24.6 points down at 1,660.1.

Latest statistics suggest the Treasury's forecast of a £1 billion public sector borrowing requirement for the present financial year — made in the Chancellor's Autumn Statement this month — is out of date.

The City believes the buoyancy of tax revenues will produce a PSBR of minus £1 billion or more this year — the first time since 1969-70 that there has been a net repayment of government borrowing.

"The figures were extremely good," said Mr Kevin Boakes, economist at Greenwell-Montagu, the broker. "The outlook is for a surplus of £1 billion for the year, and it could be a lot more than that."

"The Chancellor has plenty to spend on tax cuts to prevent Britain going into a recession," said Mrs Evelyn Brodie, economist at Morgan Grenfell, the merchant bank. "He could have £4 billion for tax cuts if he raised the PSBR to its original target."

Treasury figures published yesterday showed a public sector repayment — receipts

exceeded outgoings — of £1 billion last month, despite the fact that the Government has yet to show a net gain on the BP share sale. Only £900 million of the expected £2.5 billion proceeds from the sale came in last month. But the Treasury paid out £1.5 billion to BP for the rights issue that accompanied the share sale.

This month, the Treasury will receive £1.6 billion from BP, and this will produce another negative borrowing figure. Borrowing is traditionally low or negative in the final months of the financial year.

If the borrowing figures for the November-March period merely matched those for last year, after adjusting for the changed pattern of privatization proceeds, the PSBR would be negative by about £100 million.

On Wall Street last night, the Dow Jones industrial average was down 45.42 points at 1,903.68.

Continued on page 24, col 7

Iran arms report 'harsh' on Reagan

From Michael Binyon, Washington

Angry Republican members of the Iran-Contra investigating committee have sharply denounced the committee's final report, to be published today, which according to *The New York Times* will accuse President Reagan of trying to bend the law and of wilfully ignoring what his subordinates were doing.

The Republican minority report, from eight members of the joint congressional committee, says the main document reaches "hysterical conclusions" and goes on to dispute vigorously the blame the majority puts at the door of President Reagan.

The thrust of the long-awaited 300-page document, according to *The New York Times*, will be harsh on President Reagan, but it will not accuse him personally of deception.

It will strongly suggest, however, that Mr William Casey, the late Director of the CIA, and other key figures in the White House, broke the law in ignoring the Boland Amendment, banning US aid to the Contras.

The Republican dissenters on the committee said the main report read "as if it were a weapon in the ongoing guerrilla warfare" between Congress and the White House.

"There was no constitutional crisis, no systematic disrespect for the rule of law, no grand conspiracy and no administration-wide dishonesty or cover-up," the minority report said. The Reagan Administration was guilty only of "mistakes in judgement and nothing more". It added: "In our view the Administration did proceed legally in pursuing both

Continued on page 24, col 7

Goria tackles coalition

Rome — President Cossiga has asked Signor Giovanni Goria, who resigned as the Italian Prime Minister last weekend, to try to form a new Government to end the country's political crisis (Roger Boyes writes).

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parties that formed the previous ruling coalition with his Christian Democrats. But it was not clear whether the Liberals, who brought down the Government, would be included in the new coalition, which could be formed by the end of the week.

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Kremlin confirms Yeltsin ill

From Christopher Walker, Moscow

In an effort to quell rumours about Mr Boris Yeltsin, the Kremlin yesterday confirmed that the outspoken former Moscow Communist Party chief was ill in hospital, but denied that his condition was critical or that he had committed suicide after his denunciation last week.

The admission came after growing public protests about Mr Yeltsin's sacking seen as a reflection of his popularity in the capital.

Mr Yuri Gromitskiy, deputy chief of the Foreign Ministry's Information Directorate told a crowded news conference supposedly dedicated to international affairs: "I can say that Boris Nikolayevich Yeltsin is not well, but he is alive. He has been in hospital for several days."

Pressed to comment on reports that Mr Yeltsin, aged 56, had suffered a heart attack or committed suicide, he said: "I categorically reject these rumours."

The statement was the first official admission of Mr Yeltsin's illness.

IN PART 2

Nuclear deal

The Government is likely to demand undertakings from companies wishing to enter a privatized generating industry that they will invest in nuclear power. Page 25

TIMES FOCUS

Sixty companies received the first National Training Awards yesterday. A Special Report reviews the scheme. Pages 16-19

Portfolio Gold

The £24,000 prize in The Times Portfolio Gold competition was won yesterday by a reader from Tunbridge Wells, Kent. Details, page 3. Portfolio list, page 29.

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NEWS SUMMARY

Post strike looms after union vote

Senior Post Office managers are working on contingency plans to deal with 100 million items a day during the peak Christmas period if postal workers go ahead with their threat of industrial action (John Spinks writes).

Mr Kenneth Young, the Post Office vice-chairman, refused to give details of the plans, saying it was hoped that talks now going on would be successful in heading off the action.

But, he added: "If it does come to action we will not be able to maintain a full Christmas service".

Mr Young was speaking after leaders of the Union of Communication Workers announced that the ballot of their members had resulted in a vote in favour of industrial action, which will begin before December 10 unless agreement is reached on the union's claim for a reduction in the working week. They want it cut from 43 hours to 40.

Voting was 73,349 (55.5 per cent) in favour of taking action with 58,432 (44.5 per cent) against, from a turnout of 80 per cent of the 166,000 members eligible to vote, the highest in the union's history.

Pier gets Leeming an award

Wigan Pier, butt of generations of music hall jokes, yesterday won a special award for inner city revival in the Civic Trust awards.

The pier, transformed from a derelict coal wharf into a £4 million heritage centre with museums, restaurant and public house, won a special sponsor's award as well as being one of 17 recipients of Trust awards.

Other winners included Albert Dock, Liverpool, the Prince of Wales's conservatory at Kew, and the New Concordia Wharf in London's Docklands.

Leeming attack

A youth who sprayed ammonia in the face of Miss Jan Leeming, the former news-caster, and stole her handbag was sentenced at Knightsbridge Crown Court yesterday to five years' youth custody yesterday.

Richard Green, aged 18, of White City Estate, Shepherd's Bush, west London, who was with two other youths, attacked Miss Leeming in the BBC Television Centre.

He admitted aggravated burglary and robbing Miss Leeming and pleaded guilty to several other offences.

Cannabis PC cleared

A policeman who told the Central Criminal Court that "lots of officers" smoked cannabis was cleared yesterday of being involved in drug dealing.

Constable Edward Grier, aged 37, of Aston Road, Wimbledon, south-west London, was found not guilty at the end of a two-week trial during which he admitted regularly smoking cannabis and said: "I know lots of officers in London who do it. We don't regard it as wicked."

He was cleared of conspiracy to supply cocaine and heroin, acting to pervert justice, and robbing a "pusher" of seven ounces of cocaine.

Scargill challenger attacked

Cosa, the white-collar section of the National Union of Mineworkers, is to nominate Mr John Walsh, from North Yorkshire, to challenge Mr Arthur Scargill for the union presidency.

Cosa's Midlands branch, the largest in the union, meets today when it will announce its support for Mr Walsh, a move confirmed yesterday by Mr Trevor Bell, Cosa general secretary.

The support of Cosa, which represents 9,500 members, will increase the pressure on Mr Walsh, NUM agent for North Yorkshire, to fight the election.

Proposals attacked

Cambridge University has joined those protesting at proposals for a three-tier university system which would concentrate research in only 15 institutions.

Cambridge would benefit from the proposals as it is earmarked as a top-flight research centre. In its response to the research councils' proposals, which are government backed, Cambridge says the three-tier plan would "weaken the general provision for the basic education of skilled scientists and technologists needed throughout the economy".

Outcry at Avebury

Dr Isobel Smith, a leading archaeologist, last night criticized plans for a three-storey hotel and interpretation centre adjacent to the prehistoric Avebury stone circle in Wiltshire. She said the scheme was a "desecration". Letters, page 13

Linley accused

Lord Linley is to appear in court on December 3 accused of driving at more than 100 mph near Wyoboston on the A1 in Bedfordshire.

Labour unveils proposal for Scottish Assembly

By Richard Ford
Political Correspondent

Proposals for a Scottish Assembly with powers to vary the rate of income tax north of the border were unveiled by the Labour Party yesterday.

The proposals, in a Bill aimed at embarrassing the Government and limiting the potential electoral threat from the Scottish National Party, are much wider than those advocated nine years ago in the ill-fated Scotland Act.

They would give greater revenue-raising power to an assembly, along with control

over key areas like electricity, universities, fishing, forestry and the organization and structure of the police. The Bill also makes it impossible for Westminster to veto the actions of the assembly unless it acts outside powers laid down by Parliament.

Under Labour's Bill, the role of the Secretary of State for Scotland would change dramatically, but the party says it is important that there is a minister in the Cabinet to act as a link with the 144-member assembly.

Mr Donald Dewar, shadow Scottish Secretary, said the

plans were "not a nationalist solution and we make a virtue of that because Scotland does not want to go down the road of separatism".

The proposal to give an assembly, elected every four years on a first-past-the-post system, wider financial powers, is an attempt to answer criticism that previous Labour plans left a devolved administration too dependent on goodwill at Westminster.

Although the main finance for Scotland would remain the block vote, Labour's Bill would allow the rate of in-

come tax set by the Chancellor to be varied. Any reduction in taxation revenues due from Scotland to the Exchequer in Whitehall would be met by a corresponding drop in the size of the block vote — currently £8,000 million a year.

Mr Dewar said the financial proposals were flexible and would not bring fiscal instability to the system. The party's plan was endorsed by Mr Neil Kinnock, the Labour leader, who said it was a well thought-out focus.

The party hopes to move the second reading of its Bill by using its own debating time

to introduce it in the Commons.

The proposals were criticized by Conservatives yesterday as a "pig's breakfast". Mr Michael Ancram, a former minister at the Scottish Office, warned that the plan would reduce Scotland's influence at Westminster to the level of Northern Ireland before direct rule was imposed.

The Liberals, who are to debate devolution in Parliament next week, welcomed the opposition's proposals but said greater clarification was needed on some aspects.

Mr Archie Kirkwood, the Liberal's Scottish affairs spokesman, said there must be reassurances that the assembly would be fully democratic and accountable to the Scottish people.

Meanwhile, voting took place yesterday to elect Labour MPs who will sit on the Scottish Affairs Select Committee. The size of the committee will be drastically reduced because the Conservatives have only 10 MPs in Scotland. Labour appears ready to accept a committee of five Conservatives, three Labour members and one other.

Crash makes no difference to policy of privatization

By Martin Fletcher, Political Reporter

There could be no turning back on the road to a shareholding democracy, a senior government minister said yesterday, in a full-scale defence of the privatization programme after the stock market collapse.

In a definitive statement of the Government's position, Mr Norman Lamont, Financial Secretary to the Treasury, said that while account would have to be taken of the crash, future privatizations, including those of electricity and water, were being planned with as much commitment as ever.

Ridiculing suggestions that the crash had killed the ideal of wider share ownership, he said that the small shareholder had held on to his shares, regarding them as a sound long-term investment.

Mr Lamont went on to castigate the City for failing to cater adequately for the private investor.

He said nothing had happened to shake the Government's conviction that the British people should be encouraged to take a direct stake in British industry.

He said: "Why should we discard that ideal precisely at the time when it has at last been shown that it can be within our grasp?"

In a speech to the Conservative Bow Group in London, Mr Lamont also defended the Government's support operation for the BP share issue and sought to explain away the deficiencies of British Telecom.

He also went out of his way to rebut the argument that the Government was in several instances creating private monopolies out of public ones.

Mr Lamont said: "We have started a revolution in the City and among the public. The reasons for that revolution are as valid as they ever were."

"There can be no turning back now on the road to a shareholding democracy."

Mr Lamont said that revenue estimates in the autumn statement of £5 billion a year

for the next three years had been made after, not before, the stock market crash.

While most of the proceeds in the next two years were from later instalments of earlier privatizations, there was no reason to suppose that the Government would not stick to its announced programme and that this Parliament would not see the start of the transfer to the private sector of the water and electricity industries.

Nor was there any evidence to suggest the small shareholder would be frightened away. It was not the small shareholder who had sold during the crash and it was patronizing to suggest that they had not realized share values could fall as well as rise.

However, he criticized the City for closing its doors to the small investor. It had to gear itself up to those customers, cut dealing costs, reduce fees, raise minimum commissions and provide simpler dealing facilities.

Defending the Government's intervention in the BP sale, Mr Lamont said that it would have been wrong to walk away from the problem and give no signal to the markets. It was also essential to safeguard the City's reputation.

On British Telecom, he admitted its performance was far from perfect, but said that great progress was being made in unravelling the effect of decades of public ownership. "The real lesson is not that BT should not have been privatized but that it should have been privatized earlier."

Mr Lamont defended the creation of private near-monopolies governed by tough regulatory arrangements.

Making the grade at Channel 4



Mr Michael Grade, right, appearing yesterday with the chairman of Channel Four, Sir Richard Attenborough, after announcing his move from the BBC to the independent TV channel (Photograph: Tim Bishop).

Bishops condemn the IRA

Strong support for the Irish Catholic Church's condemnation of IRA violence was expressed yesterday by the Roman Catholic Bishops' Conference of England and Wales (Clifford Longley writes).

"Membership and support of terrorist organizations prepared to inflict such destruction is incompatible with Catholic moral principles and belief", they said.

They urged political leaders to "address the problems of injustice in the province as a necessary foundation for mutual respect and harmony".

Commerce to rule in space

By Sheila Gunn, Political Staff

The commercial value of any space project will dictate the Government's attitude to it, Mr Kenneth Clarke, the Minister for Trade and Industry, said yesterday.

Mr Clarke told the House of Lords science and technology committee he had no plans to publish a space policy for the guidance of the science and industrial community.

The freeze on the £112 million annual space budget would continue, although if a project he might be willing to fight for it. However he expected the private sector to come up with more money.

He also warned Mr Alan Bond, inventor of the revolu-

tionary space plane Hotel, not to do anything as "foolish" as attempting to take his concept abroad. He pointed out that the Hotel project is classified.

Last month Mr Bond threatened to go abroad unless there was more government and industry funding for the project.

The Government has completed its funding for the concept stage of Hotel and is now considering whether to help with its development.

Lord Shackleton, the committee chairman, told him the peers had been waiting since January for a statement on space policy after assurances from ministers. The committee is expected to publish

its own report on space policy early next year.

Mr Clarke said the space issue had been taken over since his appointment as minister last June by preparations for last week's European Space Agency talks.

He said: "I am not planning to publish a White Paper or any grand statement of policy. We have the existing programmes, which will go on."

The next step was for discussions with industry and the scientific community. However, he made plain decisions would be based on the commercial value of space projects.

Projected poll tax payments across England

The community charge in 1990/91 for each adult member of a household, assuming 1987/88 budgeted expenditure will be:

GREAT LONDON: Barnet £297; Bexley £212; Brent £326; Bromley £217; Croydon £218; Ealing £301; Enfield £226; Haringey £340; Harrow £276; Havering £208; Hillingdon £239; Hounslow £263; Kings 101-upon-Thames £252; Merton £232; Newham £309; Redbridge £208; Richmond-upon-Thames £291; Sutton £262.

GREAT MANCHESTER: Bolton £202; Bury £254; Manchester £261; Oldham £184; Rochdale £199; Salford £238; Stockport £238; Tameside £203; Trafford £218; Wigan £216.

MERSEYSIDE: Knowsley £256; Liverpool £263; St Helens £225; Sefton £242; Wirral £280.

SOUTH YORKSHIRE: Barnsley £173; Doncaster £210; Rotherham £189; Sheffield £193.

TYNE AND WEAR: Gateshead £197; Newcastle upon Tyne £259; North Tyneside £239; South Tyneside £188; Sunderland £200.

WEST MIDLANDS: Birmingham £249; Coventry £239; Dudley £248; Sandwell £200; Solihull £238; Walsall £222; Wolverhampton £254.

WEST YORKSHIRE: Bradford £196; Calderdale £176; Kirkstall £172; Leeds £182; Wakefield £195.

AVON: Bath £209; Bristol £227; Kingswood £209; Northavon £223; Wansdyke £217; Woodspring £243.

BEDFORDSHIRE: North Bedfordshire £262; Luton £293; Mid Bedfordshire £255; South Bedfordshire £255.

BERKSHIRE: Bracknell £219; Newbury £226; Reading £210; Slough £208; Windsor and Maidenhead £239; Wokingham £234.

BUCKINGHAMSHIRE: Aylesbury Vale £250; South Bucks £281; Chiltern £286; Milton Keynes £266; Wycombe £276.

CAMBRIDGESHIRE: Cambridge £263; East Cambridgeshire £191; Fenland £187; Huntingdon £206; Peterborough £231; South Cambridgeshire £242.

CHESHIRE: Chester £230; Congleton £214; Crewe and Nantwich £214; Ellesmere Port and Neston £239; Halton £197; Macclesfield £263; Vale Royal £208; Warrington £204.

CLEVELAND: Hartlepool £215; Langbaurgh £252; Middlesbrough £252; Stockton-on-Tees £250.

CORNWALL: Caradon £163; Carrick £170; Kerrier £153; North Cornwall £168; Penwith £169; Restormel £166.

CUMBRIA: Allerdale £180; Barrow-in-Furness £164; Carlisle £201; Copeland £168; Eden £179; South Lakeland £226.

DERBYSHIRE: Amber Valley £223; Bolsover £205; Chesterfield £237; Derby £263; Erewash £233; High Peak £219; North East Derbyshire £239; South Derbyshire £230; West Derbyshire £247.

DEVON: East Devon £193; Exeter £164; North Devon £152; Plymouth £174; South Hams £201; Teignbridge £178; Mid Devon £157; Torbay £205; Torridge £139; West Devon £163.

DORSET: Bournemouth £214; Christchurch £241; North Dorset £176; Poole £237; Purbeck £187; West Dorset £176; Weymouth and Portland £170; Wimborne £248.

DURHAM: Chester-le-Strée £184; Darlington £205; Derwentside £181; Durham £176; Easington £148; Sedburgh £174; Teesdale £134; Wear Valley £153.

EAST SUSSEX: Brighton £226; Eastbourne £248; Hastings £204; Hove £235; Lewes £247; Rother £251; Wealden £224.

ESSEX: Basildon £325; Braintree £219; Brentnall £355; Devondale £261; Chelmsford £256; Colchester £211; Epping

Forest £259; Harlow £221; Malden £254; Rochford £252; Southend-on-sea £240; Tendring £240; Thurrock £274; Unthorpe £258.

GLOUCESTERSHIRE: Cheltenham £231; Cotswold £230; Forest of Dean £167; Gloucester £187; Stroud £204; Tewkesbury £215.

HAMPSHIRE: Basingstoke and Deane £208; East Hampshire £238; Eastleigh £221; Fareham £226; Gosport £206; Hart £239; Havant £239; New Forest £219; Portsmouth £181; Rushmore £194; Southampton £182; Test Valley £207; Winchester £233.

HEREFORD AND WORCESTER: Bromsgrove £209; Hereford £157; Leominster £149; Malvern Hills £207; Redditch £210; South Herefordshire £147; Worcester £206; Wychevalon £185; Scunthorpe £214.

MERTFORDSHIRE: Bromsbourne £250; Dacorum £273; East Hertfordshire £257; Hertsmere £287; North Hertfordshire £272; St Albans £279; Stevenage £267; Three Rivers £280; Watford £263; Welwyn Hatfield £299.

HUMBERSIDE: Beverley £240; Boothferry £170; Cleethorpes £201; Gt. Grimsby £188; Holderness £199; Kingston upon Hull £187; East Yorkshire £185; Scunthorpe £214.

ISLE OF WIGHT: Medina £201; South Wight £216.

KENT: Ashford £178; Canterbury £170; Dartford £151; Dover £113; Gillingham £156; Gravesham £177; Maidstone £170; Rochester upon Medway £157; Sevenoaks £189; Shepway £201; Swale £152; Thanet £182; Tonbridge and Malling £166; Tunbridge Wells £177.

LANCASHIRE: Blackburn £149; Blackpool £193; Burnley £147; Chorley £185; Fylde £209; Hyndburn £142; Lancaster £167; Pendle £137; Preston £178; Ribblesdale £164; South Ribble

£215; Wyre £190.

LEICESTERSHIRE: Blaby £222; Charnwood £231; Harborough £239; Hinckley and Melton £224; North West Leicestershire £213; Oadby and Wigston £232; Rutland £208.

LINCOLNSHIRE: Boston £158; East Lindsey £158; Lincoln £157; North Kesteven £160; South Holland £188; South Kesteven £169; West Lindsey £160.

NORFOLK: Breckland £165; Broadland £187; Great Yarmouth £173; North Norfolk £170; Norwich £183; South Norfolk £186; Kings Lynn and West Norfolk £154.

NORTHAMPTONSHIRE: Corby £202; Daventry £265; East Northamptonshire £177; Kettering £192; Northampton £224; South Northamptonshire £228; Wellingborough £195.

NORTHUMBERLAND: Alnwick £177; Berwick-upon-Tweed £178; Blyth £212; Castle Morpeth £219; Tyneside £186; Wansbeck £180.

NORTH YORKSHIRE: Craven £159; Hambleton £182; Harrogate £207; Richmond £155; Ryedale £164; Scarborough £170; Selby £165; York £141.

NOTTINGHAMSHIRE: Ashfield £168; Bassetlaw £189; Broxtowe £203; Gedling £206; Mansfield £191; Newark £191; Nottingham £195; Rushcliffe £229.

OXFORDSHIRE: Cherwell £228; Oxford £235; South Oxfordshire £254; Vale of White Horse £243; West Oxfordshire £227.

SHROPSHIRE: Bridgnorth £192; North Shropshire £175; Oswestry £170; Shrewsbury and Aitcham £205; South Shropshire £168; The Wrekin £209.

SOMERSET: Mendip £188; Sedgemoor £198; Taunton Deane £187; West Somerset £203; South Somerset £186.

STAFFORDSHIRE: Cannock Chase £192; East Staffordshire £184; Lichfield £232; Newcastle-under-Lyme £189; South Staffordshire £234; Stafford £203; Staffordshire Moorlands £189; Stoke-on-Trent £173; Tamworth £211.

SUFFOLK: Babergh £202; Forest Heath £172; Ipswich £215; Mid Suffolk £187; St Edmundsbury £183; Suffolk Coastal £232; Waveney £189.

SURREY: Elmbridge £314; Epsom and Ewell £257; Guildford £235; Mole Valley £244; Reigate and Banstead £258; Runnymede £211; Spelthorpe £221; Surrey Heath £215; Tandridge £228; Waverley £249; Woking £215.

WARWICKSHIRE: North Warwickshire £217; Nuneaton and Bedworth £219; Rugby £232; Stratford-on-Avon £249; Warwick £251.

WEST SUSSEX: Adur £223; Arun £219; Chichester £207; Crawley £208; Horsham £208; Mid Sussex £230; Worthing £212.

WILTSHIRE: Kennet £192; North Wiltshire £181; Salisbury £206; Thamesdown £212; West Wiltshire £189.

ISLES OF SCILLY: £168.

Source: The Times survey. Areas not covered: Argyll and Bute £100; Dumfries and Galloway £100; Fife £100; Highland £100; Shetland £100; Tayside £100; West of Scotland £100.

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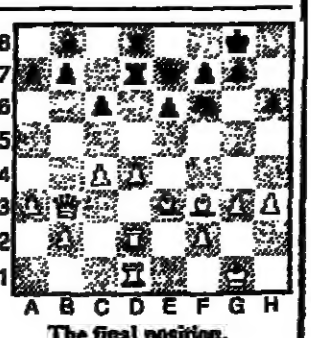
Kasparov no impact

Gary Kasparov, the defending champion, disappointed his supporters with his third successive feeble effort with the white pieces in the world chess championship.

On Monday the fourteenth game ended in a colourless draw. The fifteenth game is due to be held today.

Game 14 - the moves:

White	Black	White	Black
1 e4	c6	12 Qd3	Bc7
2 d4	d5	13 Bb1	O-O
3 Nc2	dxc4	14 Rd1	O-O
4 Nxd4	Nd7	15 c4	Rd8
5 Nf3	Ng6	16 Qb3	Qe7
6 Nc3	Bd7	17 Bc2	Bd8
7 c3	Bg4	18 Bc3	Rd8
8 Nc3	Bx3	19 Rb2	Rd8
9 Qd2	Qd6	20 Rd1	Re8
10 Bc2	Re8	21 a3	Re8



Inquiry told of huge problems after first diagnoses by Higgs

By Peter Davenport

Enormous medical, social and legal problems followed the first two diagnoses of sexual abuse made by Dr Marietta Higgs, using a controversial new diagnostic technique, the inquiry into the Cleveland controversy was told yesterday.

In both cases the consultant paediatrician had said that children she examined had shown signs that they had been sexually abused in their homes, in hospital and, in one incident, while in foster care as well.

In the first case that Dr Higgs diagnosed she said the two sisters had been sexually abused and they were placed in care with a foster parent. A few months later the doctor also examined the three children of that family and decided that they too had been sexually abused and all five children taken into care.

The inquiry was told that it was only yesterday, 15 months after the whole affair began, that the High Court in Middlesbrough resolved the case and allowed all the children to return to their homes.

Mr Matthew Thorpe, QC, counsel for the inquiry, persistently asked Dr Higgs yesterday why she had not exercised more caution in adopting a new technique.

Referring to the conference in Leeds in June 1986 when the doctor had first seen the technique described by one of its pioneers, Dr Jane Wynne, he asked: "Was nothing said to put young professionals like yourself on their guard that the views being expressed

could be infected with the Aids virus.

Among measures that might be necessary were requiring visitors to Britain to produce certificates showing they were antibody-negative, and to take a blood test.

There could be compulsory screening of the population, with tests every six or nine months.

Mr Ian Sowerby, who confessed to twice donating blood despite carrying the Aids virus, was recovering in Leeds General Infirmary, West Yorkshire, last night after apparently trying to commit suicide.

Dr Collier stressed that she was not advocating such measures, but said they needed to be discussed.

At a news conference at the Royal Society of Medicine to launch her book, *The 20th-Century Plague*, she denied that she was proposing a form

New operation saves heart defect baby



Alive and well after open heart surgery: Hugo Lewis, in the arms of his mother, Mrs Jo Lewis, of Hampstead, London (Photograph: Harry Kerr).

By Thomson Prentice, Science Correspondent

The first successful operation of its kind in Britain has saved the life of a baby and may offer parents and doctors an alternative to controversial heart transplants for infants.

Yesterday the baby, Hugo Lewis, aged five weeks, was allowed home from Brompton Hospital with his mother, after the operation performed when he was only nine days old was pronounced successful.

The baby was born with hypoplastic left heart syndrome, a condition where the left ventricle is minute, and the ascending aorta, the main artery pumping blood around the body from the heart, is much smaller than normal.

A blockage between the ventricle and the ascending aorta was stemming the supply of blood to the body. This condition is among the most common of congenital heart defects, and is the most common cause of death in the first week of life.

About 200 babies a year in Britain are born with this condition. Heart transplants have a poor rate of success and are seldom attempted. Surgeons at Brompton Hospital decided to

carry out a corrective operation developed in the United States after discussing the prospects with Hugo's parents, Barry and Jo Lewis, of Hampstead, north-west London.

Mr Lewis, a private consultant paediatrician, said: "The situation seemed hopeless and we felt that all we could do was cuddle our baby and wait for him to die. Deciding what to do was a nightmare."

The four-and-a-half-hour operation was performed by Mr Darryl Shore, a consultant paediatric surgeon.

The right and left pulmonary arteries were detached from the main pulmonary artery, which was connected to the aortic arch by a sleeve of tissue called a homograft, and a tube placed between the right subclavian artery and the detached right and left pulmonary arteries.

A hole was created in the septum separating the two atria, the heart chambers which collect blood.

The function of the left ventricle was taken over by the right ventricle so that the baby's heart in effect began working as a single pumping chamber.

Portfolio Gold—Bank manager's prize

The winner of yesterday's Times Portfolio Gold £4,000 prize is Mr Gordon Hurrell, a bank manager, who comes from Langton Green, Tunbridge Wells, Kent.

Mr Hurrell, aged 48, plans to spend the prize money on building an extension to his home.

"I've been trying to win for so long, I couldn't believe it when I heard the good news", he said.

Mr Hurrell, married with two children, has been reading *The Times* for four years.

Portfolio Gold cards can be obtained by sending a stamped, addressed envelope to:

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The Times,
PO Box 40,
Blackburn,
BB1 6AJ.

College choice

Mansfield College, founded in 1886 as a theological college, is proposing to become fully independent and self-governing within Oxford University and gain equal footing with the other 35 colleges in competing for university funds.

GP envisages ghetto towns

By Thomson Prentice, Science Correspondent

Two million people in Britain could die of Aids by the end of the century and a system of "apartheid" might be necessary to separate the healthy from the sick, a doctor said yesterday.

Dr Caroline Collier, a lecturer on the disease, said the epidemic might become so disastrous that extreme measures such as "separated living areas" for Aids sufferers would have to be considered.

"If sero-positive people were required to live in a separate town or city, this would be a restriction of liberty unheard of in modern times."

"The nation would have to be seen to be facing a national crisis of death of the young generation on an unprecedented scale before such drastic measures would find acceptance", she said.

Dr Collier, who is resource officer for the Christian Medical Fellowship, said that within the next three or four years three million people

Sir Peter welcomes arts boost

By Lynda Mardin Arts Correspondent

Sir Peter Hall, director of the National Theatre, yesterday publicly thanked Mr Richard Luce, Minister for the Arts, for the 17 per cent increase in the Government's arts budget over the next three years.

Sir Peter was receiving the award for best director at the annual *London Evening Standard* drama awards ceremony for his production of Shakespeare's *Antony and Cleopatra*.

Sir Peter, who leaves the National next year after 15 years, said that he had been one of the Government's most vociferous critics because of cuts in arts spending, but "would like to say thank you to the minister for what he has done for the arts this year. The Government has now given the lead."

Mr Luce, proposing a toast to the arts, said: "I hope you will at least feel that the announcement will create a new climate in which we can move forward together."

Other awards were won by Judi Dench (Best actress, *Cleopatra*), Michael Gambon (Best actor, *A View From the Bridge*), Alan Ayckbourn (Best play, *A Small Family Business*), Stephen Sondheim (Best musical, *Follies*), Caryl Churchill (Best comedy, *Topical*), and Stephen Bill (Most promising playwright, *Curtains*).

● The Prince of Wales yesterday presented the Linbury prizes for stage design at the theatre museum in Covent Garden. The £10,000 first prize went to Patrick Connell for his design for *The Tempest*, the second prize of £5,000 to Sarah Ashpole, and the third, £3,000, to Demetra Maraslis Hersey.

BR to spend £69m on luxury express trains

By Nicholas Wood, Political Correspondent

British Rail is to spend £69 million on 200 new luxury express trains for routes feeding the InterCity network, the Government announced yesterday.

The air-conditioned Super Sprinters, a new class of two-car train with a built-in diesel engine capable of 90 mph, will operate in Scotland, the north Trans-Pennine route, and on some express lines in the Midlands and between Cardiff and the South Coast.

The new trains, replacing older locomotives with high-running costs, will come into service in 1989. They will be built by British Rail Engineering, which recently announced redundancies, and the order should help to safeguard jobs.

Announcing the decision, Mr Paul Channon, the Sec-

retary of State for Transport, said British Rail planned to invest £3,000 million over the next five years — more in real terms per year than at any time since the 1960s.

● The British Road Federation says Britain must almost double its motorway and trunk road building to avoid a much wider increase in the level of congestion now found on parts of the M25 and M6 (Rodney Cowton writes).

The federation's plans would cost an extra £4,000 million.

● The Department of Transport is studying ways to cut accidents on motorways, including automatic systems for detecting incidents, closed-circuit television at roadworks, and greater use of signs to encourage better driving.

Parliament, page 4

Massive blow 'fractured' baby's skull

A baby in the care of foster parents died after a massive skull fracture which would have required a very heavy blow, a jury was told yesterday.

Professor Ian Normand, a consultant paediatrician, was giving evidence at Winchester Crown Court in the trial of Carol Tong, aged 34, who is alleged to have murdered the child, Jason Pitschowsky, aged 18 months, who was placed in her care after being taken away from his parents.

Mrs Tong, of Poplar Drive, Marchwood, Southampton, also denies two further charges of causing actual bodily harm and wilful ill-treatment.

The jury has been told that Mrs Tong claimed that Jason fell downstairs.

The hearing continues today.

Turner painting is sold to Japanese

By Sarah Jane Checkland, Art Market Correspondent

SALEROOM

The sale's total was £332,640 with 14 per cent bought in.

While the financial benefits to museums of selling unwanted items are debated in this country, a collection of arms and armour belonging to the Metropolitan Museum was sold for £233,431 (£137,000) by Christie's New York on Monday night.

The sum overshoots Christie's estimate by more than \$100,000. The best price among the 50 pieces was for a sixteenth-century composite "Maximilian" suit of armour. It was sold to a Swiss private collector.

An early American powder horn dated 1756 went for more than \$50,000 above its

estimate, at \$52,800 (£30,300), to the Connecticut trade.

In London, the National Army Museum spent £17,600 (estimate £14,000 to £16,000) for the New Zealand equivalent of the Victoria Cross at Christie's medal sale yesterday.

The man awarded the medal in the late 1860s was Henare Kapa te Ahururu, a Maori from the New Zealand Armed Constabulary. While serving under Captain Preece in the New Zealand Wars, he climbed the palisades of the fortification of Maturua, succeeding in finding a way in for his fellows in spite of being shot in the lungs.

Later, it was thought he had deserted, but in fact he had been captured by the enemy. Of the 23 New Zealand crosses awarded, it was the first to

come to auction. The other top lot, selling for the same price, was for a Spanish Cross set with diamonds awarded to the German lieutenant, Heinz Runze. Accompanied by bestowal documents signed by Göring and Hitler, it sold to an anonymous buyer. The sale fetched £192,725 with only 2 per cent unsold.

Meanwhile, at Phillips, an American buyer paid £23,100 — three times the estimate — for a rare English walrus ivory games piece. Having just heard the object was for sale this morning, he rushed over to the auction house to bid.

Christie's blamed the 53 per cent bought-in figure at its Old Master paintings sale in Rome on Monday on a painting by Francois Boucher, which failed to sell.



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November 17 1987

PARLIAMENT

BR go-ahead for £69m worth of new trains

The Government has given the go-ahead to British Rail to invest nearly £69 million in up to 204 Express Sprinter units, Mr Paul Channon, Secretary of State for Transport, told MPs.

He said that the units would be operated by the British Railway Board's provincial sector and would be used to introduce a network of high quality, air-conditioned Sprinter services operating at 90mph, complementing and feeding Inter-City services.

Services in Scotland and Wales would benefit, as well as those in England.

Speaking during a transport debate initiated by the Opposition, he said that this was good news for rail customers who would be able to travel faster and in greater comfort, and for BR which would, at the same time as reducing the heavy cost of operating loco-hauled services and old diesel multiple units, have the opportunity to attract extra revenue on provincial routes.

This new stock formed just part of BR's huge investment programme to improve quality of service. BR was in the middle of the biggest rail renewal programme since the transfer from steam to diesel in the 1950s. More than £3 billion had been invested since 1979.

TRANSPORT

Mr Robert Hughes, chief Opposition spokesman on transport, opened the debate.

He moved a motion that deplored the reduction in the quality of public transport services, the damage to the environment, inadequate investment, reduced safety levels, Government failure to back British transport manufacturing industry and the increasing priority given to profit rather than service.

Mr Hughes complained that the Government's tune was a simple refrain: the state did best when the state did least.

That ideology distorted transport services. Experience showed that it did not work.

Two recent reports on British Rail — by the select committee on transport and the Monopolies and Mergers Commission — had reached broadly similar conclusions: that BR still was not getting there.

The Opposition contended that investment in BR was wrongly targeted and distorted.

Government rules and restrictions on BR inhibited the quality of its work. BR was discouraged from investment which did not show a return within 12 months. But winning back customers and trade took longer than that.

The Government was encouraging cost-cutting investment but not revenue-generating investment.

There was a time bomb ticking away in the EEC which could have widespread effects upon public transport fares.

Lord Cockfield, who had been appointed an EEC Commissioner by this Government, had proposed harmonization of VAT in the Community.

His report had not been published when expected, last May. That was not surprising, considering that there was to be a general election the next month.

But there was the prospect of VAT being applied to passenger fares. That would be extremely inflationary and would hit the poorest hardest.

The rate of VAT that might be levied on fares was not known. But it would not be less than 15 per cent. It could even be 17.5 per cent.

Mr Channon should say whether VAT was going to be charged on bus, train or air fares. Unless he did "we can see clearly where we are going".

The Government had to keep British Airways fat, juicy and ripe for privatization and so it had sounded the death knell for B-Cal.

The first that B-Cal had known of British Airways concluding a deal involving the surrender of certain routes and licences was only two days before the Monopolies and Mergers Commission report was published. That was disgraceful and intolerable and did not provide much of a basis of trust.

The Government should have

Decision on courts 'is ours'

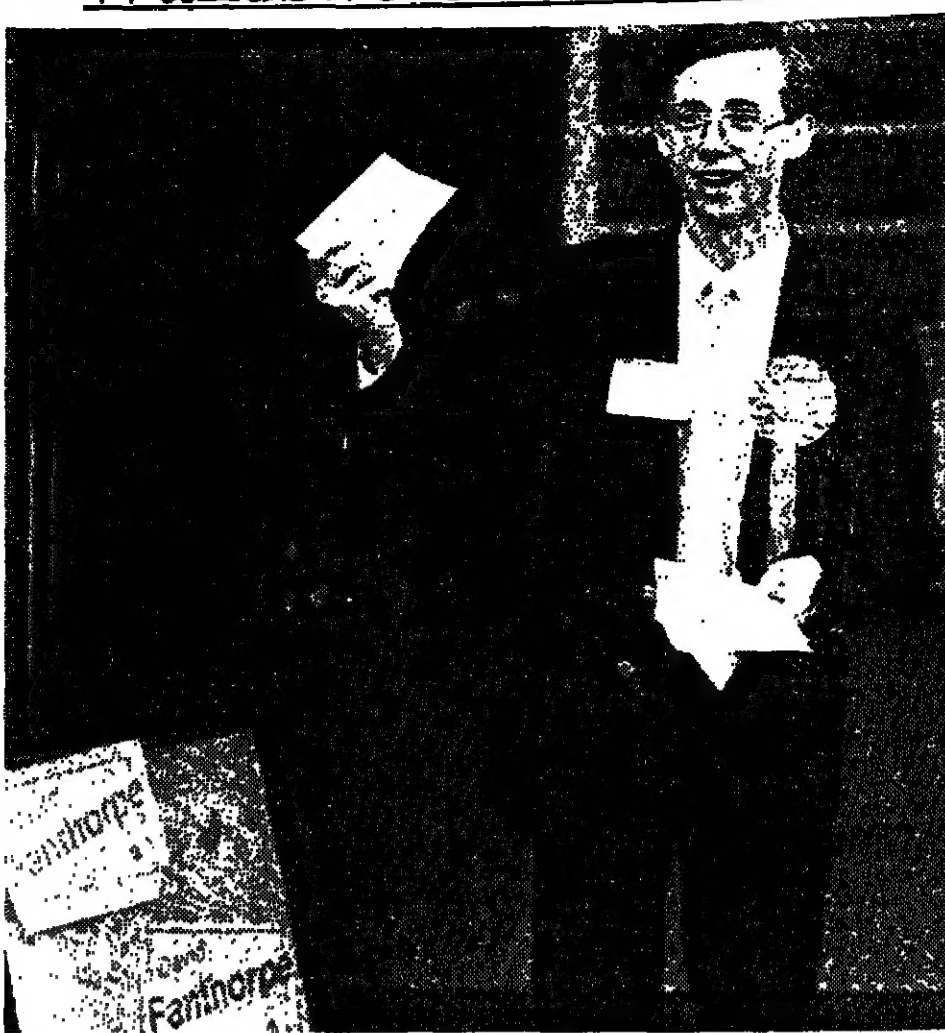
Mrs Margaret Thatcher reaffirmed at question time that any decision on the future of the Diplock courts in Northern Ireland was a matter for the British Government.

Mrs Thatcher said earlier that it was important that no one had any dealings with parties that supported violence.

She was replying to Mr James Cosgrove (Gillingham, C), who asked for an assurance that there would never be any negotiations of any sort with the IRA or their apologists, Sinn Féin.

Mrs Thatcher: I can give the assurance he seeks.

Wandsworth's waverers



Mr Farnthorpe campaigning at Southfields Tube (photograph: Stephen Markeson).

The sight of a Tory voters' swing in one of the rarest spectacles in politics, but it could be witnessed yesterday afternoon at the gate of St Michael's Primary School in Granville Road, Wandsworth, south-west London. (Michael McCarthy writes.)

The mothers collecting their children in this solidly Conservative piece of suburbia were unanimous and adamant: they wanted nothing to do with Wandsworth Council's announced intention to withdraw from the Inner London Education Authority and run its own schools, as Mr Kenneth Baker's forthcoming education Bill will allow it to do.

Their concern, which would not normally make waves beyond the leafy boundaries of SW18, might just affect a prize Thatcherite applicant and have a decisive effect on Government thinking: for the mothers at the gate of St Michael's and their husbands are the electors of Southfields, a ward of Wandsworth Council where a crucial by-election is held tomorrow.



Mr Gibbs: "Stop mucking education about".

that the education issue may be crucial at the polling booth.

"People won't be fooled by Labour's emphasis on one question", he said. "The central issue is whether the council will be allowed to continue its full run with the policies which have brought the lowest rates in Inner London, by a process of efficient management and competitive tendering."

British deterrent 'is not involved'

Negotiations on a reduction in American and Soviet Union inter-continental ballistic missiles did not involve Britain's independent nuclear deterrent, Mrs Margaret Thatcher, the Prime Minister said during question time.

She was replying to Mr David Steel, leader of the Liberal Party, who said that during her Guildhall speech on Monday she had referred optimistically to a 50 per cent reduction in strategic nuclear weapons by this time next year.

Was she intending that this country should make any negotiating contribution to that process?

Mrs Thatcher: No. The 50 per cent reduction applied to American and Soviet Union inter-continental ballistic missiles.

Moore finds defender

The treatment of Mr John Moore, Secretary of State for Social Services, in a private hospital was criticised by Mr Ray Powell (Ogmore, Lab) during questions to the Prime Minister in the Commons.

Mrs Thatcher replied that she believed in people choosing to go to private services in the health service. "I must point out that many, many people do it, including trade unions."

Salary 'not justified'

The salary paid to Mr Derek Foster, Labour Party's Chief Whip, was called into question by a Tory backbencher during exchanges with the Prime Minister in the Commons.

Mr Timothy Smith (Beaconsfield, C) asked whether, in the light of the lack of discipline in the Labour Party today, the salary of £40,798 payable to the Opposition Chief Whip could be justified.

Mrs Thatcher replied that an order relating to salaries in the House was not at the top of her priorities at the moment.

Cardiff peer

Lord Callaghan of Cardiff, the former Prime Minister, Sir James Callaghan, took his seat in the House of Lords.

Bill to introduce random breath tests brought in

A highly visible police presence at the roadside was essential if the chance of the drinking driver being detected was to be increased significantly, Mr Roland Boyes (Houghton and Washington, Lab) said.

He was given leave to bring in a Bill to give the police additional powers to carry out random breath tests at the roadside.

Mr Boyes said that the Bill was a response to grave public concern about the effects of drinking and driving, and to widespread concern that the present law was no longer a deterrent. It was a counter-

10-MINUTE RULE

measure to supplement existing powers.

Three people would die on the roads today as a result of drink and driving.

Most of the police time was spent on apprehension of offenders rather than on deterring.

"This Bill aims to redress that balance and to resurrect deterrent policing in the interests of road safety."

All the evidence indicated that a highly visible police

presence at the roadside was essential if the chance of the drinking driver being detected was to be increased significantly.

In a letter to *The Times* on August 5, Mr Murray Mackay, head of the Accident Research Unit at Birmingham University had said that the number of drivers tested was abysmally low: this year, one in 80 would be tested, so that everyone had the correct perception that to drive with an elevated alcohol level carried little risk of being caught.

The Bill was put down for second reading on December 11.

Labour on attack over education

The Prime Minister was prepared to tolerate apartheid abroad and, by refusing to reject segregation in schools, was perhaps prepared to tolerate it at home, Mr Neil Kinnock, the Leader of the Opposition, said at question time.

Mrs Thatcher emphasized that she was interested in good education for all children.

Mr Kinnock said that on Friday the Under Secretary of State for Education (Lady Hooper) had said that if Government plans for choice in schooling ended with a segregated system, then so be it. Did the Prime Minister also say "so be it" to segregation?

Mrs Thatcher: I am interested in the best possible education for parents for their children. I do not think the present system is giving the best possible education for all children, so we are

giving the opportunity. He is talking about segregation. I am talking about good education.

Mr Kinnock: Any Prime Minister who cannot give a yes or no answer to segregation condemns herself. Does she realize that a segregated system would not provide good education either to those who are to be segregated or those excluded from it?

Does she realize the difference between choice and segregation?

Mrs Thatcher: I am interested in good education for all children. There have always been different kinds of schools. That was the fundamental basis of the settlement with the churches in the 1944 Education Act and why we still now have church schools as well as county schools.

Mr Kinnock: She discredits church schools if she puts them in any category with regards to segregation. We know the Prime Minister is prepared to tolerate apartheid abroad. Perhaps now she is prepared to tolerate it at home?

Mrs Thatcher: Perhaps he should define segregation before he talks about it. I am interested in good education for all children. I understand he is not because of his questions today.

Parliament today

Commons (2.30): Questions: Foreign and Commonwealth Office. Debate on developments in the EEC and on future financing of it.

Lords (2.30): Debate on civil research and development.

Labour's strike peril recedes

By Martin Fletcher, Political Reporter

The threat of further embarrassing industrial action at the Labour Party's headquarters in London has receded after a decision by disgruntled journalists to abandon demands for better redundancy terms.

Five journalists who worked for the now defunct party newspaper *Labour Weekly* had been seeking party with members of management, who are being offered up to £14,000 on top of their statutory redundancy entitlement.

The journalists have now settled for about £7,500 after threats by senior party figures that even that offer might be withdrawn.

Members of the National Union of Journalists brought the party headquarters to a standstill last Thursday by manning picket lines that other staff unions were obliged to respect. They had staged a half-day strike last Tuesday.

Meanwhile, the Transport and General Workers' Union, representing most of the Wandsworth Road staff, has postponed a one-day strike planned for tomorrow over the threat of compulsory redundancies as part of the party's attempt to cut about forty posts to save off financial crisis.

Further talks between the union and the party management will take place on Friday.

Housing change 'to affect million'

By Nicholas Wood, Political Correspondent

Nearly a million people will be affected when the Government's planned changes in housing benefit come into force next April, the Labour Party said yesterday.

Mr Robin Cook, chief Opposition spokesman on social security, said that the changes will shock those affected and outrage their friends.

"It is very important that that shock and outrage is expressed now while there is still time for the Government to change course and avert disaster."

According to calculations made by the Department of Health and Social Security, about 1.4 million pensioners can expect to lose £1 a week on average when the new system comes into effect.

That is because under the Social Security Act 1986, housing benefit will not be payable to people with savings of more than £6,000. Those with savings of between £3,000 and £6,000 will lose benefit according to a sliding scale.

The department also reckons that 1.2 million pensioners will either gain from the reforms or lose nothing.

A department official said yesterday that it was misleading to judge the impact of the Act by looking at one benefit in isolation. The capital rules will also apply to income support, replacing supplementary benefit, and family credit, which replaces family income supplement.

Nevertheless, ministers are

bracing themselves privately for a storm of protest once the public become aware of the extent of the changes and their financial impact.

The Social Security Act was pushed through the Commons in the teeth of fierce Labour opposition.

The housing benefit change is due to be debated in the Commons tomorrow. Mr Cook said: "It will hit precisely those pensioners who have taken this Government at its word and who have saved for their old age."

"The Government hopes to get out of these changes £500 million. That is small beer in the Government's budget, but it will make a dramatic difference to the weekly budgets of many of the poorest households in the land."

One of the new housing action trusts, planned to spearhead the Whitehall assault on municipal property, will be set up in the capital, he told local Conservative voters.

Under the housing Bill, expected to be published tomorrow, the trusts will be given powers to take over dilapidated council estates, renovate them, and transfer them to new forms of ownership and management.

Still a long way to go for women

By Sheila Ginn, Political Staff

Lady Phillips, the former Labour Government whip, said women will have succeeded in breaking through the barriers into public and political life when the first female Chancellor of the Exchequer is appointed.

She told guests at the annual Nancy Astor dinner, commemorating the first woman MP, that men will accept their female colleagues so long as they did the job. However, many men still did not believe women could manage money.

When the former Prime Minister, now Lord Wilson of Liverpool, sent her to the House of Lords it was "to do a job of work". Too many people took titles and did nothing.

As the first woman on the Government front bench in the Lords, the first female Lord Lieutenant of Greater London and involved in many public bodies, she resented being treated as "the statutory woman". There were also some very subtle forms of discrimination against women.

Mrs Doreen Miller, chairman of the 300 Group, reported that it had achieved the first target in its 15-year plan for winning equal representation for women in Parliament. The 41 women MPs out of a total of 650 returned at the general election represented a 78 per cent increase.

The group's aim was to follow that with a similar increase at the next election.

Kinnock speech translation ruffles Commons feathers

ELECTION DISPUTE

An agency of the Department of Employment community programme had been used by the Ealing North Labour Party during the general election for translation of political material, MPs were told at question time. A Conservative MP said that the material included a speech by Mr Neil Kinnock.

Mr Harry Greenway (Ealing North, C) asked what fee had been paid by Ealing North Labour Party for the use of Manpower Services Commission facilities at 10 King Street, Southall, for use of personnel and computer facilities in May and June this year.

Mr John Cope, Minister of State for Employment: There are no MSC personnel or computer facilities at 10 King Street, Southall, but 11B King Street is the headquarters of Southall Community Projects Committee Ltd, which is an agency for the community programme.

I understand that some facilities at the latter address were used during the election campaign for the translation of political material. Such activity is against the rules of the community programme.

The agency investigated the matter and put a stop to that activity. No fee was paid by the Ealing North Labour Party.

Mr Greenway: Breaches of that kind by the Labour Party or anybody else are very serious indeed.

Will he undertake to investigate the correspondence sent to me, indicating that the Labour candidate in Ealing North, Mr Benn, junior, used these facilities extensively for his campaign and also that the National Executive Committee of the Labour Party had the leader's speech translated into ethnic minority languages by that office. Its normal work could not proceed at that time.

Mr Cope: Yes. The translation work was on a speech by the Leader of the Opposition — (laughter and protests) — but it was in the course of translation when work was stopped and there was no circulation of speeches from that community programme source. I will investigate his other allegations.

Better service for MPs Hurd changing migrant case rights

The following report of the second reading debate in the Commons on the Immigration Bill appeared in later editions of this newspaper yesterday.

The Home Secretary hopes to make new arrangements for MPs to intervene in immigration cases which will provide them and their constituents with a better service without detracting from proper exercise of ministers' responsibility.

Moving the second reading of the Bill, Mr Douglas Hurd said that the procedures by which MPs took up immigration cases with him would need to be looked at carefully.

The enormous number of cases imposed considerable burdens on MPs and resulted in lengthy delays.

The Bill amended the 1971 Act while leaving it as the foundation of Britain's system of immigration control.

That Act had been introduced in the belief that there was a limit to which a society could accept large numbers of people from different cultures without unacceptable social tensions.

That remained the Government's view. It was not an anti-immigrant view but a realistic one.

Immigration control was under considerable pressure and there were also pressures arising from the increasing number of asylum applicants.

In responding to those pressures, they needed to be able to react quickly and effectively and they had done so.

or variation of stay from people admitted as visitors, students and businessmen, for instance, had grown. There was a backlog of 47,000 cases at the end of 1986, equal to four months' work.

He proposed that longer periods of leave might be granted on arrival to aid paupers, businessmen and some others, up to the maximum.

That would remove the need for people to apply for purely routine extensions. He also proposed, with very few exceptions, to reduce the maximum period of a visit from 12 months to six.

A new clause would prevent the entry of more than one wife of a polygamous marriage where the second wife applied for entry in exercise of a right of abode by virtue of her marriage.

"The number of polygamous wives coming here is small; the Government estimates that perhaps 25 or 30 polygamous households are set up here every year, but polygamy is not an acceptable social custom in this country."

The Government would ensure that only one wife of a polygamous marriage could come for settlement.

Mr Roy Hattersley, chief Opposition spokesman on home affairs, said that this was as tawdry a Bill as he had seen in 23 years in the House. It benefited virtually nobody and penalized a number of British families and families of Commonwealth citizens.

It prejudiced good commu-



Mr Douglas Hurd: "Enormous number of cases".

relations by pretending there was an immigration problem where one did not exist.

Over-staying was a problem put widely out of proportion by populist commentators. That was the sort of canard that the Bill encouraged. It was less concerned with legislation than with propaganda.

Men and women settled in Britain should have an automatic right to be joined by their husbands or wives and their dependent children. The primary purpose rule was a discriminatory disgrace and it was now being extended to a new class of applicants.

His fundamental objection was that the Bill was unnecessary. It was a disgrace to a democratic Parliament.

Mr John Cartwright (Woolwich, SDP) said that the Bill was indefensible. The most objectionable proposal was the repeal of the guarantees given to

immigrants and their families in the 1971 Act. The Government was going back on clear undertakings.

Miss Diana Abbott (Hackney North and Stoke Newington, Lab), in a maiden speech, said that she was both a daughter of immigrants and represented a constituency which for more than a century had been a classic centre where immigrants had been welcomed.

Immigration legislation in this country had a squalid and racist history.

The Bill for the first time made over-staying a crime. It gave the police licence to harass black and ethnic minority residents.

"If you make over-staying a criminal offence, you are opening the door to a pass law."

Mr Keith Vaz (Leicester East, Lab) said that in introducing this squalid Bill, Mr Hurd had demonstrated that he was within the Conservative Party (Conservative protests).

"This Bill is unnecessary and unwarranted. It represents all that is rotten and racist about Conservative immigration law."

Mr Teddy Taylor (Southend East, C) asked how he could, in all honesty, tell someone from the former British Guyana that they would now have more difficulties getting into Britain while their neighbours from French Guyana would continue to have unfettered right of entry.

The Bill was read a second time by 258 votes to 221 — Government majority, 37.

Forensic S denies al evidence fo

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WILDING OFFICE EQUIPMENT

Birmingham bombings appeal

Forensic scientist denies altering evidence for police

By Stewart Tandler, Crime Reporter

The Home Office forensic scientist who carried out crucial tests in the Birmingham bombings case yesterday denied fabricating evidence to help the police.

Dr Frank Skuse, giving his fifth day of evidence before the Court of Appeal hearing on the challenge of six Irishmen against their convictions for the bombings, rejected allegations that he had conspired with the police to falsify the times he had dealt with five of the men at a Lancashire police station.

The doctor was told his changes did not conform with those of a local officer who, he said, had asked him about discrepancies in a record. They did agree with times on a schedule prepared by the Midlands officer in charge of the investigation.

Dr Skuse conceded that a laboratory test for chemicals in explosive traces could give a positive result for substances like urine.

The appellants have claimed several positive tests taken by Dr Skuse in 1974 could have been due to innocent substances.

At the original trial Dr Skuse disagreed with other scientific evidence about the effect of urine but faced with more evidence he said he now agreed.

Dr Skuse, now retired, was taken by Mr Michael Mansfield, for the appellants, through the record produced after he carried out his first tests on the morning of

November 22, 1974, at Morecambe.

At the men's trial in 1975 there was dispute over when the Midlands police interviews began that morning, with the defence saying they started earlier than the police claimed. The defence said the interrogations turned to violence and intimidation.

Yesterday Mr Mansfield asked Dr Skuse why he had changed times in the record, which he had dictated to a police assistant, of tests for explosive traces.

Dr Skuse said he made the changes after conferring with a senior Lancashire officer. Mr Mansfield told him that the officer's notebooks and statements did not agree with his record.

Dr Skuse told his times did agree with those of DetSupt George Read on a schedule he made, denied that the changes had come from Mr Read rather than the Lancashire officer.

The doctor agreed he never told the policeman who originally made up his record about his changes.

Lord Lane, Lord Chief Justice, said to Dr Skuse: "It is being suggested you colluded possibly with Mr Read or someone on his behalf to alter these times falsely to make a false case for the prosecution".

The doctor replied: "Quite definitely not". He had only met Mr Read briefly at Morecambe and then not until months later.

Questioned about why he decided some laboratory tests were positive for a chemical and others were not, Dr Skuse agreed that there seemed to be "an extremely fine line" upon which side a sample might fall.

Issues about Dr Skuse and his work in the Birmingham case were first raised by a television programme. Yesterday he said that he thought that, once there were rumblings of trouble, the Home Office had tried to get him out before the programme was shown so that they could say he was no longer with them.

He told the court that between the bombings in 1974 and 1985, when he retired, there had never been any complaint about his competence in connection with research into explosives.

Dr Janet Drayton, a former colleague, told the court she had tests with specialized machinery on samples from the men taken by Dr Skuse. The equipment threw up a blip which could be seen at the point where nitro-glycerine would have been registered and could not have been caused by contamination. The blip was reported as possibly positive, Dr Skuse described it as positive.

The six Irishmen appealing against their convictions are William Power, aged 42; Patrick Hill, aged 42; John Walker, aged 52; Robert Hunter, aged 43; Noel McKenny, aged 51; and Hugh Callaghan, aged 57.

The hearing continues today.

The original Jemima on show



Jessica Rach, aged three, from West Germany, admiring the model of Jemima Puddle-Duck used by the Edwardian children's story teller and artist, whose work is celebrated in the Beatrix Potter exhibition, opening at the Tate Gallery in London today. The appeal of Miss Potter's illustrations to her tales continues, as an international sale of seven million copies last year and Jessica's delight prove. The exhibition continues until January 31 (Photograph: Nick Rogers).

Trust to spend £12m on Lakeland

By John Young

The National Trust is going to spend £12.5 million over the next four years on conservation and restoration in the Lake District.

It launched a public appeal for £2 million yesterday.

The trust said that the growing pressures on an area of scenic beauty and tranquillity posed severe financial problems.

Repairs of farm houses and buildings in traditional Lakeland stone and slate were far too expensive to be met out of farm income.

With an area of only just over 800 square miles, the Lake District attracted 12 million visitors a year, with inevitable pressures on parking facilities.

Woods and hedgerows, habitats for many of the rare animals and flora of the Lakes, were being lost, and distinctive dry-stone walls were crumbling through neglect. A recent report by the Nature Conservancy Council revealed that nearly half of the natural broad-leaved woodlands recorded in the 1940s have now been lost.

An exhibition devoted to one of Lakeland's most famous residents, Beatrix Potter, opens at the Tate Gallery in London today in aid of the appeal.

Disruption in court

Worried JPs call for return of police presence

By Frances Gibb
Legal Affairs Correspondent

Magistrates are to press the Home Office to take action over the withdrawal of the police from courts which has led to increased unruliness by defendants and security risks to justices.

Mr John Hosking, newly elected chairman of the Magistrates' Association, said yesterday that the problem of courts supervision since the start of the Crown Prosecution Service was at the top of his agenda.

"I have had magistrates throughout the country complaining about the lack of police in courts, despite representations to the Home Office, together with the Justices' Clerks' Society, to

ensure police forces provide cover in courts", he said.

There was already evidence that withdrawal of the police, which the Home Office says is at the discretion of local chief constables, was encouraging some young people to be "that much more disorderly" and "more inclined to put graffiti on the walls".

Some courts had been put in the position of sentencing a defendant to custody and then having to ask him to sit at the back of the court while they telephoned the nearest police station to arrange for someone to take him down to the cells.

There was a danger, although this had not yet happened, that justices could even be deterred from imposing a custodial sentence in a borderline case, he said.

The Home Office had said



Mr Hosking

that when it raised the issue with chief constables, it was told that there was a shortage of manpower to staff the courts.

Mr Neil McKintick, editor of the Justice of the Peace journal and clerk to the Peter-

borough justices, said there had been complaints from justices' clerks who in some cases had been forced to hire private security firms to man the courts.

The absence of a uniformed police officer not only created problems over escorting prisoners to cells, but made criminal damage and assaults on magistrates more likely.

On the issue of disparities in sentencing between magistrates' courts, Mr Hosking said that these could never be removed entirely as it was important that individual benches considered local and individual circumstances when imposing penalties.

There was a case, however, for government guidelines on sentencing, in the shape of statistics outlining the pen-

alties imposed by individual benches to all magistrates.

Among other issues that Mr Hosking wants to tackle is the problem of magistrates' pensions being adversely affected because of the effect of their sitting days on their salary.

On the issue of the selection of magistrates, Mr Hosking, himself a member of one of the Lord Chancellor's advisory boards which interview potential candidates for the magistracy, said he did not favour any positive discrimination on the basis of sex or ethnic background.

Mr Hosking, aged 58, who has been a council member for the Kent branch of the association for the past 16 years, is believed to be the youngest magistrate to take over the post.

Commerce rebuked over training

By Ronald Faux, Employment Affairs Correspondent

Sir John Harvey-Jones, patron of the National Training Awards, yesterday rebuked British commerce for its lack of interest in the scheme designed to spearhead continuous training in industry and commerce.

When 60 organizations received their prizes at a ceremony in London, Sir John, a former chairman and chief executive of ICL, ex-

pressed disappointment that not a single company from the commercial sector had won an award.

He also noted a lack of training for women in both business and commerce and little use made by many companies of new training technology.

Sir John made patron's awards to the California Cake and Cookie Company in Glas-

gow, the Youth Training Scheme operated by IBM United Kingdom, and GEC-Avery. Their training efforts particularly impressed him, he said.

Mr Norman Fowler, the Secretary of State for Employment, described the winners as "the vanguard who have recognized investment in people as the essential counterpart to capital investment".

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Charge for Credit	£850.92	£910.10	£1012.90	£1094.86
Total Credit Price	£8085.72	£8650.52	£9625.17	£10405.68
4.8% APR				
Initial Payment (Minimum 50%)	£3617.40	£3870.21	£4306.14	£4655.41
36 Monthly Payments of (Starting 1 month after contract)	£108.02	£115.57	£128.59	£139.02
Charge for Credit	£271.32	£290.31	£323.11	£349.31
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سوال في الامتحان

Business rate plans could force firms to close, CBI says

By David Walker, Public Administration Correspondent

The Government's plans for a flat business rate could close companies across the country, the Confederation of British Industry said yesterday.

Responding to the Government's commercial rates blueprint for England, the CBI called for a shake-up of local government finance in which businesses would pay only for services from which they benefited directly.

The CBI said that a uniform business rate, combined with the revaluation of business properties planned for 1990, could be catastrophic for firms outside inner London and the North of England. Business rates in some areas in the South-west and the Midlands could rise between 30 and 40 per cent, and in Reading, for example, could be as high as 90 per cent.

"Some manufacturing concerns, with little realistic prospect of relocating or renegotiating rents in the short term, will be forced to close", it said.

Among its alternative proposals, the CBI suggested that

the Government should take over the cost of paying teachers and running schools, and that the cost of social services, especially child care, should be transferred to Whitehall.

Mr John Banham, the director-general, said that in the age of the national curriculum it followed that schooling was a national service that should be paid for by the Government. Sir David Nickson, the president, insisted that the CBI was not against the principle of the poll tax, which was a political decision.

Its alternative plan is nevertheless one of the most considered rebuts of the Government's proposals for local government finance, and is given added authority because Mr Banham was till recently controller of the Audit Commission, the watchdog over council finances, whose ideas on municipal reform have impressed the Prime Minister.

The CBI said:

- The Government should scrap its scheme for a uniform rate for business. Councils

should levy a rate on business according to local needs, but only in respect of services that directly benefited businesses: police, fire, street maintenance and lighting, refuse collection and further education and training.

- The cost of local government should be cut by £1.2 billion, with the Government paying for education and social services directly instead of through grants to councils;
- Pressure should be kept up on councils to ensure value for money, and business should be given a statutory right to see town hall spending plans;
- Revaluation of business property should be approached cautiously, with a long phasing-in period of changes;
- Rents for council housing should be set at market levels, and tenants subsidized where necessary through increased housing benefit.

The result, the CBI said, would be a reduction of £1.8 billion in the amount - almost £8 billion - passed over each year by business in rates, which would cease to be an easy way for the Government to redistribute money from business to householders.

Sir David admitted that when a CBI delegation put its plan to Mr Nicholas Ridley, the Secretary of State for the Environment, on Monday it had received short shrift, but he insisted that the Government better appreciated its dissent on the uniform business rate.

Pilot to relive 12,000-mile epic

By David Cross

A trail-blazing 12,000 mile flight in a Vickers Vimy just after the First World War, from England to Australia, is being re-enacted by a former TV journalist in a 440cc microlight aircraft.

Weather permitting, Mr Brian Milton, aged 45, who used to be City editor with TV-am, will set off in his single-engine microlight (seen at Covent Garden yesterday) from the Royal Victoria Dock in east London on December 2 to recreate the epic journey of Sir Ross and Sir Keith Smith, who in 1919 flew to Port Darwin in Australia in less than 30 days. From there he will fly across country to Sydney to join in the country's bicentennial celebrations.

When the Australian government offered a £10,000



Mr Milton, bound for Australia.

prize to the first aircraft to complete the journey, nearly 70 years ago, the route included Syria and Iran.

However, mindful of the war in Iran, the organizers have decided that the latest venture should bypass those countries in favour of a safer hop across the Mediterranean via Egypt before the route picks up the original trail to Port Darwin. (Photographs: Graham Wood)

Police decision on Carson today

By David Sapsted

Detectives will decide today whether to interview the expelled British diplomat, Captain Christopher Carson, over the death of his wife, whose body was exhumed for a second post-mortem examination at Portsmouth yesterday.

Dr Roger Ainsworth, a Home Office pathologist, began his examination of the body of Mrs Diana Carson at Queen Alexandra Hospital, Portsmouth, yesterday.

Mrs Carson, aged 48, drowned in the swimming pool at the couple's home in Nassau where her husband was naval attaché.

At dawn yesterday, the coffin was removed from the unmarked grave at Milton Cemetery where Mrs Carson was buried a month ago.

Det Chief Supt Alan Wheeler, head of Hampshire CID, and Det Chief Insp Keith Akerman, leading the inquiry, ordered last Friday by the Director of Public Prosecutions, watched as police officers and workmen removed the final layers of earth.

White plastic screens were put up around the grave and, when the brass-handled coffin was removed, six men carried it to an estate car, which transported it to the hospital mortuary.

Captain Carson, aged 51, was not at his home in Old Portsmouth yesterday. He was believed to have stayed in London after visiting the Ministry of Defence.

A spokesman for Hampshire police said that a decision would be made today on whether to interview Captain Carson, assuming the results of the post-mortem examination were known.

'Think tank' hits at education Bill

By Sarah Thompson, Education Reporter

Conservative and right-wing opposition to the Government's proposed education reforms is deepening, with the publication today of a critical response from the Institute of Economic Affairs, the right-wing "think tank".

Earlier this week, Mr Andrew Rowe, Conservative MP for Mid Kent, criticized the national curriculum proposals in the forthcoming Bill and called on his fellow backbenchers to press for substantial changes to the whole package, the most radical set of education reforms to be put before Parliament in more than forty years.

In a document compiled by Mr Stuart Sexton, formerly Sir Keith Joseph's political adviser when he was Secretary of State for Education, the institute accuses the Government of putting too much emphasis on "parent power"

in the form of parent governors.

"Parents want to be able to choose what they regard as the best school for their children", the institute says. "They do not want to have to run those schools. They are content to leave such management to those most competent."

The proposed national curriculum has enraged right-wing educationists and the institute calls it a "poor second best".

"The most effective national curriculum is that set by the market itself, that set by the consumers of the education service", it says.

Independent schools should be able to apply for grant-maintained status. State schools which plan to apply should be safeguarded from asset-stripping by "unfavourable local education authorities" now, rather than after application has been made.

Duff tells court why he sued

Mr Mickey Duff, the boxing promoter, told the High Court in London yesterday that he had to "stand up and be counted" when a Sunday newspaper printed allegations about his links with a criminal American promoter.

"There are certain people who will not be pushed around", Mr Duff (real name Morris Prager), of Paddington, west London, said.

He is claiming damages against Times Newspapers Ltd, publishers of *The Sunday Times*. He alleges that an article in the paper's "Inside Track" sports column in January 1983 suggested that he had entered into agreements with Mr Harold Smith, the American boxing promoter, when he knew Mr Smith had been using stolen money to finance his deals.

Mr Duff said he was not happy with a correction the paper had "grudgingly" printed. He believed it was adopting the threatening attitude of saying: "We have got more money than you".

"There comes a time when you have got to say to yourself, 'You have got to stand up and be counted', and that is what I am doing", he told the court.

The *Sunday Times* denies libel and argues that, in any event, the article could have suggested only that Mr Duff was "disreputable" or "incautious" in his dealings with Mr Smith, not that he was criminal.

The hearing continues today.

Corporal accused of attack

A corporal in The King's Own Scottish Borderers punched a junior soldier in the face, a court martial was told yesterday.

The corporal had intervened after five teenage soldiers threw a colleague into the shower because "he never washed and he smelt", Major James Stythe, for the prosecution, told the court.

He told the hearing at Caterick, North Yorkshire, that Corporal Colin Stitt told Private Stephen Birkbeck, "I don't like fighting", then punched him, making his nose bleed, and finally pushed him into a cupboard. Corporal Stitt denies ill-treatment.

Mr Birkbeck, who has since left the Army, said Corporal Stitt told him afterwards to wash the blood off his jacket and report to him.

When Mr Birkbeck and another young soldier went to see the corporal, he asked them what had happened during the horseplay on the Saturday night at Harlow Hill, near Newcastle upon Tyne. Corporal Stitt kept "going on and on" until both junior soldiers finally agreed he had not hit him, Mr Birkbeck told the hearing.

The corporal told them not to discuss the incident with anyone but they went to see the company sergeant major. Mr Birkbeck said the corporal threatened to "rip him apart" for talking about the incident. "I was very frightened", he added.

The hearing continues.

Aviation groups meet on passenger safety

By Harvey Elliott, Air Correspondent

Aviation safety bodies from Britain, France, Canada, and the United States are to meet in Paris today to try to establish internationally acceptable standards for smoke hoods in passenger jets.

There is wide divergence of views between and within each body and between academics over the effectiveness of the hoods, and over how to set an acceptable standard.

The Civil Aviation Authority is itself divided, with some of its experts wanting to introduce the hoods as soon as possible and others believing they could prove dangerous by slowing down an exit in the case of a fire.

Others think the hoods should have oxygen to enable passengers to breathe in the presence of choking smoke while yet more think the presence of oxygen in a fire would be an added risk.

It is generally agreed that one world-wide standard should be applied, if the hoods are to be introduced, to enable passengers to get to know one type and thereby speed up any emergency evacuation.

At the same time, research is continuing into sprinkler systems for passenger cabins, which it is believed would help to damp down heat and smoke and might actually do away with the need for the hoods altogether.

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WORLD SUMMARY

Kremlin guru to call on Thatcher

A Soviet academician, who is widely seen by Western diplomats as Mr Mikhail Gorbachev's economic guru, arrives in Britain today and is to meet the Prime Minister during his visit (Andrew McEwen writes).

Mr Abel Aganbegyan is credited with being one of the strongest influences on the Soviet leader's economic policies and established a reputation as a critic of the Soviet Union's economy before Mr Gorbachev came to power.

Some call him "Mr Perestroika", the Russian term for "restructuring" which has come to symbolize the Gorbachev reforms. He holds the title of Academic Secretary to the economics department of the Soviet Academy of Sciences. His visit to London is the result of an agreement reached when Mrs Thatcher visited Moscow last April that an annual lecture would be given alternately in Moscow and London by a respected academic of one of the two nations. Mr Aganbegyan is to give the first of the lectures at the Royal Institute of International Affairs.

Fiji on offensive

Sydney — The foreign ministers of Australia and Fiji held private talks here yesterday, the first high-level contact between the two governments since Fiji's military rulers proclaimed a republic in October (Keith Dalton writes).

The meeting of Mr Filipe Bole, Fiji's Foreign Minister, and Mr Bill Hayden, his Australian counterpart, is part of the military regime's diplomatic offensive. In New Zealand, Fiji's Information Minister, Ratu Iloke Kububola, said that Fiji's new republican Constitution, guaranteeing political supremacy for indigenous Fijians, had been completed and that, with the country now stabilized, 2,000 soldiers would be demobilized this week.

Quick aid on famine

An unusually fast British Government response to a United Nations appeal for funds to avert famine in Ethiopia has been secured, it was announced yesterday (Andrew McEwen writes).

The United Nations Disaster Relief Organization said that the speed of the British contribution had been an important factor. The Government was expected to provide £2.5 million to areas of Tigré province cut off from land distribution by guerrilla attacks.

Facing expulsion

Tel Aviv (Reuters) — Israel is to expel from the occupied Gaza Strip Mr Abdel Aziz Odeh aged 38, a Palestinian accused of being spiritual leader to the Islamic Jihad guerrilla group.

He said Mr Odeh, who was arrested on Monday, was not accused of organizing or engaging in armed actions against Israel but of being an "ideologist and spiritual leader". He had called for "an Islamic revolution to liberate Palestine".

Pilot missing

Johannesburg — South Africa announced yesterday that an air force pilot was missing after his jet fighter crashed in southern Angola (Michael Hornsby writes).

The Angolan Chief of Staff, Lieutenant-General Antonio Francisco dos Santos, meanwhile, told the Mozambique news agency that he expected fighting to break out in Cunene province as soon as the South Africans moved their 8th Motorized Division from northern Namibia into Cunene.

UK rebel pardoned

San José — An aspiring British mercenary has been released from a Costa Rican prison and allowed to return to his home in Salisbury (A Correspondent writes).

Mr Peter Glibbery, aged 26, was pardoned by President Arias. He was jailed for five years last September for "disturbing the public order by committing hostile acts against a neighbouring state" after being arrested with four other foreigners at a Nicaraguan Contra camp in Costa Rica.

Pledge to Turkey

Istanbul — Lord Carrington, the Nato Secretary-General, right, said yesterday he was giving priority to increased military aid to help Turkey match the Warsaw Pact's increased conventional forces on the 378-mile border with the Soviet Union (Michael Dwyer writes). Progress in modernizing the Turkish Army had been slow, he said, "but I assure you that this is an issue to which the Nato Council is attaching priority."



Negotiators close to INF treaty text

By Alan McGregor in Geneva and Michael Evans, London

The American and Soviet chief arms control negotiators were on the verge last night of completing an agreed text on a treaty to remove all intermediate-range missiles from Europe, although "last-minute" problems remain.

The two negotiators, Mr Max Kampelman and Mr Yuri Vorontsov, had been engaged in intensive talks all day, hoping to resolve the final obstacles to the treaty.

US sources in Geneva said that everything "was in good" and Mr Vorontsov expressed confidence that the 120-page treaty would be ready by next Monday. But the nagging final details were clearly causing enough of a problem to prevent the treaty from being wrapped up.

Argentine torture immunity law condemned

By Caroline Moorehead

A new law of "Due Obedience", granting immunity to all military torturers during the 1976-82 repression from the rank of full colonel down who could claim that they were simply following orders, poses a grave threat to human rights in Argentina, according to statements made by Amnesty International today.

The comments come on the same day as the publication of a detailed report on the 1985 trial of Argentina's former military rulers — an event widely regarded as a landmark in modern Latin American history as being the only time leading government figures who presided over gross human rights abuses have been brought to account.

In 1976, a three-man junta led by General Jorge Rafael Videla brought military dictatorship to Argentina. Anyone suspected of "subversion" could be held indefinitely.

The tactic the military soon came to prefer was to make people "disappear". In seven years a known 8,960 people — and undoubtedly many more — were never seen again.

When the third military junta, under General Galtieri, was brought down, one of the first moves of President Alfonsín was to make good his election promise to set up a National Commission on Disappeared People. Within months of the publication of its report, *Nunca Mas*, "Never Again", 200,000 copies had

Gangs take fizz out of Marseilles 'lemonade'

From Philip Jacobson Marseilles

Over at the Chez Marins pizza restaurant in the fourth district of this rough-and-tumble city, there is still talk occasionally about the day the former owner was shot dead at one of his own tables.

It was at the height of what became known locally as the "lemonade war", a bloody affair of heavy calibre revolvers and shotguns, of day-light ambushes by professional hitmen.

At stake was *la limonade*, the invigorating profits which the Marseilles underworld enjoyed from nightclubs, prostitution and protection rackets. The late Marins Lasray, although a member of one of the old-established criminal clans, found things getting a

bit too rough for his taste and had put the pizza place up for sale with a view to heading for safer waters in the US. As his old cronies recall it, *le patron* had observed, only half in jest: "Let's hope someone buys it before I do."

A good half-a-dozen gangsters of M Lasray's acquaintance were to meet equally sudden ends before hostilities gradually subsided around the beginning of last year. The word in the *milieu* (underworld) was that some exceptionally ruthless younger types had succeeded in muscling their way in on the "lemonade" business.

In Marseilles today, as the violent crime associated with the city's alarming traffic in hard drugs continues to rise, it is not hard to find people who

frankly preferred the bad old days. "This has always been a tough city, always had a terrible image outside for crime and corruption," observed one elderly resident.

The hold which this new breed of criminals now has on *The French Connection* city was illustrated not long ago when an Italian judge from Palermo wished to exchange information with French mag-

Jean-Baptiste Acquaviva, a member of the outlawed Corsican nationalist movement who has been in hiding since being convicted in his absence of an attack on a police station in 1983, was killed on Sunday night during an attack on an isolated Corsican farm (Susan MacDonald writes from Paris).

According to the farmer, M Fernand Roussel, a hooded man forced his way into the farmhouse and had lifted his rifle by the barrel to strike the farmer with the butt when it went off, killing Acquaviva instantly. Yesterday, a communiqué from the organization praised Acquaviva and accused the farmer of having killed one of their leaders.

istrates investigating a Mafia heroin network with links to Marseilles. Although clearly a man of courage, Judge Giovanni Falcone sensibly sought and received assurances of protection during his visit from the chief of police, M Georges N'Guyen Van Loc.

This rugged Vietnamese-born officer knows all about the *milieu*, old and new, and remains manifestly unimpressed.

dated. "I give every addict and every dealer arrested a chance of life," he pointed out. "If they don't take it, hard luck."

In the view of police specialists, however, Marseilles's old role as a mass supplier of heroin and other narcotics world-wide has changed significantly since the days of *The French Connection*. According to one insider in the "straps squad" (*trappeurs* is the French description for illegal drugs), what the big traffickers saw want from the Marseilles underworld is its renowned expertise at refining raw opium.

Bearing this out, the Swiss police recently swooped on three Marseilles "chemists" working in a fully-equipped laboratory. After their arrest, François Scapula is said to

have pointed out that refining heroin was not unlike preparing the bomb-laden for which his home town is famous.

By Marseilles's old criminal standards, this may represent something of a comedown. The late "Monsieur Paul" Mondini, whose services as a mediator between warring parties were much valued in the traditional *milieu*, used to boast that his international connections were so good he could sell any quantity of any drug anywhere in the world.

Not that it saved him from going the same way as the owner of Chez Marins. Struggling down to his local brasserie for a glass of bridge one fine August day two years ago, "Monsieur Paul" was intercepted by three hooded gunmen and left dying on a Marseilles pavement.

Socialists' party is banned by Warsaw

From Our Correspondent, Warsaw

The Polish Government yesterday declared illegal a new Socialist Party formed by opposition activists, saying its activities "will not be tolerated." The Government spokesman, Mr Jerzy Urban, told his weekly press conference that the new party, whose formation was announced on Sunday, "will be treated as one of the illegal groups."

Mr Urban's remarks came after police broke up a press conference on Monday evening called by the new party. They detained 25 people, including 16 opposition ac-

Mr Lech Walesa and nine other leaders of the outlawed Solidarity trade union, which opposed the Government's announcement of proposed price increases for next year. He dismissed it as a statement by "an unserious group."

Solidarity said the proposed price rises, which would increase the average cost-of-living by 40 per cent, would drive many people into poverty and lead to "dramatic events."

Solidarity urged its supporters to be prepared to defend living standards and support workers' pay demands. Price rises led to unrest in Poland in 1956, 1970 and 1980.

The price rises, with increases averaging 110 per cent for basic foodstuffs, are to be put into effect if voters approve a radical programme of economic reform in a referendum on November 29.

Meanwhile, members of the Socialist Party said all 16 activists detained in the police raid on a Warsaw flat were released late on Monday night after being questioned and held for several hours.

Before raiding the press conference, more than two dozen policemen surrounded the building and cut off the electricity, but the opposition activists continued the meeting by candlelight.

The police then knocked repeatedly for about 15 minutes, before breaking down the door and rushing into the flat.

The diplomat was released at the scene after about 45 minutes, but the journalists and party members were all taken in unmarked police cars to Warsaw's main police headquarters.

The Western journalists were questioned briefly about why they had come to the flat and were released after spending about two hours at the police station.

Leading article, page 13



Mr Raymond Nakachian displaying the shorn pigtail of his daughter to journalists yesterday at a press conference in the family's Costa Del Sol home at which the child's distraught mother, the singer "Princess" Kimera, appeared briefly.

Fresh threats to kidnapped child

From Harry Debelius, Estepona, Spain

The kidnapers of Melodie Nakachian, the five-year-old daughter of the Korean opera and pop singer, Princess Kimera, threatened to stop giving the child liquids as from yesterday and her father said here at a pre-dawn press conference that he would commit suicide in the presence of journalists if the girl is seriously harmed.

"Papa, why don't you pay?" pleaded Melodie in a tape recording sent by her abductors to the family, copies of which were distributed to journalists here yesterday. The child's plaintive voice continued, in Spanish with an occasional lapse into French: "If you don't pay, they say I'll be dead."

Mr Raymond Nakachian, who was known as Raymond Nash when he was expelled

from Britain in the 1960s after his association with the racketeer Peter Rachman, claimed at the news conference at his Costa Del Sol home yesterday that the gang which kidnapped his daughter eight days earlier, while she was on her way to school, are threatening to starve her to death.

That comment was amended later in the day by a communiqué from a family spokesman which said: "Her kidnapers have threatened to stop giving her anything to drink as of today."

Mr Nakachian showed journalists two photographs of his daughter sent by the kidnapers and a lock of her hair, in the second photograph, received after midnight on Monday, one of the girl's pigtails had obviously been

cut off and her face was visibly more drawn than in the photo taken several days earlier.

Mr Nakachian claimed that he does not have the \$13 million (£7.3 million) which the kidnapers are demanding for the release of his daughter.

The tape recording of the child's desperate appeal for her parents to come and get her was released, according to a family spokesman, in the hope that it might encourage someone to volunteer a clue. "Any information which can be offered might save Melodie," the communiqué said.

"Papa, mamma, I'm very sad," the little girl cried in the recording. "I want to see the little boy (her brother Amir, 3). I love you mamma. I love you papa. I love my little brother. Please come and get me. I want to go home."

Yesterday was the deadline set by the abductors for payment of the ransom. However, the latest threat indicated that they may be willing to wait longer. Since last Tuesday Mr Nakachian has been contacted several times by telephone by someone calling himself "Oscar" who relays the kidnapers' demands.

In the latest photograph of Melodie, she is wearing the same clothes she wore when she was seized by hooded gunmen on November 6. However, the newspaper she is holding is a more recent one than that date.

The Nakachians' huge new white villa, in a sub-tropical garden of about one acre, surrounded by a high field-stone wall, was occupied only about 11 months ago and is called "Villa Melodie".

Last-minute rush for deal on Gibraltar airport

From Richard Wigg, Madrid

Senior British and Spanish officials are to hold a previously unscheduled meeting in London next Monday in a final effort to hammer out an agreement for joint use of Gibraltar's airport.

That would permit the two countries' foreign ministers to endorse at least a limited

agreement when they meet a few days later in Madrid.

Sir Geoffrey Howe, the Foreign Secretary, said on Gibraltar television on Monday night that he believed an agreement would be possible. He said that Britain's aim was to step up the use of the airport to benefit both Gibraltar and Spain. But he emphasized that the formula being

considered would not affect the sovereignty issue.

Britain and Spain are now under considerable pressure to reach some agreement to permit the EEC transport ministers to go ahead on December 7 with air transport liberalization proposals stymied last June.

● GIBRALTAR: Sir Joshua Hassan, Gibraltar's Chief

Minister, said yesterday that his Government would consider ways in which better and more profitable use could be made of the airport, although he was firmly against making any concession on sovereignty (Dominique Searle writes). He added that he did not want an agreement to be reached over the heads of Gibraltar's elected members.

Italian government crisis

Weary Gorla tries again

From Roger Boyes, Rome

Signor Giovanni Gorla, who resigned as Italian Prime Minister last weekend, was authorized yesterday to put together a new Government to end the present political crisis as quickly as possible.

President Cossiga, who cancelled his state visit to Britain because of the crisis, has been consulting almost every party to see if Signor Gorla's coalition can be revived. Political sources say that there are good chances of success and a government could be found by the end of the week.

Signor Gorla yesterday began soundings among the four parties — the Socialists, the Republicans, the Social Democrats and the Liberals — who governed alongside the Christian Democrats. The Liberals pulled the carpet out from underneath Signor Gorla

last week, saying that they had been ignored in the drafting of a revised budget for 1988. They will thus have to be shepherded back into the government line-up.

If necessary, however, Signor Gorla could govern without the Liberals who represent only 2.1 per cent of the vote. The thrust of his present talks — which will last until tomorrow — is to see whether the Socialists, the second largest party in a potential government, would accept a four-party coalition excluding the Liberals.

Both the President and the caretaker Prime Minister want to patch up the crisis as quickly as possible. A long hesitation — such as the five-month pause without government earlier this year — would sap international confidence

in Italy. And the problems awaiting a new government are indeed huge.

The Socialists want some measure of agreement on new nuclear laws before the coalition is formed — otherwise arguments will rend the Government again.

Signor Gorla, at 44, the youngest former Prime Minister in Italy, looked weary beyond his years yesterday. The received political view in Rome is that the government collapse was somehow engineered by his own Christian Democrat Party which is anxious to get rid of him.

This is a somewhat Machiavellian analysis, but it may well be correct. It is certainly true that his position has been eroded, and the prospects for the survival of his second Government are not rosy.

Guerrillas 'kill five children'

From Jan Raath Harare

Rebels of the Mozambique National Resistance (Renamo) were said yesterday to have backed five children to death and mutilated another seven after abducting 20 pupils at a school in south-eastern Zimbabwe.

There was no immediate official confirmation of the grisly incident, but sources in the Chingwe area said it happened on the Jersey tea estate on the Mozambique border about 10 miles east of Chingwe town.

The sources said an unknown number of Renamo men armed with pangas and axes arrived at the estate's school at 2.00 am and forced 20 children to return across the border with them.

Five of the children were released inside Mozambique but ran into the advance guard of the rebel group on their return and were hacked to death, the sources said.

Later the rebels released another seven children, but only after cutting off their ears. The children returned to school and were taken to hospital, the sources said.

"It's typical of Renamo terror tactics," said one source. "Mutilations are their version of a political message to Zimbabweans."

Another child managed to escape and arrived at the tea estate yesterday with severe axe and panga wounds and was taken by Zimbabwe Air Force helicopter to hospital in Harare, the sources said.

Zimbabwean army units launched follow-up operations into Mozambique soon after being told of the incident.

Unrest in Kenya Police detain 47 from university

From Alastair Matheson, Nairobi

At least 47 students from Nairobi University were still in custody yesterday when calm returned to the city after the indefinite closure of the campus and the banning of the student union.

Only a few academic staff and some foreign students were seen on the premises yesterday, after local newspapers featured vivid photographs of the riot squad in action on Monday against students.

This is the 17th time that the university has been closed because of disturbances since it was founded in 1970. After the abortive coup of 1982 it was closed for a year.

Forty students are under arrest in addition to the seven leaders of the now banned Students Organization of Nairobi University, whose detention on Sunday stoked the violence.

President Moi said he was seriously considering charging fees at universities to instil responsibility in students. He said: "Instead of respecting their parents or their nation, the university students group themselves together with the Boers who want to destroy the black man."

He did not elaborate on this reference to Afrikaners, but he has been attributing much of the external criticism of Kenya to agents of apartheid. He recently called Amnesty International an agent of the South African Government and ordered the expulsion of seven American missionaries, alleging that they had been involved in a coup plot hatched by the Ku Klux Klan in the US.

to protect the interests of South Africa.

After investigating the allegations the US State Department dismissed them as "patently absurd". The Washington clarification, issued here yesterday by the US Embassy, came just in time to damp down anti-American feelings which were being aroused by the stalling

"revelations" that the obscure Foscoe Christian Church in Boone, North Carolina, was master-minding the destabilization of Kenya, Tanzania, Zambia and Zimbabwe, because their governments strongly opposed white supremacy in South Africa.

Despite church denials, the Kenyan Government apparently believed the allegations and deported the church's missionaries the day before the story was published.

President Moi then warned Kenyans to beware of foreign saboteurs coming "disguised as missionaries and development workers" to cause trouble. Vice-President Mwai Kibaki yesterday condemned "the evil machinations" of the Foscoe Church.

● Journalist beaten: A Swiss journalist, Mr Patrick Moser, was in hospital yesterday with suspected concussion, a broken nose and a perforated eardrum after being beaten around the head with a rifle butt by police (AP reports).

Mr Moser, aged 30, a correspondent for United Press International, was one of four Western journalists attacked by police on Sunday as they tried to cover the student riot.

Syrians set Beirut after

Egypt firmly

Elegant Raisa's fails to cut a class

Assad's peacekeepers under fire

Syrians set for roundup in Beirut after soldiers killed

From Robert Fisk, west Beirut

The Syrian Army was last night reportedly preparing a series of house-to-house raids throughout west Beirut after two of its soldiers were coldly shot down and killed in a Muslim street yesterday by unidentified gunmen firing from a fast-moving car.

Their deaths were routine by Beirut standards, but politically devastating for the Syrians, who have never hitherto been attacked by gunmen in the streets — at least to anyone's certain knowledge — since their return to the city's western sector last January.

Officers of the Syrian "special forces", which are regarded with good reason as among the most ruthless of President Assad's armed forces, were last night meeting at their headquarters near the Beau Rivage Hotel on the seafloor in a mood of considerable anger.

It was this same unit which dealt so devastating and savage a blow against the Muslim

extremists of the Syrian city of Hama in 1982, killing up to 20,000 people, and who shot down 30 Hezbollah "Party of God" militiamen and women in January in revenge at the mere humiliation of their soldiers a few days earlier.

What yesterday's shooting also marks, however, is the open outbreak of conflict between the Syrians and the groups responsible for the bombings at Beirut airport and the American University Hospital last week. Few doubt that these attacks were directed against Syria's "security plan" in west Beirut. Now this offensive appears to have been continued by the simple expedient of assaulting Syria's ground forces. The two young Syrian privates were walking across a street in the Zokak el Blat district when they were approached by a white Peugeot car from which a man suddenly fired at them with an automatic rifle.

After their arrival last Janu-

ary, Syrian officers were ordered to "execute" those responsible for bombings and killings, a rule that was applied to the Druze militia rather than to Syria's own proxy Shia Muslim Amal militia allies.

But the Syrian intelligence services, with more than 2,000 plain-clothes operatives in west Beirut, has over the past 10 months so deeply penetrated the various armed political groups here that it is probably only a matter of time before they decide on the identity of yesterday's killers.

By coincidence, at least 40 Lebanese soldiers were arrested yesterday, or kidnapped, depending on which party told the tale, by Syrian troops at Madfoun, 30 miles north of Beirut, after a still unexplained shooting incident at a Syrian checkpoint.

According to witnesses, and to the Christian Phalangist Voice of Lebanon radio station, Syrian soldiers had stopped a civilian car on the

road leading from the Phalangist-controlled area further south to their own sector of northern Lebanon.

Lebanese soldiers in the car reportedly refused to show their identity cards to the Syrians and one of them began to run from the vehicle. A Syrian soldier at the checkpoint then fired at the fleeing man, apparently wounding a Syrian colleague by mistake — after which Syrian troops arrested every Lebanese soldier in the area.

●SIDON: Palestinians and Lebanese launched joint peace patrols in south Lebanon yesterday to try to curb gun battles in which two people have been killed and 27 injured (Reuters reports).

Residents of Sidon said the two sides sent out the patrols after fighting subsided between Nasserite Sunni Muslims of the Popular Liberation Army (PLA) militia and Palestinians dug in around Ain al-Hilweh refugee camp.

Egypt firmly back in Arab fold

By Our Middle East Correspondent

The hoisting of the Saudi flag over the country's half-deserted embassy in Cairo yesterday symbolized the final return of Egypt to the ranks of the Arab nations, from which it had been so swiftly and contemptuously expelled eight years ago.

Eight Arab countries have now publicly acknowledged what all had privately admitted almost from the day of Cairo's expulsion from the Arab League: that despite its Camp David peace treaty with Israel, Egypt remains potentially the most powerful and politically the most influential nation in the Arab world, now that the Gulf states are threatened by Iran.

Bahrain had re-established diplomatic relations with Egypt earlier on Monday, and the Egyptian flag was raised over the Egyptian Embassy in Manama at a special ceremony yesterday. King Fahd of Saudi Arabia personally ordered the resumption of relations with Cairo in support of "Arab solidarity". This, needless to say, had little to do with solidarity against the Arabs' traditional Israeli enemies.

Mr Ali Hassan Shaer, the Saudi Information Minister, hinted as much in a statement in which he announced that the renewed diplomatic links were prompted by "the unity of aspirations and views in the face of the machinations of evil and aggression menacing the very existence of the Arab world".

Cut down to its sub-stratum of truth, this particular statement means that the Arab Gulf states are now so frightened of Tehran that they need the friendship of the one Arab state with the manpower to flood soldiers into the Gulf War frontlines if the Iranians appear likely to overrun the

Iraqi Army. It matters not the slightest now that the Israeli flag also flies above the Israeli Embassy in Cairo. For what the Egyptians might be forgiven for asking, was President Sadat murdered?

Last night Mauritania joined the list of Arab countries resuming relations with Cairo, while Sheikh Saad al-Sabah, the Kuwaiti Crown Prince and Prime Minister, demanded the re-admission of Egypt to the Arab League. Kuwait, Iraq, Morocco, North Yemen and the United Arab Emirates have also re-opened relations with Cairo during the past week.

Bahrain's own need for

powerful allies against Iran was emphasized in a Foreign Ministry statement issued in Manama which explained the close links which should be re-forged with Cairo on the grounds that the Arab world "now more than ever before requires collective action in a spirit of brotherly co-operation to repulse the dangers that beset it...". The dangers, of course, are conceived to be Iranian.

The Egyptians have welcomed the sudden, but not entirely unexpected, warmth with which they have now been invited to re-enter what the Arabs still like to call the "Arab fold". Whenever Egypt's manpower is needed, the Arabs traditionally reduce their contempt for the economic malaise and bureaucratic chaos of Cairo and praise the nation's role in the history of the region and of Islam.

Dr Atef Sidki, the Egyptian Prime Minister, has described the re-opening of relations as "Egypt's return to its natural place in Arab ranks and the return of the Arab world to Egypt".

Captured rebel in hospital



A military policeman carrying a dextrose drip leads Mr Juanito Rivera, the suspected vice-chairman of the banned Philippines Communist Party who is suffering from pneumonia, to a military hospital in Manila yesterday.

The Philippines military will file rebellion charges this week against Mr Rivera, who was captured on Sunday in Tarlac province north of Manila (AFP reports). He was earlier charged with illegal possession of firearms, a constabulary spokesman said.

Colonel Virgilio Saldaña, a military prosecutor, presented Mr Rivera to the press yesterday at the suburban constabulary headquarters, where he was brought for medical treatment.

Mr Rivera refused to answer any questions and was visibly weak. He was captured while recovering from bronchopneumonia at his mother's house, where several firearms were found during the raid on Sunday.

Military physicians at the Camp Crame hospital, where Mr Rivera was brought for treatment after his capture, said that his condition had improved.

The official Philippines News Agency said that Mr Rivera had revealed Communist Party plans to mount large-scale operations in Manila and central Luzon, Cagayan Valley and Ilocos, north of the capital.

The agency reported that he had disclosed the plans in Camp Aquino, in Tarlac, where he was first brought, but said military authorities withheld details.

President Aquino commended military officials for arresting Mr Rivera, the second highest-ranking leader of the 18-year-old communist insurgency to be captured since she came to power in February 1986. The alleged chairman of the party, Mr Rodolfo Salas, has been under arrest since September 1986.

America at a loss for words

From Michael Binayon Washington

If a crisis erupts in the Gulf, Central America, or any of the world's hot spots over the weekend, the State Department will have no comment for the world's media.

Instead, a caretaker informs journalists that "because of budget cuts we no longer have a duty officer to handle press inquiries". Nor is any spokesman available after 11pm, or during holidays.

The State Department had nothing to say for two days about President Ortega's recent speech to the Organization of American States, or the dismissal of Mr Boris Yeltsin in Moscow.

In American embassies around the world, the situation is far worse. Diplomats have had to cut back on their travel, entertainment and language training. Many have been ordered to accommodate visitors in their homes.

In some countries, entire embassies are to be shut. US consulates are being closed in Edinburgh, Bremen, Turin and 10 other regional centres.

The number of consular officers has also been cut.

"It is painful to see the disastrous effect budgetary cuts are having on our capacity to conduct foreign relations," Mr George Shultz, the Secretary of State, wrote in a recent impassioned denunciation of the latest congressional swathe through the State Department.

"Resource constraints are dictating an American withdrawal from world leadership. This is totally at odds with our military, moral and economic standing in the world, and it seriously threatens our security."

He said the department's budget had fallen 24 per cent over three years, from \$22.7 billion (£13 billion) in 1985 to \$17.2 billion (£9.9 million) this coming year — with the reduction even more severe if inflation is taken into account.

Mr Shultz now faces the prospect of having to sack 1,200 State Department employees. The savagery of the cuts is unprecedented, and morale in the US diplomatic service has fallen to a record low.

Americans are becoming the new paupers of the diplomatic circuit. In Tokyo, where entertaining is an essential part of business life, they are reimbursed at the rate of \$6.50 (£3.73) for each guest at a buffet dinner. Unless they pay themselves, many can no longer leave the capital.

Mr Shultz finds all this especially galling at a time when he believes US personnel and programmes were contributing to a world-wide resurgence of democracy.

By ironic contrast, the Soviet Union is opening new consulates, increasingly attending conferences, training more diplomats in rare languages, and making its presence more visible and more professional around the world.

The budget deficit is mainly to blame for the State Department cuts. But the Administration, especially the conservatives, have never been sympathetic to the State Department, believing it staffed by liberals.

Congress has also trumpeted reports of State Department waste, of scandals involving former US ambassadors, and of diplomatic blunders, to justify its financial strictures. Mr Shultz's pleas on Capitol Hill for money to do his job have been dismissed as crying wolf.

"The real issue is not over a few dollars saved here or there. Rather it is to do with our ability and willingness to continue to shoulder the burdens of world leadership," he said last week.

But for the foreseeable future diplomacy will have to yield to austerity.

Gurkhas' £1½m gold is seized

Calcutta (Reuters) — Indian police have seized 90lbs of gold worth more than £500,000 from 60 British Army Gurkhas from Hong Kong, customs officials said yesterday.

The soldiers, all Nepali citizens, were detained when customs officers, acting on a tip-off, raided a chartered plane which had stopped in Calcutta while on a flight from Hong Kong to Kathmandu.

The soldiers were allowed to continue to Kathmandu, and a spokesman for British High Commission here said it was seeking advice from London before discussing the matter with the Indian Government.

The Soviet First Lady

Elegant Raisa's high style fails to cut a dash at home

From Christopher Walker, Moscow

Over lunch one of the smoother new breed of Kremlin officials told American journalists recently that Mr Mikhail Gorbachev's elegant and increasingly controversial wife, Raisa, was one of those pushing hardest for the Soviet leader's stay in the US next month to be extended beyond the three days set aside for the summit meeting.

It was characteristic of the contrast in Mrs Gorbachev's image at home (where she is widely resented) and abroad (where she is seen as a shining example of changes in Soviet life) that while the official described her motive as being to maximize her husband's skills as a communicator, a Russian woman to whom I told the story responded cynically: "She just wants more time to go shopping."

Although many Soviet citizens still remain proud of the sartorial dash that the Kremlin's First Lady can cut in the West, a growing number are angered by her high profile, her alleged influence in the Kremlin and her expensively tailored appearance.

"She is acting like the wife of a Tsar or a western style First Lady, it is not something we approve of," explained a Moscow intellectual who nevertheless approves of Mrs Gorbachev's liberal approach to the arts. "Whereas your media see her way of dressing and behaving as elegant, many of us prefer the term 'vulgair' to describe such showiness in public."

underground video was circulating in Moscow lampooning her extravagant taste.

More recently, at the height of the damaging Yeltsin affair, a new spate of rumours began circulating suggesting that one of the targets of the now disgraced Kremlin reformer in his speech to the Central Committee of the Communist Party on October 21 was the extravagant style adopted by Mrs Gorbachev, her husband's constant companion on his trips at home and abroad. The rumour mill, oiled by the Kremlin's obsessive secrecy, even managed to match her 1986 summer holiday with the suggestion that she had been the victim of an assassination attempt, and the late Yuri Andropov, actually had a wife until she appeared as a widow at his funeral.

Since Ekaterina Furtseva's brief spell as Culture Minister during the Khrushchev era in the early 1960s, there has not been a single woman member of the ruling Politburo, reflecting the male chauvinism that runs so deep in Soviet society. The only female member of the current hierarchy is Mrs Alexandra Biryukova, the Central Committee Secretary for social, labour and women's affairs whose self-effacing, old-fashioned approach to public life is the very opposite of Mrs Gorbachev's.

There was genuine shock among those Soviet citizens who discovered that during Mr Gorbachev's visit to India giant posters of Raisa appeared alongside those of her husband.

Mrs Gorbachev is always treated with traditional reverence by the Kremlin authorities, and to a sparse, four-line official biography. It describes her as a former sociology professor and the mother of one child. In fact her daughter, Irina, was born in 1956.

No date or even place of birth are mentioned, giving rise to more rumours, including the frequent suggestion that like the *émigré* ballet dancer Rudolph Nureyev, her family may have come from the Bashkir republic in the Urals. Mrs Gorbachev, who was born in 1934, appeared to dispel this when she spoke to reporters at the Red Square Parade on November 7. Asked where she was from, she replied with her disarming smile: "I am a Russian — my homeland is Russia."



Mrs Gorbachev: Facing wide resentment at home

Man in the News

Stakes are high for Wright

From Christopher Thomas, Washington

Last Friday Mr Jim Wright, Democratic Speaker of the House of Representatives, thrust himself into a vital area of American foreign policy, undercutting a carefully laid White House political strategy and sending the Reagan Administration into a towering rage.

"I don't answer to the White House or the State Department. I don't need their permission," he said. For almost a week he acted as though he were Secretary of State. Diplomats and leaders trusted in and out of his large Capitol Hill office while the Administration looked on from afar, bewildered and completely shut out.

It was the Speaker's boldest move since he took office 11 months ago. His attempt to set up peace negotiations to end the six-year civil war in Nicaragua is part of a drive to emerge from the long shadow of "Tip" O'Neill, his larger-than-life predecessor, who was 10 years in the post. It is a high-stakes manoeuvre; his reputation and credibility are at stake.

Some fellow-Democrats worry that Mr Wright may be going too far. Some feel that he is trying to appeal more to the liberal wing of the party by undermining Mr Reagan's policies. Many Republicans

distrust him. Mr David Stockman, the former Budget Director, called him a "snake oil vendor," a title that persists among Republican members of Congress who regard him as a demagogue.

He was a wild-eyed liberal when he was a member of the Texas legislature, but over the years has become more conservative and cautious. In private he is combative and has a fiery temper. Publicly, he speaks in flowery language that sounds like a poor imitation of Churchill, whom he frequently quotes.

There is an air of amazement on Capitol Hill that he has embarked on such a bold, even reckless, political venture. It is out of character. The Washington Post headlined a leading article: "What is Jim Wright doing?" It commented: "Mr Wright appears to have gone way over the line that separates opposition from interference."

Administration officials find him immensely difficult to deal with. The acrimony between the Speaker and the President is personal and deep. The relationship historically is one of the critical power connections in Washington, and serious tensions in it can damage the process of government.

Spies clamp

Delhi (AFP) — The Government is to amend the Official Secrets Act and take tougher measures to counter espionage in India, which has been plagued by a series of spy scandals in recent years.

Death toll up

Lerum, Sweden (Reuters) — The death toll from Monday's train crash in western Sweden rose to 10 and rescuers fear there may still be bodies trapped in the wreckage.

Drugs success

Dammam, Saudi Arabia (Reuters) — Saudi Arabia, which has reported executing at least six drug dealers since July, has cut drug trafficking by nearly 40 per cent, an official said.

Tenor surgery

Seattle (Reuters) — The Spanish operatic tenor José Carreras had a bone marrow transplant here in his battle against leukemia.

Flying start

Vienna (AP) — Thieves made off with \$500,000 from the baggage compartment of a Tyrolean Airways plane at Innsbruck airport as it taxied for take-off.

'Nazi' in care

Buenos Aires (Reuters) — The alleged Nazi war criminal Josef Schwabmberger, aged 72, who was arrested last Friday, is under medical observation for a heart condition in prison.

Spotlight flickers on Amazon frontier

From Mac Margolis, Manaus, Brazil

Almost every day, sometimes several times a day, the lights go out somewhere in this outsize town on the Amazon river. Like many cities in Brazil's new Amazon, Manaus (population, 1 million) has grown too big, too fast, as pioneer settlers, ranchers and industrialists pour in from the south. Today, power cuts are a flickering emblem of this unruly frontier progress.

Senhor Amazonino Mendes, the governor of the power-starved state of Amazonas, knows the problem only too well. "Manaus is on the brink of an energy collapse," he said in an interview.

To attend the voracious energy demands of all the newcomers and cure the state of its multi-million dollars a year habit of burning diesel oil, the Government has puzzled over all sorts of elaborate schemes, from stoking generators with the jungle's wood to distilling fuel from biomass

(vegetable matter). But the most ambitious and extravagant plan of all is Balbina, a colossal \$700 million (£390 million) hydro-electric station, 90 miles north of here, on the Uatumã river, a lazy Amazon tributary.

The 250-megawatt power station will boost Manaus's growing industrial belt and save state coffers half a billion dollars (£280 million) a year in imported oil for the ageing thermo-electric generators. Yet, ever since the Brazilian power company, Eletronorte, dreamed up Balbina more than 15 years ago, the project has come under fire from scientists, environmentalists and leading political figures.

Critics say Balbina will produce too little energy at too high a cost, pose a dire threat to the eco-system, and further disrupt the lives of an already endangered Indian tribe.

The dam on the Uatumã, a sluggish river running over a



flat plain, will eventually flood a 930-square-mile swathe of forest, an area larger than the island of Mauritius, to produce only 250 megawatts.

The reservoir is the size of the one behind the Tucuruí dam in the central Amazon, with a potential of 8,000 megawatts. Where Tucuruí's energy will cost about \$2.05 (£1.15) a kilowatt, Balbina's power will be much dearer: \$4.80 (£2.69) a kilowatt.

Ecologists say that the vast, shallow lake — when filled a year from now, it will be only

deforestation contract five years ago.

"Energy has its price," Senhor Mauricio Coelho, a spokesman for Eletronorte, said. "All I can say is that we have taken all the necessary precautions."

"Balbina is madness, an irreversible error," rebutted Senhor Mendes in a recent interview, noting that the dam that was to have solved Manaus's energy problems will barely provide half the city's needs when the power comes on grid in October, 1988.

Others are harsher. Senhor Herbert Shubart, Director of the Institute for Amazonian Research, has branded it a "disaster" and Senhor Paulo Nogueira Netto, former head of the government Environmental Protection Department, called it the "worst error ever committed in Amazonia."

"We must continue the search for alternative solutions," said Senhor Mendes.

SPECTRUM

Delays possible until 1992



Border red tape, clogging the movement of goods and people, should be swept aside with EEC unity in five years' time. As

Richard Owen and George Hill found, it will not be too soon

Part 3: Removing the barriers

Jeanette Oppenheim is a petite Danish lawyer and Euro MP who is fond of lecturing transport organizations on the need to bring down trade barriers and frontier controls.

Earlier this year Barsoc, a Danish haulage company, challenged her to ride in the cab with one of their lorry drivers. She accepted, and in the course of carrying a cargo of Danish hams to France — she uncovered a tale of inefficiency and corruption which drivers along the route assured her was an everyday occurrence.

Her experience also serves to highlight the broader restraints on the movement of goods and people which, it is hoped, will come to an end in 1992.

Oppenheim learnt that trucking companies are given only a limited number of "EEC licences", allowing them to trade between EEC states. In the absence of such a licence, the driver has to obtain a bilateral (in this case Danish-German) transit certificate, which at the Denmark-Germany border took 90 minutes.

She also discovered that EEC licences do not carry specific lorry or load numbers, therefore they are re-used: truck drivers put them into a cardboard box at a petrol station just over the border, where drivers going back to Denmark pick them up.

She says there were no problems between Germany and Holland or between Holland and Belgium — "we just waved cheerily to the customs as we drove slowly past". The problems began on the Belgian-French border, and the real obstructionism was from French officials.

Truckers have to have a

licence to drive in France, but when Niels Erik Joergensen, the driver, produced his licence, French officials claimed it was a fake. The officials wanted a "special fee" of 5,000 frs (about £500). He offered 1,000 frs. The bargaining went on for several hours, until a Belgian truck came through with the same licence and the demand for cash was dropped.

Dutch drivers told Oppenheim that the custom of paying a fee had arisen through truckers bribing officials to queue-jump. "It was one of the purest examples of corruption I have ever seen," she said.

The next stop was a health

It was one of the purest examples of corruption I have seen

inspection station at Rungis, near Paris, where animal produce imports are examined by private veterinary inspectors on behalf of the authorities. The Danish truck arrived at 7 pm but was not looked at until 11.30, when the inspector refused to clear the consignment on the grounds that some hams had fallen to the floor.

The driver protested that the entire truck was sanitized and had not been opened since leaving Denmark, but he was told that the truck would have to turn back unless certain "difficulties" were resolved. They waited until 4.30 in the morning in the cab and were re-used by the inspector, who said they could continue if he

was given a ham, allegedly for "sanitary control".

Truckers told Oppenheim that this kind of behaviour was usual in the southern EEC states — and France. She argues that the introduction of the single administrative document (SAD) on January 1, 1988 — a simplified, standard import-export form — will ease matters, driver Joergensen, whose journey from Denmark to France and back eventually took six days, believes that a Europe without frontiers is just pie in the sky.

He may well have found an ally in Georges Heylans, a football coach whose attempt to move from the Belgian to the French first division involved a lengthy detour via the European Court. As with goods, so with people: paperwork blocked the path.

It might be thought that paper qualifications would be the least of the imperatives in hiring a football coach; certainly Lille, the French side who tempted Heylans away from Anderlecht, thought so.

But the French sports ministry said that while his diploma might qualify him to coach to first division standard in Belgium, it gave him only third division status in France.

Heylans took his case to the European Court, which upheld his appeal earlier this year — that process in itself took two years, though Heylans was allowed to work for Lille in the meantime.

In theory, the EEC permitted free movement of labour years ago. Painfully slow-moving negotiations are under way to ensure that job qualifications should in general gain recognition from one end of the Community to the other by 1992. Heylans's success in court shows that the process has already made

some strides. But national protective instincts die hard, whatever international idealism may command.

Slow progress towards Community-wide acceptance of qualifications is partly because of protectionism, and partly because of genuine differences between national practice. The rules of football are the same everywhere, and a surgeon looking for it in much the same place in Lisbon or in London. But the law governing house purchase, or the safeguards covering the marketing of a unit trust, differ considerably.

The creators of the Treaty of Rome saw that transferability

of skills was not only an element in the freedom of the individual within a unified market, but was also a crucial factor in enabling such a market to operate freely.

The change could not happen until there was sufficient mutual trust about the basic standard of qualifications. When a directive covering doctors was under discussion years ago, there were undertones of chauvinistic doubt about foreign standards, but EEC doctors' qualifications have been fully accepted for 10 years now, and none of the initial fears have been realized.

It is very different with the law. A general directive on lawyers has been drafted but it is still at least a year away from being approved — after which a flurry of national legislation will be required. Legal systems vary so much that a "topping-up" procedure will often be necessary.

It is in the area of financial services, which will be needed more and more as cross-frontier commercial bargaining, collaboration, company-founding, merging, take-over bidding and risk-covering gathers pace, that opportunities for British workers, with the vast experience gained in recent years, are probably richest of all.



Closed door policy: Jeanette Oppenheim's first-hand view of European life in the slow lane

No barriers to terrorism

Police see many problems in the 1992 deadline to remove internal borders

Only days after two spectacular examples of European co-operation in fighting international terrorism, arms smuggling and drugs trafficking, the senior law enforcement officers from 11 European countries assembled in Brussels last week provided a poor prospect for the future joint-policing of the Community.

The impounding in France of the Panamanian coaster Eksund, loaded with arms and explosives for the IRA, and the record haul of cocaine in Rotterdam after an operation involving British, Dutch, French and German customs officers, were hailed as triumphs of international liaison.

But the co-operation did

little to ease the concerns of senior British and European police officers over the future security of their countries in 1992, the deadline set for the removal of internal borders in Europe. "I was shocked by the deep division that existed between the police forces and appalled that the politicians were certain the barriers would go in 1992, although no one seemed to have thought the problem through," says Inspector Peter Tanner, general secretary of the Police Federation of England and Wales.

His concern, which was shared by Denmark, is centred on French insistence, backed by West Germany and the Benelux countries, that borders should be scrapped. European citizens issued with identity cards and, over time, a European police force established to make arrests in any of the 12 member states. The principle is to imitate the US system, where states police themselves unless a federal law is violated, in which case the FBI takes over the case.

Such a system is backed by some terrorist experts, including Major-General Richard Clutterbuck, who is "optimistic" that European firearms, currently the most tightly regulated in Europe, and will be vulnerable to the spread of rabies, illegal immigration and drug smuggling. One problem particular to the UK is the concern over a mandatory issue of identification cards.

Under the proposed directives, British authorities will still be able to make spot checks on international points of entry into the country, such as airports and ports, but the Channel Tunnel will be considered a land crossing.

Home Office, Foreign Office and other Whitehall officials all say that Britain is in favour of "harmonization", but emphasize that there will be "no relaxing of firearms controls", "physical checkpoints at frontiers will remain" and that "no government will countenance the implementation of ID cards".

'I was shocked by the divisions between forces'

There are fears that Britain will lose its ability to control the flow of

Nicholas Beeston

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Listen, isn't that a Danish mower?

Technical standards lie at the heart of European industry. Entire economies have used them as a shield with which to protect themselves. As the EEC Commission's 1992 manifesto laments, differences between them increase costs, discourage business co-operation and hold up the creation of a proper common market for industrial products.

They are no accidental historical problem, rather, in some countries, they have replaced the old quotas and tariffs.

The Germans are by far the best defensive fighters. Their industries have a world-wide reputation for excellence which is sustained by a complex set of demanding quality standards, imposed by the redoubtable German Standards Institute (DIN).

Many DIN standards are incorporated in law. The result is that German companies are often unable to buy suitable foreign products because they do not comply with carefully contrived DIN requirements.

Such protective strategies have kept the Commission and the European Court of Justice busy. Noisy foreign lawn mowers have been warned off the Danish turf, Cassis de Dijon was excluded from German shops as an offence against liquor standards and foreign beer was also outlawed in Germany under a medieval purity law. German dustbin collectors have even been known to strike when asked to handle French dustbins.

Britain is infinitely more amateur. Machine tool safety

Laws that barred foreign beer and banished French dustbins are on their way out

standards, for example, depend on assessments made during occasional, unpredictable visits by the factory inspectorate. The British Standards Institute is efficient, but most of its standards are not compulsory. There are similar flexibilities in France, where only 2 per cent of more than 12,000 standards are obligatory.

Faced with these national differences, the Commission has produced a comprehensive standards strategy. This has two main elements — preventing new technical barriers and harmonizing existing requirements. The Commission has ordered member states to give notification of any proposed new regulations. Almost 300 have been identified 124 of which have had to be amended.

The Commission's approach is to combine the difficult process of imposing common standards with the mutual recognition of existing

By contrast with Germany, Britain is infinitely more amateur

regulations. On health and safety, for instance, there will be broad requirements entitling a product to free movement within the market. Full technical definition of standards will be given to one of three appropriate EEC authorities.

Other technical standards for industrial products will be harmonized but, during what could be very long negotiations, the guiding principle will be the mutual acceptance of national standards, testing and certification. Certain sectors, including construction and foodstuffs, are being given special attention and the Commission will consult consumers and workers.

Within the new technologies, common standards are seen as a heaven-sent means of welding together the Community's business and official computer systems.

The result, for UK industries should be satisfactory. Strong protectionist bastions, such as the German market, will be opened up. Standardization in areas formerly reserved for ad hoc judgements by the factory inspectorate will be supported... and consumers will be better protected.

Furthermore there will be no nasty, sudden surprises. Brussels is producing a steady flow of detailed standardization decisions, but each is the result of long negotiation. Every British firm should have ample warning through its association of the trade journal, of any significant changes.

John Raven

TOMORROW
No Roman holiday: how the Italians have outstripped Britain and Germany

CONCISE CROSSWORD NO 1416

ACROSS												
1 Subordinate position (4,4)	2 Hooker's support (4)	3 Crusader foe (7)	4 Bury (5)	5 Relieve, reduce (5)	6 Stocking material (5)	7 Pedalless cycle (5)	8 Lunar shape (5)	9 Syringe (5)	10 Gist (5)	11 Fortified (5)	12 Emphasize (7)	13 Shorten suit (4)
14 Stale, sluggish (8)	15 Massachusetts capital (6)	16 Lear's youngest daughter (8)	17 Dry (wines) (3)	18 Clayhanger novelist (6)	19 Job charge (4)	20 Provide on large scale (6)	21 Place of concealment (4,4)	22 Forefather (8)	23 Sofia state (8)	24 Bet placer (6)	25 Secra (6)	26 Copable (4)
27 Cigarette (3)	28 7P. memo	29 13 Holy Grail	30 15 Eclipse	31 16 Extreme	32 18 Ideal	33 20 Meets	34 22 Car	35 11 Alfrid	36 5 Primps	37 8 Rue	38 9 Senate	39 10 Traura
40 11 Skua	41 12 Seabird	42 14 Hector Berlioz	43 17 Altruist	44 19 Game	45 24 Aim	46 25 Perilous	47 26 Enlist	48 2 Frock	49 3 Alabaster	50 4 Dresser	51 5 Petra	52 6 IBA
53 7 P.	54 13 Holy Grail	55 15 Eclipse	56 16 Extreme	57 18 Ideal	58 20 Meets	59 22 Car	60 27 Cigarette	61 28 7P. memo	62 29 13 Holy Grail	63 30 15 Eclipse	64 31 16 Extreme	65 32 18 Ideal

SOLUTION TO NO 1415
ACROSS: 1 Alfrid 5 Primps 8 Rue 9 Senate 10 Traura 11 Skua 12 Seabird 14 Hector Berlioz 17 Altruist 19 Game 24 Aim 25 Perilous 26 Enlist
DOWN: 2 Frock 3 Alabaster 4 Dresser 5 Petra 6 IBA 7 P. memo 13 Holy Grail 15 Eclipse 16 Extreme 18 Ideal 20 Meets 22 Car

The Issue

This offer for sale forms part of an issue of a total of 220,000,000 Units with New Warrants, comprising:

- the UK Offer, described in this document and the full prospectus, of 101,000,000 Units with New Warrants at a price of 350p per Unit;
- a French Offer of 101,000,000 Units with New Warrants, at a price of FRF35 per Unit; and
- an International Placing of 18,000,000 Units with New Warrants, at a price of 175p plus FRF17.50 per Unit.

The prices per Unit in the French Offer and the International Placing represent the approximate equivalents on 12th November, 1987 of the price per Unit in the UK Offer.

Preference will be given in respect of 2,400,000 Units with New Warrants (1.1 per cent. of the issue, and 2.4 per cent. of the UK Offer before any variation as mentioned below) to applications received on preferential application forms relating to the UK Offer from Eurotunnel personnel, as described in the full prospectus.

As part of the underwriting arrangements, certain institutional investors and their investment clients will be allocated Units with New Warrants (not exceeding in aggregate 23 per cent. of the issue, or 50 per cent. of the UK Offer before any variation as mentioned below) on a priority basis. The remaining Units with New Warrants comprised in the UK Offer are being offered to the public.

Each Unit comprises one share in Eurotunnel P.L.C. ("EPLC") and one share in Eurotunnel S.A. ("ESA"). There will be issued with each Unit an EPLC warrant and an ESA warrant twinned to constitute a New Warrant. EPLC and ESA shares and these warrants will be listed and dealt in only in the forms of Units and New Warrants. The New Warrants may be traded separately from the Units at any time after the issue. New Warrants will be exercisable only in integral multiples of ten. Initially, every ten New Warrants will entitle the holder to subscribe one Unit at a price of 230p plus FRF23 between 15th November, 1990 and 15th November, 1992. The number of Units obtainable on exercise of ten New Warrants is, however, subject to adjustment as set out in the section headed "Description of the New Warrants" of the full prospectus.

Arrangements have been made which may result in the number of Units with New Warrants comprised in the UK Offer being increased or decreased, the size of the French Offer and/or the International Placing being adjusted accordingly. These arrangements are summarised in the section headed "Issue arrangements" of the full prospectus.

Eurotunnel P.L.C.

Eurotunnel S.A.



Offer for Sale

of 101,000,000 Units with New Warrants at a price of 350p per Unit by

Robert Fleming & Co. Limited Morgan Grenfell & Co. Limited S. G. Warburg & Co. Ltd.
underwritten jointly with
County NatWest Limited Samuel Montagu & Co. Limited

A Unit comprises one share in Eurotunnel P.L.C. and one share in Eurotunnel S.A.

Application has been made to the Council of The Stock Exchange, London and to the Commission des Opérations de Bourse, Paris for all of the shares in Eurotunnel P.L.C. and in Eurotunnel S.A. (in the form of Units). Issued and to be issued pursuant to the issue, and the New Warrants to be admitted to the Official List and La Cote Officielle. Dealings in the shares on both The Stock Exchange and the Bourse will be in the form of Units. The New Warrants will be separately listed and dealt in.

In applying for Units with New Warrants, you will be treated as applying both on the terms and conditions set out below and on the basis of the full prospectus dated 16th November, 1987 comprising listing particulars relating to Eurotunnel P.L.C. and Eurotunnel S.A., which together govern your rights and obligations. Copies of the full prospectus are available at UK branches of National Westminster Bank PLC, Midland Bank plc, Bank of Scotland and Ulster Bank Limited. If you need advice, you should consult your bank manager, stockbroker, solicitor, accountant or other professional adviser.

You are advised to read the full prospectus before completing and returning an application form.

No person receiving a copy of this document and/or an application form in any territory other than the UK may treat the same as constituting an invitation to him or her, nor should he or she in any event use such application form, unless in the relevant territory such an invitation could lawfully be made to him or her without compliance with any unfilled registration or other legal requirements. It is the responsibility of any person outside the UK receiving a copy of this document and/or an application form and wishing to make an application hereunder to satisfy himself or herself as to full observance of the laws of the relevant territory in connection therewith, including the obtaining of any governmental or other consents or the compliance with other necessary formalities, and to pay any transfer or other taxes requiring to be paid in such territory in respect of the Units with New Warrants acquired by him or her under the UK Offer.

Travel privileges

Individuals who continue to hold Units personally acquired by them under the UK Offer will be entitled, upon payment (with effect from the year of opening of the Eurotunnel System) of a registration fee expected to be approximately £10 (at July 1987 prices) per year, and provided that specified conditions are satisfied, to make the following numbers of trips on Eurotunnel shuttles at a nominal charge for each one-way journey of £1 or 10 French francs per vehicle.

Number of Units personally purchased and held	
100	One return shuttle trip to be taken within 12 months of the System opening
500	One return shuttle trip per year for the first ten years of operation
1,000	Two return shuttle trips per year until the end of the Concession period in 2042
1,500	An unlimited number of shuttle trips until the end of the Concession period

Further information concerning these arrangements and a summary of the conditions which must be satisfied before the privileges can be claimed are set out in the section headed "Travel privileges" of the full prospectus.

Applications and allocations

Applications must be received in accordance with the instructions set out below. The right is reserved to reject, in whole or in part, any application. Once made, applications may not be withdrawn.

The application list will open at 10.00 a.m. (London time) on 27th November, 1987 and may be closed at any time thereafter. The basis of allocation of Units with New Warrants is expected to be announced on Monday, 30th November, 1987.

If you are successful, in whole or in part, you will be sent renounceable letters of acceptance for the Units with New Warrants allocated to you. If there is heavy demand, you may receive fewer Units with New Warrants than you applied for or, in some cases, none at all. If your application is not accepted, all money paid on application will be returned (without interest). If your application is accepted in part, you will receive (without interest) a refund cheque in respect of the balance of the money paid on application.

Renounceable letters of acceptance are expected to be sent to successful applicants on Wednesday, 9th December, 1987. It is expected that dealings in the Units and the New Warrants on The Stock Exchange and the Bourse, Paris will commence on Thursday, 10th December, 1987.

Terms and conditions of application under the UK Offer

- The contracts created by the acceptance of applications under the UK Offer will be conditional upon (i) the Council of The Stock Exchange agreeing not later than 15th December, 1987 to admit all the Units and the New Warrants issued, and to be issued under the issue, to the Official List, (ii) the Commission des Opérations de Bourse deciding not later than 15th December, 1987 to admit all the Units and the New Warrants issued, and to be issued under the issue, to La Cote Officielle on the Bourse, and (iii) the provisions relating to the termination of the UK Offer for sale agreement, the French Underwriting Agreement and the International Subscription Agreement referred to in section 13 under the heading "Further information" in the Prospectus (as defined below) not being implemented. Application moneys will be returned (without interest) if any of these conditions is not satisfied and, in the meantime, if presented for payment, will be retained by the receiving banks in separate accounts.
- Except where the context otherwise requires, terms defined in the full prospectus relating to the UK Offer dated 16th November, 1987, comprising listing particulars regarding EPLC and ESA (the "Prospectus"), bear the meaning given in the Prospectus in these terms and conditions of application.
- Shares of 40p each in EPLC, shares of FRF 10 each in ESA and New Warrants issued pursuant to applications received under the UK Offer will be registered in the names of successful applicants or persons in whose favour renounceable letters of acceptance are duly renounced, free of registration fees, provided that, in cases of renunciation, letters of acceptance (duly completed in accordance with the instructions therein) are lodged for registration not later than 3.00 p.m. (London time) on 22nd January 1988.
- The right is reserved to reject in whole or in part or to scale down any applications received under the UK Offer including, without limitation, multiple or suspected multiple applications and to present for payment any cheques or banker's drafts received, if any application is not accepted in whole or in part or is scaled down, the application

moneys or, as the case may be, the balance of those moneys will be returned (without interest) by posting to the first-named applicant the cheque or banker's draft accompanying the application or a crossed cheque in favour of the applicant or applicants.

- The right is reserved to treat any application received as valid and binding on an applicant or applicants even if the application form is not complete in all respects or is not accompanied by a power of attorney, where required.
- If you are an individual eligible for travel privileges, or if you are applying on behalf of a named child under 18 years of age, EPLC will, in consideration of your making payment for the Units with New Warrants for which your application is accepted, make available the entitlement to travel privileges on the terms and conditions set out in the section entitled "Travel privileges" in the Prospectus. If you do not complete the box on the application form relating to the UK Offer claiming travel privileges, you will not be entitled to any travel privileges.
- By completing and delivering an application form relating to the UK Offer, you:
 - offer to purchase from any one or more of the UK Issuing Houses that number of EPLC shares and that number of ESA shares as represents the number of Units (each with one New Warrant) specified in your application form (or any smaller number for which the application is accepted) at the price per Unit indicated in the application form, subject to the Prospectus, these terms and conditions and, in due course, the memorandum and articles of association of EPLC and the statutes of ESA and the terms and conditions of the New Warrants set out in the relevant warrant instrument/board resolution,
 - authorise National Westminster Bank PLC and Midland Bank plc (together, the "Receiving Banks") and each of them, on behalf of the UK Issuing Houses to send a renounceable letter of acceptance representing the number of Units with New Warrants for which your application is accepted and, where appropriate, a crossed cheque for any money returnable, or the cheque or banker's draft accompanying the application, by post to your address as set out in your application form and to procure that your name, together with the name or names of

any other joint applicant or applicants, is or are placed on the registers of members of EPLC and of ESA in respect of such Units and New Warrants as comprise Units and New Warrants the rights to which have not been duly renounced, and in these terms and conditions references to rights being duly renounced mean the renounceable(s) being registered by a Receiving Bank in relation to such rights.

- agree that, as a collateral contract between you and the UK Issuing Houses effective upon receipt by a Receiving Bank of your application, and in consideration of the UK Issuing Houses agreeing not to offer for sale any Units or New Warrants prior to 16th December, 1987 other than pursuant to the issue, your application may not be revoked until after 15th December, 1987,
- agree that, in respect of those Units and New Warrants for which your application has been received and processed and is not rejected, acceptance of your application shall be constituted, at the election of the UK Issuing Houses, either by notification to The Stock Exchange of the basis of allocation (in which case such acceptance shall be on that basis) or by notification of such acceptance to a Receiving Bank,
- authorise National Westminster Bank PLC to enter into such arrangements as it may think fit with Banque Indosuez, the receiving bank for the French Offer, whether before or after the issue shall have become unconditional, with a view to ensuring that ESA receives sufficient funds in French francs to permit the shares to be issued by it under the UK Offer to be duly issued in accordance with French law,
- warrant that your remittance will be honoured on first presentation,
- agree that any letter of acceptance and any moneys returnable to you may be retained pending clearance of your remittance,
- if you complete the box on the application form relating to the UK Offer claiming travel privileges, warrant that you are eligible to do so as set out in the section entitled "Travel privileges" in the Prospectus.

(ix) agree that all documents in connection with the travel privileges may be posted at the risk of the person entitled thereto to the address set out in the relevant application form, or such other address as may from time to time be recorded in the register of members of EPLC.

(x) agree that, without prejudice to any other rights to which you may be entitled, you will not be able to exercise any remedy of rescission for innocent misrepresentation at any time after acceptance of your application.

(xi) agree that all applications, acceptances of applications and contracts relating to the UK Offer will be governed by and construed in accordance with English law and agree to submit to the jurisdiction of the English courts.

(xii) agree that time shall be of the essence of the contract constituted by the acceptance of your application.

(xiii) warrant that, if you sign the application form on behalf of somebody else or on behalf of a corporation, you have due authority so to do.

(xiv) warrant that you are not a United States person (as defined in paragraph 2 of the section entitled "Applications and allocations" of the Prospectus) and that you are not applying on behalf of such a person, and

(xv) confirm that in making your application you are not relying on any information or representation relating to Eurotunnel, the UK Offer or the issue other than the information and representations contained in the Prospectus, or in the mini prospectus published in connection with the UK Offer when taken together with the Prospectus, and you accordingly agree that no person responsible for the Prospectus or the mini prospectus or any part of either of them will have any liability for any such other information or representation.

8 All documents, banker's drafts and cheques sent by post by any of the UK Issuing Houses or any Receiving Bank will be sent at the risk of the person or persons entitled thereto.

Photocopies of this application form will not be accepted in any circumstances.

How to apply under the UK Offer

- Put in Box 1 of the application form (in figures) the number of Units with New Warrants for which you are applying. You may only apply for one of the numbers of Units with New Warrants indicated below.

Number of Units with New Warrants for which you are applying	Amount payable	Number of Units with New Warrants for which you are applying	Amount payable
100	£350	750	£2,625
200	£700	1,000	£3,500
300	£1,050	1,250	£4,375
400	£1,400	1,500	£5,250
500	£1,750	2,000	£7,000

Above 2,000 Units with New Warrants, applications must be in the following denominations:

Applications	Multiples of
2,000 to 10,000	Units with New Warrants 1,000
over 10,000	Units with New Warrants 10,000

- Using the column headed "Amount payable" in the table above, put in Box 2 of the application form (in figures) the amount payable.
- Sign the application form in Box 3 and date it. The application form may be signed by someone else on your behalf if he or she is authorised to do so. An agent should enclose the power of attorney appointing him (unless he is a Selling Agent, Financial Intermediary or UK Clearing Bank (as defined in the Prospectus)) and should state the capacity in which he signs. A corporation must sign under the hand of a duly authorised official whose name and representative capacity must be stated.
- If you are an individual and wish to claim travel privileges write "YES" in Box 4 of the application form. If you do not write "YES" in Box 4 you will not be entitled to any travel privileges. Please read the section of the Prospectus entitled "Travel privileges" before completing the box. If you are a joint applicant you should read [7] below.

- Put in Box 5 your full name and address in block capitals. Only one application should be made for the benefit of any person.

Applications may only be made by persons over 18. However, a parent, grandparent or guardian of a child under 18 may apply for the benefit of that child. Not more than one application may be made for the benefit of a particular child. To apply for the benefit of a child, you should put your own name in Box 5 and, after your surname, write "a/c" followed by the full name of the child and the child's date of birth. Applying for one or more children will not prevent you from making a single application for your own benefit. The right is reserved to reject multiple or suspected multiple applications.

- Put in Box 6 where indicated a cheque or banker's draft for the amount you have entered in Box 2. The cheque must be made payable to "Eurotunnel UK Offer" and crossed "Not negotiable". A separate cheque or banker's draft must accompany each application.

The payment must relate solely to this application. No receipt will be issued.

The cheque or banker's draft must be drawn in pounds sterling on an account of a branch of a bank in the UK, the Channel Islands or the Isle of Man and must bear a UK bank sort code number in the top right hand corner. If you do not have a cheque account, you can obtain a cheque or banker's draft from your building society, your bank or a third party, in which case you should print your full name(s) and address on the back of the cheque or banker's draft.

An application may be accompanied by a cheque drawn by someone other than the applicant(s) or by banker's draft, but any moneys returned will be sent by cheque crossed "Not negotiable—a/c payee only" in favour of the applicant(s).

- Joint applications

You may apply jointly with up to three other people, provided each applicant is aged 18 or over. They should complete and sign Box 7. The first-named of two joint holders will, during his lifetime, be eligible for the travel privileges. However, if more than two persons apply jointly, none of them will qualify for travel privileges.

Anyone signing on behalf of any joint applicant(s) should follow the instructions for agents in [3] above.

Instructions for the return of your application form

Send your completed application form, together with a cheque or banker's draft for payment, by post (or deliver it by hand) to arrive not later than 10.00 a.m. on Friday, 27th November, 1987 at the appropriate address immediately below according to the first letter of your surname (or corporate name) inserted in Box 5.

A to L National Westminster Bank PLC,
New Issues Department,
PO Box 79, 2 Princes Street,
London EC2P 2BD

M to Z Midland Bank plc,
Stock Exchange Services Department,
Mariner House, Pepys Street,
London EC3N 4DA

You should use FIRST CLASS post and allow at least two days for delivery. Or take this form by hand by 3.30 p.m. on Thursday, 26th November, 1987 to any of the additional receiving centres listed on the back of the application form in the mini prospectus and the full prospectus.



Application form

Before completing this form, you should read carefully the notes opposite.

To Robert Fleming & Co. Limited, Morgan Grenfell & Co. Limited, S. G. Warburg & Co. Ltd., Eurotunnel P.L.C. and Eurotunnel S.A.

I/we offer to purchase Units with New Warrants on and subject to the terms and conditions set out in the full prospectus dated 16th November, 1987 relating to the UK Offer, comprising listing particulars regarding EPLC and ESA (the "Prospectus"), at a price of 350p per Unit (with one New Warrant attached).

and I/we attach a cheque or banker's draft for the amount payable of £

Signature Date 1987

If you wish to receive travel privileges and are an individual eligible for travel privileges or are applying on behalf of a child, write "YES" in the box. If you do not write "YES" in the box, you will not be entitled to any travel privileges. Details are set out in the section in the Prospectus entitled "Travel privileges".

Please use block capitals Sole or First Joint Applicant

Mr., Mrs., Miss, Ms or title Forename(s) in full Surname Address Postcode

Pin here a cheque or banker's draft for the amount in Box 2, payable to "Eurotunnel UK Offer" and crossed "Not negotiable"

JOINT APPLICANTS

Insert below the names of the other joint applicants in BLOCK CAPITALS who must sign in the right hand column. Travel privileges will not be available if there are more than two applicants.

I/we join in this application and give the declarations set out above

	Mr., Mrs., Miss, Ms or title	Forename(s) in full	Surname	Signature
2nd joint applicant				
3rd joint applicant				
4th joint applicant				

FOR OFFICIAL USE ONLY

Those claiming commission (or allowance of commission) should stamp both boxes applicable to them

Stamp of person claiming commission and VAT reg. no.	Stamp of other intermediary claiming allowance of commission and VAT reg. no.	Stamp of person claiming commission and VAT reg. no.	Stamp of other intermediary claiming allowance of commission and VAT reg. no.
(if not registered for VAT, put "none")	(if not registered for VAT, put "none")	(if not registered for VAT, put "none")	(if not registered for VAT, put "none")
Acceptance no.	Units accepted	Acceptance no.	Units accepted
Commissions calculated		Commissions calculated	

THE TIMES DIARY

Here's to Health

DHSS ministers are priding themselves on general hairy-chestedness and stamina as MPs examine the division lists to see who stayed up all night for last Wednesday's contentious filibustering Felixstowe Dock and Railway Bill. At 6.33am Edwin Currie, Michael Portillo and Nicholas Scott from the Elephant and Castle paraded through the lobby after more than 14 hours' debate while the environment ministers were absent. Nicholas Ridley, William Waldegrave and Michael Howard, who might have been expected to stay up all night for the private bill since it was in their department's remit, were apparently getting some shut-eye. Even the Prime Minister, who unofficially sanctioned the bill expected to bring additional prosperity to the Suffolk sector, fielded Archie Hamilton, Ian Gow and Michael Allison, her present and past PPSs, at the same unearthy hour, along with the local Westminster MP and chairman of the party, Peter Brooke.

One man who has endeared himself to his Labour parliamentary colleagues, although not his party whips, is new recruit Graham Allen. The Nottingham MP has been lauded over the coals by Derek Foster and his deputy Don Dixon after he complained loudly about the "public school pranks" that cost the Commons a day's business - including a debate on the proposed British Airways-BAC merger - over the Felixstowe bill. In true school tradition, I am sad to say, Allen appeared cowed by the experience, as he refused to divulge what form his kicking-off took.

Moss bros

Something odd has happened to three magnificent sculptures outside Chiswick House, west London's finest 18th century ancestral home. Following a vigorous wash and brush up by English Heritage, John Rysbrack's portraits of Palladio, Inigo Jones and Flaminio have lost the mossy patina they have acquired over two centuries. The Friends of Chiswick House have already received worried inquiries from members and I understand, even some English Heritage officials have privately expressed concern. "It's desecration," one Rysbrack fan told me yesterday. John Fidler, Heritage's regional architect, who says that moss can be harmful to statues, denies that the masterpieces were sandblasted. "We used an air, water and abrasive mixture to British Standard 6270, part one." Critics suggest that a little brush and de-ionized water would have been more appropriate.



'The idea is to give dental patients a choice of reading'

Flawed

Ruling wets among the Young Conservatives were plotting to install Norman Fowler as their president have been given a nasty turn. Someone has pointed out that Fowler, Employment Secretary and the only remaining drippy Cabinet member not to have held the post, was the right-wing Adam Smith Institute's Man of the Year in 1981 when, as Transport Secretary, he busted the National Bus Company's inter-city monopoly. Since the YCs' emerging right wing might seize on that fact and proclaim his appointment as a victory for them, the group's moderates may yet settle for a junior minister such as Chris Patten, currently in charge of overseas aid, when the post comes up in March.

A musical "Santa bear" now on sale boasts an unusual repertoire, according to its box. By squeezing its feet the Taiwan-made toy will play 18 Christmas tunes including Jingle Bells, Rudolph the Red-nosed Reindeer, Silent Night and Little Town in Bethlehem.

Under a cloud

Not content with blockading fine English lamb and pouring Spanish wine down the drain, France's militant farmers are turning their attention to mushrooms as Riviera growers of delicious local ceps fight against an influx from Italy. The Italians, they claim, have an unfair advantage because they have "industrialized" picking and use refrigerated lorries. Feelings are running so high that vehicles importing the alien competition have had windcreens broken and tyres slashed. Vive L'Esprit Européen.

PHS

Sex victims twice over

John Spencer and Basil Markesinis urge wider anonymity laws for women not now protected

"There is only one argument for doing something: the rest are arguments for doing nothing." So F.M. Cornford cynically advised the young academic politician; but he has obviously had as much impact on the Civil Service. For how else can one explain the obstinate refusal of civil servants to allow their political masters to accept the proposal to extend the anonymity of rape victims to those who suffer other equally unpleasant sexual offences?

At present the law forbids the identity of a rape victim to be disclosed, but protection runs only from the time a man is charged. This allowed *The Sun* to publish a picture of the victim in the vicarage rape case, because the rapists had not yet been caught. A clause in the Criminal Justice Bill will put this right.

But this shows up something even odder. Anonymity applies only in cases of rape proper. Some of the vilest sexual offenders - the Cambridge rapist, for example - are less concerned to gratify their "natural" lust than to degrade and hurt. Their acts amount to serious crimes, but not to the crime of rape. Thus whether the victim's privacy is protected depends on who penetrates whom.

with what, and where.

In the House of Lords on November 3, when Lord Meston moved an amendment to cure this anomaly, the government opposed it. The argument the minister used was our old friend, the Thin End of the Wedge. Sexual offences other than rape can be committed against people other than women, he said, and if the press was banned from identifying women who had been bugged or indecently assaulted, people would want a blanket ban on naming men and children who were victims too.

Part of this is wrong and the rest of it is silly. The press has for 50 years been forbidden to identify child victims, and it would be right, not wrong, if anonymity extended to male victims too.

The minister had another objection. In its 15th report on sexual offences the Criminal Law Revision Committee was opposed to extending the anonymity of complainants beyond the crime of rape. Their reason for this, however, was that it thought rape was

the only offence where fear of publicity actually prevented the victim coming forward. The victim's position was considered solely in so far as it helped or hindered bringing the criminal to justice. Never did it cross the committee's or any other official mind that it is necessary to protect the victim for the victim's sake.

This, surely, is the nub of the matter. The victim of a sexual offence has already had her body violated and should not then have her privacy raped as well. For the criminal we do accept the need for privacy, and rightly. But unless his crime was rape it never becomes illegal to identify his adult victim however painful and embarrassing it may be for her.

Finally the minister raised the bogey of censorship. "In a system of open justice such as ours, it is important that details should not be withheld unless there are overriding reasons." But how is the administration of justice helped by newspapers printing not only every filthy detail of what the attacker did, but also the victim's

photograph, name and address? And how is the public elevated and improved by reading it? In these cases the public's interest to be informed should be neither unlimited nor unchecked.

The government is now trying to compromise with Lord Meston and is offering to extend anonymity to conspiracy to rape, and burglary with intent to rape: minimal change, which would add the fresh anomaly that a woman's privacy is protected where her home as well as her body is entered by a rapist, but not where the burglar is a sodomite or a devotee of oral sex.

Lord Meston's original proposal would help victims, cost nothing, and partly prevent the sufferings of the innocent being exploited as soft porn. Has this not appeal for a government which is publicly committed to helping the victims of crime, containing public expenditure and preserving public morality? Or did it find the Home Office's stonewalling script so funny that it simply couldn't bear to waste the lines?

John Spencer is a lecturer in law at Selwyn College, Cambridge. Basil Markesinis is Denning Professor of Comparative Law at London University.

In his final article, Robert Legvold considers the significance of Gorbachov's foreign policy rethink and warns against an over-sceptical response

Many in the West say the possibility that the Soviet Union is changing under Gorbachov until foreign policy itself changes. In fact, more has changed than many have bothered to notice. Take, for example, arms control.

In November 1983, when Soviet negotiators walked out of the INF talks on reducing intermediate range nuclear weapons, the Soviet leaders' capacity for "new thinking" would surely have been judged on a readiness to solve the INF problem by accepting the maximum US position, to ameliorate the problem of fixed land-based ICBM vulnerability by halving the number of heavy Soviet missiles, and to resolve the problem of verification by accepting the principle of on-site inspection. Between October 1985 and March 1987, Gorbachov made each of these adjustments.

The Soviet appeal for observer status in GATT, participation in the last meeting of the economic organization of the Pacific Basin Community in November 1986 and its awakened interest in the International Monetary Fund represent another sharp modification of a long-standing position. It has given signs of willingness to join in the struggle against terrorism and of a more enlightened approach to the global problems of food and population.

Four possible explanations can be offered. First, the changes are principally an echo of the leadership's preoccupation with its home agenda. A breathing spell is needed and the dulcet tone is intended primarily to spare them the exigencies of a dangerous and demanding international environment. In that event, these apparent changes are not permanent.

A second explanation would largely attribute the shifts in policy to immediately intrinsic concerns. Thus, for example, Gorbachov's dramatic adjustments over arms control can be explained as primarily a response to the Reagan administration's defence programme, particularly SDI. Thirdly, Gorbachov might simply be impatient with the conduct of foreign policy during the Brezhnev era.

The fourth explanation originates in the considerable rethink on many aspects of international affairs - from the utility of force to the nature of strategic stability, from the role of alliances to the underlying changes in a bipolar international order - within the Soviet foreign policy establishment over the last 15 years. The new ideas that took shape were the result of changing external realities, not because of domestic expediency, and, with or without Gorbachov, they are likely to continue to evolve and mature, although almost certainly not with the same force and vigour that he gives to them.

If there is a further melding of ideas and actions, important



Give the new Soviet line time to dig in

Soviet values are at stake. If the Soviet Union not merely flirts with the possibility of at last joining the IMF but alters domestic economic practices and institutions in order to be admitted, the reality of new concepts and their impact on behaviour will be more ineluctable.

A simple but profound test of a new and modern approach to foreign policy would be for Moscow to bring candour and openness to the process. Openness does not mean laying bare the workings of the policy-making process but candour in discussing the issues involved. So far foreign policy is the one area to which glasnost has not been extended.

In one instance, however, the Soviets may already have begun to meet the rigorous test. In the security sphere, were one to look for an illustration of a shift in behaviour that indisputably signified altered values, it would be a transformation in the Soviet approach to the conventional military balance in Europe. It is one thing to reach an INF agreement with the United States on what are virtually American terms; it is another to begin undoing the threat of offensively-postured Soviet conventional forces in Central Europe. Were the Soviet Union to deprive its forces of the ability to hammer through Nato's

forward defences and rapidly envelop the rear, the significance of the change could not be denied.

The intriguing fact is that Soviet thinking, in some quarters, appears suddenly to be evolving in that direction. Within the last 12 months the Soviets seem to have started to wrestle with the issue - not merely reducing conventional forces within the existing structure of the military balance but altering their basic pattern of deployment.

In June 1986, the Warsaw Pact referred to the elimination of weapons particularly useful in surprise attack. A month later, during President Mitterrand's visit to Moscow, Gorbachov spoke of Western European fears of conventional superiority and said: "Let us look at all of this in a new way. For those types of weapons in which the West has more, let it make the corresponding reductions, and for those in which we have more we will unhesitatingly eliminate this 'surplus'. In other words, let us look for balance at a lower level."

At the international forum in February 1987 he tied all these elements together and went one step beyond: "The most dangerous kinds of offensive weapons must be removed from the zone of contact."

If there is any explanation for a turn in Gorbachov's view on conventional forces, it would appear to be his realization that he cannot get the nuclear world he wants without coming to terms with the West's core security problem.

If Soviet leaders are seriously prepared to contemplate an arms control regime refashioning the military balance in Central Europe, this instance of new thinking would alone be of enduring significance. Should this come to pass it would be hard to argue that the "new thinking" was merely a device designed to secure the Soviet Union a momentary respite.

Inevitably, we in the West will apply ourselves to disputing the significance and value of these changes, conserving less energy for testing and probing the larger, slower-moving process of which they may be a part. To a degree, Gorbachov's new ideas represent his accommodation to the requirements of a changing international setting, but they are not utterly disconnected from the evolution of the West's own response to the same requirements.

How far and fast he is prepared to go will depend, in part, on Western governments. Sceptical Western leaders who start by doubting the prospect of any real change in Soviet perspectives, who expect unreasonable one-way Soviet concessions as proof of sincerity, and who themselves cling to unreconstructed notions of national security and the East-West contest, have it within their power to retard the Soviet Union's further adaptation.

The author is Director of the W. Averell Harriman Institute for the Advanced Study of the Soviet Union, Columbia University, New York. This article is an edited extract of a paper given to a recent meeting of the Institute of East-West Studies.

Woodrow Wyatt

With a friend like this...

Arthur Scargill is a romantic. Like Lenin he believes the working class can take power only if their self-appointed leaders seize it for them, eschewing the parliamentary process. The battle for socialism is going to be won in the workplace and on the streets of Britain - not within the cloistered atmosphere of Westminster," he ringingly declared at Tony Benn's Socialist Conference at Chesterfield last month.

Scargill despises the "new realism" in the Labour Party whose origins "can indeed be traced back to Gaitskill and Ramsay MacDonald and even as far back as the original class collaborator, Judas Iscariot". He scorns *Marxism Today*, promoter of the new realism, as too far to the right, willing to compromise with Mrs Thatcher and to woo the electorate with promises indistinguishable from hers. For him that is the coward's way. The hero's role is "to fight back, and at the heart of that fight must be industrial action and mass resistance to the machinery of the state... and to its legislation".

At Chesterfield he cursed Neil Kinnock for failing to support the National Union of Mineworkers' 1984 strike. "The Labour Party leadership should have been at the fore in the miners' fight... it should have co-ordinated throughout the Movement the fight against Murdoch at Wapping."

Kinnock gets no thanks for his refusal to recognize the breakaway Union of Democratic Mineworkers, mainly composed of miners who went on working, which cost him many votes in the Midlands last June, or for boycotting Wapping newspapers. Kinnock is still castigated for his "betrayal of socialist principles" in not voting for Benn as deputy leader of the Labour Party in 1981 - "it is impossible to overestimate the impact his election... would have had on the party itself".

Scargill is more the enemy of Kinnock than he is of Mrs Thatcher, who according to him resolutely and understandably fights her side of the class war against a Kinnock who has fled the battlefield. Scargill is an unreconstructed revolutionary who will not allow his convictions to be mangled with either by the advancing prosperity and changed expectations of the masses or by electoral expediency.

To conduct his war he must have an army. Hence his decision to stand for re-election as president of the NUM at a pithed ballot on January 22. This has taken his enemies in the NUM by surprise because, lacking a vote on the executive, he was not obliged, under the Trade Union Act, 1984, to stand for re-election. As well as scattering his enemies before they can overpower him he pre-empted the new bill going through Parliament which includes a provision that union officers like himself must stand for election every five years with a secret home postal ballot in place of the pithed ballot, often manipulated, that is still permitted by law. (The government should ensure that its new bill will provide that union officials elected by workplace or pithed ballots must stand for re-election by secret home postal ballots within a year of the passing of the new Act.)

However, it is quite possible that Scargill could win a home postal ballot; and very likely that he will win in January. There may

be some credible and valiant NUM official who will wait until nearer December 14, the last date for nominations, and seek to ambush Scargill by announcing himself as a candidate, but that would not leave him much time for campaigning. There may be other candidates, but they could split the anti-Scargill vote, giving him victory on first preferences under the transferable vote system in use.

Scargill still has considerable support among NUM members. Redundancies and the arrival of the UDM have reduced the proportion of moderates in the NUM, which now has fewer than 100,000 members (though this will not lose the NUM its seat on the TUC because subscriptions, unlikely to be returned by the TUC, will be paid by the NUM as if it had 100,000 qualifying members). There is even a theory that NUM members will vote for Scargill in the hope that he will make more trouble, leading to the closure of the particular pit where they work and trigger welcome redundancy payments of up to £35,000 until April 1988, when it is planned to reduce these by £5,000.

Many miners see Scargill as Hereward the Wake fighting last-ditch battles against the alien Normans. They love his oratory, they believe his exaggerations, they trust his sincerity. Nothing puzs his devotees off. The overtime ban has almost collapsed, having initially lost NUM members around 26 million in pay. Scargill's refusal to negotiate with British Coal has meant that last Friday UDM members got a rise of between £5 and £7 a week, while NUM members got nothing. Sir Robert Haslam, chairman of British Coal, is adamant that NUM members will receive no pay increase until the overtime ban is ended, and there will be no back payment.

The faithful do not realize that Scargill's prognosis of pit closures are largely validated by his forcing British Coal to close pits through his intransigence. Nor do his ardent adherents accept that the 1984 strike was a mistake. Scargill believes with Lenin that strikes are never a failure. Strikes heighten the consciousness of the working classes that the class struggle exists. They identify revolutionary-minded supporters and the weaklings, enabling the former to be cultivated and the latter to be victimized. In Scargill's eyes the supreme purpose of a union is to destroy the capitalist system, and the temporary or permanent inconvenience of its members is of secondary importance.

Sir Robert Haslam has complained that he cannot establish a rapport with Scargill: nor could any other chairman of British Coal unless it were Mr Benn. One outcome of Scargill's re-election would be to accelerate the slow drift to the UDM, which is now a real force. Another would be to identify a schizophrenic Mr Kinnock with the new strikes and overtime bans which Scargill surely intends over flexible working and any other issue which occurs to him. NUM members now having forgotten the bogus issue of the disciplinary code. In all this there is little to trouble Mrs Thatcher or the nation, and Scargill may be unable to prevent British Coal becoming profitable and suitable for a privatization that would inflame him to a glorious new display.

however... Paul Jennings

A bucket of barbed wire

I do not envy Dr Uri Zernik. As attentive readers of this paper will know, he is developing a computer, called Rina, which will pass the Turing test of artificial intelligence being so sophisticated that a man (presumably blind) conversing with it could not tell he "was not talking to a human being".

Because of the "dynamic lexicon" built into it, once the phrase "bury the hatchet" had been explained, Rina, from saying that in 1977 Israel and Egypt "buried a knife under the ground" moved to "they terminated the conflict". But it (she? Surely Rina is a female human being) can apparently simply not see the point of the commonly used phrase "kick the bucket".

The story didn't say what Rina stands for (Remembering Idiots Newly Acquired? Regurgitator of Information Naively Adapted? Recorder, If Not Author?). But even simple home or office computers, let alone this one, tend to argue. They make you do things they way, learn special languages with names like Forth, Basic, Hotel - sorry, Cobol - and Pascal.

Neither my seven-year-old grandson nor I (and I guess that covers most of us) have ever finished a game in which an awful little green aeroplane, flying in fits and starts, is going to crash if you don't quickly make the right decision, ask the right questions, etc. Before Eject, Bail Out, Crash Land, etc. I want to know if there is still one engine not on fire, if I can circle the airfield while I check damage and decide coolly, rationally, what to do next; but all it ever says in reply to these sensible queries is **LOADING ERROR**.

It's not difficult to imagine the sort of trouble that Dr Zernik is going to have with anything as sophisticated as this Rina.

Dr Z: After Doug buried the hatchet with his wife he kicked the bucket.

Rina: After Doug terminated the conflict with his wife he struck the galvanized iron water container with his foot.

Dr Z: OK, one thing at a time. He struck the bucket with his foot.

Rina: He struck the bucket with his foot. And you say that means he died? Why?

Dr Z: I do wish you wouldn't argue all the time. If you want to be as well, as good company as an articulate man can be, you must try to kick the habit.

Rina: You want me to strike the nun's clothing with my foot?

Dr Z (patiently): Two things this time. To kick is to strike with the foot... To kick is to strike with the foot...

Rina: Left or right?

Dr Z: It doesn't matter, unless you are a footballer - (hastily), no let's not go into that, and a habit, as well as being clothing for a nun, or a monk for that matter...

Rina: So how can people tell the difference?

Dr Z: Well for one thing nuns don't have tonsures; maybe we'll get on to that tomorrow. A habit is also a way of going on, of behaving.

Rina: Doug kicked the bucket. He terminated. But why, for Pete's sake? A bad habit? And if he was dead how could he kick anything?

Dr Z (on the spur of the moment): He drank.

Rina: Ah, he had nine.

Dr Z: You mean one over the eight.

Rina: That is nine. Are you trying to extract the diminutive of Michael from me?

Dr Z: Not on your life.

Rina: My life, eh?

Dr Z: Any minute now, I'm afraid.

150 من الجدل



1 Pennington Street, London, E1 9XN Telephone: 01-481-4100

BEYOND THE FARM GATE

The European Community's farm ministers are yet again meeting in Brussels to cope with a crisis in the Common Agricultural Policy. Despite all previous measures, the CAP regime is leading to excess production in many sectors and spending of more than one sixth above the 1987 budget. The talks are, as ever, conducted with a deviousness and dishonesty more suited to trading second-hand cars than deciding the economic future of the West.

For the farm ministers the argument is about differing national farming interests. At a Community level, there is the usual wrangle between the Brussels machine and the individual member states — and between Mrs Thatcher and most others — over the total level of Community spending and the proportion devoted to the CAP.

M. Jacques Delors, the Commission President, wants Brussels to have more of its own resources. Mrs Thatcher is still determined to oppose this until the farm budget is under control.

It is not hard to distinguish the wood from these ancient trees. The CAP contains an inherent conflict between the three functions it has developed: to ensure the EEC feeds itself, to insulate farmers from wide year to year swings in prices and to guarantee a livelihood to small farmers.

Overproduction and overproduction can be cured simply by reducing guaranteed prices — without exposing farmers to the vagaries of the agricultural cycle. But if that happened, in general, Community small farmers, whose votes are more important than their output, would suffer. The problem will persist so long as output and price fluctuations are dealt with by the same regime as rural support.

Such thinking is not evident in this week's haggling. While agriculture ministers are

locked in their minutiae — vital as these are to the farmers themselves — it is more urgent than ever that the leaders of the Community should lift their sights higher. For these arcane wranglings are at the centre of the economic imbalances which now threaten to throw the world into recession.

Farm subsidies, at \$30 billion last year, form the biggest wholly unnecessary element in President Reagan's budget deficit. They are chiefly a response to farm protection and the dumping of surplus produce by the European Community. Along with farm protection in Japan and elsewhere, they are also a prime cause of the US trade deficit.

The United States is generally an efficient producer and natural exporter of food. Its legitimate ambitions have been so frustrated by protection abroad — principally in the EEC — that it has instead been caught up in the worldwide net of subsidy and protection.

Washington has proposed an end to all subsidies by the end of the century in the current Gatt multilateral trade negotiations. Unless the European Community broadly agrees, it can exert little moral argument against waves of protectionist Bills in the US Congress. It is no longer possible to combine systematic protection for agriculture with open trade in manufactured goods, as Germany might like. The Community must choose.

Britain's strong voice against rising agricultural subsidy and in favour of open trade cannot be heard in the Gatt negotiations, where the European Community has a common position. Mrs Thatcher's voice can only be effective in Brussels or Copenhagen. It needs to be louder than ever. For this may be the greatest contribution Britain can make to redressing the world's threatening economic imbalances.

COLD BEHIND THE CURTAIN

The chill winds of winter have begun to blow early through Eastern Europe this year. At the end of last week, the Romanian government announced a 30 per cent cut in domestic energy allocations, from a base figure which has proved desperately inadequate in winters past. Hungarians have been warned that their living standards will fall by 10 per cent over the next two years; the introduction of income tax and VAT is intended to restore the balance between spending and earnings.

Poles have been presented with an economic programme that envisages price rises of up to 70 per cent as part of a comprehensive economic "reform" package. A peculiar refinement is that the package is to be put to the people in a "referendum" — so they can inflict the required lower living standards on themselves. This is presumably an attempt to fend off the street protests that earlier (and less steep) price rises have occasioned and with them the sort of police activity that creates such a bad impression abroad.

After a summer of queuing for fruit and vegetables, Bulgarians are facing as bleak a winter as last year, with little more than talk of economic reform and "reorganization" to console them. In Yugoslavia, price rises of up to 60 per cent have just been introduced on fuel, power and some staples, accompanied by a six month wage and price freeze and a 24 per cent devaluation of the dinar. The whole is intended to repress the country's hitherto irrepressible rate of inflation and restore its declining credit-worthiness abroad.

The immediate causes of the East Europeans' difficulties are as diverse as the countries themselves. The interests of Romanians have been sacrificed to the economic whims of a proud and unrealistic leader. Belated recognition of President Ceausescu's shortcomings led the United States to end Romania's most favoured nation status earlier this year, providing an outside pretext for further austerity. In Hungary, limited decen-

tralization and continued special treatment from the West have allowed individuals and the state to spend beyond their means.

For all the diversity of the specific causes, however, there is one constant: their economic systems do not work and never have. Moreover, the day of reckoning has been continually postponed: by helpful intervention from Western countries concerned to foster moderation and independence from Moscow, and by the Soviet Union itself, concerned to forestall civil unrest beyond its control.

What makes matters worse in Eastern Europe than in much of the Soviet Union, is that people well know that their system does not work. Many remember better times in the past; others have friends and relatives abroad, whose living standards have improved when theirs have, at best, stood still. Yet others have been able to travel or watch Western television.

Worse still, they know broadly why their systems do not work: the stifled initiative, the contradictory and rapidly superseded orders from the top, and the networks of corruption. But they have no power to change them. Only East Germany (with considerable help from its Western neighbour and the EEC) and Czechoslovakia have avoided the dangers of living beyond their means. By sticking rigidly to their own undemocratic systems and "reforming" in their own way, they can be said to have made the best of a bad job.

As winter draws on, the gas pressure across Central Europe will fall; the lights will dim and the radiators grow cold. The death toll among the old and very young will mount, as it has done — barely headed by the outside world — in previous years. This winter, there should be an end to the pretence. If subsidies are given, they should be earmarked for those who need them and called by their proper name: humanitarian aid to countries which are not able or not willing to look after their own.

PUBLIC PAINTINGS

Mr Richard Luce, the Minister for the Arts, is to carry on regardless with his legislation giving the National Gallery, the Tate and the National Portrait Gallery the power to sell works in their collections. Regardless, that is, of opposition from all the three. Mr Luce says he is "open to discussion", but that he intends to press ahead. So he is not so open to discussion as to let it alter his decision. He is therefore going to be very unpopular with what might loosely be called the Gallery Establishment. There has been an extensive correspondence on the issue in *The Times*, nearly all of it opposed to Mr Luce.

The arguments of the people actually in charge of these great collections should be treated with respect. One argument involves the danger of a gallery selling off something later discovered to be a masterpiece. Opponents of Mr Luce's bill have pointed to a portrait of a Pope in the National Gallery stock. It was only recently discovered to be an autograph Raphael. Had the bill been in force, it is claimed, the painting might have been sold before this discovery.

In reply, it may be said, the gallery already knew the work was of Raphael's period. One knew the work was of Raphael's period before assumes it would not have been sold before being analysed. It was professional analysis which revealed the autograph. Also, the National Gallery buys works of before 1900 — after time enough for posterity, on the whole, to sort out greatness from dross.

Requests to galleries, too, may be discouraged by the possibility of future sale. Safeguards will need to be provided so that existing pledges to donors are kept and new ones can be safely made.

Another argument is that the bill would force future museum directors to operate like art future museum directors to operate like art dealers, something for which they have no experience or training. But no one is suggesting that selling off pictures from the vaults would be a director's working day. Sales are likely to be the exception, not the rule.

It is feared that, once discovered as a source of revenue, museums may be seized by the profit motive and go selling off huge amounts of art to pay for essential services — especially in some future time of "cuts". This is to credit — or damn — the Gallery Establishment with a commercialism which it has not shown so far. The directors' very horror at this bill does not suggest that their succumbing to commercialism is a great danger.

There are dangers, admittedly. Many Turners, now on the walls of the Tate, were in the vaults in the early decades of this century — when their creator was not as fashionable, or universally revered, as he is today. Art which goes out of fashion can be of sociological — or even artistic — interest later. The Musée D'Orsay in Paris provides a fascinating display of the "academic" art out of which Impressionism sprang, or against which Impressionism was a reaction.

Our museums need not, however, be encouraged to hang on to large amounts of art on the off-chance that it might become fashionable once more, or become of historical interest. The money raised could be used to buy works of higher quality, even of greater historical interest.

Whoever owns the works, they are usually available to be lent to retrospective exhibitions. They may even be displayed in museums which have bought them from Britain's great national collections — a better fate than languishing in the vaults.

Behind all the opposition to Mr Luce's measure lies the idea that the traffic in art should go one way, from the private to the public sector, in perpetuity. That, at least, must be wrong. Extra safeguards may be needed. To gain them the Gallery Establishment needs to offer more constructive suggestions, less outrage and disdain. Mr Luce is offering the galleries greater freedom. They should be pleased to be thought capable of exercising it responsibly.

Violence within Sikh community

From Professor Bhikhu Parekh
Sir, Since the recent murder of the Sikh preacher, Mahraiz Darsan Des, and the wounding of his three associates in West London (report, November 12) is likely to be much misunderstood, may I make a general point.

As a result of the "green revolution" and the sizeable remittances by the overseas Sikhs, the Punjab enjoys the highest per capita income in India. This has given rise to two related but different and at times contradictory trends. First, the rising level of expectations, accompanied by a large class of unemployed and volatile youth, has led the Sikhs during the past decade and a half to demand greater control over their internal resources, a larger representation in the Indian Army, and a greater share in the waters of the two main rivers, Sutlej and Beas. These and other related demands were directed at the Indian State and created a measure of conflict, which soon got out of control and generated a most painful chain of events, including the murder of Mrs Gandhi and several thousand Sikhs.

Second, during the past few years the affluence and the consequent secularisation of the Sikh community have aroused fears of erosion of their ethnic and religious identity and spawned a fundamentalist movement demanding a puristic return to traditional Sikh values. This has created acute conflicts within the Sikh community and has nothing to do with the Hindus or the Indian State.

Although related, the two trends are not necessarily identical and appeal to different constituencies. Not all the fundamentalists want the separate state of Khalistan; and not all demanding Khalistan are fundamentalists. The Sikh violence thus has two different sources. Some of it is secularly motivated and directed against the Indian State and its courageous Sikh champions in Britain, whereas some other is religiously inspired and directed against those resisting a return to the kind of fundamentalism advocated by the militants.

The earlier killing of Tarsem Toor and others for which two men were recently given life sentences (report, October 31) was of the first, whereas the recent violence against Des and his colleagues may perhaps be of the second type. Des led a small Sikh sect preaching greater personal sexual freedom. To lump the two kinds of violence together would be to do injustice to the Sikhs and, more important, to grossly exaggerate the support for Khalistan.

Even when the Sikh problem is happily solved in India, the fundamentalist violence in Britain will not necessarily disappear. Hopefully a climate would then have been created in which the Sikhs might be able to resolve the agonising problem of their identity in a more relaxed and mature manner.

Yours etc,
BHIKHU PAREKH
(Acting Chairman, Commission for Racial Equality),
University of Hull,
Department of Politics,
Hull, Humberside,
November 14.

Exposure to Aids

From Mr R. J. Nicholls
Sir, Since Aids is a lethal disease it is reasonable that patients should have information about the state of health workers with whom they come into contact. The converse should apply, however, since health workers are also members of society and are likely to be at greater risk than patients of being exposed to the disease.

Your leading article of November 11 talks only of Aids, whereas it should also have considered individuals with HIV-positive serology. Many such people are infective and will go on to develop the full acquired immunodeficiency syndrome. The question of non-sexually transmitted exposure involves the whole of society.

Yours sincerely,
R. J. NICHOLLS
(Consultant surgeon, St Mark's Hospital and St Thomas' Hospital),
3 Little Heath, Charlton, SE7.

CEGB's record

From Mr John Kimber
Sir, I was surprised by the letter from John Baker (November 9) seeking to justify the Central Electricity Generating Board's large power station philosophy. Much of his argument rests on precisely the areas where the CEGB's case is weakest.

To begin with, total spending on new power stations is "at an all-time low" only because of the CEGB's earlier vast over-investment. No new power stations are needed on capacity grounds until the mid-1990s, yet new plant is still coming on stream — for example, almost 4,500MW from advanced gas-cooled reactors (AGRs) is due to be commissioned in 1987-88. This simply leads to the wasteful and premature retirement of older power stations.

As the absolute cost of such an unnecessary investment still has to be financed by the electricity consumer, the capital cost per kilowatt is, in fact, an irrelevance. A further aspect of large power stations is their inflexibility. Because of the demand schedule for electricity, this has some

New steps in Irish partnership

From Sir John Biggs-Davison, MP
for Epping Forest (Conservative),
and others

Sir, Not even those who at the outset favoured, and still support, the Anglo-Irish Agreement would consider it a perfect instrument to obtain the necessary co-operation between the United Kingdom of Great Britain and Northern Ireland and the Republic of Ireland.

On the occasion of the second anniversary of its signature at Hillsborough we, trustees of the Friends of the Union, offer a personal reflection.

The Agreement is an unequal treaty and as such has been deeply resented by the overwhelming majority in Northern Ireland and by many in Great Britain. The internal administration of a part of the kingdom and its judiciary have been exposed to constant criticism from Dublin directed through the Anglo-Irish Inter-governmental Conference, which the Agreement set up.

There is no equal, corresponding provision for her Majesty's Government to raise, for example, the periodical peculiarities of the judicial process in the republic or the effectiveness of the Garda Síochána and the Irish Army against those whom Dr Garret FitzGerald, when Taoiseach, described as "the common enemy".

Waldheim allegations

From the Managing Director of
Thames Television

Sir, I should like to correct any false impression that Lord Caccia's letter of November 10 may have created about the nature of our programme on Dr Kurt Waldheim. "Trial by television" suggests a jury verdict of innocent or guilty. In our programme there will be no jury and no such verdict.

What we are seeking to do is to examine, fairly and impartially, the various allegations that are being made against Dr Waldheim.

The method we have chosen is a hearing of the evidence, with counsel presenting their respective cases before a panel of five internationally eminent jurists. Such an approach is quite different from what Lord Caccia has in mind and in the view of Thames Television it is the fairest way of examining the allegations.

That those allegations are a matter of public interest seems to us self-evident. Dr Waldheim is President of Austria and was for 10 years the Secretary General of the United Nations. Despite this, since becoming president he has not been invited to most European countries and is on the United States watch list, which prevents him entering that country.

Dr Waldheim has said that his side of the story has never been given a fair hearing. We hope that the Thames programme will rectify that omission.

Yours faithfully,
RICHARD DUNN,
Managing Director,
Thames Television plc,
306-316 Euston Road, NW1,
November 16.

Demjanjuk case

From Count Nikolai Tolstoy

Sir, Your account (report, November 5) of my "outrburst" at the Demjanjuk trial in Jerusalem unintentionally obscured its basis. I was called upon to testify for the defence as an historical expert on certain pertinent matters, in particular that of post-war forced repatriation. When the prosecution began its cross-examination, I found myself instead subjected to three hours of vituperation.

Despite my distaste I answered patiently and my refusal next day to continue unless cross-examination be confined to the purpose for which I had been brought before the court arose from my discovery that the judge had repeatedly ruled in the case of historians appearing for the prosecution that under no circumstances might reflection be made upon their personal lives, political views, or professional qualifications.

Among them was a Dr Krakowski, who had confessedly served in the puppet regime of Soviet-occupied Poland, a matter which defence counsel raised with regard to specific aspects of his testimony. Judge Levine interposed an unsolicited ruling (court transcript, p.6378) that "this is

irrelevant to our trial and even if you were asked on your political views, you do not have to answer."

In view of the disparity of treatment accorded prosecution and defence it is hard to believe that Demjanjuk can receive a fair trial. It is some consolation to note that this view is apparently shared by widespread sections of Israeli public opinion.

Yours faithfully,
NIKOLAI TOLSTOY,
Court Close,
Southmoor,
Nr Abingdon, Berkshire,
November 14.

Under article 2 (b) "The United Kingdom Government accept that the Irish Government will put forward views and proposals on matters relating to Northern Government", but our side is expected to be content with: "Some of the proposals considered... may also be found to have application by the Irish Government."

The proper basis for the co-operation of sovereign governments is reciprocity. Its absence from the Hillsborough Agreement has soured feelings in Northern Ireland towards a neighbour with whom Unionists have usually worked in a businesslike fashion.

Article 11 provides for review of "the working of the conference" in 1988. It will then be open to the two governments to make changes "in the scope and nature of its activities". Changes should be made and they should transform the conference (which is the substance of the Agreement) into an instrument of equal partnership.

We are, Sir, your most obedient servants,
JOHN BIGGS-DAVISON,
PHILIP GOODHART,
IAN GOW,
PATRICK MACRORY,
MOYOLA (Trustees),
Friends of the Union,
28A Cadogan Square, SW1.

Following the four paper speeches and 39 contributions from the floor of the House, the vote was taken. It produced an unexpected but interesting result from boys to whom the computer is as familiar as breakfast cereal. The motion was defeated by 71 votes to 24. Clearly their diet of Latin, taught imaginatively within the context of classical studies, is not only digestible, but enjoyable.

I hope that they will find craft, design and technology equally palatable as it develops in the days ahead. The only sadness, from their point of view, is that the constraints imposed by those who are redesigning the curriculum may not enable them to study both subjects.

Some of their fellow-pupils demonstrated that classics and technology are by no means incompatible when they designed and built a life-size and fully operational Roman ballista siege weapon. Equipped with this fearsome weapon, they seem prepared to defend their classics from the attacks of the invading Philistines.

Yours sincerely,
PETER LEROY, Headmaster,
Monkton Combe Junior School,
Combe Down,
Bath, Avon,
November 9.

At the same time certain of the pirates searched the vessel for booty, of which they collected a thousand pounds worth. One Chinese who resisted was shot dead and four members of the comrade's staff were thrown overboard when the pirates failed to find the comrade's hiding place. There were 80 Chinese third-class passengers and only two Europeans in the first class — one a Russian woman and the other Mr. H. W. Lapsley, a retired member of the Eastern Telegraph Extension staff at Shanghai. With the exception of the officers and crew required to work the ship, all were locked in the saloon.

THE TABLES TURNED
For eight hours the pirates maintained control of the vessel, Captain Frigate and the second officer, who were on the bridge, and the chief engineer, who was in the engine room, being closely guarded. At midnight the position changed dramatically. The pirate guards on the bridge asked where they were and the second officer was pointing out landmarks the captain seized the lead line and stunned both the guards and took possession of their two pistols and 150 rounds of ammunition. The captain and second officer then quickly released their colleagues imprisoned in the saloon, through the skylight.

Meanwhile an alarm was given and the pirates attempted to recapture the bridge, and a fight in the dark began. Owing to the narrowness of the passages the officers were able to check off advance. The pirates then brought up the chief engineer and, using him as a shield, again advanced. The officers, not seeing the engineer, opened fire and seriously wounded him. The pirates withdrew and later the wounded officer was able to reach the bridge. For three hours the pirates attempted to dislodge the officers, who continued to snipe them.

Finally the pirates set fire to the vessel amidships, in an attempt, apparently, to burn the officers out. When the fire got beyond control the pirates offered an armistice, which the officers refused. The pirates then left in the ship's boats, taking with them hostages, the number of whom is at present unknown. Meanwhile, the fire was threatening to destroy the bridge and its defenders. An unknown steamer passed close, but did not respond to the signals of a Sunning, whose wireless had been disabled. All but one of the boats were burned or inaccessible. This boat was lowered with the woman passenger and some officers, but the painter caught fire and the boat drifted away. It was afterwards picked up by the Rivalenget, Mr. Lapsley, who was acting as interpreter. The officers and crew fought the flames till the morning, when help arrived. Including ten pirates killed in attacking the bridge, 13 who were unable to get away and were arrested, and nine who were picked up in a boat, 32 of the pirates are accounted for. It is believed that some others have been burned to death in the ship.

Less time to read
From Dr Selby Whittingham
Sir, The six-day week has been brought in at the Victoria & Albert Museum, says a caption to a photograph (November 7). But its library, the so-called National Art Library, is only open five days a week and on one of those not during lunchtime. I reckon that it is open for 10 hours less a week than before Sir Roy Strong introduced his cuts.

Yours faithfully,
SELBY WHITTINGHAM,
Turner House,
153 Cromwell Road, SW5.

Error of judgement

From Mr Richard Gardner

Sir, From time to time we have occasion to commission specialist reports on decay and wood-borers in church timbers. On several occasions, and from more than one firm, these reports refer to "knives" and "isles". Yours faithfully,
RICHARD GARDNER,
Ferry & Mennin,
(Architects and diocesan surveyors),
12 Minister Yard, York,
November 11.

Developers eye Stone Age site

From Dr Paul Ashbee
Sir, The renowned Avebury stone circle, with its ancillary monuments, is one of the most important prehistoric landscapes in Western Europe. It is rightly a world heritage site and an area of outstanding natural beauty.

An application has been made to erect a massive, high-standing hotel and conference centre close by the site of the Sanctuary stone circle, on the top of Overton Hill and adjacent to the splendid Seven Barrows, already famed in Saxon times. The structures, because of their size and scale, will subordinate their surroundings and be visible from a vast tract of the fragile northern Wiltshire chalklands and many major prehistoric monuments.

Obscurity has shrouded this proposal, which has yet to be considered by Kennet District Council. Is it fit that necessarily parochial criteria should be allowed the power to destroy the integrity of a significant part of our national heritage? Where else could such a situation have arisen? Yours sincerely,
PAUL ASHBEA,
The Old Rectory,
Chedgrave,
Norfolk,
November 13.

ON THIS DAY

NOVEMBER 18 1936

The incident reported below was one of many acts of piracy off the China coast from which every country trading with China suffered.

MIDNIGHT FIGHT WITH PIRATES

OFFICERS' DEFENCE OF THE BRIDGE.
(FROM OUR CORRESPONDENT, HONG-KONG, NOV. 17)

The steamer Sunning, which had been seized and set on fire by pirates on her way from Shanghai (as reported in *The Times* yesterday) was towed into Hong-kong at midday to-day. She is almost gutted amidships by fire.

Her officers tell an exciting story of her adventure. They relate that when the vessel touched at Amoy (about 250 miles N.E. of Hong-kong) some 40 pirates came on board. On Monday afternoon the pirates surprised the officers, seized the bridge and engine room, and compelled the officers to navigate the ship in the direction of Bim Bay (a notorious pirate haunt 80 miles North of Hong-kong).

At the same time certain of the pirates searched the vessel for booty, of which they collected a thousand pounds worth. One Chinese who resisted was shot dead and four members of the comrade's staff were thrown overboard when the pirates failed to find the comrade's hiding place. There were 80 Chinese third-class passengers and only two Europeans in the first class — one a Russian woman and the other Mr. H. W. Lapsley, a retired member of the Eastern Telegraph Extension staff at Shanghai. With the exception of the officers and crew required to work the ship, all were locked in the saloon.

THE TABLES TURNED
For eight hours the pirates maintained control of the vessel, Captain Frigate and the second officer, who were on the bridge, and the chief engineer, who was in the engine room, being closely guarded. At midnight the position changed dramatically. The pirate guards on the bridge asked where they were and the second officer was pointing out landmarks the captain seized the lead line and stunned both the guards and took possession of their two pistols and 150 rounds of ammunition. The captain and second officer then quickly released their colleagues imprisoned in the saloon, through the skylight.

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JP 11-150

BIRTHS, MARRIAGES, DEATHS

PERSONAL COLUMNS

Salt is good: but if the salt has lost its favour, wherever salt is to be recovered.
St. Luke 15: 14

BIRTHS

BURNS - On November 14th 1987, to the joy of Mr and Mrs Barry, a son, Peter William.

CLARK - On November 15th, to Alice and Christopher, a son, Thomas.

COOK - On November 16th, 1987, to Rosemary (nee Longdon) and William, a son, Robert Stanley.

DEAN - On November 12th 1987, to Mr and Mrs J. Dean, a son, James.

ELLIS - On November 11th, to West London Hospital, to Mary (nee Howard) and Charles, a son, Thomas.

FORD - On November 6th, to Mr and Mrs J. Ford, a son, William.

GILL - On November 17th, to Mr and Mrs J. Gill, a son, James.

HALL - On Friday 13th November, at Royal Gosh Hospital, to Anne and Richard, a daughter, Catherine Mary.

MAIR - On November 16th, to Mr and Mrs J. Mair, a son, James.

LEITCH-BARNES - On November 15th, to Mr and Mrs J. Leitch-Barnes, a son, Michael.

REID - On November 15th, to Mr and Mrs J. Reid, a son, Andrew.

SMITH - On November 16th, to Mr and Mrs J. Smith, a son, William.

WILSON - On November 12th, to Mr and Mrs J. Wilson, a son, James.

YOUNG - On November 13th, to Mr and Mrs J. Young, a son, James.

ZIMMERMAN - On November 14th, to Mr and Mrs J. Zimmerman, a son, James.

ADAMS - On November 15th, to Mr and Mrs J. Adams, a son, James.

BROWN - On November 16th, to Mr and Mrs J. Brown, a son, James.

GREEN - On November 17th, to Mr and Mrs J. Green, a son, James.

WHITE - On November 18th, to Mr and Mrs J. White, a son, James.

BLACK - On November 19th, to Mr and Mrs J. Black, a son, James.

GRAY - On November 20th, to Mr and Mrs J. Gray, a son, James.

WATSON - On November 21st, to Mr and Mrs J. Watson, a son, James.

JOHNSON - On November 22nd, to Mr and Mrs J. Johnson, a son, James.

MILLER - On November 23rd, to Mr and Mrs J. Miller, a son, James.

DAVIS - On November 24th, to Mr and Mrs J. Davis, a son, James.

WILLIAMS - On November 25th, to Mr and Mrs J. Williams, a son, James.

ANDERSON - On November 26th, to Mr and Mrs J. Anderson, a son, James.

THOMAS - On November 27th, to Mr and Mrs J. Thomas, a son, James.

ROBERTS - On November 28th, to Mr and Mrs J. Roberts, a son, James.

CLARK - On November 29th, to Mr and Mrs J. Clark, a son, James.

COOK - On November 30th, to Mr and Mrs J. Cook, a son, James.

DEAN - On November 1st, to Mr and Mrs J. Dean, a son, James.

ELLIS - On November 2nd, to Mr and Mrs J. Ellis, a son, James.

FORD - On November 3rd, to Mr and Mrs J. Ford, a son, James.

GILL - On November 4th, to Mr and Mrs J. Gill, a son, James.

HALL - On November 5th, to Mr and Mrs J. Hall, a son, James.

MAIR - On November 6th, to Mr and Mrs J. Mair, a son, James.

LEITCH-BARNES - On November 7th, to Mr and Mrs J. Leitch-Barnes, a son, James.

REID - On November 8th, to Mr and Mrs J. Reid, a son, James.

SMITH - On November 9th, to Mr and Mrs J. Smith, a son, James.

WILSON - On November 10th, to Mr and Mrs J. Wilson, a son, James.

YOUNG - On November 11th, to Mr and Mrs J. Young, a son, James.

ZIMMERMAN - On November 12th, to Mr and Mrs J. Zimmerman, a son, James.

ADAMS - On November 13th, to Mr and Mrs J. Adams, a son, James.

COLMAN - On November 14th, 1987, to Mr and Mrs J. Colman, a son, James.

FUNNELL - On November 15th, 1987, to Mr and Mrs J. Funnell, a son, James.

GURNEY - On November 16th, 1987, to Mr and Mrs J. Gurney, a son, James.

HARRISON - On November 17th, 1987, to Mr and Mrs J. Harrison, a son, James.

MCINTOSH - On November 18th, 1987, to Mr and Mrs J. McIntosh, a son, James.

NEWMAN - On November 19th, 1987, to Mr and Mrs J. Newman, a son, James.

ROBERTSON - On November 20th, 1987, to Mr and Mrs J. Robertson, a son, James.

SCOTT - On November 21st, 1987, to Mr and Mrs J. Scott, a son, James.

THOMAS - On November 22nd, 1987, to Mr and Mrs J. Thomas, a son, James.

WATSON - On November 23rd, 1987, to Mr and Mrs J. Watson, a son, James.

YOUNG - On November 24th, 1987, to Mr and Mrs J. Young, a son, James.

ZIMMERMAN - On November 25th, 1987, to Mr and Mrs J. Zimmerman, a son, James.

ADAMS - On November 26th, 1987, to Mr and Mrs J. Adams, a son, James.

BROWN - On November 27th, 1987, to Mr and Mrs J. Brown, a son, James.

GREEN - On November 28th, 1987, to Mr and Mrs J. Green, a son, James.

WHITE - On November 29th, 1987, to Mr and Mrs J. White, a son, James.

BLACK - On November 30th, 1987, to Mr and Mrs J. Black, a son, James.

GRAY - On November 1st, 1988, to Mr and Mrs J. Gray, a son, James.

WATSON - On November 2nd, 1988, to Mr and Mrs J. Watson, a son, James.

JOHNSON - On November 3rd, 1988, to Mr and Mrs J. Johnson, a son, James.

MILLER - On November 4th, 1988, to Mr and Mrs J. Miller, a son, James.

DAVIS - On November 5th, 1988, to Mr and Mrs J. Davis, a son, James.

WILLIAMS - On November 6th, 1988, to Mr and Mrs J. Williams, a son, James.

ANDERSON - On November 7th, 1988, to Mr and Mrs J. Anderson, a son, James.

THOMAS - On November 8th, 1988, to Mr and Mrs J. Thomas, a son, James.

ROBERTS - On November 9th, 1988, to Mr and Mrs J. Roberts, a son, James.

CLARK - On November 10th, 1988, to Mr and Mrs J. Clark, a son, James.

COOK - On November 11th, 1988, to Mr and Mrs J. Cook, a son, James.

DEAN - On November 12th, 1988, to Mr and Mrs J. Dean, a son, James.

ELLIS - On November 13th, 1988, to Mr and Mrs J. Ellis, a son, James.

FORD - On November 14th, 1988, to Mr and Mrs J. Ford, a son, James.

GILL - On November 15th, 1988, to Mr and Mrs J. Gill, a son, James.

HALL - On November 16th, 1988, to Mr and Mrs J. Hall, a son, James.

MAIR - On November 17th, 1988, to Mr and Mrs J. Mair, a son, James.

LEITCH-BARNES - On November 18th, 1988, to Mr and Mrs J. Leitch-Barnes, a son, James.

REID - On November 19th, 1988, to Mr and Mrs J. Reid, a son, James.

SMITH - On November 20th, 1988, to Mr and Mrs J. Smith, a son, James.

WILSON - On November 21st, 1988, to Mr and Mrs J. Wilson, a son, James.

YOUNG - On November 22nd, 1988, to Mr and Mrs J. Young, a son, James.

ZIMMERMAN - On November 23rd, 1988, to Mr and Mrs J. Zimmerman, a son, James.

ADAMS - On November 24th, 1988, to Mr and Mrs J. Adams, a son, James.

BROWN - On November 25th, 1988, to Mr and Mrs J. Brown, a son, James.

GREEN - On November 26th, 1988, to Mr and Mrs J. Green, a son, James.

WHITE - On November 27th, 1988, to Mr and Mrs J. White, a son, James.

BLACK - On November 28th, 1988, to Mr and Mrs J. Black, a son, James.

GRAY - On November 29th, 1988, to Mr and Mrs J. Gray, a son, James.

WEALE - On November 15th, 1987, to Mr and Mrs J. Weale, a son, James.

DAVISON - On November 16th, 1987, to Mr and Mrs J. Davison, a son, James.

GALLAGHER - On November 17th, 1987, to Mr and Mrs J. Gallagher, a son, James.

MCINTOSH - On November 18th, 1987, to Mr and Mrs J. McIntosh, a son, James.

NEWMAN - On November 19th, 1987, to Mr and Mrs J. Newman, a son, James.

ROBERTSON - On November 20th, 1987, to Mr and Mrs J. Robertson, a son, James.

SCOTT - On November 21st, 1987, to Mr and Mrs J. Scott, a son, James.

THOMAS - On November 22nd, 1987, to Mr and Mrs J. Thomas, a son, James.

WATSON - On November 23rd, 1987, to Mr and Mrs J. Watson, a son, James.

YOUNG - On November 24th, 1987, to Mr and Mrs J. Young, a son, James.

ZIMMERMAN - On November 25th, 1987, to Mr and Mrs J. Zimmerman, a son, James.

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JOHNSON - On November 3rd, 1988, to Mr and Mrs J. Johnson, a son, James.

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GRAY - On November 29th, 1988, to Mr and Mrs J. Gray, a son, James.

WATSON - On November 30th, 1988, to Mr and Mrs J. Watson, a son, James.

BARRETT - On November 15th, 1987, to Mr and Mrs J. Barrett, a son, James.

DAVISON - On November 16th, 1987, to Mr and Mrs J. Davison, a son, James.

GALLAGHER - On November 17th, 1987, to Mr and Mrs J. Gallagher, a son, James.

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GRAY - On November 29th, 1988, to Mr and Mrs J. Gray, a son, James.

WATSON - On November 30th, 1988, to Mr and Mrs J. Watson, a son, James.

FRANCOISE - On November 15th, 1987, to Mr and Mrs J. Francoise, a son, James.

MARKSON - On November 16th, 1987, to Mr and Mrs J. Markson, a son, James.

ALLAN - On November 17th, 1987, to Mr and Mrs J. Allan, a son, James.

ALLAN - On November 18th, 1987, to Mr and Mrs J. Allan, a son, James.

ALLAN -

NATIONAL TRAINING AWARDS

FOCUS

A SPECIAL REPORT
By Edward Fennell

Sixty of the British best

The training world was given an official pat on the back yesterday when Norman Fowler, the Employment Secretary, met the winners of the first National Training Awards.

At a grand jamboree in the Queen Elizabeth II Conference Centre in Westminster, London, Mr Fowler and Sir John Harvey-Jones, the former ICI chairman and this year's awards patron, congratulated some of the winners, managers and workers who are bringing about the "training revolution" that has been discussed so widely in the past five years.

The 60 companies at the ceremony were a cross-section of British industry. There were representatives of every size (although not every type) of organization, and they enjoyed their chance to bask in the well-earned limelight of their achievements. Three of them were featured in the Channel 4's *Business Programme* last Sunday.

One of the NTA's aims is to hold up the award-winners to the business community as examples of good practice. Similar awards exist in so many other aspects of national life that it seemed right to the Manpower Services Commission that they should also be offered in training.

Although for several years the Institute of Training and Development has successfully run media awards for trainers, these NTAs were to be rather different. In fact, the institute's awards will be incorporated within the NTA for next year.

All the 60 winning organizations had run successful training for young people and adults. In many cases, especially the smaller businesses such as Crown Dental, which produces crowns and bridges for dentists, or the Martin James Organization, which runs children's hair-cutting salons for Boots, they were on an upward curve of success.

Among the larger outfits, by contrast, it was a matter of using training to achieve a business turn-around as in the case of Borg Warner, to capitalize on a new market as did Arthur Rackhams, the wine

A pat on the back from the minister and the man of big business to the people who have brought about a revolution



Fowler: congratulations

merchants, or to introduce successful new technology, as in Glaxo's case.

What bound all the winners together, however, was that their training success had been firmly linked to their business effectiveness.

The principal criterion used in selecting the winners was that they had been involved in "exceptionally effective training developments", and what the judges were looking for was examples of organizations that had used training as the way forward on such issues as commercial efficiency, profitability and the exploration of new markets - all consistent

with long-standing government and MSC policy.

One of the main thrusts of the official argument for training is that it should be viewed as a business "investment" and not as a form of do-gooding or as an internal public relations exercise.

Training needs to be used as an "agent of change" to reach specific objectives such as cutting costs, introducing new techniques or becoming more productive or creative.

And, without exception, the winners of yesterday's awards were all companies and organizations that had proved that this principle works in practice.

Their training programmes were part of an overall strategy producing well defined results - they were not add-on optional extras.

The real success of the NTAs does not mean, however, that all our traditional training problems have been solved. There are still many hard cases to be cracked and only last week it was reported that some of the most delinquent training operators seem to be as unreformed and unindustrious as ever.

The problem lies chiefly with the non-statutory training organizations (NSTOs).

These were set up voluntarily by trade bodies in the early 1980s after the abolition of the industrial training boards because they were expected to be more responsive to employers' needs than their statutory predecessors.

The truth, however, seems to be that with a few honourable exceptions, such as the Chemical Industries Association and the Association of British Travel Agents, many of the NSTOs have not delivered the goods.

After a survey of their activities, or, in quite a few cases, non-activities, the MSC was moved to comment that it felt that "some of the NSTOs were not taking their work seriously enough".

No doubt there have been reminders issued to the bodies concerned that when the NSTOs were set up a whole range of promises and undertakings were given which, frankly, have not been kept.



For all the family: Snips, at Brierley Hill, Staffordshire, is aimed at children and their parents, and was developed by the Martin James Hair Design Group, one of the winners

Sadly, therefore, just at the time when the country can celebrate some genuine success in training, there remains a huge job of persuasion to be done. Moreover, with the departure from the training scene of Lord Young of Gifford and Sir Bryan

Nicholson we may have entered a new era.

The MSC is losing the job centres and its training role is to be sharpened up. And with Sir James Muir now only caretaking at the MSC and Mr Fowler's imprint yet to be firmly felt, it may not be until

the spring that the next steps in policy are evident.

In the meantime, yesterday's National Training Award winners represent the real achievement of the Young-Nicholson era. Their stories are worth telling.

Sir John's old company scores a double top

Sir John Harvey-Jones, the former chairman of ICI, contributed more to this year's National Training Awards than simply being the patron. He also helped to make two of the winners.

ICI was represented at yesterday's ceremony by both its Chemical and Polymers Group and its Plant Protection Division; not that Sir John had lent particular favour to his erstwhile colleagues but his regime at ICI had stimulated a training culture that had produced high quality entries for the awards.

For the ICI Chemical and Polymers plant at Wilton, Cleveland, the award had particular significance. Having been through a bad patch in the early 1980s, the plant needed to shed a lot of people to survive. It was a painful lesson to learn, but those who remained were determined to make the plant the best and most efficient in the world.

James Conaghan, the plant training manager, said: "We have had a business drive at Wilton with the clear target of raising the standards of quality in all aspects of our work."

"We needed to get things right first time, and that applied to training just as much as anything else."

One of the most important benefits training can have is in changing attitudes. Unfortunately, the long period of decline in British industry had bred a workforce, and perhaps a management, which was not very interested in ideas of excellence in the workplace.

That had to be radically changed. The re-vitalization of ICI, like many other companies, depended on a change of attitudes as well as an upgrading of skills.

This was why the trainers, operating in an area of high unemployment, saw the advantage of participating in the Youth Training Scheme.

Notwithstanding the plant's own difficulties and lack of money, they started a highly effective programme for several hundred local school-leavers. The benefits were to

be both for ICI and for Cleveland industry in general.

An important feature of the Wilton programme was its use of the new "standards-based training" approach devised by the Chemical Industries Association (CIA) in conjunction with the City and Guilds of the London Institute.

As a pioneer of this method, which is much favoured by the Manpower Services Commission (MSC), ICI Chemicals and Polymers Group has blazed a trail which many more will wish to follow.

Now in its seventh year, the YTS programme at Wilton



Harvey-Jones: initiator

can claim numerous successes. Not only has it proved the value of the CIA scheme but it has also done outstanding work in bringing personal development into vocational education and training.

It is not surprising, therefore, that of the 80 trainees who completed the programme last year, three-quarters have continued with ICI. The remainder, like scores before them, have joined other companies in the Cleveland area, bringing with them high-grade foundation skills.

The National Training Award belongs to them as much as to the company.

The perks of being a winner

The NTA winners represent some of the "best practice" in training, and with the publication in the new year of the book of the awards, *National Training Awards Winners 1987* - a Synopsis, their achievements will be known throughout the business world.

But, apart from appearing in print and carrying the NTA motif on their notepaper, what wider significance might an award imply for winners?

Certainly many entrants consider that having an NTA would boost customer confidence. And in many cases it would be good for staff morale because it provides national recognition of their hard work.

But although one of the key ideas behind the awards was the "contribution of training to business success", it may be some time before an NTA is recognized by the public as meaning something special about a firm's quality of work.

And in due course the effectiveness of the awards as a promotional event will depend on how much they encourage the public, as well as the decision-makers and makers, to see the correlation between training and success in business.

Tony McBurnie, of the Institute of Marketing, says: "It's a good thing for a company to have won a National Training Award but I don't think that it is likely to influence new customers - or at least not yet. What needs to be done is for training to be seen to be contributing to the quality of the product."

In fact, increasing "awareness of the customer" and emphasizing quality were frequently cited as important parts of the training aims for many of the award-winning training programmes. The signs are that the development of a "marketing awareness" among the workforce will be one of the key changes of attitude that the best training will start to achieve.

Certainly Mr McBurnie would like to see much more training for marketing at all levels of every organization.

He said: "As the National Training Awards have shown, many organizations have been able to save themselves by cutting costs and running more efficiently through training. But the challenge for the next few years is to put the emphasis on growth, and to do that marketing is essential."

John Chadwick, of the Sandridge Park Management Centre, regrets that there was not a stronger representation of management training among the NTA winners, but he says: "My contact and experience suggest that management

training is burgeoning. We're all very busy and the number of substantial companies involved in major management training exercises is growing."

Mr Chadwick's theme is that individuals should be encouraged to "own their own careers much more", which involves taking responsibility for being better trained and enjoying its benefits.

To fit in with the busy manager's crowded timetable Mr Chadwick foresees more smaller-scale bits of training. He says: "I think we shall need to adapt the training to make sure it works quickly for

British managers. That means we need to devise programmes which can be absorbed in a few hours, probably by using open learning."

For Karen Moloney, of the occupational psychologist and assessment consultants Moloney & Gealy, the mood of the times is increasingly concerned about the specifics of training. She was involved in devising the successful standards-based approach to training in the chemical industry.

"In the past it was impossible to tell what a trainee had done and to what standard,"

said Karen Moloney, "but when you look at standards-based training it is obviously useful and a big improvement on anything else we had had."

Her own work reflects that human resource development is now being widely appreciated. The bigger businesses are discussing training through techniques such as shadowing and mentoring, and great emphasis is placed on the development of the individual both in and out of work. By providing assessments of the effectiveness of the training in meeting the goals can be much better measured.

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Bluemay Ltd	ICI plc/Chemical & Polymers Group
Borg-Warner Automotive Transmission Systems	Kodak Ltd (Manufacturing)
BP Chemicals Ltd	Lab-Craft Ltd
British Aerospace plc (Army Weapons Division)	Martin James Hair Design Group
BRS Western Ltd	R Mathieson & Sons Ltd
Brush Electrical Machines Ltd	Metropolitan Police (Management Training and Development Branch)
BSC General Steels	Michelin Tyre plc
California Cake & Cookie Ltd	Motorola Ltd
CAP Group plc	Next Retail Ltd
Cosmopolitan Hair & Beauty Salon	Perkins Engines Ltd
Crown Dental Laboratory Ltd	Pilkington P E Ltd
Cummins Engine Company Ltd	Portals Engineering Ltd
Cunliffe Gravure Ltd	Quality Established Ltd
Dixons Ltd	Arthur Rackhams
Eastern Counties Newspapers Ltd	Remploy
Fauld Town & Country Chairs Company Ltd	Rothmans International Tobacco (UK) Ltd
Ferranti Electronics Ltd	St George's Hospital (Pharmacy Department)
Ford Motor Company Ltd	Shell Chemicals (UK) Ltd
Fulcrum Communications Ltd Birmingham	Smiths Industries Aerospace & Defence Systems Cheltenham
Fulcrum Communications Ltd Enfield	J.R. Taylor (Fashions) Ltd
GEC-Avery Ltd	Thomas Cook Group Ltd
Glaxo Operations (UK) Ltd	Tucks of Burston Ltd
Gleason Works Ltd	W.A. Tyzack plc
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NATIONAL TRAINING AWARDS/2

FOCUS

Setting new targets for success



Training to win: Dixons, the photographic and electrical group, took one of the prizes

The novelty of the first NTAs attracted public and media interest. But if they are to avoid becoming just another routine back-slapping event they need to be kept fresh and imaginative.

The immediate challenge for the Manpower Services Commission (MSC) is to make sure that it builds on this year's good foundation of entries so that, into the 1990s, more companies think seriously about entering.

As Sir John Harvey-Jones, this year's patron, said: "One thousand entries in the first year is good, but it is small in proportion to Britain's need for training. We have to aim at 5,000 entries a year."

There is no doubt that this year's list of winners was a good first shot, and it certainly represented a wide range of organizations. What particularly pleased the organizers was the representation of a broad cross-section of companies, small and large.

However, there were some notable absences. In particular, the commercial and financial service companies, along with the public sector, made a poor showing.

It is significant, for example, that no high-street bank or building society is to be found among the winners.

Nothing from accountants or lawyers, insurance companies or any other major financial institution.

Similarly, in the public sector, there was a relatively small response. The Metropolitan Police stands out as a rare exception, but local authorities and public utilities were conspicuously absent.

As Sir John has said: "Not to have received a National Training Award ought to be a badge of shame for a large organization."

Maybe the existence of the awards will now be a means of focusing attention on the importance of training among those organizations where it has been neglected.

Certainly the high profile of the awards ought to persuade chief executives and public relations firms that an NTA is something worth having, and that training, therefore, needs to be put higher in the priorities of boards of directors, and county councils.

But wider participation in the "competition" is just one objective for next year. The other lesson from this year's experience is that simply providing training is not enough to earn an award.

To win, a company needs to be using training imaginatively and dynamically to solve well-defined "business" problems — and perhaps the "business effectiveness" of training needs to come through more positively in some entries next time round.

Apart from aiming at a wider range and higher quality of entries, however, the NTA office plans a number of developments for 1988.

Rob Napier, the mastermind of this year's organization, said: "In the first year we wanted a simple sharp focus and that was why we restricted the awards to the two categories, training for young people and training for adults."

"Next year, however, we will extend the categories to embrace training providers and training methods. We are also opening the awards to Northern Ireland."

The awards to training providers are likely to become a matter of intense competition in the growing training industry. Whatever the shortcomings of our present training system there has been a marked improvement in training provision over the last seven years.

More companies now offer training services for people at all levels, from YTS trainees to senior management.

There is an awful problem, however, for the customer in judging the quality of what he is likely to get. So, as competition increases in the training marketplace, it will be a major advantage for an organization to be distinguished by possession of a NTA. In terms of selling one's services, there couldn't be a better boost.

The second new category of awards — for "effective innovation and development in training methods and media" — is likely to be even more valuable. Computer-based training, interactive video and conventional video are all growing fast. But, like all growth industries, there is confusion about what is worthwhile and many inexperienced outfits are attempting to climb on to what sometimes seems to be the training "gravy train".

Through the NTA, however, it should be possible to start putting down benchmarks and establishing standards as to what is good and effective among these new methods and media.

Like the Design Council kite marks, an NTA should help raise users' appreciation of what they should be looking for when they buy, or commission, training software.

The final and simplest question about next year, however, is who will be the patron. Awards of this kind are often judged by the importance and status of their figurehead. Indeed, when the awards were first proposed it was suggested that in line with "Technology" and "Export" they might be designated "Queens Awards". Unfortunately, that didn't happen. As it turned out, no one could have done a better job than Sir John.

Hi-tech drives diesel forward

When the management at Cummins Engineering decided to build a new light-duty diesel engine at its factory in Darlington, Co Durham, it asked the workforce to change the habits of a lifetime.

For more than 20 years, the factory had earned its living from small "V" figure engines and the switch to the new diesel meant the whole production area had to be rebuilt and reorganized. At the same time, the company took the opportunity to introduce the latest technology. The aim was to set up one of Europe's most advanced engine assembly facilities.

John Dickinson, the training and development manager, said: "The light diesel project was part of the company's commitment to getting costs down and producing high-quality engines with on-time delivery. To survive, there is no room for any shortfall on performance. The training was essential if we were going to move into state-of-the-art manufacturing."

Although Cummins had already undertaken a similar development in the United States, it had been on a greenfield site with newly recruited staff. At Darlington, it was the established workforce with its conventional engineering skills that needed to be retrained in the disciplines of information technology.

It set itself an ambitious target. Within 12 months of commissioning the new production process, it wanted to be free of reliance on its technical suppliers.

To achieve this, it had to push through a substantial training programme. Everyone would be affected, from operators to managers, with the emphasis on maintenance and production engineers.

As a result, the programme operated at a variety of levels. Basic keyboard skills were taught to operators through a Deltak Open Learning pack, combined with an off-the-job assembly course and on-the-

job practice until the required standard was reached.

Managers and supervisors went on a systems management course devised by Cummins trainers working with staff at the local technical college, and courses were run by the suppliers of the new equipment.

Finally, there was the most complex part — the training of the technical back-up staff who would become the principal in-house experts on the system. An elite group of nine



Dickinson: a commitment people was put through an intensive 10-week programme, costing almost £50,000.

The programme may have been expensive, but its boldness paid off. The local training staff were able to meet their deadline and, for their pains, picked up a National Training Award.

Mr Dickinson said: "The best technology in the world is no good without people skilled and competent to use it. At Darlington we had to strip out the plant completely, rebuild it and then retrain the entire labour force. In our view, it was a major achievement."

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For further information on the Institute of Training and Development contact Chris Bonanni, Group Marketing Co-ordinator at The Institute of Training & Development, Marlow House, Institute Road, Marlow, Bucks SL7 1BN. Tel: (0628) 890 123

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NATIONAL TRAINING AWARDS: THE WINNERS

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Bluemay Ltd, Devizes, Wiltshire
Borg-Warner Automotive Transmission Systems, Port Talbot, West Glamorgan
BP Chemicals Ltd, Grange-mouth, Strirlingshire
British Aerospace plc (Army Weapons Division), Stevenage, Hertfordshire
BRS Western Ltd, Bristol
Brush Electrical Machines Ltd, Loughborough, Leicestershire
BSC General Steels, South-thorpe, Humberside
California Cake & Cookie Ltd, Glasgow
CAP Group plc, Holborn, London
Cosmopolitan Hair & Beauty Salon, Moss Side, Manchester
Crown Dental Laboratory Ltd, Chorley, Lancashire
Cummins Engine Company Ltd, Darlington, Co Durham
Cunliffe Gravure Ltd, Anglesey, Gwynedd
Dixons Ltd, Edgware, Middlesex
Eastern Counties Newspapers Ltd, Norwich
Fauld Town & Country Chairs Company Ltd, Leamington Spa, Warwickshire
Ferranti Electronics Ltd, Oldham, Lancashire
Ford Motor Company Ltd, Brentwood, Essex
Fulcrum Communications Ltd, Birmingham
Fulcrum Communications Ltd, Enfield, Middlesex



GEC-Avery Ltd, Smethwick, West Midlands
Glaxo Operations (UK) Ltd, Barnard Castle, Co Durham
Gleason Works Ltd, Estover, Plymouth
The Gleneagles Hotel, Auchterarder, Perthshire
Graystone Service Stations Ltd, Witham, Essex
Hall Hunter Partnership, Wokingham, Berkshire
Highland Stoneware Ltd, Loch-inver, Sutherland
IBM United Kingdom Ltd, Portsmouth
ICI Agrochemicals/Jeslott's Hill Research Station, Bracknell, Berkshire
ICI plc/Chemical & Polymers Group, Middlesbrough, Cleveland
Kodak Ltd (Manufacturing), Harrow, Middlesex
Lab-Craft Ltd, Romford, Essex
Martin James Hair Design Group, Kidderminster, Worcestershire

R. Mathieson & Sons Ltd, Falkirk, Scotland
Metropolitan Police (Management Training & Development Branch), Hendon, London
Michelin Tyre plc, Stoke-on-Trent, Staffordshire
Motorola Ltd, Basingstoke, Hampshire
Next Retail Ltd, Enderby, Leicester
Perkins Engines Ltd, Peterborough, Cambridgeshire
Pilkington PE Ltd, St Asaph, Chwyd
Portale Engineering Ltd, Harwich, Essex
Quality Established Ltd, Halesowen, West Midlands
Arthur Rackhams, Weybridge, Surrey
Remploy, Cricklewood, London
Rothmans International Tobacco (UK) Ltd, Darlington, Co Durham
St George's Hospital (Pharmacy Department), Tooting, London
Shell Chemicals (UK) Ltd, Urmston, Manchester
Smiths Industries Aerospace & Defence Systems, Cheltenham, Gloucestershire
J.R. Taylor (Fashions) Ltd, St Anne-on-Sea, Lancashire
Thomas Cook Group Ltd, Peterborough, Cambridgeshire
Tucks of Burton Ltd, Diss, Norfolk
W.A. Tyzack plc, Sheffield, South Yorkshire
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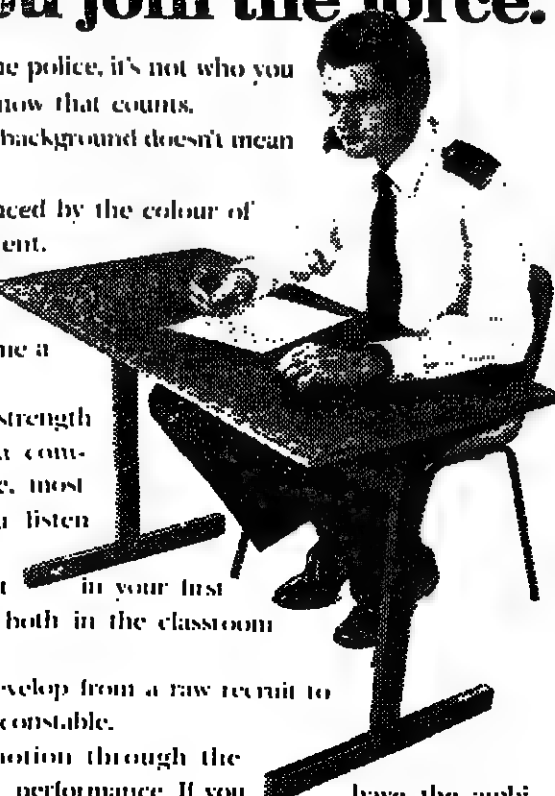
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Oh, wha

Winner with a crafty touch

Training for the Medical

Glaxo

Oh, what a surprise, surprise, surprise!

Like all the best award ceremonies, yesterday's at the Queen Elizabeth Conference Centre sprang one or two surprises.

The most intriguing surprise of all was the announcement of the names of three companies that would receive the special, previously unheralded, Patron's Awards.

This was a new category, an unexpected addition to the day's programme — and not least to the three award-winners themselves.

The awards, given entirely at the discretion of Sir John Harvey-Jones, provide a distinctive character to the NTA's "Class of 1987". For the companies concerned — IBM, GEC-Avery and California Cake & Cookie Ltd — they were an exciting bonus for the visit to London.

And for Sir John it was a chance to put a personal imprimatur of approval on those organizations whose approach to training had won his special admiration.

"I spent a lot of time worrying about how I should make these awards," said Sir John. "They are special to me, and I want them to reflect what I felt was important."

His first problem was to work out a system for selecting winners.

"I decided that one of my awards must be for training in YTS," he said. "Personally, I am a great convert to the scheme. When it was launched, I must confess I was pretty sceptical. I saw it purely as a way of keeping unemployed youngsters off the streets. But now that I know more about it, I am very impressed by what it has achieved."

"It's meeting the needs of both industry and school-leavers, and is helping break down prejudices about what 16- and 17-year-olds are capable of doing."

"Unfortunately, it is still widely misunderstood, so my intention in nominating a YTS programme as one of my Patron's Awards is to help me improve public recognition of what it has to offer."

The particular YTS programme that so impressed Sir John was run by IBM. "I hope that isn't too predictable," laughed Sir John, "because everyone expects good things from IBM. But its YTS work is quite outstanding — and

especially because it involves youngsters at an academic level who wouldn't normally get jobs with the company."

The significant feature of IBM's YTS programme was its breadth. Not only did it involve many youngsters who were disabled or from ethnic minorities, but it also offered experiences that helped them to mature personally and to find a job.

"For example," said IBM's youth programme manager, Keith Davies, "we take the trainees up for a weekend in London so that they see both the good and the bad sides of life in the capital. It really opens their eyes."

During their 48 hours in London, the IBM trainees are given a switchback ride through the capital's high and low life.

From dossiers on the Embankment to the genteel patios of the Dorchester, and from a glamorous West End show to a glimpse of the less savoury corners of Soho, the young people see a world entirely different from their ordinary lives.

"It absolutely exhausts them," says Mr Davies, "but in many cases it gives them an insight into things they had never encountered before."

For his second category, Sir

John opted for GEC-Avery, the weighing scales manufacturer, which had embarked on an extensive re-training programme when it introduced new technology.

Sir John said: "Instead of shedding his established workforce, Avery deliberately invested in its existing employees, and pursued new goals with its old staff. I respect the way the company has tackled what will be the ever-increasing problem of how to keep up with new skills."

"Avery has shown that you should never underestimate

Company that would survive and thrive

what your staff can achieve. Don't write them off — they can probably do much more than you think."

Sir John realized that his final choice needed to be a small set-up but he also wanted to be sure that it would not disappear in a year or two. He was looking for a company that could survive and thrive.

The California Cake & Cookie company, from Govan, Glasgow, was the natural winner because of the drive and

personality of its founder Debra Turkington.

Debra was born and bred in California, from which the company gets its name, but she now regards Glasgow as her home, despite the weather. Like a text-book entrepreneur, she took an MSC-funded course, set up a bakery business, and is now going from strength to strength selling her cakes and cookies throughout the Glasgow area, and now also from a London base.

With a staff of just 28, she immediately put a high priority on training her three managers. By holding American-style breakfast training sessions — management skills and financial awareness all washed down by coffee and croissants — and by sending the three young managers on various short off-the-job training sessions, Debra increased productivity and cut labour costs by 30 per cent.

She is now rapidly expanding, and aims to create 50 new jobs by the end of 1989.

"The company was set up from nothing, and Debra Turkington is clearly dedicated to growing her own people," observed Sir John approvingly. "It takes a great deal of courage to do that."



What's cooking? The California Cake and Cookie company took one of the Patron's Awards

Winner with a crafty touch

Creativity needs to be nurtured and trained just as much as industrial skills, says David Grant, managing director of Highland Stoneware. And, as the only "craft" organization to receive an NTA, Highland has a lot to teach others in this precarious industry.

Highland was set up by Mr Grant in the early 1970s when he left the Royal College of Art and decided to return home to the north of Scotland. The growth and success of the company, which specializes in hand-painted tableware and cookware, has been extraordinary. It now has a staff of 19, an international reputation, and sells to prestige shops in the United States, Japan and Europe, as well as in London.

Mr Grant is quick to put his emphasis on the value of training. "Although I still manage to spend 20 hours a week decorating, we now depend on the new young graduates and local people we have recruited for most of our hand-painting," he said.

"All our artists have a lot of freedom in developing themes such as the sea or landscape or floral patterns, so it is vital to keep their painting as alive and fresh as possible."

In "keeping the painting fresh", Mr Grant had no hesitation in putting time and trouble into training. "An organization like ours depends totally on the quality of the people who work for it," he said. "But to be creative you need input if you are going to

get output. Training and constant stimulation are vital."

The programme Mr Grant has developed, both for himself and his fellow decorators, is not cheap. As the company is based at Lochaber, 100 miles north-west of Inverness, it is difficult to get anywhere for an exhibition, to visit a gallery, or even to a client or trade show. But even that has not been a deterrent.

"Our decorators travel a lot, around Britain and elsewhere, visiting exhibitions, seeing where their work is being sold, comparing it with what else is on view, and picking up the current artistic trends and influences," says Mr Grant. "It is expensive, but we feel that it is important if we are to be successful. It is also a way of attracting and keeping the good people who work for us."

In looking back over Highland Stoneware's success, he acknowledges the invaluable assistance given by the Highlands and Islands Development Board, particularly its Craftpoint scheme. Without it, both the training of his staff and the marketing of his products would have been much more difficult.

"It was hardly through Craftpoint that I decided to enter for a National Training Award," explained Mr Grant. "Obviously, I am now delighted to get the award, not only because I feel so strongly about training, but because I feel that what we have done could provide a model for others in this industry."

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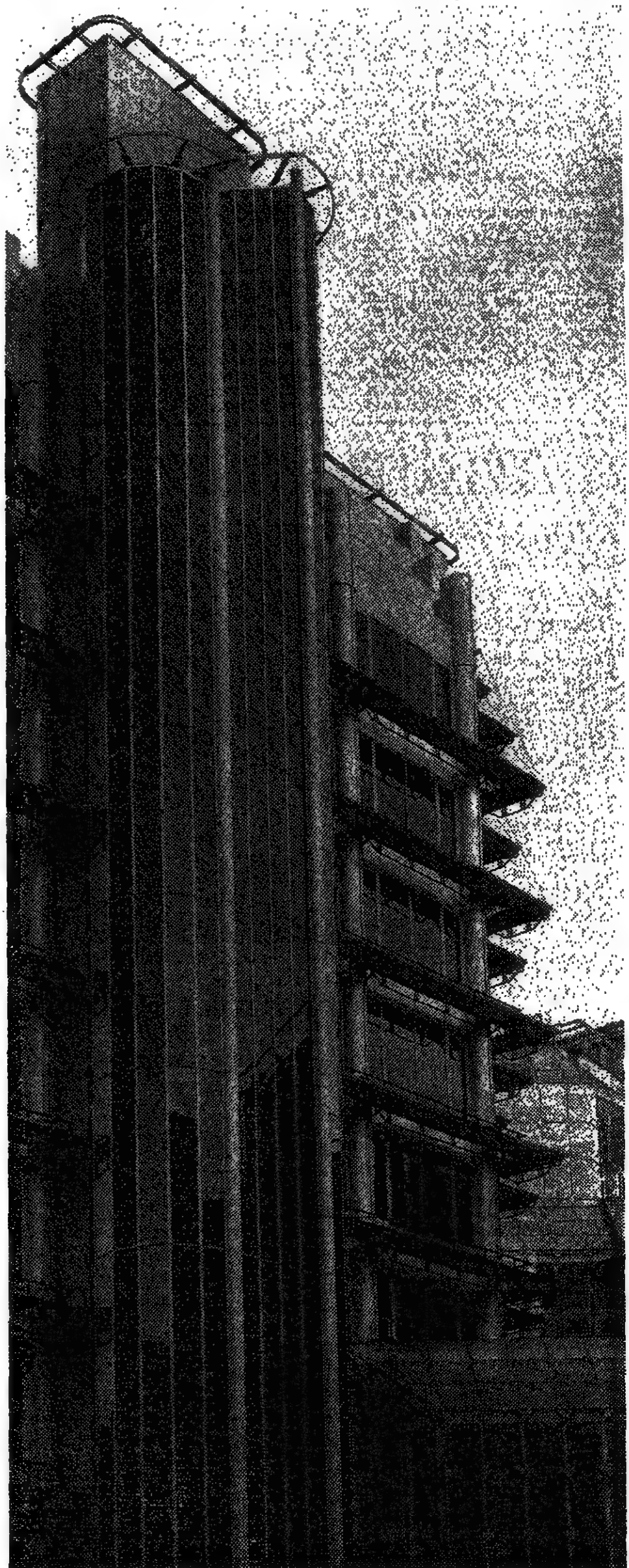
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THE ARTS

Growing up clever

When the autopsy on the Eighties is performed, the injunction "be the best that you can be" will probably be found written on the decade's heart. Jane Walsley set out to examine the obsession with maximising human potential in *Hot House People* (Channel 4), beginning close to the beginning with America's fast-track infants.

The programme was less about children than about

TELEVISION

mothers and doctors. The first half was devoted to Glenn Doman's famous Better Baby Institute in Philadelphia, whose shiny-eyed, born-again mothers, fully devoted to writing flashcards, clearly gave the producers the chills. The four-year-olds reading Shakespeare and learning Japanese seemed averagely cheerful, but were not asked how they liked life in this crucible of early learning.

The Doman children had smart, wealthy parents but the second half of the programme centered on the state of Missouri, where educators were more interested in the disadvantaged.

The teachers had persuaded the state government that an investment in hot housing infants would pay off in the long run. Saint Ignace Loyola may have promised to teach a child only until the age of six in order to produce the man but the Missouri teachers felt that the age of three was already too late. By then, they argued, children had acquired two-thirds of their language and a "language deficit" at that age could not be compensated later. Unlike Glenn Doman, they could point to proven success.

This was an interesting but mildly frustrating report which could have been pitched at a more intelligent audience. However, the accompanying book suggests that in the programme which will follow Jane Walsley intends to go beyond the question of mere learning and consider creativity, social adjustment and happiness.

Celia Brayfield

Jonathan Miller stages Rossini's *The Barber of Seville* at the Coliseum tonight and a new-look Figaro is expected from Alan Opie. Hilary Finch reports

A sparkling barber

Alan Opie runs down the stairs, whistling "Zitti, zitti, piano, piano" as one who has made well over a 100 exits and entrances as Rossini's Barber of Seville. But what Jonathan Miller asks of him in his new production for English National Opera is going to be something less than predictable. There has been much talk of white make-up, of Brighella costumes, of a puppet theatre, especially as far as the chorus is concerned.

"What Jonathan wanted to get away from is the slap-of-the-thigh, knowing winks to the audience sort of Figaro. He has an aversion to what he terms 'twinkle'." But isn't it there in the music? "Sparkle, yes; but not twinkle!" Miller is thinking of something much more sardonic, casting his mind back to *commedia dell'arte*. To be more precise, he is thinking of the *parades*, the fashionable farces which were a degenerate spin-off of the form, which Beaumarchais just happened to be writing when he was penning his first ideas for *Le Barbier de Seville*.

Opie is convinced by Miller's return to Beaumarchais: it fits his own concept of Figaro as not altogether bouncy, not altogether the musical busybody, as Auden once described him. The first time he ever did the role was back in 1971 in what turned out to be the final opera production by Tyrone Guthrie. "He was a wonderful man and I learnt a lot. That was a very under-played Figaro, almost serious. I think Almaviva in disguise got the most laughs."

Rossini, with his deadline running out, left the recitatives to be completed by a colleague. ENO will perform nearly all of them, uncut, using a new translation by Amanda and Anthony Holden. "It's very clever! Difficult, mind. Where the Italian repeats itself, the Holdens are very inventive and give you three different lines. At the end of 'Largo al factotum', where you have 'A te fortuna (three times) Non mancherà' they have 'You have a problem, I have the answer. You cannot solve it, Figaro can.' At that speed, I can't swear it's going to be dead on!"

Whatever is demanded of him, Opie, like Figaro himself, is used to being something of a chameleon. Born in Cornwall, he still burrs efficiently enough to prove it; but has an



Alan Opie at the Coliseum: "Miller wants to get away from the slap-of-the-thigh, knowing wink sort of Figaro."

entertainingly wide repertoire of adopted accents from Viennese to Suffolk East Anglian for Albert Herring's Sid. He can turn them on at will, but in vocal terms casting is not always so straightforward. Opie is a high baritone, and he has always had to be wary of roles being unwillingly thrust upon him.

"I look more like a Leporello than a Giovanni, more like a Figaro than an Almaviva — and probably act them better. But they're too low for me. When I was a student I used to audition with the Catalogue Aria. In fact I sang it on *Friday Night is Music Night* a few days ago for the first time in 17 years, and I hope it's another 17 before I sing it again. Whenever I get a score, the first thing I do is look to see how low it goes."

And what the words say? Opie caused a minor flutter recently when he walked out of the leading role in

Nigel Osborne's *The Electrification of the Soviet Union* at Glyndebourne. There was a scene of sexually explicit, even violent, language and action. Opie didn't feel he could cope. "I loved the role and was loath to lose it. I don't know that I want to say much about it. It wasn't at all a question of making a moral stand or any sort of a statement. It was simply that I am a father of two children aged 11 and eight and, since the piece was going to be televised, I didn't want my children to see me doing something like that, or to have to forbid them, on the other hand, to watch it."

Words, music, character, time and place: everything has been right for Opie, though, in the person of Beckmesser. It was in *Meistersinger* that he made his Bayreuth debut this summer, and he's been asked back next year. "It was daunting to take over from such an established

figure as Hermann Prey. There was a big coffee table book lying around with photos including the new *Tannhäuser* and *Alfons* rehearsing *The Ring* — but it was Prey as Beckmesser on the cover which sold the book! It was overwhelming, and very tense. Within two days I'd absorbed the entire opera — four whole scenes. You work under intense pressure."

Bayreuth has inevitably changed the direction of Opie's career. For many years on contract to ENO, he is now having to cope with offers pouring in from abroad, among them a *Wozzeck* for Frankfurt. He has had to turn it down as he was already booked. But is it a role which attracts him for the future? The old wariness returns. "I don't yet know if it will be enough to know whether it's for me or not. I would like to have a look, yes. The dramatic content interests me if I could possibly sing it." That's what he once thought about Beckmesser.

Grim reality

CONCERTS

ROH Orch/
Haitink
Covent Garden

In theory, the "Garden Concerts" which Bernard Haitink has inaugurated at Covent Garden make good sense. The Royal Opera House orchestra can tackle some symphonic repertoire (as many opera orchestras abroad do). New works have been commissioned and, with tickets reasonably priced, the less affluent can at least afford to hear something in the Opera House, if not opera.

In reality it proved pretty grim. Covent Garden's acoustics give absolutely no bloom to the sound and there is no hiding place either for technical inadequacies.

A dry reverberation is not necessarily bad for the listeners; the contrapuntal wonders of Mozart's "Jupiter" Symphony were admirably exposed, for instance. But

players already strained by unaccustomed visual prominence must have felt as if they were sitting a stiff examination.

There were danger signs in the Mozart — parched string tone, a general feeling of dull timbre — but the real problems came in Mahler's Fourth Symphony. The operatic repertoire has its tricky orchestral passages, of course, but one wonders whether this orchestra had ever before played anything that makes such demands as the violin parts in this slow movement.

The wind-playing throughout was generally safer but the principals needed to seize on their big solos with a lot more relish and panache. Margaret Marshall had neither the total purity nor the control of phrasing to do the soprano solo justice.

It is a tribute to Haitink's integrity that, even in these adverse circumstances, he offered a very thoughtful interpretation. However, some basic groundwork needs to be done.

Richard Morrison

Hendricks/
Alexeev
Queen Elizabeth
Hall

If it is possible to be negatively minded, this was the impression left by Barbara Hendricks in a programme that seemed less than ideally chosen for her vocal talents. In particular, she was misguided to devote an entire first half to a dozen songs by Brahms, to which she was suited neither by temperament nor by timbre.

She was nevertheless given sensitive piano support by Dmitri Alexeev, whose sense of accompaniment betokens an intelligent awareness of his partner's personality. He was notably persuasive in a set of Fauré songs, and these were better served by the girlish soprano *leggiero* Miss Hen-

dricks produces, with an agreeable bloom on the tone but mostly with too little spontaneity of feeling.

Only in the three songs that related to a broken engagement on Fauré's part did the singer begin to approach an intensity of emotional character within her stylistic limits, as in the smiling hope of "Recontre" and the bitterness of "Adieu". Of the other French songs "Notre amour" had a beguiling charm that was limpid and flexible, and the Verlaine setting in "Clair de lune" was phrased with musical sensibility.

But in reverting to the German verses of a Richard Strauss selection, the limitations of vocal timbre were again apparent, as if the soprano was afraid to open up to the warm-breasted sentiment of "Alteisen".

Noël Goodwin

LONDON DEBUT

The brittle and barbarous music of the Hungarian composer Pal Kodosa is heard very little in this country. So it came as an unexpected pleasure to encounter his Piano Sonata Number Two as part of the recital given by Nigel Hill for his debut in the Purcell Room.

In terms of repertoire this was a wide ranging evening. A capable account of Beethoven's B Flat Sonata Op22, somewhat short on the rise and fall of the music's inbuilt tensions, had opened the programme and Mendelssohn's magical F sharp minor Fantasia followed. One felt there was reliable technique and musicianship, but not quite the imagination that might make the music come fully to life.

The second half, though, suggested greater depth. The first Piano Sonata of Tippett brought an increased determination to get to grips with the

most complex piano textures; and in Liszt's *Petrarch Sonnet* 123 the dreamy tone colours perhaps pointed the way towards more ambitious interpretive ideas in the future.

In contrast, the debut recital by the Canadian Piano Trio, also at the Purcell Room, was determined to seize the audience by the throat. After the rough handling that they gave to their Haydn A Major Trio it seems that they could hardly keep up the same drive.

Yet, if anything, their performance of the second Shostakovich Trio was still more violent, with slow or quiet passages seeming little more than the resting place before their energies could burst forth again. Only with Brahms's Trio did a sense of proportion start to come over the music-making; for the rest more relaxation and sensibility were needed.

Richard Fairman

CABARET

Liza Minnelli
Albert Hall

The bristling mop of dark hair standing stiff like filigree on a dancing magnet, the tirelessly welcoming smile, arms that semaphore in three dimensions, the quick strut — part turkey-trot, part stationary cyclist — all the phrases that come to mind are images of tremendous energy.

She sings for two hours, sharing the stage only briefly in the second half with Michael Feinstein, singing across a keyboard of his grand piano to her, and through several numbers begin quietly, almost with a caress, only "How Deep Is The Ocean" stays that way till the end.

I would have preferred more variation in mood to lighten the upfront numbers declaring, usually in first person, how she is going to make it to the top, or has already made it and this is what it feels like. But such is not the Liza Minnelli style, and to wish it to be otherwise is not much of an advance on complaining that a lion has no spots.

For her two concerts in London 36 members of the LSO have joined her usual 10-man group. The first half of the evening begins with songs following each other without introductions, sung centre stage. From about song four her right foot starts tapping, she takes the microphone off the stand, and with Sonheim's "Old Friends" the pace quickens.

Her sense of fun is attractive: "New York New York!" clamours someone from the gallery; "Don't worry," she calls back. Few of the songs themselves contain much humour so that by the interval it was possible to feel some regret that she should love so heartily what she calls "these great big endings to songs".

In the second half a soberly playing string quartet appears on stage, into which she inserts herself to make a witty contrast with "Toot Toot Tootsie". Neither this nor the morsels of Gershwin are what earned the loudest applause, which is reserved for "Cabaret" and, finally, "New York New York", sung clear, very loud and with that air of slightly desperate bravado that is the telling ingredient of her great appeal.

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THEATRE

Macbeth
Donmar Warehouse

Seldom has the limitless variety of Shakespeare been better demonstrated than in this year's amazing sequence of Macbeths, ending with this Cheek by Jowl version which stakes out fresh areas of emotional insight and theatrical impact as though no one had touched the play for a hundred years.

The production follows the company's standard scenic procedure: a bare stage, modern dress approximating to exercise costume and no hand props. As with *Twelfth Night* and *Le Cid* Declan Donnellan justifies this approach as though it had been devised exclusively for the immediate text.

Macbeth, among other things, is the best radio play Shakespeare ever wrote; and, as in radio, Donnellan addresses himself to the spectator's imagination. There are no witches. Instead, the company form up as a dark upstage chorus, intoning the "witches" lines as Macbeth stares out towards the audience, or down at the unspeakable apparitions on the bare timber floor.

A hair-raising sound-score



Victims of power and imagination: Keith Bartlett as Macbeth, Leslee Udwin as Lady Macbeth in Cheek by Jowl's staging

is achieved with mouth-music, a scraped violin, and massed fingers drumming up a rainstorm on the timber.

The action acquires a vertiginously frenzied momentum with the aid of scenic overlaps, so that even as Malcolm is being pronounced Prince of Cumberland, we see Lady Macbeth already reading the letter; or, as Macbeth ruminates on the murder, the imagined figure of Duncan stands before him as an intimate spectre.

The ruling idea of the production is Macbeth as everyman, rather than as tragic hero. At first Keith Bartlett is indistinguishable from the surrounding group of 12th-century Rangers supporters. Even after the murder, he clasps Macduff in a locker-room hug; and in the final scenes of the play he remains his rhinoceros-hid self, any vestiges of sensitivity long since drained out of him.

Instead of the standard partnership between a man of

imagination and a woman with none, the Macbeths are now two of a kind: ferociously amorous, and staying together far longer than stage convention traditionally allows. What they present is the spectacle of two commonplace people undergoing destruction by an inner poison neither of them understands.

Leslee Udwin's Lady Macbeth is a charming flirt, smiling through every calamity, even keeping up a pretence of

banquet, until in the end she cracks apart with a terrible scream.

Simultaneously, we have made the acquaintance of Timothy Walker's Malcolm, a repulsive boy with a speech impediment who has also clearly dreamed of his father's murder and whose final coronation is going to bring no improvement to the country. A thrilling event.

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WEDNESDAY PAGE

Smiling counter attack

Never mind the superbly designed store, what about the staff? A new survey reveals that customer relations are strained — and that good service is a money-spinner. Lorna Vee reports



The new face of customer relations? In Next stores sales consultants "assist" the consumer armed with the Next Selling Skills Package

'My job is not so much selling as helping. We are told not to be pushy'

Stephanie Wilson, Next sales consultant

M&S gets to hear about it through its centralized customer services department, which receives 43,000 calls a year.

Sir Ralph Halpern's Burton Group has just set up its own customer relations department to enable it to adopt what a spokeswoman calls "a pro-active stance" — that is, finding out what customers want and putting it into action to avoid complaints.

But they claim that there is already a strong awareness of the demands of their different markets. The Top Shop girl, for example, likes to go shopping with her friends and doesn't want anyone's advice, while the Principles customer is a working woman who likes to be helped.

Principles' training manager, Julia Copleston, says: "Retailing is changing — it's becoming a leisure activity. People want staff to smile and be nice."

In addition to "mystery shoppers", employed by the Burton Group to visit their stores and report back, Copleston believes that the financial incentive schemes for team effort are important in raising standards and motivating "sales advisers". But it is a soft sell. If you want a black skirt, you will be asked for what type of occasion. Then it will be pointed out that the skirt is part of a theme, with everything you might need to go with it. Apparently the Principles customer wants a look suggested, and put together for her and with her.

Next, the chain launched by Sir Terence Conran with George Davies as its chairman, has an almost identical attitude. Next issues staff with a comprehensive training pack — the Next Selling Skills Package. Next's "sales consultants" do 12 weeks' training, which they say includes body language and the best way to approach a customer. Hence, consultants do not adopt poses which discourage approaches (arms crossed or gazing out of a window) and they do not say, "Can I help you madam/sir?"

The Next approach is to acknowledge a customer's arrival with a smile then to watch for signs of indecision and "assist" in their selection with questions that assess their needs ("what kind of fabric are you looking for?", "who is the garment for?"). Staff are told that Next is all about personal service. Self service is what you get at supermarkets.

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A quiet revolution is going on in the high street — and it has nothing to do with shopper-friendly design or the one-stop store. The new buzz word among top retailers has a more old-fashioned ring — personal service is back in style. And not before time, according to a national survey conducted by the advertising agency Leo Burnett.

An overwhelming 91 per cent of consumers surveyed are refusing to return to shops where they have experienced bad service. And not only are 72 per cent demanding better service, 70 per cent are prepared to pay more for it.

Appropriately titled "Are You Being Served?", the survey looks at people's attitudes to standards in the high street overall. But a look at the major complaints voiced by respondents, coupled with the positive aspects identi-

fied, turns the spotlight firmly on to department stores and chain stores. And it has revealed the new weapon in the Store Wars: training that elevates employees from shop assistants to "sales consultants" or "sales advisers" who know the difference between pestering and assisting.

Customers are well aware of the huge improvements in the shopping environment, but looks are not everything. Five of the top 10 complaints are against staff and their attitudes, from those who know nothing about what they're selling to those who are patronizing and condescending.

"As all stores become modernized and well designed, it's those who offer a good service who will have the competitive edge," says Leo Burnett's vice-chairman, Jackie Dickens.

The good news for the consumer is that the shopping barons are beginning to make subtle

service and the soft sell a priority. Since its take-over in 1983 by Ali and Mohamed, Al-Fayed, House of Fraser has taken a radical re-examination of its staff training. The Al-Fayeds have made it clear that since department stores have a similar ambience and products, the key to the customers is service.

The group's personnel director, Stan Frith, recently went to the United States to study major stores and their staff training. "In this country staff tend to be more retiring. It's not natural for them to be gregarious," he says. "But we want our staff to open up more, to communicate with customers."

Even at Harrods, where staff conduct is clearly defined ("Good morning/good afternoon, how can I be of assistance?" being the official greeting), a commission system along American lines has been introduced to motivate staff to approach customers — and sell without being pushy.

Elsewhere, commission systems and no training spell disaster. Leo Burnett's survey shows that pressure to achieve targets, along with insufficient training, are seen by most people as the reasons for poor service. Almost 70 per cent laid the blame on the companies, rather than the staff.

At John Lewis, motivation comes in the form of a profit share scheme as well as a say in how the company is run. Communicating with customers is down to common sense rather than set guide-

lines, says a spokeswoman, although staff are told to "look directly at the customer, smile and always address account holders by name".

The same applies to Marks & Spencer. The official line in dealing with customers is saying please and thank you, repeating garment sizes, and counting back the change. Beyond that, it is a case of leaving the customer to browse, and being knowledgeable if help is needed. And if there is anything wrong with the service,

When she was seven, Marjorie Thompson stood outside a Missouri factory gate distributing leaflets to workers on behalf of the bellicose Republican candidate Barry Goldwater. She was dismayed when the proletariat took the papers and trampled them underfoot. "Why are they throwing our leaflets on the ground?" she inquired. "Because they don't know what's good for them," replied her mother, who was later among Reagan's earliest and most formidable supporters.

For almost 20 years Marjorie followed the example of her mother — and her father (a rich surgeon and member of America's ultra-right John Birch Society), grandfather (a Republican candidate), and grandmother (sent funds to Rhodesia). She became a signed-up Republican, a campaigner for Reagan and Nixon, guest at the Reagan Inaugural Ball, and more recently, a Republican senator's assistant on Capitol Hill, and an employee on the American nuclear submarine base at Holy Loch in Scotland.

Barry Goldwater would have been proud of her: "When the American Embassy was first stormed in Iran, my reaction was that we should drop nuclear weapons on Iran."

Marjorie Thompson is now 30 years old, a British resident, Labour Party member — and a candidate for one of the four vice-chair positions on British CND. If she is elected by CND members this weekend, she will advocate a concerted campaign to close American missile bases in Britain.

A confident and eloquent figure in a square Chanel-style jacket, Marjorie Thompson has sensibly decided to present her singular past as an asset rather than a shameful secret. "I know more than anybody that certain people in the US in their virulent pursuit of anti-communism are prepared to have a nuclear war."

About turn for peace

How a right-wing American girl became a British CND candidate



Labour's Fifth-Avenue style: Marjorie Thompson

The tale of her conversion is the more plausible for not having happened in one incandescent flash on the boat to Holy Loch. Indeed it was on that very ferry, four years ago, that the emotions caused by the mountains and the gloaming stirred her to tell a friend, a member of European nuclear disarmament: "Gee, you know, I think we have just got to keep nuclear weapons as long as the Russians do." After studying European history in American and British universities, she had already moved far from her orthodox Republicanism, but her perception of American foreign policy was still "making sure the

world was safe for democracy and everybody should get a washing machine".

Married to a British academic, then a member of the radical Glasgow Media Group, Marjorie Thompson was initially quite happy to work on the Holy Loch base, attempting to sell its academic courses for American servicemen to Scottish businesses. But gradually this prolonged intimacy with nuclear missiles began to unsettle her. "Two things bothered me: I knew that the people who were unloading and loading the submarines with missiles drank like other people, and I knew some of them even smoked dope, and I thought that there was a likelihood of an accident as there might be in any human situation. The other thing, which was appalling to me, was that in the country that was the Mother of Parliaments, there seemed to be no control over what we do there."

She followed her husband's career to Cardiff (they are now separated), where she embraced both Labour Party and CND membership and attended her first CND demonstration. She has been CND's parliamentary lobbyist for four years, and the peace button has come to sit elegantly on her Saks Fifth Avenue jacket, the latter a present from her rabidly right-wing father.

In order to stand for vice-chairmanship Thompson has had to resign her paid CND job, and now works for the Labour MP Ann Clwyd. The neatness both of her appearance and political progress have invited suspicions of opportunism and, on occasion, of being a CIA plant. To her the second charge is ironic — for it was after an interview for the CIA in the early Eighties that she discovered the extent of its involvement in Chile — "and I thought I don't want anything to do with these people."

Catherine Bennett
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Parental rights — and wrongs

The social workers will soon be knocking on our door, and asking searching questions about our marriage. They will also be talking to our seven-year-old about his relationship with the man he has always known as daddy.

All this official activity has been provoked by my husband's application to adopt my son from an earlier relationship. Being on the receiving end of such scrutiny brings the conflict between the rights of the child and the rights of the parent straight into our living room.

Yet I am the first person to express anger when social workers fail to act in time to save the life of an abused child. I used to lie awake at night wondering what might have happened if I had been living next door to Kimberley Carlisle instead of those neighbours who, with two exceptions, turned a blind eye and a deaf ear to her screams. Public condemnation of the social

workers who failed to save her was almost unanimous (although we are still waiting for the findings of the official inquiry).

Since then, of course, we have had Cleveland and suddenly, instead of seeing ourselves as indignant neighbours, we imagined what it would be like to have our own children taken from us. The knowledge that such a nightmare actually came true for so many parents inevitably created a particular kind of angst. Since then our fears and indignation have been stoked by reports of a series of other child-care wrangles. Anti-authority hysteria now seems to have reached the point where social agencies are presumed guilty of bleak bureaucratic high-handedness whenever they attempt to intervene.

This week we learned of the tragic fate of Lily Rayner's six children. Mrs Rayner was a devoted mother but had lost her last three babies to a

FIRST PERSON

Ann Kent

mystery illness. As she went into labour on Monday night, social workers were standing by with court papers applying to take this latest child from her. The infant was stillborn.

We don't know the full facts, or even half the facts, of what happened to the first three babies, and why Thameside social services wanted to remove a newborn baby from its family. The medical evidence would have been aired during the court proceedings which will not now take place. But many seemed already to have made up their minds that here was a clear case of the violation of parents' "rights".

Tragically, such over-simplifications can sabotage the efforts of all those who are genuinely concerned to save children from physical and

mental agony. Social workers who should be asking hard probing questions are looking over their own shoulders in case someone accuses them of infringing the parents' rights.

If it was simply a case of parents' rights versus the bureaucrats, I would be the first to cheer. But as events have proved, social workers lack the power and sometimes the will to take on the task of protecting our children.

The health minister, Tony Newton, says that the new laws on child abuse will not be laid before the House until the imposts of Cleveland have been considered. Yet the Government's white paper on the new laws already strengthens the rights of parents. They don't need to be beefed up any more.

Cleveland is the ultimate illustration of the saying that hard cases make bad law. The lasting damage may be that the concern with parents' rights has virtually obliterated the real issue — which is the need to change the law so that

it provides children with greater protection from abuse.

We should not be thinking in terms of parental rights at all, but in terms of responsibility. If parents look after their offspring in a loving way, then it is inevitably in the children's best interests to stay at home.

Yes, some children may be taken from homes which really aren't too bad. And yes, these mistakes will cause misery. But they won't cause brain damage, blindness, or death. You only achieve those results by mistakenly leaving children in violent homes.

There is a price to be paid for saving children from such a fate, and I am not sure if we are prepared to pay it. The price is that we must open our doors to social workers even when, as in my case, it seems a total invasion of privacy. And if they are not to become totally demoralized by recent events, we must support them rather than cut them down.

Save off the shelf

It's boom time for children's books — partly, explains Jill Sloover, editor of the new Children's Book of the Month Club, "because parents are finally twigging how books can keep them absorbed and quiet for ages". The club sells hundreds of new titles and old favourites (some of which the club has revived from backlists) at a discount. For instance, a complete set of Beatrix Potter for £35, as opposed to £68 in the shops. All are listed with special recommendations for reading aloud, age groups, and so on. The current selection features *Drishia and the Little Devil*, by Booker Prize winner Penelope Lively. Details of the club are available by writing to it at Swindon XSN99 9XX.

BRIEFLY

A round-up of news, views and information

Quote me...



"I won't be wearing minis again. I'm too old, a bit flabby and I'm not much interested in fashion. I really can't stand anything that suggests you must buy a certain label to be an acceptable human being."

Jean Shrimpton

A cut above

This afternoon MPs will be congregating in the Members' Dining Room to watch Britain's top hair-stylists at work. They are lobbying for the licensing or registration of all hairdressers (as required on the Continent and in the US). At present, anybody — inexperienced or unqualified — can pick up their scissors and let snip on the public. While the presentation has a serious aim, it is no secret that the hairdressers taking part would like to get their clippers on some MPs' hair-styles at the same time. Favourite for a make-over seems to be Michael Heseltine. Anthony Mascolo (of Tony & Goy) believes that, like many MPs, Heseltine is "stuck in a time warp. I'd love to get rid of that bouffant".

Josephine Fairley

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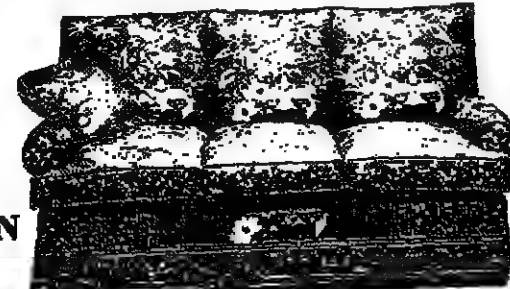
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THE TIMES INFORMATION SERVICE

This selective guide to entertainment and events throughout Britain appears from Monday to Friday, followed in the Saturday section by a preview of the week ahead. Items for inclusion should be sent to The Times Information Service, PO Box 7, 1 Virginia Street, London E1 9XN

THEATRE

LONDON

BOOKING KEY
★ Seats available
★ Returns only
(D) Access for disabled

ALLO, ALLO: Return of last year's stage version of the TV show. Prince of Wales Theatre, Coventry Street, W1 (01-439 5967). Tube: Piccadilly Circus. Mon-Thurs 8.10-10.30pm, Fri and Sat 8.40-11pm, mats Fri 5.30-7.50pm, Sat 5.30-7.50pm.

BACK WITH A VENGEANCE: Dame Edna Everage back again taking the penguins. Strand Theatre, Aldwych WC2 (01-836 2660). Tube: Strand. Mon-Fri 7.30-10.30pm, Sat 8-11pm, mats Fri 5.30-7.50pm, Sat 5.30-7.50pm.

BERLIN DAYS HOLLYWOOD: The rise and fall of the family of composers. Haymarket Theatre, Haymarket SW1 (01-836 2660). Tube: Strand. Mon-Fri 7.30-10.30pm, Sat 8-11pm, mats Fri 5.30-7.50pm, Sat 5.30-7.50pm.

DANGEROUS OBSESSION: Dinsdale London and Jeremy Bulloch in a psychological thriller set in a conservatory. Apollo Theatre, Shaftesbury Avenue, London W1 (01-437 2666). Tube: Piccadilly Circus. Mon-Fri 8-10pm, Sat 8.30-10.30pm, Sun 7.30-9.30pm, Tue 7.30-9.30pm.

ENTERTAINING STRANGERS: Peter Hall's premiere production of his, drink and religion in mid-Victorian Dorchester. With Judi Dench, Tim Pigott-Smith. National Theatre, Dorfman Road, South Bank, SE1 (01-828 2252). Tube: Waterloo. Tonight 7.30-10.10pm, Fri 7.30-10.10pm.

FIGHTING KITE: Skins and their Southern victims in first play by Harvett Barnes. Theatre Royal, Garter, Richmond, Surrey TW20 0EX. Mon-Fri 7.45-10.15pm, Sat 7.45-10.15pm, Sun 7.45-10.15pm.

FOLIES: Sondheim's musical, set in London at the time of the 1920s and 1930s. Theatre Royal, Garter, Richmond, Surrey TW20 0EX. Mon-Fri 7.45-10.15pm, Sat 7.45-10.15pm, Sun 7.45-10.15pm.

HIGH SOCIETY: The show of the film. Stopped with extra Cole Porter. Good performance. Victoria Palace Theatre, Victoria Street, SW1 (01-834 1317). Tube: Victoria. Mon-Fri 7.45-10.15pm, Sat 7.45-10.15pm, Sun 7.45-10.15pm.

LAST SUMMER IN CHILMARK: Deceptive Russian spies passing time in a small South African town. Victoria Palace Theatre, Victoria Street, SW1 (01-834 1317). Tube: Victoria. Mon-Fri 7.45-10.15pm, Sat 7.45-10.15pm, Sun 7.45-10.15pm.

LETITIA AND LOVAGE: Maggie Smith and Margaret Tzack waging economic war against the modern world in Peter Shaffer's new comedy. Gielgud Theatre, Shaftesbury Avenue, W1 (01-437 2666). Tube: Piccadilly Circus. Mon-Fri 7.45-10.15pm, Sat 7.45-10.15pm, Sun 7.45-10.15pm.

MAN FOR ALL SEASONS: Chelton Himes takes over the role of Sir Thomas More in the strongly cast transfer from Chichester. Savoy Theatre, Strand, WC2 (01-836 8888). Tube: Charing Cross. Mon-Fri 7.30-10.15pm, Sat 7.30-10.15pm, Sun 7.30-10.15pm.

OLD YEAH YEAH: New Peter Sarsgaard plays at the turn of the year on a remote South African farm. The Old Vic, Barbican Centre, EC2 (01-628 6795). Tube: Barbican. Mon-Fri 7.30-10.15pm, Sat 7.30-10.15pm, Sun 7.30-10.15pm.

OPENING TONIGHT AT THE ROYAL EXCHANGE THEATRE, MANCHESTER: Joe Orton's *Loot* (see listing), with Bernard Galt (above) playing McLeary, the trusting innocent who unwittingly believes in justice and honesty, and suffers the consequences. Back in the Sixties he created an "Orton" role in the premiere of *The Ruffian on the Stair* at the Royal Court. Currently, on television, he plays the harassed consultant in *Casualty*, the BBC series whose joint creator, Paul Unwin, is also directing *Loot*.



Opening tonight at the Royal Exchange Theatre, Manchester, is Joe Orton's *Loot* (see listing), with Bernard Galt (above) playing McLeary, the trusting innocent who unwittingly believes in justice and honesty, and suffers the consequences. Back in the Sixties he created an "Orton" role in the premiere of *The Ruffian on the Stair* at the Royal Court. Currently, on television, he plays the harassed consultant in *Casualty*, the BBC series whose joint creator, Paul Unwin, is also directing *Loot*.

FILMS

Also on national release
★ Advance booking possible

ANGEL HEART (18): Mickey Rourke's down-at-earth detective pursues a missing person to the wooden underworld of New Orleans. Pulp stuff, directed by Alan Parker in slam-bang style. (113 min). Cannon Cinema (01-352 5066). Progs 2.25, 5.50, 8.40.

LA BAMBOLA (15): Conventional biography of the Mexican-American rock legend Ritchie Valens, dead at 17. Directed by Luis Valdez (100 min). Cannon Cinema (01-352 5066). Progs 1.15, 3.35, 6.50, 8.25.

BEVERLY HILLS COP II (15): Eddie Murphy repeats his performance as the trashed Detroit cop on a job in Los Angeles. Tony Scott directs (103 min). Cannon Cinema (01-352 5066). Progs 1.05, 3.20, 5.40, 8.15.

LA BAMBOLA (15): Conventional biography of the Mexican-American rock legend Ritchie Valens, dead at 17. Directed by Luis Valdez (100 min). Cannon Cinema (01-352 5066). Progs 1.15, 3.35, 6.50, 8.25.

EAT THE RICH (15): Raunchy black comedy about London life, from Peter Richardson's original of *The Corpse*. With David Allen, Peter Richardson and Noel Powell (90 min). Cannon Cinema (01-352 5066). Progs 2.20, 4.40, 6.55, 8.35.

HELLRAISER (18): Full-blooded British horror film, directed by Clive Barker from his own novel about a decomposed corpse trying to eat his way back to life (100 min). Cannon Cinema (01-352 5066). Progs 2.20, 4.40, 6.55, 8.35.

A NIGHTMARE ON ELM STREET II: THE RED WEDDING (18): The latest addition to the gory adventures of demonic Freddy Krueger. With Heather Langenkamp, Patricia Arquette, and Robert Englund, director is Stephen Hopkins (95 min). Cannon Cinema (01-352 5066). Progs 2.20, 4.40, 6.55, 8.35.

OUTRAGEOUS FORTUNE (15): Two ladies as alike as chalk and cheese find themselves in love with the same man. Formula material, given a special sparkle by Shirley Bassey and John Gielgud. Directed by Arthur Hiller (100 min). Cannon Cinema (01-352 5066). Progs 2.20, 4.40, 6.55, 8.35.

SHOW WHITE AND THE SEVEN DWARFS (15): Walt Disney's animated feature, 1937, looking better than ever (85 min). Cannon Cinema (01-352 5066). Progs 2.20, 4.40, 6.55, 8.35.

THE UNTOUCHABLES (15): Eliot Ness's campaign to rid Chicago of Al Capone in Brian De Palma's entertaining drama, filled with bullets, blood and thoughtful director of playboyhood (121 min). Cannon Cinema (01-352 5066). Progs 2.20, 4.40, 6.55, 8.35.

TRY TORELLI: The Locali Ensemble plays Torelli's Trumpet Concerto, adding to it Zelenka's *Concerto for Trombone*. St Anne and St Agnes's, Greenwich, London EC2 (01-373 5568). 1.15-1.50pm, free.

HEAR HAIJOFF: Olivia Hajoiff performs Schubert's Violin Sonata D.384, Kreisler's *Tarantella*, Chopin's and Ysaie's *Balade* Op 27 No 3. St Martin-in-the-Fields, Ludgate Hill, London EC4 (01-248 8054). 1.15-1.50pm, free.

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In his mid-fifties, the American pianist Cecil Taylor is now acknowledged as one of the most innovative and single-minded figures in contemporary jazz. Honoured by universities and fellow musicians alike, he received the ultimate establishment accolade in 1979 when he was invited to take part in a concert at the White House. It was a far cry from the early stages of his career, when his refusal to compromise the avant-garde nature of his music meant that he was often regarded as unemployable: at one point he was forced to earn extra cash as a dishwasher. Since then, his atonal compositions and percussive technique have remained as imposing as ever. On his eight-concert Contemporary Music Network tour, opening tonight, he once again appears solo, but this time shares the bill with the classical pianist Roger Woodward. Woodward, who has worked with *Herman, Errata and Mists*—as well as Takejima's *Piano Distance* and *Far Away*, Queen Elizabeth Hall, South Bank, London SE1 (01-928 3191), 7.45pm, £5. Further concerts include Gardner Arts Centre, Brighton (0273 685961) on Saturday; University Great Hall, Leeds (0532 742486) on Sunday; and St George's Brandon Hall, Bristol (0272 427192) on Monday. (Information on 01-629 9495).

ALL DURING IN THE "MATTIE" (15): Welsh offers Durbin's Suite Op 5 and is joined by the London Oratory Choir in Durbin's *Mass* cantata. Royal Festival Hall, South Bank, London SE1 (01-928 3191), 8pm, £5-10.

BYRON PORTRAIT: In a portrait of "Byron the Great Romantic" with Sir John Pritchard, the poet's life and journals by Gary Raymond, Carole Ransom, contralto, accompanied by Antony Saunders, Fanny Siskin, harp, and Sir John Pritchard's readings of Byron. St John's, Smith Square, London SW1 (01-222 1081), 7.30pm, £2, £3, £8.

ROBERTS'S RECITAL: Bernard Roberts interprets piano sonatas by Mozart K 580, Schubert D 884 and Debussy's *Préludes* Book 2. Wigmore Hall, 35 Wigmore Street, London W1 (01-835 2141), 7.30pm, £2-10.

MUSIC FOR ST. CECILIA: Westminster Brass Soloists, John Williams and the Weston Chamber Choir, under the direction of young conductor Susan Farrow, artistic director of the Orchestra of St. Cecilia's playing music from the 16th and 17th centuries. St Cecilia's Church, Walton Street, London SW1 (01-222 1552), 7.30pm, £2-10.

MIDWINTER POP: Bramwell Tovey conducts the National Symphony Orchestra in Ravel's *Bolero*, Rimsky-Korsakov's *Capriccio Espagnol*, and Maurice Strakosky's *Concerto for Piano and Orchestra*. St Cecilia's Church, Walton Street, London SW1 (01-222 1552), 7.30pm, £2-10.

ROYAL CONCERT: This year's Royal Concert, part of the Festival of St Cecilia and given in aid of the Musicians' Benevolent Fund, has been organised by the Royal Academy of Music. St Cecilia's Church, Walton Street, London SW1 (01-222 1552), 7.30pm, £2-10.

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DANCE

THE PHANTASMAGORIA: London Contemporary Dance Theatre's spectacle of stage illusions combined with varied dancing. Sadler's Wells Theatre, Rosebery Avenue, London EC1 (01-278 8916). 7.30-9.30pm, £3.50-10.50.

PULCHRELLA: Richard Alston's staging of Stravinsky's ballet for Rambert Dance Theatre, with Michael Clark's *Swamp* and Lynn Seymour's *Waltz* about Mozart and the Royal, Hope Street, Glasgow G4 (01-281 331). 7.45-10.15pm, £3-8.50.

LA FILLE MAL GARDEE: Sadler's Wells Theatre, Rosebery Avenue, London EC1 (01-278 8916). 7.30-9.30pm, £3.50-10.50.

LA SYLPHIDE: London City Ballet's attractive staging of the famous old classic, with the *Macabre* Suite. Theatre Royal, Theatre Square, Nottingham (0602 482626). 7.30-10pm, £3.50-25.50.

ROCK
★ ALEXANDER O'NEAL: The extraordinary soul sensation, still riding high with "Criticize". Academy, 211 Stockwell Road, London SW9 (01-828 1022). 7.30pm, £3.50.

FREDIE MCGREGOR: One of very few reggae pop stars thanks to the recent hit "Just Don't Want to Be Lonely" and "That Girl (Gone with the Wind)". Town & Country Club, 9-11 Highgate Road, London NW5 (01-267 3334). 7.30pm, £5.50, also 10pm.

CHICAGO JACKMASTER HOUSE TOUR: "House" music in the Chicago equivalent to Washington's Go Go and New York's Hip Hop. Fostering Day Rock, Fostering Day Rock, J.M. Sisk and many others. Town & Country Club, 9-11 Highgate Road, London NW5 (01-267 3334). 7.30pm, £5.50, also 10pm.

DEIGHTON FAMILY: Extraordinary collection of calypso, blues and multi-cultural influences from Mom, Dad and their four kids. Elmer Fiddler, 28a Harrogate High Street, London NW10 (01-661 5450). 8pm, £5.

LYNN COLE AND THE COMMOTIONS: The Glaswegian Mainstream Rock. Support is Lenny Kravitz, daughter of Carole King and Gerry Goffin. Manchester Apollo, Ardwick Green (01-273 3776). 7.30pm, £5-7.

JOHN SCOFFIELD: One of the outstanding figures in the British post-rock band, the American guitarist blends complex harmonic ideas with a solid rock. Rock City, Talbot Street, Nottingham (0602 412544). 8pm, £4.

CHARLES MCPHERSON: Highly-rated American artist, backed by the Peter Irwin Trio. Rock City, Talbot Street, Nottingham (0602 412544). 8pm, £4.

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OTHER EVENTS

AVON POETRY FESTIVAL EVENT: Speech Song—an evening of 18th and 20th century poetry. 18th and 20th century poetry. 18th and 20th century poetry. 18th and

TELEVISION AND RADIO

Compiled by Peter Dear
and Peter Davalle

BBC1

- 6.00** *Cartoon AM*.
6.30 *Leon Lord in Secretary Trouble* (b/w). 6.35 *Weather*.
7.00 *Breakfast Time* includes national and international news at 7.00, 7.30, 8.00, and 8.30; regional news and travel reports at 7.15, 7.45 and 8.15; and weather at 7.25, 7.55 and 8.25.
8.40 *Open Air*. Patti Colwell receives viewers' comments on yesterday's television output. To participate ring 051-214 1024. 8.55 *Regional news* and weather.
9.00 *News and weather* followed by *Neighbours* (r). 9.20 *Kilroy*. Robert Kilroy-Silk chairs a studio discussion on whether doctors with AIDS should continue to practice.
10.00 *News and weather* followed by *Going for Gold* (r). 10.25 *Children's BBC*. Andy Crane with programme news and birthday greetings followed by *Play School* and *Pinky's House* (r).
10.55 *Five to Eleven*. A thought for the day from Sir Philip 11.00 *News and weather* followed by *Open Air*. With Bob Wellings and Patti Colwell.
12.00 *News and weather* followed by *Daytime Live* with Pamela Armstrong, Alan Titchmarsh, Ross Davidson and Judi Spera. Today, Jane Asher continues her series on entertaining at home. 12.55 *Regional news* and weather.
1.00 *One O'Clock News* with Michael Buerk. Weather 1.30 *Neighbours*. Andrea looks to her laurels when she discovers she has a rival for the attention of Jack Lassiter. 1.50 *Going for Gold*. European general knowledge quiz presented by Henry Kelly.
2.15 *Film: A Perfect Match* (1980). Starring Linda Kelsey and Michael Brandon. A made-for-television drama about a mother who needs a bone-marrow transplant. The only known donor

- is her teenage daughter who was given away for adoption when a baby. Directed by Mel Damski.
3.50 *Catapult Trail*. Stuart Bradley visits caves in Northern Ireland. 4.10 *Laurie and Jerry*. Cartoon version (r). 4.15 *Benji*. Zax and the Alien Prince. Part one (r). 4.35 *Heartbeat*. Tony Hart's alternative guide to the art of making pictures. (Ceefax) Newsround 8.10 *Aliens in the Family*. Episode one of a new six-part serial by Margaret Mahy, mixing science fiction with drama, about a young girl who meets her father for the first time in a year, and his new stepfamily. Starring Sophie Bolds. (Ceefax) **5.35** *Mastermind* 87. Quiz game for teams.
5.55 *London Plus*.
7.00 *Wogan*. Among those on tonight's guest list are Lord Montagu, organizer Carlo Curley, and Bernadette Nolan, mother of Chrissy Clark.
7.35 *The Clothes Show*. Selma Scott meets fashion designer Travilla and one of his clients, Stephanie Beacham; and there are items on shop window mannequins and boots and shoes (r).
8.00 *Bergerac*. The Jersey Detective search for a missing financier turns out to be anything but routine. Starring John Nettles and Lee Montague (r). (Ceefax)
8.50 *Points of View*. Anne Robinson clips into the BBC's postbag.
9.00 *Nine O'Clock News* with Martin Lewis and Philip Hayton. Regional news and weather.
9.30 *Help* - in Love and War. (Ceefax) (see Choice)
10.45 *Sportnight* introduced by Steve Rider. Football highlights from this evening's League Cup fourth round matches. Relying on a preview of the RAC Rally which starts in Chester on Sunday.
12.10 *Weather*.

ITV/LONDON

- 6.00** *TV-am* introduced by Kay Burley and Richard Keys.
7.00 *Good Morning Britain* presented by Kay Burley and Mike Morris. Includes news at 7.00, 7.30, 8.00, 8.30 and 9.00. 7.45 *News* and 7.55 *Pop Music* at 7.45. After Nine includes advice on sound therapy and relaxation from expert Matthew Manning.
9.25 *Thames news headlines*.
9.30 *Newsround*. Travel quiz 10.00 *Santa Claus*. 10.15 *News* headlines 10.30 *The Time*. ... From Castle Drogo, Devon, Mike Scott chairs a discussion on modern man.
11.10 *Allo! (r)*. 11.25 *Thames news headlines* 11.30 *Penelope*. Muriel Clark and Anne Brand with more money-saving ideas (r). 12.00 *The Saturday*.
12.30 *News 12.30* (Thames news).
1.00 *A Country Practice*. Medical drama series set in a remote Australian township. 1.30 *Cross Words*. Word game. 2.30 *Franks of the Box*. Fashion series.
3.00 *Take the High Road*. The worries of unemployment seem to be driving Alice and Bob apart. 3.25 *Thames news headlines* 3.30 *Sons and Daughters*.
4.00 *The Ponderosa*. 4.10 *The Tenth*. Two episodes of the supernatural *A Little Piece and Quiet and But Can She Type?*
4.25 *News* headlines followed by *WKRP in Cincinnati*. Comedy series.
5.00 *Film: The Abominable Dr Phibes* (1971). Starring Vincent Price. A crazed doctor exacts revenge on the operating team that failed to save the life of his wife. Directed by Robert Fuest. 4.35 *Fifty Years On*. Vintage photographs.
5.00 *ITN World News 5.30* *CNN* Headline News. Ends at 6.00.

Right man, right time

TELEVISION CHOICE

Field Marshal Viscount Montgomery of Alamein was a hugely inmodest man who provoked extreme reactions from others. Everyone has a Monty quote, not least Monty himself. Here is his barking voice, captured on film, in a less than flattering tribute to his wartime boss: "I do not believe that Eisenhower ever really understood the strategy of the Normandy campaign. He seemed to me to get the whole thing muddled up". Among assessments of Monty are "an extremely successful general", "the wasn't a nice man but nice men don't win wars" and "his reputation was made in Africa and he never lived up to it". Nigel Hamilton's film *Monty* (BBC1, 9.30pm) is in contrast with his military triumphs. But though he threw himself single-mindedly into "fighting Germans, or anyone else who wants to have a fight", he longed for the



Field Marshal Viscount Montgomery of Alamein: Nigel Hamilton tells his story on BBC1 at 9.30pm

that makes 75 minutes feel like half an hour. Monty's unhappy personal life (a domineering mother whose funeral he was "too busy" to attend, the tragic early death of his wife, an almost non-relationship with his son) is contrasted with his military triumphs. But though he threw himself single-mindedly into "fighting Germans, or anyone else who wants to have a fight", he longed for the emotional comfort of family life. The need for affection explains his unlikely friendship, lasting many years, with a Swiss boy he met on holiday after the war. Perhaps the best summary of his public career comes from his Canadian ADC, Trumbull Warren: "He was the right guy, just like Churchill, at the right time, and he got the right breaks".

Peter Waymark

Radio 1

10.00 *Midweek* (medium wave). Stereo on VHF (see below).
10.00 *News* on the half-hour from 10.00am to 12.00pm, then at 10.00 and 12.00pm.
10.30 *News* under Adrian Smith's Breakfast Show 5.30 *Simon Bates* 12.30pm *Newsbeat* (Frank Parnidge) 12.45 *Simon Bates* 1.00pm *John Peel* 1.30pm *Newsbeat* 1.45pm *John Peel* 1.50pm *Newsbeat* 2.00pm *John Peel* 2.10pm *Newsbeat* 2.20pm *John Peel* 2.30pm *Newsbeat* 2.40pm *John Peel* 2.50pm *Newsbeat* 3.00pm *John Peel* 3.10pm *Newsbeat* 3.20pm *John Peel* 3.30pm *Newsbeat* 3.40pm *John Peel* 3.50pm *Newsbeat* 4.00pm *John Peel* 4.10pm *Newsbeat* 4.20pm *John Peel* 4.30pm *Newsbeat* 4.40pm *John Peel* 4.50pm *Newsbeat* 5.00pm *John Peel* 5.10pm *Newsbeat* 5.20pm *John Peel* 5.30pm *Newsbeat* 5.40pm *John Peel* 5.50pm *Newsbeat* 6.00pm *John Peel* 6.10pm *Newsbeat* 6.20pm *John Peel* 6.30pm *Newsbeat* 6.40pm *John Peel* 6.50pm *Newsbeat* 7.00pm *John Peel* 7.10pm *Newsbeat* 7.20pm *John Peel* 7.30pm *Newsbeat* 7.40pm *John Peel* 7.50pm *Newsbeat* 8.00pm *John Peel* 8.10pm *Newsbeat* 8.20pm *John Peel* 8.30pm *Newsbeat* 8.40pm *John Peel* 8.50pm *Newsbeat* 9.00pm *John Peel* 9.10pm 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Legal action may follow court case baby's death

By Ian Smith

The parents whose stillborn baby son would have made legal history by immediately being made a ward of court were last night considering legal action against their local authority.

Today legal representatives of Mrs Lily Rayner, aged 34, and her husband Philip will meet senior officials from Tameside social services, Manchester, to receive a full explanation of why the baby would have been taken from his mother minutes after birth, placed in a foster home and parental access refused.

They will then decide whether to institute court proceedings against Tameside council. Mr Paul Terzon, their solicitor, said: "The Rayners deserve now more than ever to know the reasons behind the decision to make their child a ward of court."

Mrs Rayner was recovering at St Mary's Hospital in Manchester yesterday after being taken to the maternity unit at 10pm the previous evening. The already dead child was delivered by caesarean operation.

Mrs Rayner, of Greenwood Avenue, Ashton-under-Lyne, had four earlier pregnancies resulting in stillbirths or miscarriages and three other children, two girls and a boy, all died within three months of birth.

Mrs Shirley Stonier, the chairman of Tameside social services committee, said she was terribly sad about the stillbirth but remained adamant that the social services department was right in its intention of making the baby a ward of court.

Police and medical experts' advice had been taken and the decision made at a lengthy case conference.

Both Mr Rayner, aged 31 an unemployed fitter and his wife have repeatedly denied being told the reasons for the de-

cision. However, it is understood that the full facts have already been outlined to them and their legal adviser given a full explanation.

Before visiting Mr Rayner and his wife yesterday Mr Terzon said the only information given to the couple was that the ward of court decision "had something to do with the Munchausen syndrome by proxy".

The syndrome is a disorder which according to medical experts can produce either self-inflicted signs of illness or those induced by another person.

Mr Rayner said Tameside social services must share any blame for his son's death. Not once had the department explained officially its wardship proposal, but instead had implied the parents' unsuitability.

He said: "I don't know what, if anything, I am accused of. At the meeting tomorrow they are supposed to be telling me what I am alleged to have done, but until that happens I cannot defend myself or, more importantly, my wife."

Mr Rayner said he believed the social services department had been very unfair in their treatment and it was therefore possible that they contributed to the tragedy.

Mrs Rayner had been hiding at a relative's home to escape media attention when she realized labour had started.

The couple have two surviving children, a boy aged eight and a daughter aged 15 who has been taken into care because her parents say they are unable to control her unruly behaviour.

A decision whether to carry out a post-mortem examination on the stillborn baby will be taken by Mr Leonard Gorodkin, the Manchester coroner.

Stress not linked with stillbirth, says doctor

By Jill Sherman, Social Services Correspondent

The consultant obstetrician who performed the caesarean operation on Mrs Rayner said, there was no evidence to link the placental separation with stress.

Dr Michael Moreshead said that Mrs Rayner had been having very close ante-natal care but monitoring would not have detected the condition which would have developed at the last moment.

He said: "There is no evidence anywhere in world medical literature to categorically support an association between stress and this condition."

He said it was not known why Mrs Rayner had suffered

a placental separation. "This is why this is a true tragedy because we can't explain to the parents why this has occurred."

Mr Peter Brinsden, a gynaecologist based in London, said yesterday placental separation can occur as a result of high blood pressure, trauma such as falling downstairs, or just "out of the blue". He said the placenta became separated from the wall of the uterus, causing the circulation of blood to the baby to be cut off.

Sometimes there were no obvious signs that anything was wrong, though usually a woman would feel pain.

Survivors greet the royal couple



With a victim: The Princess of Wales gives her autograph to Nathan Chambers, aged 15.



With the bereaved: The royal couple meet Mr Gordon Wilson, who lost his daughter Marie.

Continued from page 1

Two boys aged 15, Nathan Chambers and Ian Carson, who have broken legs, produced autograph books which the royal couple signed. Mrs Daphne Stephenson presented a family bible for signing by the Prince and Princess.

Mr Gordon Wilson, who was accompanied by his wife Joan, son Peter and daughter Julia Ann, was the first person to whom the royal couple were introduced in the officers' mess of the Fourth Battalion of the Ulster Defence Regiment at St Angelo.

Mr Wilson said: "The visit has helped me. Princess Di is a lovely girl."

Julia Ann, Marie's elder sister, said that Marie had received a Duke of Edinburgh gold medal award from Prince Charles a year ago. "When my Mum mentioned that, he knew about it. He was well informed," she said.

Julia Ann said that Prince Charles had remarked: "You obviously don't feel any bitterness."

"We told him we didn't," Julia Ann, aged 25, said. "Princess Diana asked me who I was and I told her who I was and that my sister was killed."

"This is the best thing that has happened. It has really helped. It is lovely to know they care."

"I hope the visit will do some good. We are very honoured indeed by the visit."

The tour was extended by 30 minutes as the royal couple spoke to local politicians, members of the Salvation Army, and the ambulance and fire services before leaving by helicopter.

Sir John Hermon, the RUC Chief Constable, said that the Prince and Princess had spoken to everybody and were impressed by what they saw.

Medical staff said last night that the seven injured in the Ernie Hospital are in a stable condition.

However, two of the four patients at Altnagavin Hospital in Londonderry are seriously ill and two of the injured in the Royal Victoria Hospital, are very seriously ill.

The appeal fund for the victims of the explosion has reached £96,000 with contributions coming from Britain and the Channel Islands as well as from Northern Ireland and the Irish Republic.

Commons sketch

The mischievous words 'in 1979'

After the walk-outs and the shout-ins, the fall-outs and the tie-ins of the last week or two, dullness has returned at last to the Commons.

This might well be connected with the afternoon's entry of Sir James Callaghan into the House of Lords, to emerge as Lord Callaghan of Cardiff.

For his new Lordship, 1979 represented a peak in his country's fortunes, the general election of that year providing solid evidence that a sizeable minority of the electorate fully supported the direction and policies of the Labour Government.

Less loyal Labour supporters wonder whether it was quite such a great year after all. Sensing this, whenever the Opposition is looking pleased with itself, the Government lets loose the mischievous words "in 1979", and, like a mouse thrown into a vicarage tea party, it never fails to cause a stir.

Mr Norman Fowler is almost as keen on saying "in 1979" as he is on employing the phrase, "The fact of the matter is...". If he can begin a riposte, "The fact of the matter is, in 1979..." then he becomes doubly content.

The Tory version of history asserts that everything has got much, much better since 1979. When this version is challenged with statistics, Tory historians proclaim that everything that has got worse can be blamed fairly and squarely on the shoddy future planning of the last Labour government.

If little money was now being spent on training courses, the fact of the matter was that even less money was being spent in 1979. But weren't one million highly skilled, well-paid jobs now being replaced by non-skilled, lowly-paid jobs? "I don't accept that at all," spluttered Mr Fowler. "The fact of the matter is..."

Labour murmurings were threatening to drown out whatever the fact of the matter might have been, so Mr Fowler repeated, pointing downwards with his forefinger: "The fact of the matter is that unemployment is going down."

By this time, the eyes of Members had been diverted from such rigmarole by the sight of Mr Cyril Smith launching himself out of the Chamber, steaming briefly alongside Mr Norman Tebbit for a bit of a chinwag. As Mr Smith chuckled uproariously, ruffling his hair wildly with his right hand, his face reddening with delight, Mr Tebbit resembled nothing so much as the boy standing on the burning deck.

Such colourful diversions were destined to be brief. Back in the serious world, Mr Eric Heffer was growing heated, an event now so regular that it might conveniently be enshrined in the pageantry of the House.

In future, Mr Heffer could follow Mr Speaker, the Sergeant at Arms and the Chaplain on their daily procession through the Central Lobby, and, as the Sergeant ritually bears his mace, so Mr Heffer might follow, his arms akimbo, ritually bearing his grudge.

"I was there and you know it - that's not true!" Mr Heffer was huffing to a Tory backbencher who was suggesting that no Liverpool member had attended a conference on business opportunities in Merseyside. Perhaps the backbencher might have employed the wiser tactic of claiming that Mr Heffer had been there, thus ensuring that Mr Heffer would have pulled that no, how dare he, be most certainly had not.

The afternoon petered out with an Opposition motion on The Transport Needs of the Nation. This is the parliamentary equivalent to pretending to listen while someone explains the fastest route by B-roads from Truro to Aberdeen. Just as you have begun to nod intelligently, thinking that you can surmise off, someone on the other side contradicts his statement and tells you a much, much better way to get there.

For the Opposition, Mr Robert Hughes declared that British Rail was in a "lamentable state". For the Government, Mr Paul Channon boasted of "eight years of solid achievement".

Mr Channon then listed in off-putting number of major road initiatives. "Half of them coined off" yelled Labour. All because of Labour, said Mr Channon, swiftly looking up those figures for 1979.

Craig Brown

Embattled Dr Higgs not alone

Continued from page 1

What of the case where her tests had proved positive on a child after it was taken into hospital, did she not have doubts about her conclusion that further assaults must therefore have taken place on the ward? "It was the only plausible explanation we could come up with."

For the case where the extent of the anal injury seemed to be "going up and down like a yo-yo" despite the fact that the child was in care - with the consequence that the child's grandfather, then the father and finally the foster parents all came under sus-

picion? "Yes, that worried me a great deal."

Surely asked Mr Thorpe, knowing the enormous consequences, social and legal, of such diagnoses it was not enough to give an opinion and argue what happened next was not her affair; the doctor must also ask of her findings, "Is it credible, is it sensible? and did you do that?"

"Yes, it (anal dilation) is a very serious sign. And must form part of the jigsaw of assessment."

Of the nurses whose wards were suddenly swamped by children swept into care: "I

knew they were very busy - but not how upset they were that night."

That night? when the three nurses, Mr Thorpe explained, complained about five sick children being awoken late at night to be retested for sexual abuse. "There was only one child," said Dr Higgs, "who was really sick. That is, on a drip," the others, she said, "were much less ill".

Middlesbrough, this sprawl of gaunt iron and smoky towers arising out of a soft green land provides indeed a prospect "where only man is vile".

But how vile? For what we have to hold on to is that there is no suggestion that what Dr Higgs has uncovered in the North-east is a sort of medico-geographical aberration. No one has said that there is something evil in the air, something in the water, something in the beer on Teesside.

Consequently if her tests are proved an accurate gauge, her employment of them a sensible methodology and her statistical conclusions are justifiable extrapolation, what is happening in the exposure is a truly appalling stain on our nation, if indeed not on our species.

Iran arms report anger

Continued from page 1

its Contra policy and the Iran arms initiative.

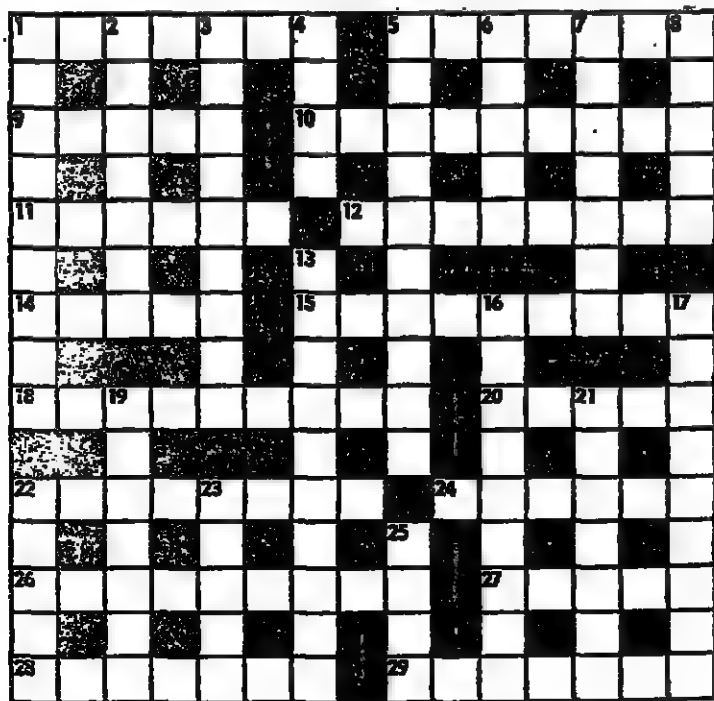
Three Republican members, including Senator Warren Rudman, the vice-chairman, did join the Democratic majority in signing the main report. But the others, mostly strong conservatives, were deeply upset at what they regard as a partisan effort to blame the White House. In a clear attempt to undercut the impact of the report they leaked the text of their disagreement to *The New York Times*.

The full report was due to be published yesterday, but was held up because of printing difficulties.

While admitting that President Reagan made "mistakes" in the affair, the Republican minority claim he did not know about the potentially illegal diversion of profits to the Nicaraguan rebels.

"The evidence shows that the President did not know. Any attempt to suggest otherwise can only be seen as an effort to sow needless doubts in the hope of reaping a partisan political advantage" they said.

THE TIMES CROSSWORD PUZZLE No 17,517



- ACROSS**
- 1 Supporter found in B row (7).
 - 5 Subjugated Italian leader captured by Russian (7).
 - 9 Side in the end shows evidence of progress (5).
 - 10 Distinguished individual on the track (9).
 - 11 Condition of marsh revealed by turf study (6).
 - 12 Position a doctor backs as an example (8).
 - 14 Faulty link-up cut off space traveller (5).
 - 15 "This brave o'erhanging... (Hamlet) (9).
 - 18 Impeccable advice to heavy-handed colourist (9).
 - 20 Old clothes assumed to be worn out (5).
 - 22 Lodger the host cannot get rid of (8).
 - 24 Beds possibly have an effect unknown (6).
 - 26 Pays further attention to a pupil's practice session (9).
 - 27 Notes about alternative worship (5).
 - 29 Small-time collector, one inclined to go after gems initially (7).

- DOWN**
- 1 West Country seamen thrown in the water (4,5).
 - 2 Leave a group performing (7).
 - 3 Like drink fermenting in its container (9).
 - 4 Give evidence lacking at trial (4).
 - 5 Maltese perhaps after title and boxing belt (5,5).
 - 6 Exhaust pipe (5).
 - 7 Match points are given after short competition (7).
 - 8 Courses taken by girl and boy (5).
 - 13 A smack leaving a lingering impression (5,5).
 - 16 Navigational aid once derived from tables or a broadcast (9).
 - 17 Beasty open air diner (5,4).
 - 18 Effort of course is wasted when temperature is high (3,4).
 - 21 Managed to advance capital (7).
 - 22 Second thoughts about animal enclosure in public places (5).
 - 23 Commotion about a stage of the flight (5).
 - 25 Jam car-starter with piece of wood (4).

WORD-WATCHING

A daily safari through the language jungle. Which of the possible definitions is correct?

- SCUTTLEBUTT**
a. Informal name for a type of land crab
b. A shipboard drinking fountain
c. Gossip
d. A bag vetch
- PILGRIMIC**
a. A bag vetch
b. A Hazzard merchant in furs
c. A bald man
d. A fast gawotte
- CENTO**
a. A poem made of quotations
b. The 100 articles of the Interior of Augsburg
c. Collecting beer mats
d. The science of gnitting succulents
- EPISTEMOLOGY**
a. Collecting beer mats
b. The science of gnitting succulents
c. The study of knowledge
d. Solutions on page 22, column 8

Solution to Puzzle No 17,516

ACROSS
1. CROCODILE
5. ITALY
9. PROGRESS
10. GOLF
11. MUD
12. POSITION
14. SPACE
15. HAMLET
18. ADVISE
20. OLD
22. LODGER
24. BEDS
26. PAYS
27. NOTES
29. SMALL

DOWN
1. WEST
2. LEAVE
3. LIKE
4. EVIDENCE
5. MALTESE
6. EXHAUST
7. MATCH
8. COURSES
13. SMACK
16. NAVIGATIONAL
17. BEASTY
18. EFFORT
21. MANAGED
22. SECOND
23. COMMOTION
25. JAM

WEATHER

Wales and southern England will be mostly cloudy with occasional drizzle and widespread hill fog. Eastern England and the Midlands will begin cloudy with drizzle, lifting later. Northern Ireland, northern England and Scotland will have some heavy rain followed by brighter showery weather in the north. Temperatures above average, except in northern Scotland. Outlook: Rain moving south.

ABROAD

MONDAY: c. cloud; d. drizzle; f. fair; h. haze; l. light rain; s. sun; sh. shower; t. thunder; v. very					
Algeria	12.0	18.0	12.0	18.0	12.0
Alexandria	12.0	18.0	12.0	18.0	12.0
Athens	12.0	18.0	12.0	18.0	12.0
Bombay	12.0	18.0	12.0	18.0	12.0
Buenos Aires	12.0	18.0	12.0	18.0	12.0
Calcutta	12.0	18.0	12.0	18.0	12.0
Cairo	12.0	18.0	12.0	18.0	12.0
Colon	12.0	18.0	12.0	18.0	12.0
Cebu	12.0	18.0	12.0	18.0	12.0
Dacca	12.0	18.0	12.0	18.0	12.0
Delhi	12.0	18.0	12.0	18.0	12.0
Disse	12.0	18.0	12.0	18.0	12.0
Frankfurt	12.0	18.0	12.0	18.0	12.0
Geneva	12.0	18.0	12.0	18.0	12.0
Hong Kong	12.0	18.0	12.0	18.0	12.0
London	12.0	18.0	12.0	18.0	12.0
Lyons	12.0	18.0	12.0	18.0	12.0
Madrid	12.0	18.0	12.0	18.0	12.0
Moscow	12.0	18.0	12.0	18.0	12.0
Paris	12.0	18.0	12.0	18.0	12.0
Rome	12.0	18.0	12.0	18.0	12.0
Seoul	12.0	18.0	12.0	18.0	12.0
Shanghai	12.0	18.0	12.0	18.0	12.0
Singapore	12.0	18.0	12.0	18.0	12.0
Tokyo	12.0	18.0	12.0	18.0	12.0
Yokohama	12.0	18.0	12.0	18.0	12.0

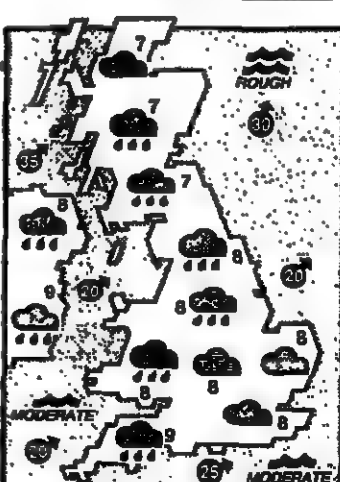
AROUND BRITAIN

MONDAY: c. cloud; d. drizzle; f. fair; h. haze; l. light rain; s. sun; sh. shower; t. thunder; v. very					
London	12.0	18.0	12.0	18.0	12.0
Edinburgh	12.0	18.0	12.0	18.0	12.0
Glasgow	12.0	18.0	12.0	18.0	12.0
Manchester	12.0	18.0	12.0	18.0	12.0
Birmingham	12.0	18.0	12.0	18.0	12.0
Cardiff	12.0	18.0	12.0	18.0	12.0
Belfast	12.0	18.0	12.0	18.0	12.0
Newcastle	12.0	18.0	12.0	18.0	12.0
Sheffield	12.0	18.0	12.0	18.0	12.0
Nottingham	12.0	18.0	12.0	18.0	12.0
Leeds	12.0	18.0	12.0	18.0	12.0
York	12.0	18.0	12.0	18.0	12.0
Lincoln	12.0	18.0	12.0	18.0	12.0
Nottingham	12.0	18.0	12.0	18.0	12.0
Leeds	12.0	18.0	12.0	18.0	12.0
York	12.0	18.0	12.0	18.0	12.0
Lincoln	12.0	18.0	12.0	18.0	12.0

THE POUND

MONDAY: c. cloud; d. drizzle; f. fair; h. haze; l. light rain; s. sun; sh. shower; t. thunder; v. very					
London	12.0	18.0	12.0	18.0	12.0
Edinburgh	12.0	18.0	12.0	18.0	12.0
Glasgow	12.0	18.0	12.0	18.0	12.0
Manchester	12.0	18.0	12.0	18.0	12.0
Birmingham	12.0	18.0	12.0	18.0	12.0
Cardiff	12.0	18.0	12.0	18.0	12.0
Belfast	12.0	18.0	12.0	18.0	12.0
Newcastle	12.0	18.0	12.0	18.0	12.0
Sheffield	12.0	18.0	12.0	18.0	12.0
Nottingham	12.0	18.0	12.0	18.0	12.0
Leeds	12.0	18.0	12.0	18.0	12.0
York	12.0	18.0	12.0	18.0	12.0
Lincoln	12.0	18.0	12.0	18.0	12.0
Nottingham	12.0	18.0	12.0	18.0	12.0
Leeds	12.0	18.0	12.0	18.0	12.0
York	12.0	18.0	12.0	18.0	12.0
Lincoln	12.0	18.0	12.0	18.0	12.0

AM



LIGHTING-UP TIME

LIGHTING-UP TIME

London 4.29 pm to 6.54 am
Edinburgh 4.43 pm to 7.04 am
Edinburgh 4.31 pm to 7.23 am
Manchester 4.36 pm to 7.11 am
Manchester 5.05 pm to 7.11 am

YESTERDAY

Temperatures at midday yesterday: c, clear; l, light; r, rain; s, sun

Belfast	1	C	59	Glasgow	1	C	51
Birmingham	1	F	58	Leeds	1	S	41
Bristol	1	S	52	Liverpool	1	S	41
Cardiff	1	S	52	Manchester	1	S	43
Edinburgh	1	S	54	Newcastle	1	S	50
Glasgow	1	S	50	Nottingham	1	S	50
				Sheffield	1	S	50
				Southampton	1	S	50
				Stoke-on-Trent	1	S	50
				Wolverhampton	1	S	50
				Wrexham	1	S	50

WEDNESDAY NOVEMBER 18 1987

Executive Editor
Kenneth Fleet

STOCK MARKET

FT 30 Share
1310.6 (-15.0)

FT-SE 100
1660.1 (-24.6)

Bargains
26011 (38342)

USM (Datastream)
138.97 (-2.22)

THE POUND

US dollar
1.7610 (+0.0175)

W German mark
2.9840 (+0.0070)

Trade-weighted
75.0 (+0.2)

Piccadilly on right wavelength

Piccadilly Radio, the Manchester commercial station, pushed pre-tax profits up to £764,587, helped by a reduction in IBA rental payments. The cut in rentals transformed a gain of 12 per cent at the operating level to 45 per cent in pretax terms.

Turnover rose from £4.4 million to £6.115 million, helped by substantially higher advertising revenues and new business developments.

Holders of non-voting shares will receive a final payment of 1.375p a share, making a total 2.25p for the year (2p). A final dividend of 0.75p is to be paid for the A shares, making a total of 4.5p (4p).

T-Line buyout

Thomson T-Line has sold its storage and transport company, Bulk Storage, to a management buyout team for a nominal £1. The deal will effectively release Thomson from debts totalling £4.05 million. Bulk Storage, which made losses of £586,000 in the 13-month period to end-April, has net assets of £1.6 million.

Fenner rise

JH Fenner, which fought off a hostile bid from Hawker Siddeley in 1984, staged a strong recovery in the year ended August with profits up from £4.77 million to £7.61 million, allowing it to raise the final dividend from 3p to 3.75p a share, making 6.25p (5p) for the year.

Timespan, page 26

SUMMARY

STOCK MARKETS

New York	1897.55 (-51.55)
Dow Jones	2234.28 (-271.15)
Nikkei Average	2234.28 (-271.15)
Hong Kong	2234.28 (-271.15)
Amsterdam	2234.28 (-271.15)
Sydney	2234.28 (-271.15)
Frankfurt	2234.28 (-271.15)
Commerzbank	2234.28 (-271.15)
General	2234.28 (-271.15)
Paribas	2234.28 (-271.15)
Zurich	2234.28 (-271.15)
London	2234.28 (-271.15)
FT-30	2234.28 (-271.15)
FT-100	2234.28 (-271.15)
FT Gold Mines	2234.28 (-271.15)
FT Fixed Interest	2234.28 (-271.15)
FT Govt Secs	2234.28 (-271.15)
Recent Issues	2234.28 (-271.15)
Closing prices	2234.28 (-271.15)

MAIN PRICE CHANGES

REISS:	303p (+10p)
BICC	420p (+20p)
G Scholes	139p (+15p)
JH Fenner	225p (+13p)
Brammer	560p (+27p)
Carlton Comm	820p (+18p)
Sun Alliance	55p (+10p)
Radio Clyde	105p (+30p)
Radio City	103p (+15p)
Sonic	103p (+15p)
Bell Group	83p (+15p)
Bell Resources	83p (+15p)

FALLS:

Marlboro	189p (-12p)
Marlboro	443p (-11p)
BOC Group	344p (-17p)
Meyer Intl	319p (-20p)
TI Group	247p (-11p)
Jaguar	312p (-10p)
Whitbread	280p (-11p)
Unilever	458p (-12p)
Read Intl	344p (-14p)

Prices are as at 4pm

INTEREST RATES

London Bank Base	9%
3-month interbank	8.5-9%
3-month Treasury bills	8.5-9%
US Prime Rate	8.5%
Federal Funds	5.5-5.75%
3-month Treasury bills	5.5-5.75%
30-year bonds	9.5-9.75%

CURRENCIES

London:	New York:
£/\$	2.1750
£/DM	1.9845
£/Sfr	2.4504
£/FF	1.0558
£/Yen	239.14
£/Indec	75.0
ECU	16.92103

GOLD

London Fixing	AM \$463.55 PM \$464.50
close	\$464.50-\$465.00 (\$263.75-264.25)
New York	Comex \$464.50-\$465.00

NORTH SEA OIL

Brent (Dec)	pm \$17.55 (\$17.82)
Denotes latest trading price	
Best Summary	26
Stock Market	26
Wall Street	26
Comex	27
City Diary	27
Traded Opus	28
Share Prices	28
Money Markets	29
Foreign Exch	30
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US Prices	30

Share prices slide as US budget deal stumbles towards deadline

Deficit talks drag down dollar

By David Smith, Michael Clark and Bailey Morris

Negotiations on the US budget deficit continued without agreement yesterday amid market fears that a workable deal would not be achieved by Friday's deadline.

The slow progress towards a deal and the lack of clarification from the White House on President Reagan's comments on Monday weighed heavily on the dollar and share prices.

The dollar dropped below the key DM1.70 level, closing 1 1/2 pennings down at DM1.6945 in London. The pound rose by 1.75 cents to close at \$1.7610.

Share prices in London ended the day on a flat note, worried by the lack of progress in the US budget deficit talks and the dull start to Wall Street.

The better-than-expected PSBR figures, showing a surplus of £1 billion last month, boosted gilts by up to 2 1/2p and enabled the equity market to stage a brief rally. But investors proved unwilling to chase prices higher.

The FT-SE 100 index finished at its lowest level of the day, 24.6 down at 1,660.1. The FT index of 30 shares lost 15.0 points to 1,310.6.

The Dow Jones industrial average was down 43.60 points at 1,905.50 in early trading.

Individual negotiators involved in the Washington talks said a deal would be reached by Friday.

Senator Thomas Foley, who is chairing the talks, denied suggestions that the talks had broken down. He said there would be an agreement in principle by Friday.

Senator Robert Packwood, a Republican, said there was a "possibility" that an agreement would not be reached by Friday, but that the chances of a collapse were very small.

The negotiations have stalled on \$2 billion of reductions in Social Security payments. However, there are also doubts about Mr Reagan's acceptance of a package that includes \$10 billion of tax increases.

The markets have inter-

preted the negotiators' difficulty in achieving the last \$2 billion of the package as indicating that the "real" deficit reduction contained in the agreement may be no more than the \$23 billion (£13.5 billion) required under the Gramm-Rudman legislation.

The top leaders in Congress met White House officials privately yesterday to try to break the budget-cutting stalemate. It was the first time the top leadership had broken away from the larger negotiating group in an effort to finalize a deal. The meeting was attended by all the key players except President Reagan, who was to meet Republican Congressional officials later.

The meeting was held in an atmosphere of concern that

Stock markets 26
Comment 27

financial markets and world opinion would turn against America if an agreement could not be reached.

Leading US newspapers carried front-page reports quoting Mrs Thatcher's speech at the annual Lord Mayor's banquet in which she urged the US to act decisively on achieving deficit cuts that would be "sufficient to restore confidence."

Congressional negotiators said they regarded Mrs Thatcher's advice to ignore economists who warned against tax increases as a clear signal that America's closest allies expected substantive deficit reductions of more than \$23 billion. "I hope the President heeded the Prime Minister's advice on taxes," said a leading Congressional official.

There was considerable

PSBR (£m)	Monthly	Cumulative
April	1,900	1,900
May	-347	1,553
June	-631	1,022
July	-417	605
Aug	714	1,319
Sept	124	1,443
Oct	-582	461

Source: Treasury

confusion, however, over President Reagan's stand after he said on Monday that tax increases were not the way to reduce the \$179 billion US deficit.

In addition, Mr Reagan appeared to scale back his expectations from the talks, saying he was confident that the deficit would be reduced by \$23 billion "one way or another." The Gramm-Rudman balanced budget law requires automatic cuts of \$23 billion by Friday if no compromise is reached.

The working group met in an attempt to agree on new programme reductions on the decision to again take social security benefits off the table after Mr Claude Pepper, the oldest member of congress, led a group of angry senior citizens in opposition.

Mr Pepper, noting that 31 million elderly Americans benefited from social security, warned the negotiators that "there will be political fall-out if this is pursued."

Congressional officials said it was still possible to achieve \$30 billion in reductions without tampering with social security benefits but only if a substantial tax increase of between \$10 billion and \$12 billion was included in the programme.

"We are only \$2 billion to \$3 billion apart on the programme cuts and we can find those savings if President Reagan will agree to a tax increase; \$12 billion is really not much when you are talking about a \$1 trillion budget and a deficit of \$180 billion."

The group met yesterday to try to reconstruct an agreement. Included in the talks were Mr James Wright, the House speaker, Senator Foley, the House majority leader, Mr Robert Byrd, the Senate majority leader, Mr Robert Dooley, the Senate Republican minority leader, Mr James Baker, the Treasury Secretary, Mr Howard Baker, the White House Chief of Staff, and Mr Robert Michel, the House Republican minority leader.



Deficit woes: Treasury Secretary James Baker (left) with Budget Director James Miller

OECD calls for cut in rates

By David Smith, Economics Correspondent

Senior officials from the leading industrial countries, meeting in Paris, said that there was scope for lower interest rates worldwide and for further action to boost growth in Germany.

The two-day meeting of the economic policy committee of the Organization for Economic Co-operation and Development concluded that the main central banks should continue to respond to the world financial crisis by providing liquidity.

In addition, fiscal policy moves by Germany were judged to be an appropriate response to the prospect of slower world growth, although the scope for such action in

other countries was seen to be limited. The OECD meeting, which could be seen as a rehearsal for the Group of Seven meeting which is expected to follow a budget accord in the US, did not call for Japanese fiscal action.

Japan is generally judged to have fulfilled her international obligations, but Germany - still growing sluggishly - is viewed as excessively cautious.

The committee stressed the desirability of exchange rate stability, but also emphasized the importance of greater compatibility of economic policy and performance among the main economies

The OECD statement said: "Monetary policy should accommodate the demand for additional liquidity and should sustain non-inflationary growth. Interest rates need not increase from present levels and could come down."

The OECD has revised down its growth forecasts for the next 18 months.

Forecasts presented by OECD economists suggested a half-point cut in the growth rate to 1.75 per cent. However, several members of the economic policy committee, including Sir Peter Middleton, the Treasury's representative, said that this was too pessimistic and that growth of 2 per cent was more likely.

Bell sells 2.5% of BHP

From Richard Battley, Sydney

Mr Robert Holmes & Court's Bell Resources yesterday sold 2.5 per cent of BHP for more than Aus\$270 million (£106 million).

The 39 million shares were sold by a private treaty to the State Government Insurance Commission of Western Australia.

Mr Alan Newman, the general manager of Bell, said the sale would reduce Bell's holdings in Australia's premier company to under 30 per cent.

This was necessary to honour an agreement struck with Elders IXL, BHP's second-largest shareholder, that Bell's

holdings would not exceed that proportion.

Mr Newman said that after Merrill Lynch's cancellation of the underwriting of \$Aus1 billion Bell convertible note issue, it was decided to expand the group's "war-chest".

The sale last Friday of prime inner-city properties owned by Bell Group, Mr Holmes & Court's flagship, for Aus\$206 million was part of that plan, he said. They were bought also by the SGIC.

The sale has led to criticism that the West Australian government is using public funds to assist entrepreneurial companies in the wake of the stock market crash. Last

month, the state government joined in the Aus\$370 million rescue of Rothwell, the merchant bank, led by another Perth entrepreneur, Mr Laurie Connell. This included a Aus\$150 million indemnity from the WA government.

The sale of the BHP stake coincides with perceptions that Mr Holmes & Court, Australia's richest man before the crash, is under pressure to realize assets to thwart potential but unwelcome takeover offers.

Such speculation was intensified yesterday by resumed demand for stock in both Bell Group and Bell Resources.

Standard speculation grows

By Richard Thomson, Banking Correspondent

A question mark hung over Mr Robert Holmes & Court's 15 per cent shareholding in Standard Chartered Bank yesterday as no representative from the beleaguered Bell Group appeared for the monthly board meeting.

It is believed to be the first meeting not to have been attended by a Bell Group rep-

resentative since Mr Holmes & Court became deputy chairman of the bank this summer.

He usually attends the board meetings or is represented by Mr Alan Newman, the managing director of Bell Group in Britain. However, both were in Australia yesterday.

Their absence from the

board meeting prompted renewed City speculation over Bell Group's relationship with Standard. Mr Holmes & Court's companies have suffered heavily in the world stock market collapse and there were fears last week that he was close to selling his holding in the bank. He is one of the bank's largest clients, with substantial credit lines.

Parkinson imposes conditions on electricity bidders

Top priority for nuclear power

By David Young, Energy Correspondent

The Government is to insist that companies entering the electricity generating business once the electricity supply industry is privatized give an assurance that a minimum percentage of their investment will go to nuclear power.

Mr Cecil Parkinson, the Secretary of State for Energy, is meeting his team of advisers at the Department of Energy this weekend to decide how the industry should be split up for privatization.

However, it is understood that Mr Parkinson and the Prime Minister have agreed that whatever form privatization takes, there should be no disruption to the nuclear power programme.

It is likely that they will insist that a minimum of about 15 per cent of the power produced by any private generating industry should come from nuclear stations. Private generators will be encouraged to invest in new nuclear plant or will have to give an undertaking that a proportion of the power they provide to their customers must be bought from the existing network of CEBG nuclear power stations.

Mr Parkinson said yesterday: "I would like to make it clear that we will remain fully committed to our nuclear programme, and diversity of supply leading to security of supply is one of the major reasons for it."

"I do not regard it as a contradiction to say on the one hand that we want a private electricity industry, but that on the other the Government will still have strategic objectives. The two are in no way mutually exclusive."

"There are parallels elsewhere in energy. We clearly have strategic policies in the North Sea, but that does not mean that we rely on a state-owned, monopolistic industry to service our objectives."

Opponents of nuclear power have suggested that no commercial company would put money into nuclear power.

Electricity call

preferring instead to build low capital cost power plant burning coal, oil or possibly natural gas.

However, Mrs Thatcher, who has supported Lord Marshall, the CEBG chairman, throughout his campaign to build pressurized water-cooled reactors (PWRs), is believed to be insisting that eventually more than 25 per cent of the country's electricity should come from nuclear stations.

Mr Parkinson also said the recent stock market collapse had not affected the Government's commitment to privatization.

"Nothing has altered our resolve to privatize electricity. Preparatory work on devising a structure for the industry is

proceeding on time and very constructively."

"We have had extensive discussions with all interested parties. We are receiving expert independent advice on the technical, regulatory and financial aspects. And we anticipate coming to Parliament with details of our proposals in the first part of next year."

Mr Parkinson repeated yesterday that effective competition in the industry was his prime concern.

"At present the CEBG accounts for 80 per cent of what customers pay in their electricity bills. I am convinced that competition will be a downward pressure on long-term prices, and that it will therefore benefit British industry."

He also said he was surprised that many supporters of privatization and competition - an oblique reference to the CBI - had complained about prices being raised to give the electricity industry a reasonable return.

He said: "If you want competition you have to make it possible for competitors to enter the business."

"The fact is that there is no reason why a realistic rate of return should work against customers' interests. No one who believes in capitalism can possibly argue that barely profitable companies, without adequate funds for investment, give customers the best service or, in the long term, the best prices. Surely those who speak for industry must accept this."

Mystery buyer raids BP shares

By John Bell, City Editor

A mystery buyer, believed to be the government of Kuwait, yesterday staged a raid on BP, Britain's biggest oil company, through heavy buying of the new shares issued in the ill-fated £7.5 billion share sale.

There was massive turnover in BP new shares throughout the day, totalling 40 per cent of the business transacted on the London Stock Exchange. More than 274 million shares changed hands, and analysts suggested that the mystery buyer may already have accumulated between 5 per cent

and 10 per cent of the company.

During the past few days, close on a third of the 2.1 billion shares issued for sale by the Government have been traded. Stock market dealers believe that much of the stock left with the primary underwriters of the issue has been sold.

Market-makers were surprised yesterday by the persistence of the buying which raised the BP partly-paid shares by 6p to 85p. In the past two weeks they have been

quoted in the market as low as 71 1/2p.

Technically, the new shares represent a more expensive way to invest in BP than the old shares, in which dealings were a modest 13 million yesterday. But market-makers pointed out that it would be much easier for an aggressive buyer to assemble a sizeable holding in BP through purchases of the new stock from underwriters forced to take shares when the issue proved a flop.

Stock market, page 26

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URWICK MANAGEMENT CENTRE

Norcros chief leaves after boardroom row

By Cliff Feltman

A boardroom row at Norcros, the building materials and packaging group, has led to the surprise departure of Mr Terry Simpson, the £109,000-a-year chief executive.

Norcros, which narrowly escaped a £570 million takeover bid from Williams Holdings this year, said that Mr Simpson was leaving "following a disagreement over the implementation of group strategy."

Last night, Mr Simpson, who had been with the company for more than 20 years, said: "It has been developing for a bit of a time. I had certain ideas I wanted to put forward and the board had others. I suppose there comes a time when it is better to part."

Mr Simpson, aged 48, would not elaborate on the circumstances leading to his departure and said he had no immediate plans for the future. He was on a five-year service contract and could be entitled to compensation approaching £500,000.

There was widespread speculation in the City that Mr Simpson had been the victim of a "palace coup" at Norcros. He had only just returned from holiday and was understood to have been out of the



'I had certain ideas, the board had others': Terry Simpson

office when a board meeting took place resulting in his departure.

Norcros, the UBM builders' merchants and Crittall Windows group, took immediate steps yesterday to calm City

forecast of £62 million made at the time of the Williams takeover bid.

It added that it remained committed to concentrating on two areas of activity — manufacture and distribution of building products, and specialist print and packaging. This seemed to confirm some suggestion among analysts that the boardroom rift had occurred over future acquisition policy. One idea understood to have been pursued by Mr Simpson involved an eventual floating of the property interests.

Mr Simpson played a crucial part during the takeover defence this year. He persuaded the big City institutions to stick with the existing management.

Immediately after the collapse of the bid, Mr Ken Roberts, the Norcros chairman, stepped down to be replaced by Mr John Redwood, aged 36, the Conservative MP for Wokingham.

Norcros sources yesterday suggested Mr Redwood felt there was a lack of information from the key divisions to the boardroom.

Mr John Hopkins, currently group technical director, becomes "caretaker" chief executive

Another TR trust under pressure

By Lawrence Lever

Touche Remont, the largest investment trust group in Britain, looks set to restructure another of the trusts under its management.

Sir Anthony Touche, the chairman of the £330 million TR Technology Investment Trust, said yesterday that the trust is considering proposals to reduce the discount to net assets at which its shares are trading. He added that the board expects to put them to shareholders in due course.

Touche has already been forced to restructure its TR Pacific Basin Investment Trust this year after an unwelcome takeover bid from the Thomson Group. More recently, the Norwegian Plango Investment group has taken control of the TR Natural Resources Investment Trust, raising its stake to more than 50 per cent but retaining Touche as trust manager.

TR Technology has since come under pressure from an Australian investor who has bought more than 15 per cent via Fimandale Investments, a Jersey-registered company.

Fimandale is now nursing a substantial loss on its stake and has told the TR Technology board that it wants to see the trust's discount narrowed.

This discount was approaching 20 per cent recently but has narrowed on the recovery in world markets and the Fimandale stake. Net assets are about 74p against yesterday's 66p, up 5p.

TR Technology announced an increase in its interim dividend yesterday from 0.25p to 0.3p coupled with a 16.8 per cent increase in net assets to September 30 1987.

Dividend up as profits rise at London

London Entertainments, the shell company in which Banque Paribas and a company associated with Mr John Beckwith of London & Edinburgh recently purchased substantial stakes, yesterday announced pre-tax profits of £309,000 (£289,000).

The company is looking to expand and is holding discussions with a number of well-established and unquoted companies.

These figures, for the year to August 31, include an extraordinary item of £57,500 directors' compensation.

The company is paying a final dividend of 2.68p, compared with 2.5p last year.

COMMENT Kenneth Fleet

Pray that Reagan will do the right thing

Wall Street, and therefore London, is confused. And confusion is not good for shares, or for the dollar, or for that crucial intangible, confidence, on which economic and stock market performances ultimately are based.

The confusion has arisen, not for the first time, from the uncertainties in President Reagan's statements on the American budget deficit: ways, means and the strength of political will to address a financial problem which the rest of the world sees in inglorious Technicolor and most Americans simply do not see at all, let alone as a grave threat.

Moreover, those Americans who recognize the problem and accept that something should be done, and done quickly, are not so foolish as to believe that a promise of \$30 billion, say, off the budget deficit will instantly restore the fortunes of Wall Street. In stock market terms, the market may now be oversold and, given evidence of positive political leadership, it may not suffer the sudden horrors of recent weeks.

For a stern, and I believe realistic view of the American situation (our own cannot be very different in terms of results), I commend the three seers of *The Bank Credit Analysis*. The bubble has burst: "The mania which had taken US stock prices up over 250 per cent in five years is over." In contrast, high quality bonds are again "in a major bull market... as the probable recession develops and debt deflation fears arise once again."

Wall Street's latest drop is unique and because of its suddenness, as well as the angle of descent, it has sent huge

shock waves through the American investing and business community — much more so than in this country, where the so-called "unreality," indeed "frivolity," of stock market gyrations frequently causes more derision than concern. Anecdotal evidence of the negative effects on businesses and consumers of the decline in confidence is already emerging, although a recession in the US, according to the statistics, is still months away. But as *The Bank Credit Analysis* succinctly observes: "Despite reassuring claims from vested interests that the economy is still healthy, one should always remember that the stock market is forward looking."

Structural imbalances — the budget and trade deficits, the swing from international creditor to debtor status — have left the US with little room for manoeuvre. "The big risk now is in the policy area," in particular in the flight of capital from the US to Japan and West Germany.

"In addition we are concerned that the authorities may raise taxes in a mistaken belief that reducing the budget deficit now is what the markets want. The time to reduce the budget deficit was before. The economy does not need a second massive deflationary shock, and can live with larger deficits if it is contracting. The key now is to sustain liquidity and money growth in real terms, reduce real interest rates, stabilize commodity prices, prevent significant bankruptcies and maintain confidence in the banking system."

Come on Ronnie!

Gilt-edged stocks galore

The Chancellor's embarrassment of riches is growing bigger by the day. Mrs Thatcher's Guildhall references to the 1981 hairshirt Budget were not intended to imply that Nigel Lawson will be repeating the treatment next March.

The Treasury's Autumn Statement forecast of a £1 billion public sector borrowing requirement for the current financial year already looks much too cautious. The odds are on a public sector repayment for the year and possibly quite a substantial one.

A surplus on the PSBR accounts of £1 billion is on the cards. And if corporation tax receipts in January and February are as strong as the Bank of England, for one, expects them to be, then the surplus could be even larger.

The slight confusion over last month's PSBR arose from the timing of BP receipts. The Government paid out £1.5 billion to BP for the rights issue that formed part of the great share sale. But only £900 million was received

from the underwriters and the small number of private applicants during October. The remainder of the first tranche, £1.6 billion, will help produce another public sector repayment for this month.

In other words, the £1 billion negative PSBR flashed up on the screens at 11.30 yesterday morning was at least £1.6 billion better than the markets had expected.

The gilt market's gain of a point yesterday, with long yields hovering just above 9 per cent, may seem like a cautious response. However, with the outcome of the budget talks in Washington just about as uncertain as it has ever been, no one is prepared to go out on a limb at this stage.

The gilt market is already looking beyond a budget deal to the Group of Seven interest rate-cutting agreement which will follow it. That may be premature, although in the event of a budget failure, gilts could presumably gain at the expense of weak equities.

Price of coffee set to rise

By Colin Narbrough

Coffee could soon cost more as export quotas, revised by the International Coffee Organization only last month, look likely to force up prices faster than the trade thought possible.

Senhor Alexandre Beltrao, the ICO's Brazilian executive director, reinforced this bullish view yesterday, delivering a heartening message for growers at a meeting of African producer nations in Harare, Zimbabwe.

He welcomed the rally in raw coffee prices since the quota system, designed to shore up a sagging market, came into effect on October 6. For 1987-88, he forecast a buoyant, landmark year.

Quotas were suspended last year when severe drought in Brazil threatened to create a world shortage. They were reimposed after lengthy discussions between producer and consumer members of the ICO ended in September.

The target price was initially set at between \$1.2 (20.68p) and \$1.4 per pound, compared with just over \$1 when the quota accord was struck.

Prices are still below target — the ICO 15-day indicator yesterday was close to \$1.15 — but they have risen faster than the industry anticipated. Some roasters foresee this feeding through to the retail market as early as next year.

Not only do consumers appear to be drinking more, but supplies are tight for better qualities from Colombia, Central America and Kenya, despite a general abundance.

In the Soviet Union, meanwhile, coffee is still nearly impossible to find, despite official promises that it would reappear in the shops after last year's shortages, the soviet paper *Izvestia* reported yesterday.

Societies' receipts soar

By Amanda Parloe

The net receipts of building societies increased strongly last month, the Building Societies Association announced yesterday.

At £812 million, retail net receipts during October were not only substantially up on September's figure of £197 million, they were also at the highest level for a year. In October 1986, the BSA reported a figure of £1,829 million, which was inflated by funds returned by unsuccessful applicants for TSB shares.

At the beginning of the month, the societies had expected substantial withdrawal

of funds to pay for BP shares. However, the stock market collapse and the consequent failure of the BP issue to attract substantial support from private investors left societies' inflows buoyant.

Commenting on the turnaround, Mr Mark Boleat, director-general of the association, said: "The stock market decline on October 19 has re-emphasized the attractions of capital-certain accounts offering rates of interest at around twice the rate of inflation."

In contrast to the rise in retail net receipts, the amount of wholesale funding fell

slightly last month. The societies raised £490 million, the second highest figure this year. Last month, more than £500 million was raised from sources such as negotiable bonds, certificates of deposit and Eurobonds.

There was no let up in the demand for mortgages last month, with both gross advances and mortgage commitments rising.

The societies lent a total of £3,294 million, the second highest amount this year, and promised a further £3,438 million to mortgage applicants.

Woolwich reduces home loan rate

The battle for mortgage lending intensified yesterday when the Woolwich cut its rate from 11.25 per cent to 10.2 per cent. The lower rate applies immediately for new borrowers and with effect from December 1 for existing borrowers. As a result of the cut, the monthly payment on a £30,000 repayment mortgage over 25 years will fall from £238.50 to £223.30 for a basic rate taxpayer.

Me David Blake, assistant general manager for corporate affairs, said the Woolwich was

determined to be competitive: "It is a very competitive market place these days, particularly where we do the majority of our business, that is, in the south of England."

Earlier this month, the Halifax reduced its rate from 11.25 per cent to 10.3 per cent. From December 1, this will mean monthly payments of £224.65 instead of £238.46 for a basic rate taxpayer with a £30,000 repayment mortgage over 25 years.

The Leeds has also lowered its rate to 10.3 per cent. The

Abbey National has yet to confirm its new rate, which will come into effect from December 1. Mr John Bayliss, director and general manager for marketing, said yesterday that he hoped to make an announcement by Friday.

"We will be no worse than the Halifax. I want to get the rate right and I want it to be as low as possible."

Mr Brian Whitfield, marketing general manager of the Nationwide Anglia, also said an announcement was likely next week.

S Korean shipyards in lead

By Edward Townsend, Industrial Correspondent

South Korea has emerged as the world's biggest merchant shipbuilder — topping Japan from the number one slot for the first time in 20 years — according to new figures published today by the Lloyd's Register of Shipping.

In the three months to end-September, South Korea's total shipbuilding order book stood at 5,458,171 million gross tonnes, against Japan's 5,449,098 tonnes.

Even Britain's depressed shipbuilding industry, led by state-owned British Ship-

builders, has managed to achieve an increase in its order book, which now stands at 264,772 gross tonnes, up by 51,000 tonnes in the last quarter.

Lloyd's says that in the quarter world shipbuilding showed a slight rise, with the total order book standing at 21.8 million tonnes, an increase of almost 500,000 tonnes since the end of June.

New orders placed during the quarter were 2.9 million gross tonnes, about 500,000 tonnes more than the total

output during the same period last year. The largest ship to be completed in the three months was the 305,000 tonnes dead-weight Ruhr Ore in Taiwan. The number of ships of 100,000 gross tonnes and greater in the total world order remains at 34.

Tankers represent more than 40 per cent of the total order book, bulk carriers 21 per cent and general cargo slightly more than 22 per cent of the order book. Britain's total of 56 ships includes one tanker, two container ships, 12 fishing ships and 41 others.

Rhyme for a reason

Many and florid are the arguments used by harassed companies fighting a takeover bid. Sometimes they even use fists. But David Hurley, boss of Electronic Rentals, the Visionhire television shop chain, has resorted to verse in his battle against the unwelcome £220 million overture from bigger rival Granada. A keen scribbler of doggerel, Hurley, aged 57, has taken a poetic swipe at Alex Bernstein, the Granada chairman, in lines which I am assured will not be appearing in any defence document.

Umph, said the gremlin as he landed from the moon, I must get into rental and really rather soon —

For there I can be bid-proof 'cos of chums in IBA —

And I can bid for others and really have my way.

Some of my competitors are really rather keen —

Visionhire with Philips leaves pickings rather lean.

I can close 300 shops and fire 1,000 out —

"Well done, Alex," — I can hear the City shout.

Widows and pensioners will have to pay me more

And in the City I'm surely going to score.

The ugly face of capitalism can truly serve me well

And old Uncle Sydney will really think me swell.

Forget PR companies. This is the sort of defence that works. Who can now doubt where Hurley's talents truly lie?

THE TIMES CITY DIARY

Well-chosen words

At last, the fruits of new technology are at hand for those among us who find it too taxing even to scribble "No Milk Today, Please" on a scrap of paper and shove it into a bottle. A new computer program on the market will, given half a chance, write your letters for you. *Mindreader*, made by a company called

Brown Bag Software, suggests ways of ending sentences you have begun: you then press a key to accept or reject the program's line of thought. Brown Bag boasts that you could end up composing a letter with a few peals of keystrokes. You will still have to stick down the envelope yourself, though.

Good manners

As the hunt for alternative investments builds, Manorial Research tells me it expects prices to hold steady when it auctions another batch of Lordships of the Manor at London's Ironmongers' Hall on November 30. The sales, held with auctioneer Smith-Woolley, began regularly in

1981, when those with a taste for ermine could add a title like Lord of the Manor of Picklebottom to their stationery for around £2,000. The last auction — held a week into the stock market crash, when share prices were falling like confetti at a wedding — saw average prices of around £9,600. Those looking for something special to send to a friend in Washington might enter a bid for "Lot 3, the Lordship of Gilton." The title was once held by Lady Godiva, who, legend says, rode naked through the streets of Coventry to plead for tax cuts for the townspeople, despite the chaos that surrounded her. Arise Ronald Reagan, Lord of Gilton?

Asked about the leadership qualities of their chief executives, a significant number of the 350 European executives polled by a Brussels-based management institute said their bosses were too greedy, ruthless and hungry for power.

Red sons in the sale set

Once *Marxism Today* started running a personal finance section, advising its readers which shares to buy, anything seemed possible. Now comes news of the first American-style school of business administration in communist Europe. The breakthrough is in Budapest, where Armand Hammer, the American oil billionaire and confidant of world leaders, is putting up cash to help get the joint US-Hungarian venture off the ground. The Hungarian Credit Bank and the Hungarian Chamber of Commerce are also putting money into the project. Hammer, a frequent guest at some of Moscow's best dinner-tables, will serve as honorary chairman of the school's board. About 600 executives are expected to pass through the institute's doors each year, with those on the full 10-month course shelving out more than £6,000 in tuition fees — which is an awful lot of goulash in a country as economically troubled as Hungary. Asked if this was another step in the East's osmosis of Western capitalist practices, Gyula Horn, Hungary's State Secretary for Foreign Affairs, replied cryptically: "There are many differences in the socialist and capitalist visions of the world, but there are no such differences in the relationships of the market. It follows its own rules, they are objective, and the better we put them to use, the better it will be for our economy." Sounds a bit like Conservative Central Office.

Joe Joseph

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No.	Company	Group	Share Price	Dividend
1	Barnard Quaker	Quaker	1.00	1.00
2	British Telecom	Telecom	1.00	1.00
3	British Airways	Airways	1.00	1.00
4	British Petroleum	Petroleum	1.00	1.00
5	British Gas	Gas	1.00	1.00
6	British Steel	Steel	1.00	1.00
7	British Airways	Airways	1.00	1.00
8	British Airways	Airways	1.00	1.00
9	British Airways	Airways	1.00	1.00
10	British Airways	Airways	1.00	1.00
11	British Airways	Airways	1.00	1.00
12	British Airways	Airways	1.00	1.00
13	British Airways	Airways	1.00	1.00
14	British Airways	Airways	1.00	1.00
15	British Airways	Airways	1.00	1.00
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45	British Airways	Airways	1.00	1.00
46	British Airways	Airways	1.00	1.00
47	British Airways	Airways	1.00	1.00
48	British Airways	Airways	1.00	1.00
49	British Airways	Airways	1.00	1.00
50	British Airways	Airways	1.00	1.00

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1	100.00	99.00	99.50	-0.50	-0.5	10.0
2	100.00	99.00	99.50	-0.50	-0.5	10.0
3	100.00	99.00	99.50	-0.50	-0.5	10.0
4	100.00	99.00	99.50	-0.50	-0.5	10.0
5	100.00	99.00	99.50	-0.50	-0.5	10.0
6	100.00	99.00	99.50	-0.50	-0.5	10.0
7	100.00	99.00	99.50	-0.50	-0.5	10.0
8	100.00	99.00	99.50	-0.50	-0.5	10.0
9	100.00	99.00	99.50	-0.50	-0.5	10.0
10	100.00	99.00	99.50	-0.50	-0.5	10.0
11	100.00	99.00	99.50	-0.50	-0.5	10.0
12	100.00	99.00	99.50	-0.50	-0.5	10.0
13	100.00	99.00	99.50	-0.50	-0.5	10.0
14	100.00	99.00	99.50	-0.50	-0.5	10.0
15	100.00	99.00	99.50	-0.50	-0.5	10.0
16	100.00	99.00	99.50	-0.50	-0.5	10.0
17	100.00	99.00	99.50	-0.50	-0.5	10.0
18	100.00	99.00	99.50	-0.50	-0.5	10.0
19	100.00	99.00	99.50	-0.50	-0.5	10.0
20	100.00	99.00	99.50	-0.50	-0.5	10.0
21	100.00	99.00	99.50	-0.50	-0.5	10.0
22	100.00	99.00	99.50	-0.50	-0.5	10.0
23	100.00	99.00	99.50	-0.50	-0.5	10.0
24	100.00	99.00	99.50	-0.50	-0.5	10.0
25	100.00	99.00	99.50	-0.50	-0.5	10.0
26	100.00	99.00	99.50	-0.50	-0.5	10.0
27	100.00	99.00	99.50	-0.50	-0.5	10.0
28	100.00	99.00	99.50	-0.50	-0.5	10.0
29	100.00	99.00	99.50	-0.50	-0.5	10.0
30	100.00	99.00	99.50	-0.50	-0.5	10.0
31	100.00	99.00	99.50	-0.50	-0.5	10.0
32	100.00	99.00	99.50	-0.50	-0.5	10.0
33	100.00	99.00	99.50	-0.50	-0.5	10.0
34	100.00	99.00	99.50	-0.50	-0.5	10.0
35	100.00	99.00	99.50	-0.50	-0.5	10.0
36	100.00	99.00	99.50	-0.50	-0.5	10.0
37	100.00	99.00	99.50	-0.50	-0.5	10.0
38	100.00	99.00	99.50	-0.50	-0.5	10.0
39	100.00	99.00	99.50	-0.50	-0.5	10.0
40	100.00	99.00	99.50	-0.50	-0.5	10.0
41	100.00	99.00	99.50	-0.50	-0.5	10.0
42	100.00	99.00	99.50	-0.50	-0.5	10.0
43	100.00	99.00	99.50	-0.50	-0.5	10.0
44	100.00	99.00	99.50	-0.50	-0.5	10.0
45	100.00	99.00	99.50	-0.50	-0.5	10.0
46	100.00	99.00	99.50	-0.50	-0.5	10.0
47	100.00	99.00	99.50	-0.50	-0.5	10.0
48	100.00	99.00	99.50	-0.50	-0.5	10.0
49	100.00	99.00	99.50	-0.50	-0.5	10.0
50	100.00	99.00	99.50	-0.50	-0.5	10.0

SHORTS (Under Five Years)

1987	High	Low	Close	Change	%	P/E
1	100.00	99.00	99.50	-0.50	-0.5	10.0
2	100.00	99.00	99.50	-0.50	-0.5	10.0
3	100.00	99.00	99.50	-0.50	-0.5	10.0
4	100.00	99.00	99.50	-0.50	-0.5	10.0
5	100.00	99.00	99.50	-0.50	-0.5	10.0
6	100.00	99.00	99.50	-0.50	-0.5	10.0
7	100.00	99.00	99.50	-0.50	-0.5	10.0
8	100.00	99.00	99.50	-0.50	-0.5	10.0
9	100.00	99.00	99.50	-0.50	-0.5	10.0
10	100.00	99.00	99.50	-0.50	-0.5	10.0
11	100.00	99.00	99.50	-0.50	-0.5	10.0
12	100.00	99.00	99.50	-0.50	-0.5	10.0
13	100.00	99.00	99.50	-0.50	-0.5	10.0
14	100.00	99.00	99.50	-0.50	-0.5	10.0
15	100.00	99.00	99.50	-0.50	-0.5	10.0
16	100.00	99.00	99.50	-0.50	-0.5	10.0
17	100.00	99.00	99.50	-0.50	-0.5	10.0
18	100.00	99.00	99.50	-0.50	-0.5	10.0
19	100.00	99.00	99.50	-0.50	-0.5	10.0
20	100.00	99.00	99.50	-0.50	-0.5	10.0
21	100.00	99.00	99.50	-0.50	-0.5	10.0
22	100.00	99.00	99.50	-0.50	-0.5	10.0
23	100.00	99.00	99.50	-0.50	-0.5	10.0
24	100.00	99.00	99.50	-0.50	-0.5	10.0
25	100.00	99.00	99.50	-0.50	-0.5	10.0
26	100.00	99.00	99.50	-0.50	-0.5	10.0
27	100.00	99.00	99.50	-0.50	-0.5	10.0
28	100.00	99.00	99.50	-0.50	-0.5	10.0
29	100.00	99.00	99.50	-0.50	-0.5	10.0
30	100.00	99.00	99.50	-0.50	-0.5	10.0
31	100.00	99.00	99.50	-0.50	-0.5	10.0
32	100.00	99.00	99.50	-0.50	-0.5	10.0
33	100.00	99.00	99.50	-0.50	-0.5	10.0
34	100.00	99.00	99.50	-0.50	-0.5	10.0
35	100.00	99.00	99.50	-0.50	-0.5	10.0
36	100.00	99.00	99.50	-0.50	-0.5	10.0
37	100.00	99.00	99.50	-0.50	-0.5	10.0
38	100.00	99.00	99.50	-0.50	-0.5	10.0
39	100.00	99.00	99.50	-0.50	-0.5	10.0
40	100.00	99.00	99.50	-0.50	-0.5	10.0
41	100.00	99.00	99.50	-0.50	-0.5	10.0
42	100.00	99.00	99.50	-0.50	-0.5	10.0
43	100.00	99.00	99.50	-0.50	-0.5	10.0
44	100.00	99.00	99.50	-0.50	-0.5	10.0
45	100.00	99.00	99.50	-0.50	-0.5	10.0
46	100.00	99.00	99.50	-0.50	-0.5	10.0
47	100.00	99.00	99.50	-0.50	-0.5	10.0
48	100.00	99.00	99.50	-0.50	-0.5	10.0
49	100.00	99.00	99.50	-0.50	-0.5	10.0
50	100.00	99.00	99.50	-0.50	-0.5	10.0

FIVE TO FIFTEEN YEARS

100%	84% East	100%	1993	98	0.3
100%	84% Trans	100%	1993	98	0.3
100%	84% Trans	84%	1997-99	100%	0.7
100%	84% Trans	10%	1993	98	0.3
100%	84% Trans	24%	1993	100%	0.7
100%	84% East	C 10%	1997	100%	0.7
100%	84% Trans	C 10%	1997	100%	0.7
100%	84% Trans	11%	1997	100%	0.7
100%	84% Trans	84%	1997-99	100%	0.7

FOREIGN EXCHANGES

Sterling index compared with 1975 was up at 75.0 (day's range 74.9-75.1).

Premium = pr. Discount = ds.

MONEY MARKETS

EURO MONEY DEPOSITS %				
Currency	7 day	1 mth	3 mth	6 mth
Buying: 2 mth - 8 ¹ / ₂ % 3 mth - 8 ¹ / ₂ %				
Selling: 2 mth - 8% 3 mth - 8 ¹ / ₂ %				

Interbank (%): Overnight: open 8% close 7
1 week: 8%-8% 1 mth: 8-8% 3 mth: 9-8%
2 mth: 9-8% 6 mth: 9-8% 9 mth: 9-8%
12 mth: 9-8%
Call: 9%-8%
Swiss Franc: 2%-2% 3%-3% 4 1/2-4 1/2% 4 3/4-4 3/4%
Cdn: 1%-1%

6 mth: 9%-9% 9 mth: 9%-9% 12 mth: 9%-9%
 1 mth: 8%-8% 3 mth: 8%-8% 6 mth: 8%-8%

	Open	High	Low	Close	Vol
Three Month Sterling					
Dec 87	81.20	81.24	81.15	81.24	6845
					Previous open interest 20480
					8857
US Treasury Bond					

[illegible]

LONDON FOX
COCOA G W Joynson
LONDON METAL EXCHANGE
Official prices/contract quantities denominated in London Metal Exchange units

100-00.25	Jan 1293-276	Sep 1312-305	Silver Sarge	687.00-671.00	678.00-683.00	98	Quiet
100-57.76	Mar 1293-592	Nov 1295-395	Silver Smokey	687.00-671.00	679.00-683.00	98	Quiet
50-63.75	May 1328-327	Vol 2917	Aluminum	974.00-975.00	938.00-937.00	257225	Firm
50-51.76	May 1328-327	Vol 2917	Aluminum	1740.00-1750.00			

WHEAT close (c/t)	Vol 541	Live Pig Contract	At the settlement prices at representative markets on November 17		
Nv 112.80 Ju 114.40	Mr 116.50	Mth	Open	Close	(/kg) (lb)
Mv 118.65 Jk 121.80	So 109.35	Nov			Min Sheep Cattle

0	148.80	Feb 138.5-37.5	Oct 127.0-34.0	Feb	Scotland (%)	+14.5	-16.5	
0	181.80	Apr 137.5-36.8	Dec 139.0-37.5	Jan	Scotland (p)	76.21	183.30	103.24
Vol 226		Jun 129.0-27.5	Vol n/a	Vol Pte	Scotland (+/-)	+0.57	-8.56	+0.25

2130

SAS Institute Inc.

CREATIVE & MEDIA APPOINTMENTS

TV Times Editor for TV Times

After six successful years as Editor of **TV Times**, Anthony Peagam is leaving to develop a new career. His successor will take over a publication that is the most widely read paid-for magazine in the country.

The standard is high, the job is challenging and the rewards are good.

Applications should be sent, marked Personal, to:

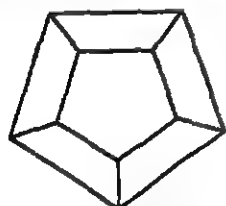
Alwyn Wise,
Managing Director,
Independent Television Publications Ltd.,
247, Tottenham Court Road,
London, W1P 0AU.

Join a winning team

Paragon Communications plc, one of the UK's leading public relations consultancies, is never far from the news. No other PR consultancy can match its record for award-winning work.

Its Corporate & Internal Division, which specialises in helping companies with communications to internal and external audiences, has led the way, winning 25 British Association of Industrial Editors' Editing for Industry Awards in just four years.

This award-winning team of communicators is now looking for new journalistic talent to strengthen its ranks and help achieve even greater success in the future.



Paragon Communications plc

REPORTERS

We need lively young reporters with an eye for a good story and proven ability to write quickly and well on a range of newspapers and magazines for some of the top names in British industry.

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Here's a great opportunity for a talented young sub and layout person to prove their flair for newspaper design and organise production of a number of newspapers and magazines in our busy newsroom.

For the right people - we will offer the right package. Successful applicants will receive a competitive salary package that includes five-weeks' holiday a year, staff profit sharing scheme, life assurance, and sports and social club benefits.

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A Top National Company has created new openings for career professionals.

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Richard Hunter
01-631 3275
ALEXANDER MANN PLC
231 Tottenham Court Road
London W1P 9AE

PR ASSISTANT £13,000

Young MD of expanding high technology Group seeks a RIGHT HAND (24-32) with experience of Public Relations who will be able to develop the company's image. The ability to write Press Releases and type your own copy are musts. Call Mary on 377 6777.

Middleton Jeffers

SCHOOL LEAVER required

For a varied and interesting position in this expanding Antiques shop near the West End. You should be personable, with a keen interest in the books and prepared to be flexible. If you think that you are the right person then please call me.

Ashley Price
01-493 0876

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Printing Inks/Chemicals
Sericol Group Limited are market leaders in the manufacture of screen printing inks and associated chemicals. In addition to our dominant position in the U.K., we export to over 70 countries and have manufacturing and distribution outlets in France, Germany, Switzerland and the U.S.A.

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The successful applicant must have some product liability experience, having dealt with the CPL or other foreign regulations or, alternatively, have been actively involved in the exportation of chemicals, inks or similar materials. Regardless of your experience, you must have a degree or similar qualification in Chemistry and you are likely to be 25 plus.

Apart from an attractive salary, our remunerative package includes profit sharing, 25 days holiday, subsidised canteen, low cost pension and relocation assistance to this surprising inexpensive south east coastal location.

If you are interested, then please send a detailed c.v. or write for an application form to:-

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Westwood Road, Broadstairs, Kent. CT10 2PA



Sales & Marketing Manager

c. £30,000 + car

KPG one of the computer industry's leading contract and recruitment consultancies wish to appoint a manager to expand an already successful sales team.

Aged between 30-35, you will have gained extensive marketing experience, preferably in the computer, personnel or a similar service industry. You will be able to display man-management skills and will have had experience of building sales teams.

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If you are open minded and ambitious take this opportunity to become an active participant in an on-going success story.



Please write with a full c.v. to:
Brian White, KPG Computer
Support Services Limited,
Cobden House, Park Lane,
Richmond, Surrey TW9 2RA.

FRES
MEMBER

01-948 5922

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We need a journalist with good all-round writing skills prepared to take on the challenge of a complex market and to control the sections of the magazine for which he/she becomes responsible.

Audio Visual is the market leader in its sector and one of MacLaren's most successful monthlies. We are looking for someone who is enthusiastic about the business of visual communications - film, video slides, sound and presentations - and can communicate that in a business-to-business, rather than trade style. Prior knowledge of those areas could be an advantage, but it's journalistic skills that are essential!

Please apply (enclosing a CV and relevant earnings) to Peter Lloyd, Managing Editor, Visual Communications Titles, MacLaren Publishers Limited, PO Box 108, MacLaren House, 19 Scarbrook Road, Croydon, CR9 1QH. Tel: 01-688 7788.



MacLaren Publishers Ltd is part of the rapidly expanding EMAP MacLaren Communications Group Ltd, and is an equal opportunity employer.

AGENT

Sales & Marketing (Furniture)

A leading firm of retail and contract furniture in the UK is planning to expand and is seeking a motivated and experienced salesperson to join its team. The successful candidate will be responsible for the sale of a wide range of furniture and will be required to achieve a target of £100,000 per annum. The successful candidate will be required to have a minimum of 5 years experience in the furniture industry and will be required to have a good knowledge of the furniture market in the UK and abroad. The successful candidate will be required to have a good knowledge of the furniture market in the UK and abroad. The successful candidate will be required to have a good knowledge of the furniture market in the UK and abroad.

The successful candidate will receive a substantial salary and a car. The successful candidate will be required to have a minimum of 5 years experience in the furniture industry and will be required to have a good knowledge of the furniture market in the UK and abroad. The successful candidate will be required to have a good knowledge of the furniture market in the UK and abroad. The successful candidate will be required to have a good knowledge of the furniture market in the UK and abroad.



EDITOR

We are looking for an enthusiastic person with good communication skills to help develop colour illustrated young children's information books, from concept to finished artwork. Some relevant experience is essential.

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Copywriter-plus Wanted!

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Experienced candidates with a background in industrial or technical publicity should send their CVs, together with details of current salary, to: Mr N G D Blake, Employee Services Manager, BCL Limited, Bath Road, Bridgwater, Somerset TA6 4PA.

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TRAINEE

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£15,000 package c. London

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Not surprisingly, our blue-chip client list is growing rapidly. Hence the need for a Trainee Account Executive who will join us preferably from a media sales environment - ideally computer, oriented - and bring some 18 months tele-sales experience.

The responsibilities will be many, and include the canvassing of new and potential clients, research and monitoring of the specialist press in order to arrange for our consultants to secure new business.

Certainly, you'll be of graduate calibre, ambitious, determined and resilient. You should also be in your 20s, with a formal training in tele-sales.

Your salary will be made up of a generous basic plus commission... and will directly reflect your performance. Ambitious candidates can expect to progress to Account Executive within a year, where earnings are unlimited and include a company car.

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Telephone: 01-408 1670

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Salary commensurate with experience.

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10 St James's Square, London SW1Y 4LE

MEDIA & MARKETING

New voice for an old ear

OPINION

Libby Purves

Many a middle-aged man with a furrowed brow in anxiety, many a thoughtful eyebrow raised in an expression of intelligent, polite, moderate concern. For the question is: what is going to become of *The Listener*? Another minor national institution is in flux: not only is the BBC's intellectual weekly review about to be handed over to a board shared by the Corporation and by ITV politicians — creating something neither fish, flesh, nor fowl — but its new editor will be seen by some as a bit of a red herring. He is a surprise choice, a late entry: Alan Coren, who resigned as editor of *Punch* earlier in the year.

His new job will need all his sense of humour. *The Listener* was founded, 58 years ago, as the BBC's own journal of records: its prime purpose to provide transcriptions of meaty talks, Reith Lectures and the like. Since then, it has changed a great deal, particularly under the vigorous editorship of Anthony Howard a decade ago, during which it became a vehicle for a substantial amount of political and social comment. Before that, it had been assumed that if staff wrote something for *The Listener*, and it got printed, it would be safe — neither too controversial, nor too conservative. Tony Howard created a different mood, and *Listener* articles once again had to be submitted to bosses (at least by me, they did). Since then, the magazine has continued along roughly the same lines: covering some independent television programmes, as well as the home team, and a few pieces with no particular broadcasting link at all.

At its best, *The Listener* is well worth following: its broad over: print applications can give insights far subtler and more memorable than can the screen, and the magazine has carried some invigorating, brave, and utterly independent writing. It can be a sort of politically balanced amalgam of the *New Statesman*, *New Society*, and *Spectator*, yet not so robotic

or obsessed with cash as *The Economist*. At its worst, *The Listener* is a haven for pretentious windbags and press their friends. The magazine is monstrously uneven; actually, that is its charm. It has an insouciant disdain of the marketplace which enables it to lead as confidently with a drollish story about industrial safety standards as it does with an investigative MIS scoop. *The Listener* knows what is good for us, just like Lord Reith did.

Now it has been kicked out of the nest. On the new board, Independent Television Publications (known for *TV Times* and *Chart* magazine) has as strong a voice as the BBC. Alan Coren will have everyone from Gramplan to LWT on his back, as well as the mutually suspicious hits of the BBC. Everyone will want space, and the board will presumably want circulation.

"Well, so do I," says the new editor. "I want proof that people like reading it." The owners, he says, actually seemed more ready to run the magazine as a financial liability than he was to edit it as such. While only the deepest-dyed pessimist would conclude that we will shortly see Samantha Fox writing the *Listener* column, there have clearly got to be some changes made. The circulation is only 33,000.

Perhaps Coren's advantage is that he doesn't need the job for the money or the status: he is a well-rewarded author and a prize-winning wit. His instinct, he says, is towards *The Listener* as primarily an arts magazine, concentrating as no one else does upon the broadcasting arts: current affairs will not utterly dominate it as they do now. "There are enough others," he says firmly, "doing that." *Panorama* & Co will have to be more charming on the phone.

Libby Purves is a freelance journalist and broadcaster

Moving from company incorporation to public flotation in less than two years is unusual, if not unique. But to accompany this transformation with a sophisticated advertising campaign in two countries is asking for trouble.

By Friday of next week, when application forms for shares in Eurotunnel must be completed, £14 million will have been spent promoting one of the most ambitious engineering projects this century. Eurotunnel is set to change the geography and, doubtless, culture of north-western Europe. Achieving it involves national pride, political will and hard cash. The exact mix is different each side of the Channel, and the advertising has had to reflect this.

Since October 15 French investors have been urged to make their "rendezvous with history" by taking stakes in "le plus gigantesque page du monde" (the hugest lot route in the world).

A 30-second TV commercial made for the Paris advertising agency Alice by John Dickstra, the *Star Wars* special effects director, shows a coin, etched with a map of Europe, spinning in space. As the coin comes to rest on earth, it transmits (thanks to the latest in video gadgetry) into the tunnel itself. A voiceover booms: "Julius Caesar, Leonardo da Vinci and Ferdinand de Lesseps dreamt of changing the world. We are doing just that. We are building the Channel Tunnel, the fixed link between Great Britain and Europe. Eurotunnel: a giant step."

In Britain the approach has been more sober. For a start, following the example of government offers for sale, the share advertising has been divided between a corporate campaign, conducted by Collett Dickenson Pearce earlier this year, and the current launch campaign, done, nominally on behalf of the issuing banks, by the privatization experts Dewe Rogerson.

Both agencies have run clear, precise, informative advertisements CDP identifying potential users of the tunnel, such as exporters, business travellers and tourists, and explaining the benefits. Dewe Rogerson sticking closely to the mechanics of how to apply for shares.

CDP director Richard Rivers attributes the different approaches in France and Britain to different needs. "When we started in January, we found remarkably little knowledge about the tunnel. Opinion was split a third in favour, a third against and a third in between. We had to win over the waverers, many of whom were



Gauging up the campaign: Martin Hall, Eurotunnel's corporate affairs chief, and one of the CDP advertisements

The French and British advertising campaigns for the Eurotunnel flotation are in full swing — and completely different. Andrew Lycett reports

perplexed by the emotional arguments used by competitors like Flexlink. We had to use our advertisements to tell people basic things like who was building Eurotunnel, when it would be ready, what it would mean to Britain.

"In France it was very different. They had a clear general approach. They were excited by this latest in a series of massive engineering projects they have been associated with."

This is confirmed by Hervé Declety, Eurotunnel account director at Alice. He says: "We knew from the start that 80 per cent of French people were in favour of construction." This allowed him considerably more latitude in his campaign, the main characteristic of which, he says, has been "the symbolic aspect of the tunnel".

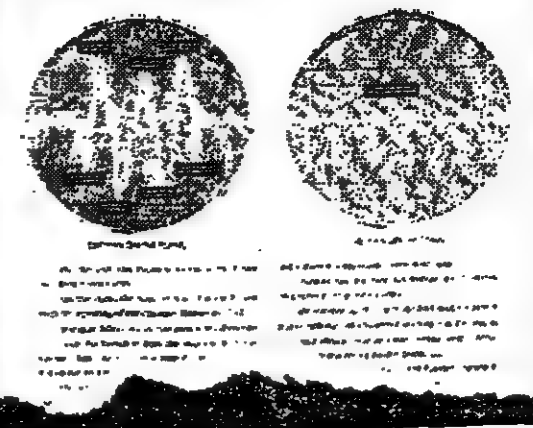
Tony Carlisle, deputy chairman of Dewe Rogerson, points to another factor: the Stock Exchange simply

would not have permitted the advertising claims made in France. (Conversely he has been able to dwell on shareholder perks since the publication of the pathfinder prospectus on November 5, while Alice had to wait for the full prospectus this week.)

"Unlike all other flotations," says Carlisle, "we started this one with no one being aware there was a flotation going on. As we progressed, our research findings have been clear and persistent: the more people found out, the more they were interested in the share offer."

Quite why the advertising for this £700 million flotation has been split is unclear. CDP won the Eurotunnel account towards the end of last year, fighting off Saatchi, Young & Rubicam, Boase Massimi Pollitt and J. Walter Thompson in what Rivers calls "the toughest pitch of the last couple of years". An important aspect was

From the heart of London to the heart of Paris. Without getting to the heart of the businessman.



Fading Star

Porn era ends, but the medicine could be too late

Express Newspapers is keeping mum about suggestions that the circulation of its down-market tabloid *The Star* is plunging to the one million level, where it might not be able to survive.

Don Gray, circulation director of Express Newspapers, a subsidiary of United Newspapers, said: "The answer will be in the next ABC figures". But ABC figures can tell a multitude of stories. Mike Gabbert, *The Star* editor during its brief manifestation as what its former chief leader writer, David Buckton, called "a soft porn rag", has been saying that within three weeks of his taking office on September 4 (he lasted until October 29), circulation increased by 65-70,000 copies.

ABC figures do, indeed, show that 54,000 more people (at 1,225,000) bought the paper in September than in August. However, *The Star's* circulation traditionally picks up during this period. In fact, this September figure was 9.1 per cent down on the same month in 1986, while the (pre-Gabbert) August circulation of 1,117,000 was only 2.3 per cent lower.

The Express management is now trying to control *The Star's* circulation slide by reverting to a less salacious style. New editor Brian Hitchen has assured advertising agencies that *The Star* is to be a family newspaper again. But Mike Constable, media director at Brunings, remains sceptical. He says the paper's recent stop-go policy is likely to have lost readers, and he emphasises "the competition is very tough".

Add to this analysis a number of other factors and the future for *The Star* looks bleak. It traditionally loses readers around the Christmas, morale among journalists is low and its two main rivals, the *Sun* and the *Daily Mirror*, are doing well.

Michael Duncan

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MEDIA & MARKETING

What made Grade go?

Michael Grade's appointment as head of Channel 4 has not only shocked the BBC but spotlighted deep divisions within the Corporation, reports Bryan Appleyard

Two brief anecdotes will set the scene for this week's astonishing announcement that Michael Grade, the BBC TV director of programmes, is going to Channel 4. The first involves an incident last year when John Birt had just been appointed Deputy Director General of the BBC and given total control of all the Corporation's news operations. At the first programme meeting attended by Birt, a new play was being discussed. Unexpectedly, Birt chimed in: "Can I ask whether there is any fictional portrayal of any living person in this play?" Those present say they saw Grade look up at Birt, and seemed to have a *carie blanche* to cut across Grade's programming territory.

The second anecdote concerns the events of last week. New controllers for BBCs 1 and 2 had to be appointed. There was furious political activity over who should be on the interview board.

Bill Cotton, currently Managing Director of Television and the man Grade was due to succeed next spring, was heard to say: "With his knowledge of light entertainment, I need Birt on this board like I need leprosy." But Birt, with the backing of Director General Michael Checkland, was there. Yet again he had established his power to intervene at almost every BBC level.

Grade's power base had been badly eroded and everybody knew about it. He had two alternatives. The first was to sit it out. He had, after all — in Alan Yentob at BBC2, and Jonathan Powell at BBC1 — managed to force through his two choices for the controllers' jobs. In addition, once he moved up next spring, whatever Birt's ambitions, Grade would still control two-thirds of the BBC's budget.

But he is known neither for his patience nor his tolerance of any



Cold shoulders: was the struggle between John Birt (left) and Michael Grade the cause for Grade's departure?

assault on his independence. Even once Grade became MD, the new Birt job would have removed any power he might have had in News and Current Affairs, and as the play incident showed, potentially emasculated him in neighbouring areas, however tenuously connected to News. So Grade was under siege, but still expected to stay.

Two things seem to have tipped the balance. First, Grade is an emotional man. In spite of his

urbane public image, he reacts quickly and angrily. Birt's operations last week could have sparked him off. But, secondly, there was the potentially once-in-a-lifetime opportunity at Channel 4, with Jeremy Isaacs leaving to run the Royal Opera House.

Sir Richard Attenborough, the new Channel 4 chairman, discovered in the selection process that he had a problem. He needed what he described in private conversations

as a "good up-front editorial person". In essence, this meant that he could not appoint Justin Dukes, the Managing Director of Channel 4, very much an organization man and one who knows most of the nuts and bolts of the operation.

Attenborough's board of interviewers had, in addition to all the applicants, an "A" list. This consisted of people who had not applied, but who, they felt, ought to be in the running. The list appears

MASTER OF SCHEDULING WITH A FINGER ON THE PUBLIC PULSE

Michael Grade is aged 44 and the nephew of Lord "Lew" Grade. He started his professional life as a trainee journalist, then a sports columnist on the *Daily Mirror*, but later became a show-business talent agent, following in the footsteps of his colourful uncle.

At 30 he was appointed head of entertainment at London Weekend Television, and subsequently Director of Programmes. In 1982, he was offered the job of President of Embassy Television in the United States. With his second wife, Sarah, he moved to Hollywood. But he was not happy with the job, and in September 1983 he found himself

the object of some very discreet approaches from the BBC via Brian Wenham, then the corporation's Director of Programmes.

The BBC was at a low ebb. Ratings were down and the success of Channel 4 had resulted in the loss of some of its reputation for being the primary producer of quality television. During the first months of 1984, Aubrey Singer took "early retirement" from his job as Managing Director of Television and was replaced by Bill Cotton, an old friend of Grade's. Then, after some complex political activity, Grade was offered the job of Controller of BBC 1.

He arrived at his desk in September 1984, inheriting several serious ratings problems, but also one major stroke of luck. The series *EastEnders* was in preparation. Grade used this, along with Wogan, as the pivot of his evening scheduling. Almost at once BBC1's fortunes were transformed. ITV ratings dipped. Grade remained as controller, but on the crest of a wave he also took on the job of Director of Programmes and was promised Cotton's job on his retirement.

Grade is a master of scheduling, a brilliant but emotional office politician, and the inspirer of intense loyalty among his small band of lieutenants. This band, carefully cultivated for three years, has now been left behind.

to have consisted of two people — Melvyn Bragg and Grade. Bragg, a favourite of the ITV barons, had long made it clear that he would not stand for the job.

Grade had said similar things in private. Indeed, he had been known to say that he would take the Channel 4 job only if a degree of ownership were involved. In other words, he wanted a stake in the company.

But, by the weekend, Channel 4 had begun to look like the best possible escape route for Grade. He had talks with Attenborough. On Monday, Grade was due to fly to America to buy programmes for the BBC. He did not go. BBC colleagues were baffled and the rumours began. Grade was not in the office, he was not in America and he was not in touch. Finally, he phoned in later on Monday night with the news.

For Channel 4, the decision could have far-reaching implications. One theory suggests that Grade's appointment has a political dimension. The Government wants to separate Channel 4 from the ITV companies. It is a move Grade has long supported publicly. He may be brought in to take the station down market to compete in a free market place. Grade is not, after all, known for his expertise in up-market minority programming: *Dallas* and *EastEnders* are more his style.

"It is the single most cynical appointment ever made in my entire time in television," said one television veteran. The point being that on the one hand Channel 4 could be taken down market and, on the other, Grade has abandoned the two men he has so recently brought into power.

At the BBC the news is serious. Under Checkland the Corporation appeared to be finding its feet again after some bad years. But the explosion of the Grade-Birt divide has put an end to all that. It revealed the extent of the divisions that the Checkland regime has been attempting to paper over and, once again, it has put the Corporation embarrassingly in the limelight, just when it thought all the pressure was on ITV.

The shock has been such that the rumour machine has scarcely yet started producing names for Grade's successor. Bill Cotton may well have to stay on beyond April. Finding anybody to take his job in the current climate will not be easy.

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Hot tips for a TV time

Now that Alan Coren has the editorship of *The Listener*, attention turns to a broadcasting title with a circulation around 100 times the size, *TV Times*, where there is a packed field under starter's orders to succeed Anthony Peagam.

Front runner is Richard Barber, editor of *Woman*, but there are two possible dark horses from the same stable: Bridget Rowe, editor of *Woman's Own*, and Kerry Mackenzie, editor of *Woman's World*. All would be appropriate for a magazine bought mainly by women.

Other contenders are two favoured insiders (out of half-a-dozen who have applied): ITV darts commentator Dave Lanning, the magazine's head of forward planning, and Peagam's deputy, Frank Walker. The veteran editor-in-chief of *Broadcast*, Martin Jackson, is said to be interested.

Do not rule out Peter Jackson, former editor of *TV Times* and lately departed from Murdoch Magazines following the successful launch of *Elle* and the rather less successful launch of *Sky*. Nor for that matter Lori Miles, youthful editor of the *TV Times* stablemate, *Chat*, until she was poached to edit the unfortunate *Evening News*.

Out in the cold

The BBC held a party the other day to mark Sir Robin Day's retirement as presenter of *The World At One*. Not invited to this jolly gathering, however, was Derek Lewis, editor of *The World At One* and of *PM* since 1975, and the man who recruited Day in the first place. The two programmes now have an editor each, and Lewis's job has disappeared in the post-Birt purge at the BBC. He is now a "resettlement case", expected to take early retirement in the New Year, but is already clearly beyond the reach of official invitations.

One-man show

Kevin Rafferty, new editor at the Roman Catholic weekly, *The Universe*, does not believe in letting his readers forget who runs the show. His first issue, on October 30, contained a front-page photograph by Kevin Rafferty, an entire page of book reviews by Kevin Rafferty and two features written by Kevin Rafferty.

Marching orders

Robert Maxwell has had a wizard wheeze to publicize his new freshest, *The Londoner*. All the editorial staff on the defunct *Evening News* have been offered three-month contracts on the new paper, and Maxwell plans to get all those who accept to march symbolically up Shoe Lane from the *Standard* to the Mirror Group headquarters at Holborn Circus.

carrying a banner on the day they start work.

Briefly...

Forget Michael Aspel, Sue Lawley and Martin Lewis. The hot tip as presenter of *This Is Your Life* is Tom O'Connor... Dr Alan George, the 38-year-old academic-turned-journalist who was threatened with a writ for slander because he dared to investigate a cargo airline company allegedly involved in carrying arms to Iran, has had his right to continue his investigations upheld by the courts... While all about are cutting back, Southampton's TVS is the only ITV company so far to announce that it is adding staff. It wants 100 more to take advantage of greater access for regional companies to the network... Stephen Caplin, editor of the comedy magazine, *The Truth*, has won an award as desktop publisher of the year among the judges was the biggest desktop publisher of them all, Eddie Shah... Red faces at *W* magazine last week when the rented office furniture was repossessed before specially-ordered new furniture had arrived. Twenty-five staff had to share one desk between them, and one journalist found herself subbing copy on an ironing board... Keith Sutton, first editor of the flagging *News On Sunday*, has found another job for himself — as editor of the North-Western *Evening Mail* in Barrow...

Nick Higham

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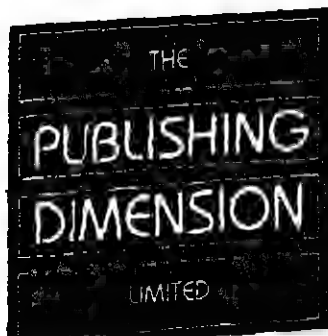
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c/o Jerrard Saunders and Dunn Solicitors
7 Portland Place
London W1N 3AA

Richard Ellis

Have you researched
property recently?

If you had you would have found major research projects and consultancy being undertaken which would stretch your abilities as well as offering you future growth.

We, as an international firm of Chartered Surveyors, are a leading force in the work being undertaken and to maintain our momentum we need to add a graduate, preferably in economics, to our team. In addition our needs also include expertise in the analysis of market research information and economic forecasting and you will be able to demonstrate at least 2 years practical experience in these areas in a commercial environment.

If you would like to know more about the opportunities we offer please write with a curriculum vitae to:

Jeff Booth
Richard Ellis, Chartered Surveyors
Berkeley Square House, London W1X 6AN

MONEY MANAGEMENT MAGAZINE

SENIOR SALES
EXECUTIVE

Published by Financial Times Business Information, Money Management is the leading financial journal in its field. The job is based in Central London, and would suit someone with experience of dealing with agents and clients at a senior level.

He/She will be able to demonstrate a proven sales record, coupled with tenacity and determination to fulfill this demanding role.

Salary negotiable, + commission scheme.

Reply with full CV to: Jan Benjamin

Advertisement Director
Money Management
Graylake Place
Fetter Lane
LONDON EC4A 1ND

INTERNATIONAL
CO-ORDINATOR

UK COMPANY providing services to publishers and overseas advertising agencies requires International Co-ordinator to liaise with Middle Eastern Clients.

A thorough knowledge of Middle Eastern markets, and administrative skills (including knowledge of accounting practices, and shorthand, typing and an ability to use telex) are essential.

The successful candidate will be a University graduate, fluent in Arabic, English and French. (Knowledge of Portuguese desirable). At least three years experience in the field of Middle Eastern advertising required and several years administrative experience.

The person appointed will be expected to travel to Beirut when required.

Please apply with full CV to:

Mr Bruce Myers
Mediarab Limited
67 Knightsbridge
London SW1X 7RA
£12,000 + possible bonus.

A super P.A.?

Interested in Marketing

- Are you:
- Highly organised?
 - A perfectionist at word processing?
 - Persuasive and tenacious?
 - Good at seeking out information?
 - Keen to see more of marketing and PR?
 - Ready for a real challenge?

- We are:
- An overworked PR and marketing department.
 - Part of a large and busy management consultancy.
 - Committed to providing a superior and flawless service.
 - Desperately in need of your help.

Please write to Thomas Chesser and we will send you more details of the position, the place and the pay - and an application form.

Touche Ross

Management Consultants
101 Abchurch Lane, 1 Little New Street, London EC4A 3TE
Telephone 01-353 8811

MILLBANK PUBLICATIONS

is seeking

TELE-SALES MANAGERS

and experienced

TELE-SALES PEOPLE

To help set up sales offices throughout the UK. To sell on our UK, charity and international publications.

Phone our dynamic
Darryl Chappelow on 01 379 3036

GET INTO
ADVERTISING

Sales and marketing department of established Viewdata Publishing Company require Sales Staff for West End Offices. Basic and high commission.

Tel: Trevor

01-629 5754 ext.17

Prestigious Company require
TELEPHONE SALES

Persons to sell advertising space on financial and international fine art publications, from our Holborn offices. Previous experience an advantage. Our going personality and phone presence a must.

Telephone 01-430 0251
Paul McCarthy,
De Montfort Publishing.

Kent
Opera

Invites applications
for the post of
Artistic
Director

For 1989/90 onwards, on the retirement of Norman Pitt. Applicants must be experienced, professional musicians, and letters with full C.V. should be addressed to: The Artistic Director, Kent Opera, Pembrokes Cross, Egerton, Ashford, Kent TN27 9EN and arrive not later than 11th December 1987.

EDITOR

A vacancy has arisen for a professional journalist for The Swimming Times Magazine, a small long established, monthly publication. It is the official magazine of the Amateur Swimming Association and The Institute of Swimming Teachers and Coaches. The company occupies first class offices at Loughborough, Leicestershire. The person appointed will be responsible for producing the magazine each month. Applicants must have experience of periodical publishing, sport in general and swimming in particular. Salary negotiable based on age and experience.

Application with CV stating present salary to:
The Secretary,
The Swimming Times Ltd,
10 Whitting Crescent,
Dewsbury, West Yorks, WF12 7ND.

LA CRÈME DE LA CRÈME

Room at
the top

McKinsey & Company is the pre-eminent, international firm of Management Consultants with 37 offices in 19 countries. Specialising in problem solving and programme implementation, we work at senior management level of major high-profile clients.

The success of our performance is wholly dependent on the select calibre of staff we employ - personal attributes are as crucial as technical skills.

We have an immediate requirement for a small number of outstanding secretaries to complement our consulting staff in our expanding London Office.

Each position comprises working for a group of consultants demanding exceptional secretarial support in the areas of:

- Typing and proofreading documents
- Co-ordinating the production of client material
- Preparing exhibits
- Telephone liaison
- Screening mail
- Diary control and meeting arrangements

We would like to interview intelligent and articulate individuals, notable for their team-spirited flexibility and strong WP/audio skills.

Our standards and expectations are uncompromisingly high, as are the rewards which include: Non-contributory BUPA, pension, life assurance, generous holiday allowance, free lunches and paid overtime.

Please send your CV with full salary details to Lola Udin, Secretarial Supervisor, McKinsey & Company, Inc., 74 St. James's Street, London SW1A 1PS.

McKinsey & Company

Personal
Secretary

The Commonwealth Development Corporation assists overseas countries in the development of their economies by financing and managing projects in some 50 countries. We are looking for a mature Personal Secretary for our newly appointed Controller of Technical Services at our London Office, currently situated in Mayfair but moving to modern offices in SW1 next year.

As this is a new post it would offer a challenging opportunity and require a flexible approach. Excellent shorthand/typing and communication skills are essential together with a good standard of education. Previous word processing experience would be useful.

The salary will be negotiable dependent upon experience and we offer an excellent range of benefits including a free lunch, non-contributory pension scheme and season ticket loan.

Please send a full CV including details of your salary expectations or write for an application form to: Miss B. A. Rooker, Personnel Executive, CDC, 33 Hill Street, London W1.

CHAIRMAN'S
SECRETARY

The Chairman and Chief Executive of Bain Clarkson Limited - an International Lloyd's Insurance broker with over 3000 staff - requires an intelligent and capable PA/Secretary with an outgoing and friendly personality.

You must be quick thinking, well organised and an efficient shorthand typist. Most importantly, you must be able to anticipate the needs of the Chairman and to react accordingly.

You should have experience of working at a senior level, are likely to be aged between 30 and 45, and must be prepared to work unsocial hours.

The salary and benefits package is negotiable.

The Chairman's secretary is leaving in January to live abroad and if you think you could organise his busy and varied life, please apply in writing to her, enclosing a full CV.



Lynda Gleave, Bain Clarkson Limited, Bain Dawes House, 15 Minories, London EC3N 1NJ

BAIN CLARKSON
INTERNATIONAL INSURANCE BROKERS

MEDIA · FINANCE · ADVERTISING · SALES · PERSONNEL · MEDIA

Questions and Answers

£13,000 + Benefits

The Director of Information Services of a major US investment house has asked us to find him a PA with a flair for research and a good ability to articulate the results.

You'll liaise with in-house executives and their clients, hearing their questions and tracking down the answers.

A talent for bringing out the best in people means this Director will give his PA the scope and direction they'll need to develop this busy role.

If you are aged 25-35 with secretarial skills of 100/60 and enjoy a fast-paced, people-orientated environment then please ring us on 01-439 6021.

HAZELL-STATION

RECRUITMENT SPECIALISTS

MEDIA · FINANCE · ADVERTISING · SALES · PERSONNEL · MEDIA

PROPERTY CHALLENGE

£15,000 Neg

Join this prestigious property organization in W1 as Secretary/Personnel Assistant to the charming, energetic Managing Director. This is a new role which will make full use of your first class administrative and secretarial talents. From assisting with new office launches, liaising on the PR side and dealing with senior level clients to providing full secretarial back-up. The ideal candidate will be well-spoken and excellently presented, with an enthusiastic, diplomatic and flexible approach and skills of 80/Audio/60 to make the most of this exciting opportunity. Property/Lea experience useful. Age 30-35. Please call 434 4512

Crone Corkill

RECRUITMENT CONSULTANTS

NO SHORTHAND

TO £14,000

Then join the top W1 Advertising Agency as Personal Assistant to their Chairman. You will be responsible for all office administration and staff recruitment. An 'A' Level education and 60 wpm audio ability and W/P skills needed.

HIGH SOCIETY

TO £13,000

If you have flair for organising social events and want to develop a full P.A. role then join the Senior Partner of this very prestigious Property Company. He has a hectic business and social life and will rely on you to organise everything. Excellent benefits package offered. 100/60 skills and W/P skills needed.

OPEN LATE TONIGHT

Please telephone 01-240 1511
Early/late appointments arranged.

Elizabeth Hunt

Recruitment Consultants
2-3 Bedford Street London WC2

Highly Dynamic!

Property - £10,500+

Our clients, one of the latest moving names on the property scene, are launching an exciting new project. As part of a small, elite team tackling inner-city urban decay via innovative regeneration programmes you will enjoy variety and total involvement. Superb telephone skills are essential for this high profile role. In addition, excellent presentation, social confidence and the ability to handle some statistical analysis is requested. Skills 80/55 Age 24+ Please call 01 493 578

GORDON YATES

Recruitment Consultants

Maine-Tucker

Recruitment Consultants

COULD YOU BE GROOMED FOR THE TOP JOB?
TO £13,000 + PERKS

This is an outstanding and fascinating Career Opportunity for a young ambitious secretary. It offers a brilliant training over a period of about 2 years with London's top West End Executive Company and then definite promotion to Executive PA to one of the most dynamic Chairmen in the business world. From day one you will be learning all about the business, dealing with highly prestigious Clients, constantly learning about how the business operates at this level. I can't stress too much enthusiasm to learn Your Social Graces and your business public nature of your job you must be at home in smart dress, a going on around you. Everything is highly confidential, a sharp commercial mind is essential to understand what is going on around you. Naturally, you will need 90/60 but more important is your sense of responsibility exceptional character and presence are recruiting for this job now but the start date may not be immediately Age 22-25 - well educated

ADVERTISING

Enter the fast-moving world of advertising at the top Yearling House, the Financial Director, really needs a PA - in the true sense of the word. You will create a full back-up to him in many ways of personal administration. Sign system, WP, 80/55 + Financial exp.

THE HUMAN TOUCH

£11,000

This is a new position for an articulate and go-ahead secretary with the desire to succeed and progress within one of the most established Cos in the UK. As PA to the Director of Human Resources you will be expected to develop new systems and get involved in a variety of different projects using your secretarial skills. Your personality you will have the utmost confidentiality and excellent communication skills. (N/A required)

CHELSEA DESIGN CO

£29,000

Take control of administration, co-ordinate meetings and movements for a number of designers and salesmen in the newest and most prestigious branch of this exclusive interior Design Co situated in the heart of fashionable Chelsea. As sales and admin assistant you will be responsible for all office administration and the Co's expansion - they've just opened showrooms in New York & LA! 50 wpm typing and 60 wpm shorthand. 100/60 skills and W/P skills needed.

PRESS, PR & FASHION

£8,500

Personnel for the press is the key role to the magazine role as Sec in the Marketing Controller, PR Manager & Press Officer for this super Fashion Co. You will provide a full back-up to the team who are young, very friendly and great to work with. You'll certainly need to use your own initiative as there will be no boss hovering around your neck! If you have lots of 'UNF' post going and really like this position then have made for you.

DAYTIME 491 - 1255
eve + Weekends 673-4990 (Bernadette)

CHANGES

Recruitment Consultants
14 South Molton Street, London W1Y 1DE.

Career Orientated?

PA - £11,500

Prestigious rapidly expanding Corporate Investment company seeks polished professional PA. Their business is financial research. Working alongside their young newly-appointed Development Manager you will enjoy a richly-varied role including extensive customer liaison co-ordinating Marketing projects organising meetings etc. Young high-powered environment offering lots of scope. Sound keyboard skills requested. Computer literacy an advantage. Age 20+. Please call 01-400 1232 for details

Recruitment Consultants
in the Communications Industry

THE WORK SHOP

Recruitment Consultants

BE A PART OF OUR SUCCESS SECRETARY/PA

Top quality secretary/PA needed for two Partners in one of London's fastest growing property companies. A challenging opportunity for a highly motivated, dedicated individual who wants to grow with us. Commitment and dedication are essential along with excellent word processing/typing and organisational skills. Salary negotiable with minimum of £15,000. If you match these criteria please reply in the first instance with a current CV to the following address where our offices are located:

Mr J. Ryan,
Abbeycourt Properties,
7 Abbey Business Centre,
15-17 Ingate Place, Battersea SW8 3NS

SUNDAY SPORT
Britain's fastest growing newspaper wants a...

DEPUTY EDITOR

We need a superb all-rounder to boost the youngest national newspaper team in Britain.

Write to: Sunday Sport Editor, Drew Robertson,
50 Eagle Wharf Road, London, N1 7ED

MARKETING

EXEC

Preferably Graduate with experience in financial services, email the details and your CV to:

£17,500 + benefits
Contact Barbara Gowers at MERRIDALE (Rec Cons)
01-226 1555.

PART-TIME

Good descriptive writer to visit WPT weekly agent's properties, mail the details and your CV to:

£4 p.h.w. and when required.
01 621 0766

01-481 4481

LA CRÈME DE LA CRÈME

01-481 4481

Half a dozen ticks can show if your consultants...

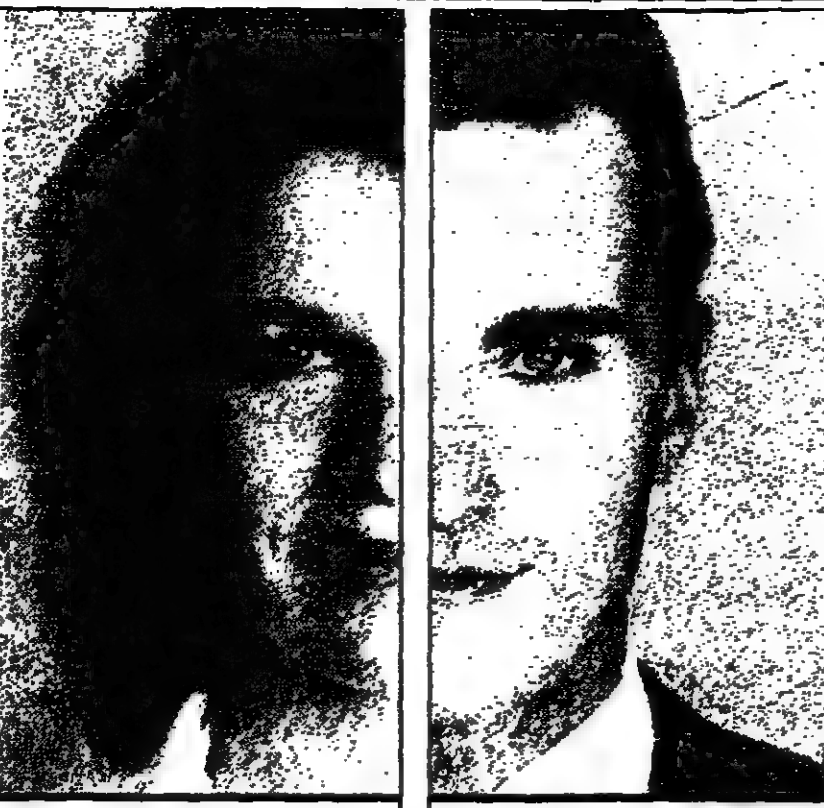
Does your professional secretary fit in readily with the way you like to work?

YES	NO
<input type="checkbox"/>	<input type="checkbox"/>
handle responsibility?	
<input type="checkbox"/>	<input type="checkbox"/>
fully appreciate your contribution to the organisation?	
<input type="checkbox"/>	<input type="checkbox"/>
know when your meetings can and cannot be interrupted?	
<input type="checkbox"/>	<input type="checkbox"/>
recognise when information is confidential?	
<input type="checkbox"/>	<input type="checkbox"/>
run things smoothly when you're away from the office?	
<input type="checkbox"/>	<input type="checkbox"/>

If you cannot answer YES six times your recruitment consultants have not done their job properly. Thanks to them you are probably not working at the peak of efficiency you could achieve if you had a fully compatible professional secretary. It's high time you put in a call to us.

SENIOR SECRETARIES

THE RIGHT PEOPLE FOR THE RIGHT PEOPLE
01-499 0092 (West End) 01-606 1611 (City) 01-589 4422 (Knightsbridge)



...are doing only half the job they should be doing

Do you think you and your executive make an effective team?

YES	NO
<input type="checkbox"/>	<input type="checkbox"/>
Are you being given enough responsibility?	
<input type="checkbox"/>	<input type="checkbox"/>
Do you fully appreciate your executive's role within the organisation?	
<input type="checkbox"/>	<input type="checkbox"/>
Are you trusted to judge when it's right to interrupt an important meeting?	
<input type="checkbox"/>	<input type="checkbox"/>
and to work on confidential matters?	
<input type="checkbox"/>	<input type="checkbox"/>
Finally, are you given the opportunity to run things on your own when your executive isn't there?	
<input type="checkbox"/>	<input type="checkbox"/>

Having the right employer and the right job makes an extraordinary difference to your effectiveness. Not to mention your job satisfaction. If you cannot tick six YES boxes you really should telephone us.

SENIOR SECRETARIES

THE RIGHT PEOPLE FOR THE RIGHT PEOPLE
01-499 0092 (West End) 01-606 1611 (City) 01-589 4422 (Knightsbridge)

PA TO MANAGING DIRECTOR

One of the UK's most successful young computer companies, is seeking a PA/Secretary for their Managing Director. This is one of the few companies of its kind who not only design and install a wide range of products, but also provide full service and training facilities to leading companies throughout the country. The successful applicant will be working on their own initiative from day one and there will be ample opportunity to put their communicative and organisational skills to use. High standards of presentation and commercial awareness are essential. Age indicator: 26-32. Skills: 90/60+ WP. Carrington House, 130 Regent Street, LONDON W1R 5FE. Tel: 01-437 1564

All Systems Go
£13,000-£14,000

MacBlain Nash
WEST END
Recruitment Consultants

SWEET SMELL OF SUCCESS

£12,000
An exclusive cosmetic company based in the West End is looking for a PA to assist one of their Senior Directors. He is a charming man, responsible for the sales and marketing of their products throughout the UK and overseas. You will therefore be using your good organisational skills in arranging all the company's sales conferences. It is also important that you liaise closely with this team as you attend all internal meetings. If you have good presentation and are looking for a more demanding role on a 1-1 basis in the cosmetic industry, please contact: Age: 22-30. Skills: 80/50. WEST END OFFICE 01 408 1461 ANGELA MORTIMER

MAXIMISE YOUR LANGUAGE PROFICIENCY IN INTERNATIONAL ADVERTISING

Fluent in spoken (and preferably written) French or Spanish, you thrive in a fast-paced atmosphere. Previous experience in a sales environment is a definite asset. As PA to the Chief Executive, you will be actively involved in business presentations and extensive overseas travel arrangements. Self-motivated, worldly and efficient, you will present a thoroughly professional image to visiting clients. Aged in your mid 20s to mid 30s, with skills of 100/60, you will also be computer-literate - or willing to learn. Your invaluable contribution to the company's continued success will be rewarded with a salary of c. £13,000 plus 5 weeks holiday. Telephone 01-589 4422; 185/187 Brompton Road SW3 1NE

SENIOR SECRETARIES

THE RIGHT PEOPLE FOR THE RIGHT PEOPLE

SENIOR SECRETARY IN ADMINISTRATION

c£11,000 pa
This prestigious Private Hospital now has the above vacancy reporting to the Executive Director. Suitable applicants will have: fast, accurate typing skills, audio, reasonable shorthand, previous WP experience OR a keen interest in computers, flexible logical approach to work, good sense of humour, smart appearance, excellent telephone manner, excellent communication skills and the ability to work under pressure. Ideal age 25-35 years. This is an excellent career move for a well qualified secretary wishing to work at senior level in private health care. Medical experience is not a requirement. The Hospital offers an excellent benefits package and working conditions. For further information please telephone Mrs Jayne Hill - Personnel Assistant on 01-586 5959 ext. 2710.

Humana Hospital, Wellington
Wellington Place London NW8 5LW

BARNARD MARCUS COMMERCIAL PROPERTY AUCTION DEPARTMENT

Based in Mayfair
An extremely busy young team, team work and help with good financial and organisational skills. Would suit second job. Salary £10,000 pa. 4 weeks holiday. Apply in writing with CV. Susan Price, 71 South Audley Street, London, W1. Tel: 493 8888

Christopher Keats
PUBLIC RELATIONS PA
Are you seeking to break into PR with a company that will encourage your involvement with Press Releases, Launches & Promotions? Your enthusiasm and drive are as important as your secretarial skills. For further details Telephone 01-379 0344 or 379 4164

MULTILINGUAL SERVICES

MARKETING ADMINISTRATION ASSISTANT
SPANISH and/or FRENCH: The London marketing office of a famous French drinks company has a new opening for someone with at least five years' good commercial experience in marketing, sales administration or import/export. Fluent Spanish would be an enormous advantage, allied to good French: word-processing is a must. Apart from collation and analysis of marketing data you will be involved in the development of consumer promotion and point of sale material. A busy, evolving job in an international environment. £13,000-£14,000.

01 836 3794
22 Charing Cross Road, London WC2H 0HR

P.R. ADMIN - W1 TOP SALARY NEGOTIABLE

Amusing, hard-working MD of PR Company (part of Ad. Agency) urgently needs experienced secretary with 12-15 years' exp. salary £10,000-12,000 pa. 4 weeks holiday. Must be able to take dictation, collate and analyse marketing data. This is a challenging position for a senior secretary with 100/60 skills. Age 24+.

CONVERSATIONAL FRENCH? c£14,500 + package

MD of US firm in West End needs a dedicated secretary with speaking French & who can cope with day to day pressure. This is a challenging position for a senior secretary with 100/60 skills. Age 24+.

JIGSAW RECRUITMENT CONSULTANTS

A CAREER IN COMPUTING? WE NEED: W.P. experience (WS2000). Preferably with some experience of computers & tuition. THE JOB: Is to provide in-house training for word processing & our own estate agency system. WE PROVIDE: full grounding for a career in computing. Send full C.V. to: Mr John Mills, Financial Director, PRUDENTIAL PROPERTY SERVICES, 15/27 Gee Street, London EC1. Telephone 01 490 1515

PRUDENTIAL Property Services

FILM SECRETARY
Busy film company in W10 requires fast accurate shorthand and dictation skills. 100/50. Telephone 01 960 5798

P.A./SECRETARY
Large food service house seeks a P.A./Sec. Must be well organised, efficient, able to take dictation, collate and analyse marketing data. £10,000-12,000 pa. Apply in writing with CV. E.L. COMPUTERS LTD, 288-290 Tottenham Court Road, London W1P 0LA. Tel: 01-589-8870

YOUNG SALES TEAM SECRETARIES

£9,000
Three excellent younger secretaries, probably bored silly or wasting away in conservative, traditional jobs in Central London, are needed to start on 4 January 1988 with female-orientated sales groups. The environment is lively, busy, sometimes hectic, often fun, never, never stultifying. No shorthand is needed, but keyboard skills must be fairly fast and accurate. You'll take charge of customer records and greet visitors. Please call, or write to

Dorothy Robinson, Director
Office Angels Limited, Wells House, 79 Wells Street, London W1P 4AX.
Telephone: 01-734 1200



BUSINESS DEVELOPMENT WITH FLUENT GERMAN

£10,000 + superb benefits
Two busy Marketing Executives in this large International Company based in Kensington require a lively, energetic Secretary with fluent German to join their Business Development team. You will have smart presentation, an excellent telephone manner and good secretarial skills. An A level standard of education will enable you to comfortably involve yourself in marketing. Much client liaison with Germany. A most varied and interesting position. Preferred Age: 21+.

International Secretaries
01-493 7200

Career Prospects!

To £12,000
Break away from the keyboard! This dynamic, high-profile Management Consultancy seeks an articulate, professional self-starter to handle minimal secretarial content while training and developing into a full Executive role. In this initial period you will enjoy a richly-varied role - researching companies; interviewing junior candidates; co-ordinating job profiles, media research etc. Friendly 'team' environment! Are you good with people? Confident keyboard skills? Age 22+? Call 01-493 0713



COULD DO BETTER?

Charming Headmaster of prestigious independent school in Hammersmith requires a tip-top secretary with proven exp and good skills (90/60 typ) to assist with all aspects of running a major establishment, helping to organise special functions, prize-giving and dealing with parents and visitors. Discretion, willingness to get involved and ability to handle people will earn you top marks and a salary of £10,500. Age 25-50. 5 weeks hols and exc free lunch. Please call 437 6032

HOBSTONES RECRUITMENT CONSULTANTS

CAREERS FOR COLLEGE LEAVERS

INTERIOR DESIGN	Good typing, artistic flair	£7,500
PROPERTY	audio typing, young crowd	£7,500
PUBLIC RELATIONS	career prospects, good sh/typ	£8,000
PUBLISHING	has many future prospects	£7,500
FILM	varied & exciting work sh/typ	£7,500
INVESTMENTS	good sh/typs, City	£8,000

01-730 2214 (M.C.C.)

PA/BOOKKEEPER

FOR PHOTOGRAPHIC STUDIO IN EC1. Salary approx £8,000. Please call 251 1276.

SPANISH/ENGLISH

Mature, experienced senior PA/Sec to General Manager. Excellent Spanish and English, good sec skills, fast, exp. sh/typ & WP. Previous banking exp. an asset. Duties include general PA/admin work plus recruitment of staff. Age 25-38. c£11,500 plus perks. Boyce Billigual 01 494 4434. (Agy.)

OFFICE MANAGER - PA TO MD

WC1 - to £13,000 + BONUS
An enterprising PA is sought by our M.D. who has diverse business interests. You should be able to undertake varied and demanding responsibilities which include managing our news offices, administration, bookkeeping and secretarial support. If you are over 25, self motivated with a hands-on approach, please forward your CV without delay!

Jemma McLay-Fortune,
Prospect House,
70 St Clements,
Oxford OX4 1AH

TRUE BLUE? £13,000

Socially competent, politically right (?) secretary for energetic wheeling dealing, titled politician with property and charitable interests. A business background and 120+ shorthand essential. Aged early 20's - 40's.

City 377 8606
West End 439 7001

SECRETARIES PLUS

CAROLINE KING

Less than 50% Sec £11,000
Assisting THE top man in this exciting property company you will be involved in EVERYTHING which means helping to set up their new offices to dealing with architects and town planners. Redesigning our inner office is his main concern so it's a very topical and interesting time to start. Typing 50wpm, audio, X train Multimate.

please telephone: 01-499 8870
87 New Bond Street London W1.
CAROLINE KING SECRETARIAL APPOINTMENTS

MEDICAL CHARITY

Seeks Secretary for one of its Directors. This is a busy, varied post including some conference work. Good skills, common sense, maturity, flexibility and the ability to work under pressure and on own initiative are needed. Experience of NHS/Charity work an advantage. Salary £5,500.

Please send full C.V. with names of two referees to: Jenny Speedborough, Director for Support Services, CHSA, Tavistock House North, Tavistock Square, London WC1H 9JE. Closing date 27th November 1987.

To The Manor Born

Reception - £12,000
Superb front line role with this prestigious, upmarket Estate Agency for a young professional self starter. Based in their fabulous Mayfair offices you will meet and greet VIP clients: field general enquiries; maintain display areas; handle some secretarial duties. Scope to define new areas of responsibility. Excellent presentation and a confident telephone manner essential. Sound keyboard skills requested. Age 23+? Please telephone 01-493 5787 for details.

GORDON-YATES
Recruitment Consultants

GENERAL MEDICAL COUNCIL LONDON W1

WP AUDIO - SECRETARY

Applications are sought from mature, well qualified secretaries, with several years' experience, to work for a senior member of the Council's staff.

Much of the work is confidential and speeds, accuracy and good presentation are essential. Only candidates of the highest calibre need apply.

Salary c£5 - 8,500 pa (with prospects to £10,750).

Please apply in writing with CV to Mrs Mulholland, General Medical Council, 44 Hatfield Street, W1A 6AE by 28th November.

No agencies.

PROPERTY EXECUTIVE SECRETARY

£11,000
Efficient, energetic person 22+ to be responsible in smart Westminster office for young Partner Surveyor. 80/60wpm appreciated. Great deal social activity here!

Call DEBRA SMITH
01 630 0844



PA/SECRETARY

for VP of oilfield services company in WC2. WP/Computer knowledge necessary. Salary £12k. Tel: Denise on 831 6721

01-481 4481

LA CRÈME DE LA CRÈME

01-481 4481

CAN YOU MAINTAIN A HIGH PROFILE IN HI-TECH?

Exhibition organisation and advertising/PR co-ordination will involve you in liaison with the widespread concerns of this hi-tech training consultancy. Maintaining a high-profile with their blue chip multi-national clients you will have the opportunity to travel throughout the UK. Supporting the MD in the production of schedules and statistics will develop your numeracy, PC knowledge and basic

secretarial skills. A confident, well educated communicator, with drive and initiative to remain pro-active in this company's continued success, you will recognise in this a prime opportunity to extend your career beyond pure support. These qualities will merit you a salary of up to £15,000 plus benefits to match those of any major organisation. Telephone: 01-606 1611; 3-6 Trump Street EC2V 8DA

SENIOR SECRETARIES

THE RIGHT PEOPLE FOR THE RIGHT PEOPLE

THE COLLEGE LEAVERS COLUMN

Specialists for the 18-25 year olds

FASHION COLLECTION

Exciting new position for confident young secretary to assist Manager in development of new stores. Hectic, fun and very rewarding. Some s/h, 50 wpm typing.

PERSONNEL-RECRUITMENT

Good start to a career in personnel with this international co. The Manager who recruits graduates to the firm, seeks young secretary to act as his right hand. Lots of involvement in an interesting position. No s/h.

KNIGHTSBRIDGE ADVERTISING

This lively advertising agency require a capable sec. to look after two of their key executives. Lots of client contact, organising presentations. Good training ground for those who wish to make advertising their career. Rusey s/h, 50 wpm typing.

ARCHITECTS

Successful young co. with many prestigious clients require secretary to join one of their fast expanding teams. Plenty of client contact and involvement. Good typing. 01-437 6334

FINESSE

APPOINTMENTS LTD

COVENT GARDEN

Are you fast and efficient? Do you like to fill the days of your life with a constant, good-humoured personality? Do you have a flair for the arts and a company of 7 commercial writers, all of the materials needed? Do you want to earn £3,000 and work in Covent Garden? Yes? THEN YOU'RE THE ONE! Write quickly with CV to: Ruth Jenkins, Writers to Readers, 32 King Street, Covent Garden, London WC2E 8JD.

PA/SECRETARY

Director of Fine Art Publishing Company need experienced Personal Assistant with good shorthand and typing. Opportunity to develop exciting interest in Art and Natural History. Please apply with CV and photograph (returnable) to: The Personnel Director, The Medical Society Ltd, 34/42 Pentonville Road, London N1 9HE.

PROPERTY AND PR TO £12,500

Based in beautiful Mayfair offices. Join this leading Property Company as Secretary to their PR Manager. Set up cocktail parties and press lunches. If you enjoy organising and running a busy office this is for you. 50 wpm audio ability and W/P skills needed. Please telephone 01 240-3531 Early/late appointments arranged. Elizabeth Hunt - Recruitment Consultant 15 Grosvenor Street London W1

Secretary

required to work with Architects and Interior Designers in new studios in the Ladbroke Grove/Holland Park Area. Duties will include audio typing using IBM Multimate word processor plus general administration and reception duties. Salary negotiable. Please ring 011 229 4288.

BRIGHT ENTHUSIASTIC SECRETARY

required for our busy Hamersmith office. Experience less important than accuracy in spelling and typing. Salary negotiable. Reply in writing with CV to: Gregory Besterman, Sullivan Thomas, 19 Belvedere Road, SW17.

ESTÉE LAUDER

Receptionist/Telephonist

As one of the world's most prestigious cosmetics and fragrance houses, the high calibre and presentation of our staff is vitally important. We currently wish to appoint a very special individual to join us at our Mayfair offices, able to project the elegant image of the company when meeting and assisting clients and visitors.

Based in our busy reception area, you will welcome visitors whilst handling all incoming calls on our Plessey PDX switchboard. Probably aged 25+, you must be familiar with telephone work and reception duties. Typing skills, although not vital, would be an asset. A friendly, helpful personality is essential, together with the ability to greet guests courteously and efficiently.

Other Opportunities

If you have commitments preventing you from working full-time, but are interested in discussing part-time secretarial opportunities with Estée Lauder, ring us for further details.

We offer attractive salaries, valuable incentive bonus, annual length of service payments and an outstanding benefits package including free products, excellent product discounts, free executive health club membership, 22 days holiday, life assurance and pension scheme.

In the first instance please telephone Sue Rout for an application form on 01-629 1843. Estée Lauder Cosmetics Limited, 71/72 Grosvenor Street, London W1X 0BH.

MARKETING P.A. c£12 - £14k

Continuing expansion has necessitated the addition of a self-motivated assistant to the marketing team of a new computer-based training company in Hitchin, Herts.

Opportunity to grow with dynamic international organisation, planning and implementing marketing activities at a high level. Energy, determination and organisational skills are a necessity. Benefits include share option scheme and private health insurance. The salary reflects the quality of individual for which we are searching.

Advanced Training Technology Associates (ATTA) has major funding from the City, Government and the computer industry to develop and market the world's most advanced computer-based training (CBT) systems. This pioneering work is expected to make ATTA the market leader in CBT in Europe by 1990.

Apply in writing with C.V. to: Dr John Hesford, Marketing Director, ATTA Limited, Balliol Chambers, Hollow Lane, Hitchin, Herts SG4 9SF.

A T T A

Advanced Training Technology Associates

SENIOR ADMINISTRATOR c£16K

London and Capital are a rapidly growing, independent Financial Services Company dealing with life assurance, pensions, mortgages, unit trust investments, tax planning, school fees planning and savings plans. We need a highly competent professional and organised administrator to join our busy office. The ideal candidate will have a minimum of 2 years industry experience and will probably be a branch administrator with a life office or brokers.

In the first instance please contact:-

LONDON & CAPITAL

KATE THORPE
LONDON & CAPITAL
18 CAVENDISH STREET
LONDON W1M 7LE
01 935 8725

SECRETARY/W.P. OPERATOR

with good educational background and RSA II required to work for rapidly expanding City-based Interior Design Company. Bright personality and ability to respond to hectic environment. Age 21+. Salary £12,500 a.s.e. Please apply in writing with CV to: Sylvia Withers, SHORPLAN PLC, 1/3 College Hill, London EC4R 2RA. Reference SW2/11 (No agencies)

CHAIRMAN/MANAGING DIRECTOR

of International Commodity Company require Secretary/P.A. with good secretarial skills - French an asset - W.P. skills useful £10-12 K + (Negotiable). Please call Lana Opacic 01 481 8611

£11,000 + BENEFITS

Secretary to SH. Training given on W/P & 6 months to assist in the launch of a new line of luxury goods. Set up cocktail parties and press lunches. If you enjoy organising and running a busy office this is for you. 50 wpm audio ability and W/P skills needed. Please telephone 01 240-3531 Early/late appointments arranged. Elizabeth Hunt - Recruitment Consultant 15 Grosvenor Street London W1

MARKETING ASSISTANT c£9,500

For young expanding City based company. Assist in setting up new marketing department. Potential candidates will have had 1-2 years experience with marketing background. Ideally in finance. For more information ring Gillian on 248 8147 Milton Staff Agcy.

PERSONAL ASSISTANT TO MANAGING DIRECTOR

Blackfriars - c £16,000 pa

The BIS Group is a fast moving international high growth company in the computing and information services industry.

An able, experienced, and highly intelligent Personal Assistant is required to assist our Managing Director. First class organisational abilities and social skills are essential, with a track record of Board level experience in a sharp end commercial environment working alongside a creative, hardworking team. The successful applicant will have experience of supervising a junior member of staff, possess excellent shorthand/typing skills (120/80wpm plus WP ability) and probably be aged 25-35. A good 'A' level standard of education is essential. It is unlikely that anyone earning less than £14,500 will have the necessary experience.

Responsibilities will include corporate and personal duties, liaison with VIP's and international travel arrangements. In return, we offer considerable job satisfaction and variety for a self-motivated individual in a lively and enthusiastic environment.

Benefits include an interest free season ticket loan, 21 days holidays, free life assurance and optional pension scheme. The appointment is based in attractive modern offices in SE1, convenient for both Blackfriars and Waterloo stations.

Please apply in writing with your CV (giving day time telephone number) to Mrs Valerie Smith, Personnel Manager, The BIS Group Limited, 20 Upper Ground, London SE1 9PN.

The BIS Group

An Information Technology & Marketing Services Organisation

CANADIAN HIGH COMMISSION
EXPERIENCED SECRETARIES (WITH SHORTHAND)

Ref: 87/55/E

We are seeking qualified secretaries to work for two Offices in various departments.

Candidates must have 'O' level education together with formal secretarial training. Several years previous secretarial experience is essential. Knowledge of office procedures and a high standard of shorthand/typing (test will be given). Word Processor/Computer experience would be highly desirable. Ability to communicate effectively with people at all levels and work with minimum supervision.

£10,472 per annum to £12,368 per annum

Appointments will be made at the first step.

Suitably qualified applicants will be held on file for six months and considered for any similar position arising during that time. Please provide names and addresses of two referees in a covering letter.

Application forms, quoting ref: 87/55/E may be obtained from:

CANADIAN HIGH COMMISSION
Personnel Division
(Locally-Exempt Staff)
Macdonald House
1 Grosvenor Square
London W1X 0AB
Tel: (01) 629 9492 ext. 687

PLEASE MARK OUTSIDE OF ENVELOPE WITH REF: 87/55/E

BI-LINGUAL?

FRENCH PA/SEC: Int City services co require mature French PA/sec to newly appointed Board Director. Your role of unflappable calm and excellent sec experience will secure this varied and responsible post. End lang and sec skills req. 36+ please. £14,000 + excl bonus.

GERMAN ADMIN: Small int W1 co require bilingual German sec with gd admin exp. No SH. Friendly but busy environment requiring flexibility. £11,000.

DUTCH SEC: City-based financial services co need organised Dutch secretary (no SH) to help run their Regional Managers' office. Lots of European client liaison hence any other large useful. 22+ £10,000.

BANKING ON YOUR FRENCH: We have a number of exd opp for tip-top French secs who wish to enter the stimulating world of int banking. If you have competent sec/language skills please call for further info. £8,000-£14,000 a.s. For these and many others please write to:

THE LANGUAGE SPECIALISTS
MERROW EMP AGY
7 HENRIETTA PLACE, LONDON W1M 9AB.
01 636 1487

SENIOR SECRETARY/P.A.

Required for small busy firm of Chartered Surveyors.

Applicants should be 23-30 experienced in W.P. and audio and able to supervise others. Salary to £12,000

Telephone Mr. Grove: 01-235 5842

IMMEDIATE START! £12,000

Your chairman is early 40's with a sense of humour and the job as his secretary is always stimulating - sometimes pressurised. You will organise a lot of trips for visitors from the US as well as providing a secretarial back-up. Age 25-35, shorthand + WP - insurance experience ideal.

City 377 8660

West End 439 7091

SECRETARIES PLUS

INTERNATIONAL PUBLISHING COMPANY
PA/SECRETARY

Excellent opportunity to become involved in all aspects of sales and be responsible for co-ordinating production on a weekly magazine specialising in South East Asian affairs.

Good shorthand/typing. Excellent telephone manner essential. Word processing experience an advantage. Age 22-26, package £11,500 plus excellent benefits.

Please apply in writing enclosing a full CV to: Chris Mackintosh, DOW JONES INTERNATIONAL, International Press Centre, 76 Shoe Lane London EC4A.

The Great Britain - China Centre

The centre is a government sponsored organisation with corporate and individual members, set up to promote understanding between the peoples of the United Kingdom and China.

The centre required a Secretary to start in January 1988. Excellent secretarial skills essential and education up to A-level. Salary on a scale from £8,177 to £9,539, including London weighting, with some paid overtime. Non-contributory pension scheme. Job description available on request. Tel: 01-235 6886/8216. (No Agencies).

Please send full curriculum vitae with covering letter to The Director, The Great Britain - China Centre, 18 Belgrave Square, London SW1X 8PG.

6310481
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Up to £11,000 + benefits
Working for the Personnel Director of this Retail Fashion Company you'll find there's plenty to occupy you. At least 50% of your time will be spent in administration - arranging interviews, salary reviews. You must have good secretarial skills (80/50) but, as important, you should enjoy meeting people and be able to communicate at all levels.

West End
Please phone Nicola Vaughan on 01 631 0481

The Finbury Secretarial Limited

262 Regent Street, London W1R 5DA
Tel: 01-631 0481 (on Oxford Circus)

NATIONAL THEATRE

has a vacancy for a PA/SECRETARY

In the office of the Technical Administrator. The successful candidate will have had several years experience at senior level. Excellent shorthand, typing and word processing are essential (training on our part given if necessary).

Salary: £10,500 per annum.

If you are interested in the above position, please apply in writing together with a full CV to: Elaine Dore, Personnel Assistant, National Theatre, South Bank, London SE1 9PX.

The National Theatre is an Equal Opportunities Employer.

PERSONAL ASSISTANT/SECRETARY

Required by the Senior Partner of a Warwick based Design Consultancy with an international client list. The job is demanding, with arguable limits, and has potential for career development. Salary by negotiation.

Please apply in writing to: David Carter, DCA Design Consultants, 19 Church Street, Warwick CV34 4AB

£15,000 pa for CHAIRMAN'S PA

The charming, gentle, head of a large, successful PR enterprise in WC1, needs your flair, initiative and City-wise experience. You'll be at least 25 with the pulse of a career. Excellent and genuine confidence in your secretarial skills. 01-370 8066

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ANGELA STANLEY & CO RESIDENTIAL ESTATE AGENTS

require a Secretary for their busy office based in Chelsea, SW10. Varied and interesting position. Salary neg. see Applications sent in writing 274 Fulham Road, SW10 9EP or tel: 01-352 0080

THE CHAIRMAN'S CHOICE

£15,000

A one PA role in every sense of the word as its within this prestigious, high profile city company. It goes without saying that excellent and genuine confidence in your secretarial skills are a must. Call Michelle Sayers on 01-623 1226

PA £15,000 + COMPANY CAR

Travel to continental capitals and USA. Cosmetics company. Needs well presented PA for MD. Knowledge of French preferred but not essential. Telephone 01 767 1272 Mr Weener

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Accord, the young and successful Greeting Card Company, are looking for a bright young (21-26) person to run our reception.

You will be the first contact. Can you make that favourable first impression?

If you enjoy people and a very busy and successful atmosphere, this could be the job for you.

We offer hard work, responsibility, plenty of satisfaction and a salary of £10,000 p.a.

Sounds interesting? Start by ringing Maria Peat on



01-354 0101

INTERNATIONAL ORGANISATION IN GENEVA
SEEKS SERVICES OF SENIOR SECRETARY

Candidates must have several years of experience in office administration and thoroughly possess all secretarial duties including shorthand/typing and manipulation of word processing equipment. Excellent knowledge of English with capacity to draft correspondence. Working knowledge of French. Knowledge of Spanish and/or German an advantage.

Tax free salary ranging from SFR 50,980 to SFR 55,820 Per annum according to qualifications and experience. No work or residence permits required.

Qualified candidates should submit detailed Curriculum vitae with recent photograph to:

Chaper
No. K 18-118551,
Publicists,
CH-1211, Geneva 3.

UCL GROUP PLC

DIVISIONAL MANAGING DIRECTOR requires experienced SECRETARY/PA

Must have:
• Initiative
• Shorthand and Audio
• W.P. Experience
• Organisational Skills
Salary negotiable in line with experience

Apply to:
Victoria Joseph,
Personnel Manager, UCL Group PLC
23 Paradise Street, London SE16 4QD.
Tel: 01-232 1155

FLEXIBLE PA

Mayfair based Swedish Property Finance Company seeks PA (20-30) to join their friendly, expanding team. Good education, smart appearance and confident telephone manner essential. Initiative required to cope with varied duties. Financial or legal experience advantage but not essential. Plenty of scope for right applicant.

Salary £12,500 negotiable. 5 weeks holiday.

Telephone 876 8605

PA to Chairman. £10,000 + perks for Int Blue Chip Co Knightsbridge. No s/h, good typing, IBM displaywriter helpful

PA to Director. £10,000 for well known charity W1. 80/50+ skills Age 22-50+.

Marketing. Secs £3500 + perks for high-tech co Victoria. Age 21+ no s/h. Good prospects. Sec, famous weekly magazine, W1. £3,000 + bonus. 80/50 skills, age 21+.

Advertising. Very famous agency, W2. Secs £8,500 - £10,500, no s/h exc. prospects. Sec, 6 months exp, £8,500 for oil co, W1, no s/h, good typing, good fun.

Call Anie now 01-938 2222

FLAIR RECRUITMENT

OFFICE CO-ORDINATOR c£9,000

If you have good organisational skills and are looking for an opportunity to co-ordinate the running of a small new office based in Wandsworth... this may be the job for you. We are looking for a bright and enthusiastic assistant who has an excellent telephone manner and wants to use her administrative knowledge to become a part of this shop-flooding team.

If you would like to know more about the job please ring us on 01 223 8226/8224.

Age 20-25 Skills 50 wpm typing.

QED

Political PA £9,350
Secretary interested in current affairs needed with good telephone manner to take with politicians. Shorthand not essential, accurate typing 50wpm + Age 18-30.

01-491 1074

01-481 4481

LA CRÈME DE LA CRÈME

01-481 4481

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PROMOTION AND PUBLIC RELATIONS

£9,500
Develop the Public Relations and promotional side of this expanding European company. Learn about press releases, advertising, costings for magazines in this fast moving environment. Use your shorthand skills to deal with hotels, restaurants and the French headquarters.
Call Sandra Simmons on 01-221 5072

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£11,000
Liaise with investors internationally from all over the world, co-ordinate high level meetings, meet wealthy clients and enjoy a genuine opportunity to progress as you learn about the running and control of this fast expanding progressive co. Your shorthand and numerate ability are all you need.
Call Sandra Simmons on 01-221 5072

PUBLIC RELATIONS

£11,500
Join this rapidly growing young team of tourist consultants in the editorial promotions department and learn all about the skills of Public Relations. Your shorthand, typing and sense of humour will prove invaluable at this exciting stage of this company's development.
Call Liz on 01-634 0388

TRAVEL PA

£12,500
Travel, luxury holiday homes, exotic locations, clients all out to have a good time; your task is an unusual one. As Administration Executive in this successful business, your involvement will be complete from beginning to end. Excellent organisational skills, shorthand and typing are required.
Call Marianne Duncan on 01-734 0911

DR KILDARE,

£11,000
Join this well-known private hospital and learn all there is to know about the wonders of medicine. Act as PA to this Senior Director and enjoy complete involvement. If you have good typing, neatly shorthand and a keen mind.
Call Jo Nichols on 01-629 4031

RUN THE SHOW

£11,000
The dual role will satisfy true workaholics. You will be the point of contact for top clients and writing executives as well as using your initiative and organisational skills to run the show of these directors. If you need local involvement and autonomy and have a good secretarial background.
Call Francesca Romeo on 01-629 4031

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£10,000
Arrange conferences, attend exhibitions and involve yourself totally when you assist four dynamic salesmen in this exciting, fast-moving computer company. Unlimited prospects can be yours as they delegate responsibility whilst developing your career. If you possess fast typing and a personality to match.
Call Michelle Sayers on 01-623 1226

INTERNATIONAL FOOD

£12,000
Liaise with head office abroad when you become an integral part of this organisation. Your day will involve research, handling of buyers, records of discounts, telex and phone. The director is on the ball and will appreciate your talents. Shorthand and typing will be needed.
Call Margaret Winsnes on 01-531 0666

PA OFFICE MANAGER

£13,500
This time it's different. You're involved with one of London's premier development cos. and you'll be solely responsible for your MD, handling his private and business negotiations and you'll even be Office Manager. This MD really does delegate and puts you first. Secretarial skills include shorthand and essential.
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£12,500
This well-known international organisation which specialises in the building of religious buildings, shopping centres and universities world-wide needs you to assist this MD. Your day will involve highly confidential matters from company policies to salary review. Communicate with top 10% on a daily basis. Shorthand typing needed.
Call Sharon Kay on 01-221 5072.

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THE SELECT FEW

MacBlain Nash is one of the very few highly selective recruitment consultancies who can offer good PA Shorthand Secretaries, with or without WP skills, immediate and continuous senior level temporary assignments at competitive rates of pay.

Telephone now for further details on 439 0601.

Carrington House, 130 Regent St., LONDON W1 Tel: 01-439 0601 (Entrance in Regent Place above Iberia Airways)



MacBlain NASH
Temporary Secretaries

PERSONAL ASSISTANT TO SALES AND MARKETING DIRECTOR

Our Sales and Marketing Director is a person so totally immersed in his work, he needs the same degree of commitment from all who work closely with him. He is looking for a personal assistant who has the maturity and experience to work on her own and the rare knack of perceiving what needs to be done without being told.

While good secretarial qualifications are important, they are nowhere near as vital as initiative, enterprise, empathy and diplomacy - not necessarily in that order.

While this may sound rather daunting, the rewards are high. Apart from an excellent remuneration and benefits package, this young, rapidly-expanding financial services group offers tremendous scope for the truly enthusiastic, career-minded person who wants much more from her job than just a 9-5 routine.

Please write, enclosing a full c.v. to:

Linda Allan
UK Life Management Limited
UK House
Worthing Road
Horsham
West Sussex RH12 1SL.

Personnel £11,200 + benefits

Assisting two recruitment officers in the major blue-chip firm, you will be handling recruitment advertising, job applications, organising interviews, etc. They'd like someone cheerful, outgoing, team-orientated, with at least 18 months' experience, 'A' level education, very fast typing and WP experience. Preferred age: 20-25. Promotion prospects a reality!

Science Graduate to £16,000

Internationally-renowned Scientist requires a dynamic intelligent assistant, aged 35+, to support him in his activities on projects in developing countries. Typing skills required for confidential work, but emphasis will be on an ability to take an active interest in the projects and handle high-level liaison.

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JOB SLOT

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WEST END

225 Regent St., London W1 01-734 0911

VICTORIA

150 Victoria St., London SW1 01-834 0388

BOND STREET

72 New Bond St., London W1 01-629 4031

HOLBORN

96 High Holborn, London WC1 01-831 0666

CITY

Plantation House, 31-35 Fenchurch St., London EC3 01-623 1226

CROYDON

6 Suffolk House, Croydon, Surrey 01-688 5698

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14 The Broadway, Hammersmith W6 01-846 9787

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£12,000
A "high profile" role within an enormous blue chip company. Assist their professional PR officer. Liaise with press, advertising agencies, publishers, photographers whilst providing thorough and administrative support.
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They are at Manpower.
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A vacancy has arisen at our Group Head Office, near Heathrow Airport, for a Senior Secretary to work for one of the Directors and the Treasurer of our profitable and growing privately owned group with wide-ranging interests in the U.K. and U.S.A. The successful candidate will have good shorthand and typing speeds, mature and flexible outlook and will be responsible for a wide range of duties.
A clean driving licence is essential and preference will be given to applicants with their own car.
Salary c. £11,000 + benefits.
Please telephone Jackie Mason-Johns on 01-561 9150.

DECANTER Secretary c£8,500

Decanter, acknowledged as the leading specialist magazine for consumers of wines and spirits is looking for a young enthusiastic secretary with drive and initiative. A foreign language an obvious advantage.
This is an exceptional opportunity to join the hectic and demanding side of magazine publishing. Please write enclosing your CV and current salary details to:
Anna Adam, Personnel Officer
Decanter Magazine Ltd,
2-10 St John's Road
London SW11 1PN (Tel: 01 350 1551)

Mary Overton

DESIGN GROUP

SW10: UNUSUAL PA OPPORTUNITY

MARY OVERTON RECRUITMENT LIMITED
35 PICCADILLY LONDON W1W 9PS
01-734 7222

Salary negotiable. From £12,000 p.a.

Husband and wife - two of three directors running a constantly expanding design consultancy, World's End way need a PA with the accent on personal. It's 75% looking after their personal affairs while they get on with running the business. And 25% secretarial, though sh/hand not vital. You need senior secret experience. You'll be under 35 and able to work on your own in an open-plan office.

MARSHALL CAVENDISH BOOKS SECRETARY

Enthusiastic and versatile secretary/assistant required for Managing Editor and busy Editorial department. Excellent organizational abilities and good typing skills essential. The successful applicant will be attending publishing meetings, dealing with authors and book queries and keeping the office running smoothly on a day-to-day basis. WP experience a distinct advantage although training would be given.
To apply, please write enclosing a full CV to:
Fran Jones
Managing Editor
Marshall Cavendish Books Ltd
58 Old Compton Street
London W1V 5PA

ADLAND PLUS

TOP PA/ADMINISTRATOR

£14,000 - 15,000
sought by Managing Partner of professional City firm. Busy, responsible Social Secretary role organising many top functions & events. Rusty sh, some WP useful.
WP SECRETARY: £8,500 - 11,500 + exc. benefits
High profile Co. in SW1 offers training & good promotional prospects to well presented, articulate & stylish sec. No sh nec. 18-23 years.
Please call ADLAND PLUS on 01 636 2116 for details

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£9,000 + Good Benefits
Executive Search Company in the West End needs a smart, well spoken, professional Receptionist/Telephone to greet clients and candidates as well as handle a strictly forward mailbox. You must be bright, efficient and on the ball.
However, since this is a sporadically busy job, you would be encouraged to pursue an Open University or correspondence course whilst at your desk, during the quiet periods.
Benefits include a bonus, BUPA and a non-contributory pension.
Please telephone Jennifer Selmes

The Finsbury Secretariat Limited

262 Regent Street, London W1R 5DA
Tel: 01-631 0481 (on Oxford Circus)

6310481

DIRECTOR'S SECRETARY

required for Director of an expanding Mayfair based company. The position will suit a highly motivated person willing to take an interest and grow with the company.
The work is varied and involves property development, finance and investment.
Property experience advantageous but not essential: good organisational skills and shorthand are important.
Telephone Stephan Rogers 01 629 6501

GRANT-MAKING TRUSTS

A fourth person is needed to join our secretarial/administrative team serving a group of grant-making trusts. We are based in pleasant offices in Covent Garden, within easy reach of Charing Cross and Leicester Square stations. We are looking for someone with an interest in using a computer, including word processing, a good telephone manner and an eye for detail.
If the prospect of working as part of a small team attracts you, and you would like to know more about the vacancy, please ring:
Sandra Curtis on 01-836 6477.
Starting salary: c£5,000 pa

SECRETARY/ADMIN ASSISTANT

We need a capable experienced person to act as the hub of a diverse group of people working in Kensington. You will be responsible for the provision of general secretarial backup for the administrative head office of an international training organisation and will also act as Assistant to the Office Manager. You will have an excellent telephone manner, good typing, language/s, a sense of humour and initiative and the ability to get things done on your own.
Starting salary circa £9,500 rising to £10,000 on confirmation (currently under review), very generous holidays, pension and profit sharing schemes.
If you are 25+ and think you fit the bill send your CV to Liz Thornton, The Canning School, 4 Abingdon Road, London W8 5AF.

Judy Farquharson Limited

47 New Bond Street, London, W1Y 9HA
01-489 8624

£20,000+ IN LONDON SW1 PA to Chairman

At this salary we are looking for a first class workaholic PA, 25% secretarial/75% administration. A charming but demanding perfectionist at the helm of his own multi-million pound private company. You will be aged 28+ with a stable track record at board level, self confident, very well spoken and presented. Must have 100+ shorthand and no lies.

JFL RECRUITMENT CONSULTANTS

TV AND FILM PRODUCTION

PA to board directors, Notting Hill, Park, Age 25-35. Possible opening for world travel, long term. Experience in TV and film not essential. Good sh/hand, £12,000 pa.
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SUPER JOB!

Small, friendly insurance Brokers close to Victoria Station require self motivated, enthusiastic, articulate & well presented individual for admin/sec position. Insurance or WP exp a benefit. Salary acc.
Tel: 01 730 1912

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IF YOU ARE looking for variety come and join our busy, friendly young team of shipping consultants involved in a number of interesting and exciting projects.
WE ARE LOOKING for a well educated secretary who enjoys meeting people and using initiative. Rusty shorthand, accurate typing, experience of wordprocessing and book keeping along with a sense of humour are essential.
SALARY c£8,000

IF YOU ARE aged 18-22 and are interested in joining our team please call 01 629 1957 or apply with CV to:
NORTH VENTURE LIMITED 26 DOVER STREET LONDON W1X 3PA (NO AGENCIES)

PROPERTY DEVELOPMENT COMPANY

in delightful Mayfair offices needs an accurate, enthusiastic and efficient audio secretary with a sense of humour to become part of their small, friendly team. Salary - gae.
Non-smoker essential.
Please telephone Jane Buttle 01 408 1188 (no agencies).

Yvonne Gee, Unwin Hyman Ltd, 15 - 17 Broadwick Street LONDON W1V 1SP

SECRETARIES IN PUBLISHING

Unwin Hyman Ltd, one of the UK's leading independent book publishers, have a number of vacancies in education and academic departments. Enthusiasm, flexibility and willingness to learn are as important as excellent organisational and secretarial skills.
Please write enclosing CV to:
Yvonne Gee, Unwin Hyman Ltd, 15 - 17 Broadwick Street LONDON W1V 1SP

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West End offices of property company require a first class telephonist/receptionist. A top salary by negotiation will be paid together with a special starting bonus.
Please phone Sarah on 01 935 8305.

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SALES/FRENCH/ITALIAN £24,000+
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rec cons

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Your fluency in German & English, secretarial skills 100/70 and excellent banking experience will be utilised to the full in this PA/Junior Executive post. Working for a City German Bank your role in the Mergers and Acquisitions division will be all encompassing, dealing worldwide particularly with Germany and USA. Intelligence, humour, initiative and a career minded approach are essential qualities. Age 25 - 35.
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SECRETARIES PLUS

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SHORTHAND SECRETARY

The Company Secretary of this up-market commodity firm needs a young professional secretary with WP experience. Benefits include IPSTL, LV's, discount on products.
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PROPERTY BUYERS' GUIDE

LONDON PROPERTIES

London house prices coming down!

Have you noticed how many advertisements there are for new houses on these pages? And how many of them keep turning up week after week? And how many are for developments (a) by water and (b) within walking distance of the City?

There is absolutely no doubt that the euphoria which saw prices rise by 50% or more during the summer has run out and now there are an awful lot of new units for sale at prices based on some people's over-optimistic expectations until a week or two ago.

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Gloucester Square (see our advertisement on this page) is a charming spot between the canal and park, close to the financial centre. And most of the houses and flats are already sold.

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THE ANTIQUES WORLD



A detail from Summer Slumber, by J.D. Miller, from Victorian Prints at the Maas gallery opening next week

Painting the town

At this time of year the lipid count of the regular private view-goer must be such as to give his doctor a heart attack. Almost every evening in London two or three new shows are opening, and it is polite (and medicinal, of course) to take a glass of champagne.

Among the current crop are English drawings and watercolours at Leger, 13 Old Bond Street, W1, which includes four Turner and a good Girtin and runs to December 24; and at the Martyn Gregory Gallery, 34 Bury Street, SW1 to November 28, a worthwhile rediscovery in William Evans of Bristol. This overlooked 19th century watercolourist was so called to distinguish him from his namesake of Eton. Almost next door, at 38 Bury Street, Hazlitt, Gooden & Fox have their Christmas show of drawings until December 18. The strength of this gallery is in French 19th century work.

As ever, much of the delight of observing the London art market is in its variety. Maria Andipa, 162 Walton Street, SW3 has a good collection of icons, from Serbia and Ethiopia as well as Greece and Russia; a show which will run until December 30. Spink, in King Street, St James's, has gone yet further afield for a handsome show of about 40 Indian miniature paintings, running from November 25 to December 18.

From November 26 also to December 18, the London gallery of the Dutch dealer Noortman, at 40-41 Old Bond Street, will be showing sheets from a lovely album of watercolours of tulips by the 17th century Anthony Claesz. A book reproducing them, with a text by the expert Dr Sam Segal, is being sold to benefit the Rembrandt Society, the Dutch equivalent of our NACF.

More early works will be among the Master Drawings shown by the Munich dealer Katrin Kraus-Bellinger at Harari & Johns' gallery, 12 Duke Street, St James's, from December 1 to 11. Among them is a jolly pen and ink bee-keeping scene by Stradanus (1523-1605). Also opening on December 1, and running to January 8, is an exhibition of illuminated

manuscripts at the Schuster Gallery, 14 Maddox Street, W1.

Among the various exhibitions of prints are "The Modern Spirit in British Printmaking, 1910-1950" at Garton & Cooke, 39-42 New Bond Street, until November 27, and in a joint show at Maas, 15a Clifford Street, W1 and Julian Hartnoll, 14 Mason's Yard, Duke Street, St James's, engravings, etchings and photo-gravures after major Victorian paintings, including the high quality and very limited editions after Burne-Jones. These have been much sneered at by dealers and collectors in the past, but this show, from November 24 to December 4, should mark a change of attitude.

Then, there are decorative maps of London at Jonathan Porter, 21 Grosvenor Street, W1 from November 27 to December 12, and at Ackermann, 3 Old

daughter of Berthe Morisot, at Jane Roberts, 180 New Bond Street, until December 18; and, in complete contrast, British Comic Art from the 18th century to date at Sotheby's Sussex base, Summers Place near Billingshurst. These last catalogues are sold to benefit a local charity for the disabled.

There is also a charity auction at the Fruitmarket Gallery, Edinburgh, on November 20, where there will be paintings, manuscripts and books, and the proceeds will go to the Scottish Poetry Library Association.

The main trade fair of the month is the London Original Print Fair at the Royal Academy, which has moved from the summer to run from December 5 to 8. This time there will be 26 leading dealers from Europe and America, and more than 5,000 original prints.

In the salerooms, too, paintings must take pride of place this month. Today Sotheby's have English pictures including an East Bergholt view by Constable which has returned from many years in the United States and should now make £200,000 or so, and a conversation piece group portrait by Anthony Devis on which the estimate is as high as £400,000. There are English watercolours at Sotheby's tomorrow, notably a Samuel Palmer illustration to *Comus*, which could make six figures. Christie's English pictures are on Friday, with a Stubbs portrait of the great Eclipse, and a Grand Canal view by Bonington. The same auctioneers will offer British and Continental 19th century paintings on November 27.

Buyers of Impressionists with any funds left after recent activities in New York will be busy again on November 30, when both Christie's and Phillips have sales. *Les Blanchisseuses*, the lovely Degas from the Durand-Ruel collection, is the star at Christie's, and they also have an exotic Gauguin view of Tahiti. The major session at Sotheby's is on the evening of December 1, and they are expecting *Amiloun* or so for a 1912 Cubist study by Picasso.

The pre-Christmas spate of art shows offers beekeeping and icons as well as Impressionists, says Huon Mallalieu

Bond Street, sporting, and they say, not-so-sporting, prints from December 1 to 24.

Two years ago the long-established Munich fine art dealer Bernheimer set up a very elegant London branch at 32 St George Street, W1. Until this Friday an exhibition of "watercolours and drawings for the collector of modest means," organized by William Drummond, can be seen there, and from November 25 to January 15 there will be an exhibition of their own Oriental carpets and textiles, since this department of the business is to be based in London from now on.

Two loan exhibitions which are well worth a visit are "Julie Manet: her family and friends," to celebrate the publication of the diary of this niece of Manet and

antiques and collectables

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The Pacific sun shines again on golf's World Cup as it returns to health after undergoing major surgery

Huge injection saves the life of an ailing giant

From Mitchell Platts
Golf Correspondent
Maui, Hawaii

The World Cup of Golf has been given an expensive kiss of life. Following a one-year gap, the resuscitated event resumes here today on Kapalua's Bay Course at a cost of £2 million. It is expected to continue in Australia next year, in Spain in 1989, and in Japan in 1990, with a title sponsor resolving all financial worries.

Several international com-

Card of course

Hole	Yds	Par	Hole	Yds	Par
1	504	5	10	527	5
2	372	4	11	408	4
3	419	4	12	220	3
4	357	4	13	345	4
5	206	3	14	349	4
6	500	5	15	470	4
7	355	4	16	371	4
8	182	3	17	192	3
9	453	4	18	552	5
Out	3,327	35	In	3,434	36
Total yardage: 6,761			Par: 72		

Pleat delays decision about move to Athens

By Clive White and Dennis Signy

David Pleat, the former Tottenham Hotspur manager, returned home from Athens yesterday to consider whether to join Olympiakos.

It is by no means certain that Pleat will go abroad. He flew out at short notice on Sunday to discuss the situation with Olympiakos officials and feels he had little time to go into detail. Nor, with children, is he sure his family commitments will allow him to leave this country.

"I am English and ideally would like a change of a position here," he said. "Whether or not that is possible remains to be seen but my confidence in my ability as a football manager is unimpaired. If there is a problem about my family moving abroad then I will not go. I shall consider the situation very carefully before I make a decision but there is a lot to think about."

Pleat, aged 47, was forced to resign last month because of allegations about his private life, but he is still hoping that a chairman somewhere in England will be prepared to back him, though there would be attractions to going overseas. It would take him out of the public eye and, perhaps, help to restore his reputation in Britain.

Pleat decided to listen to offers from foreign clubs when it became clear there was reluctance to hire him in his own country. Pleat, who re-

marked in a television interview the day after the recent allegation, "Life must go on," was quite prepared to step back into the spotlight again. His name cropped up last week, when Ken Brown was dismissed as manager of Norwich City, and again before the weekend in connection with Watford, whose manager, Dave Bassett, has been struggling with a rebuilding programme.

With respect to Bassett, Watford seemed a logical club for Pleat. He still lives in nearby Luton, the club he formerly managed, and has attended many of this season's fixtures at Vicarage Road, where he has been welcomed by the club's directors.

Pleat took up the offer to fly to Athens with his wife last Sunday and spent three days

there, during which time he watched Olympiakos, the Greek champions, in training and talked to the players, Pavlos Grigoriades, the assistant manager and Stavros Dafilas, the club chairman, who is a shipping tycoon.

Pleat is expected to return to Greece on Friday, to watch a derby game between Olympiakos and Ethnikos. Dafilas refused to confirm that an agreement had been reached, even in principle, commenting that there would be no statement until talks were conclusive.

The Greeks are believed to be 90 per cent sure of getting their man. It is understood that agreements on pay and duration of contract have still to be finalized, but Pleat is asking for a 30 month contract. The Greeks originally

offered one of six months, worth about £8,000 a month, tax free, plus free accommodation and a car. Their last offer is reported to be 19 million drachmas (about £85,000) for one year.

Olympiakos have long been Greece's leading club and have won the championship 25 times. They won it last season by 10 points from Panathinaikos, but this season have made their worst ever start and are second from bottom, without a win in seven games. Alketas Panagoulas, the former manager, resigned two weeks ago for health and family reasons and returned to the United States, where he once coached the national team.

Pleat spent nine years at Luton, during which time he astutely built inexpensive sides, who were renowned for their classic approach to the game. Pleat earned the club promotion from the second division in 1982 and, in recent seasons, led them to the quarter-final and semi-final rounds of the FA Cup. He parted company with the club in bitter circumstances in May last year to take over as manager of Tottenham.

In his first season he took them to third place in the League, the final of the FA Cup, where they lost to Coventry City and the semi-final round of the Littlewoods Cup, in which they lost to Arsenal in a play-off.

Dennis in more trouble

Mark Dennis found himself in more trouble yesterday when his name was taken whilst playing for Queens' Park Rangers reserves in a Football Combination game at Swindon. The former Southampton defender will not hear until later today whether the FA will charge him — for the third time — with bringing the game into disrepute after his ninth sending off, at Tottenham last weekend, but he hardly did his cause any good yesterday. The caution came after a foul on Peter

Coyne, the Swindon forward. Gordon Taylor, the secretary of the Professional Footballers' Association, plans talks with Manchester United officials over a claim by Bruce Grobbelaar, the Liverpool goalkeeper, that he was pelted with missiles during Sunday's game at Old Trafford.

Grobbelaar claimed that he spent much of the game on the edge of his penalty area to avoid a constant barrage of coins, bananas and other missiles.

Botham's Shield beginning

Sydney (Reuters) — The former England captain, Ian Botham, captured two wickets to help set up a five-wicket Sheffield Shield success over Victoria in Brisbane yesterday.

It was an encouraging start to Queensland's hopes of winning the Shield for the first time. Botham took two wickets for five runs in six overs yesterday ending with two for 42 off 18 overs as Victoria tumbled from 251 for six overnight to 293 all out.

Queensland, needing 115 to win, got home despite an early scare when three wickets fell

In the Times tomorrow: the complete cricket fixture list for 1988

in five balls, leaving them on 38 for four. But Allan Border, with 35, averted the crisis and there was no need for Botham to bat.

In Perth, Tasmania crashed to an inglorious innings and a 37-run defeat to the Shield holders, Western Australia.

Resuming their second innings at 157 for three, Tasmania collapsed to 189 all out. Leg-spinner, Steve Milne, taking four for 10 yesterday to close with four for 53 off 26.3 overs.

Fairbrother climbs on the one-day treadmill

From John Woodcock, Cricket Correspondent, Lahore

Before the start, a week tomorrow, of the Test series against Pakistan come three more one-day internationals, the first of them here today. Just how much interest they will engender, following Pakistan's World Cup let-down, is a matter of some doubt.

From having been at the gates of paradise a fortnight ago, Pakistan are suddenly in need of a performance to reassure players and public alike. For the moment, anyway, there is a feeling of post-Imran, post-World Cup depression, and to make matters worse Pakistan's new captain, Javed Miandad, was nowhere to be found when his players first reported over the weekend for "training."

Imran's protégés are going to miss him. Wasim Akram, Rameez Raja, Saleem Jaffer, Ejaz Ahmed, Salim Yousuf... they could all do with another year of his influence. They say so themselves. Abdul Qadir is another who has responded to Imran's autocratic leadership. Their reaction to his going will shape the remaining weeks of England's tour.

These one-day internationals are of 45 six-ball

overs a side. That makes them slightly less of a sprint than the Refuge Assurance Sunday League in England (40 overs) but more of one than the World Cup (50 overs), the Benson and Hedges Cup (55 overs) and the NatWest Trophy (60 overs). They are of 45 overs rather than 50 because the morning sun is still too low over the sightscreen for anything earlier than a 9.15 start.

England team

G A Gooch, B C Broad, M W Gatting (capt), C W J Athey, N H Fairbrother, D J Capel, J E Emburey, P A J DeFreitas, N A Foster, B N French, E E Hemmings.

In the World Cup play began at 9.00. The dew is also heavier than it was a fortnight ago and dusk a little earlier. It would have been too dark for cricket much after 4.30 yesterday, and by five o'clock it was difficult even to see to putt.

After pondering whether the last batting place should go to Robinson or Fairbrother, England have plumped for Fairbrother. This seems sensible, there being no obvious future for Robinson in one-day cricket. Besides Robinson, those missing from the side

that lost to Australia in the final of the World Cup in Australia are Lamb, Dowton and Small. Broad, French and Capel are in their places.

From across the frontier comes the unhappy news (much more disconcerting than that India's Test captaincy is in the melting pot again) that one of the five Test matches between India and West Indies has been scrubbed and replaced by two one-day internationals, bringing the total of these to eight. Another shot of the intoxicant, in fact: a further extension of the pantomime season; another den in the three, four and five-day game, the one that is best suited to the Indian way of life and is so much a part of their heritage.

In Bombay recently a member of the Indian Board was saying that Test cricket would have to be played in future on a limited-overs basis. That is dangerous talk. Next year it is England's turn to make a full tour of India, and it will be in everyone's interest, India's most of all, that they insist upon a balanced programme of matches — one in which Test cricket is not sacrificed on the altar of instant entertainment.

Newport ban Young

By David Hands

Robert Young's chequered career with Newport took another plunge yesterday when the club suspended him from any of its teams for the rest of the season. Young, a lock, was sent off for punching Steve Knight (Aberavon) in a lineout last Saturday.

The same punishment was meted out when Young was sent off playing against London Welsh two years ago. At that time he was one of three players dismissed (one from London Welsh), and he is the second Newport player to be banned by the club this season.

Alan Williams, a prop, was sent off for kicking during the game against Cardiff in October. Brian Jones, Newport's chairman, emphasized yesterday that players were aware of the club's policy regarding incidents of foul play and one can only hope that the prompt action — which will doubtless be endorsed by the Welsh Rugby Union in due course — will act as a check on its own members and as a warning to others.

● Injuries and the suspension of Plymouth Albion lock, Ian Harrison, have forced Devon to make five changes for the county championship clash with Somerset on Saturday.

Thorne achieves maximum effect

By Steve Acteson

Willie Thorne finally confirmed his nickname of "Mr Maximum" by producing his first tournament 147 break in the second frame of his fourth round Tennents United Kingdom snooker championship match against Tommy Murphy, of Northern Ireland, in Preston yesterday.

Thorne, aged 32 and the eleventh seed, from Leicester, stroked home his 15 reds, 15 blacks and the colours to assure himself of a £5,000 special prize plus £1,750 high-break prize in the early rounds.

The bad news was that Thorne, who made his 79 previous maximums in practice and at exhibitions, had produced the eightieth in front of the BBC cameras, who begin televising the tournament on Saturday, he would have been considerably better off, for the televised maximum break prize is £50,000 and a high break would be worth £7,000.

Coral bookmakers also suffered. They have to pay out £21,000 to three punters who risked a flutter at 14-1 on a maximum by any player.

Only 50 or so spectators were watching Thorne, but play on two of the other five tables was adjourned as other players, including Dennis Taylor, shared Thorne's mo-

ment of triumph.

John Spencer made snooker's first tournament 147 in 1979, but the break was not ratified because the pockets were oversized. Steve Davis achieved the first official 147 at the Lada Cars Classic in February, 1982. Cliff Thorburn followed suit at the 1983 world championship and his fellow Canadian Kirk Stevens made a maximum at the 1984 Benson & Hedges Masters.

"I knew it was on from the first red," Thorne said. "I went into the pack off the fourth red, and after that I was really going for it. It's nice to do it at a tournament at last. It amazes me that four players now have official maximums, because it is almost impossible to do it in tournament play."

The break, however, used up most of Thorne's adrenaline, and he let slip a 3-1 lead to be only level at 4-4 at the main interval of the best of 17 frames match.

● In the 1987-88 season, Thorne (Eng), 9-7; P Francisco (SA), 8-4; D Nisbet (Eng), 8-4; C Wilson (Wes), 8-4; W Jones (Wes), 8-4. Fourth round: Knowles (Eng) 8-4; K Stevens (Can), 9-5; J Campbell (Aus) 8-4; M Smith (Eng), 9-5; C Thorburn (Can) 8-4; J Wiggins (Eng), 9-5. Yesterday: Fourth round (first session): M Hallett (Eng) level with T Minto (Eng), 4-4; Dennis Taylor (W) 1st level with D O'Hara (W), 4-4; T Chappell (Wes) leads E Longworth (Eng), 5-3; W Thorne (Eng) level with T Murphy (N Ire), 4-4; V Harris (Eng) level with D Rice (Eng), 4-4; B West (Eng) leads J Johnson (Eng), 5-3.

Echoes from the bull ring

By David Hands
Rugby Correspondent

It is Saturday night in Rodez in south-west France. At the Stade Paul Lignon in the centre of the town, there is a crowd of several thousand, excited at the visit of Racing Club de France, last season's beaten finalists in the club championship.

Rodez have already failed to win enough games to progress in this season's championship. Racing need to win to do so. It is the classic city slickers v country cousins encounter and Racing have two of their internationals, Franck Mesnel and Patrick Serriere, to help them in their predicament.

The atmosphere is more how I imagine a bullfight arena to be, an impression enhanced by the metal fencing between playing area and crowd. The spectators are there, not necessarily to see fair play but to see Rodez offer their impression of machismo, French rugby style.

Racing go into an early lead, which they do not surrender. The referee hands out a flurry of penalties in the first quarter and subsequently very few at all. With 20 minutes gone a home forward can be seen apparently trying to strangle Serriere who, not surprisingly, takes exception. His swing is the signal for most of the forwards to plunge in with fists, boots, anything.

When order is restored, no penalty is given but for the rest of the match players are head-butting. Some forwards are watching players, not the ball. There are several more outbursts before Racing win 25-15 and return to Paris.

I have no reason to suppose that to be untypical of French club rugby. Reports of violence in French games have occurred over the last 50 years; only last week in an interview Hugh McHardy, now the Rosslyn Park coach, described how he quit playing in France, appalled at the gratuitous violence.

Yesterday came the story of a death of a French player after a mass brawl in a junior club match in Marseille — the third fatality of their season. Even in a physical contact

Blows to head caused death

Marseille — A series of violent blows to the head caused the death of Dominique Leydier, aged 25, who died in a bad-tempered rugby match here on Sunday (Philip Jacobson writes). According to judicial sources, the autopsy on Leydier, who was playing for Mouton against USPEP Marseille, established that he had suffered a pulmonary oedema leading to a heart attack after being hit or kicked at least six times in a brawl involving numerous members of both sides.

sport which carries inherent risk, that is an appalling record that is exacerbated by the kind of behaviour which, apparently, is almost normal in the French game. It indicates how well Jacques Fouroux and his senior players, Daniel Dubroca and Pierre Berbizier, have done to bring discipline to the French national team which once reflected the ill-temper and passion of the club game.

Accidents happen. In England, over the last five years, there have been five claims on the Rugby Football Union's deaths and permanent disability insurance scheme after players have suffered injuries, though none on the field of play as apparently happened in Marseille.

Anyone taking exercise — particularly as the years advance — is liable to such an attack. Anyone may break an arm or a leg (you do not need to play sport to do so) and die subsequently from some complication. Death is a fact of life.

But one does not need to provoke death and, watching Rodez play Racing, I was left surprised that no one had been carried off. In France, rugby is an affair of the heart, of personal honour, the honour of the town or the village. If the game's laws are not brutally applied, and they are not in France, then brutality can be the result.

Those with the safety of the game at heart have acted as best they can to try and avoid injury at contact points such as the scrum. Indeed, rugby injuries tend to occur away from the set pieces, in open play as a consequence of the tackle. But the fact remains that rugby is a physical-contact sport, which carries inherent dangers. If played without self-discipline the potential for violence is accentuated. If the spectators and players approach the match in that spirit then the bullfight metaphor becomes even more apt if death comes at the end.

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Wimbledon bubble keeps on growing

By Richard Evans

After a year of record receipts and audiences at grand prix tournaments around the world, Wimbledon still leads the field as the greatest money-making machine in tennis. As the happy recipients of Wimbledon's prosperity, the Lawn Tennis Association (LTA) heard yesterday that it will receive a pre-tax cheque of £7,154,990 — another massive increase over the 1986 total of £6,200,848.

A little under £2 million of that will go to the tax man, but the remainder still provides an enviable sum from which the new-look LTA can pursue its avowed intention of restructuring the British game.

The rise in Wimbledon profits in recent years has been remarkable. In 1977 they amounted to just £501,616; that dropped to £306,736 three years later, but from 1981, when they passed the £1 million mark, there has been no holding back.

Warren Jacques, the LTA's new chief coach, was delighted when told of the increase yesterday. "You can be sure that I will be fighting for my share of that money," Jacques said. "My first priorities revolve around getting proper international surfaces built in this country for our players to practice on, and then finding two more top coaches to travel abroad with groups of our players."

"It is vital for our development to have these surfaces available year round, so I am hoping to get the LTA to spend some of that money on bubbles for winter use."

It would be wholly appropriate if some of Wimbledon's profits were turned into bubbles, because it was partially from bubbles of a different

kind that the money was derived.

The emergence of the sponsors' marquee in the grounds of the All-England Club in the early 1980s heralded the corporate entertainment boom that has poured money not merely into Wimbledon, but into tournaments around the world. I remember the amazed All-England Club chairman, Buzzer Hadjigiam, telling me a couple of years ago that £1 million had been spent on champagne alone during the fortnight. At least there seems to be real hope now that the money will be profitably spent. Ian Peacock, the LTA chief executive, is conscious of all that needs to be done, but emphasizes the need for tennis to generate more of its own income, rather than merely

living off Wimbledon's success.

"Golf generates about £160 million a year through club subscriptions and related activities," Peacock said. "In tennis that figure is a mere £7 million. We have got to do better than that."

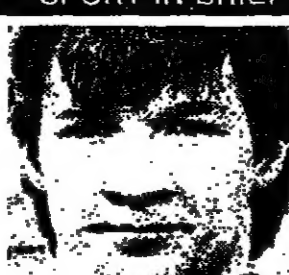
In recent weeks indoor tournaments in Sydney and Tokyo joined Dallas, San Francisco and Brussels amongst others in posting record crowds for their events — figures that make a mockery of the notion, widely held in America, that interest in tennis is on the wane.

It is now up to the LTA to ensure that the biggest success story of all is used to revitalize the British game and produce players worthy of the Wimbledon heritage. Then we really can break open the champagne.

Burrill for Leigh

Leigh, struggling in the Rugby League first division, have signed Craig Burrill, the Orrell Rugby Union centre.

The former Littleborough player, aged 22, is renowned for his pace and goal-kicking precision, which have brought him Lancashire colts honours. ● Batley, the second division club, have rejected an approach to switch their first second-round John Player Special trophy tie since 1975 to Oldham, whose average crowd this season of 3,600 is 300 more than Batley's capacity. The home side is however hoping to increase its gate on November 28 to 4,000 by doing without seating.



Devereux on mood

High hopes

John Devereux, the Wales centre, hopes to play for Bridgend again by Christmas. Devereux has recently broken his right knee again and may miss the rest of the season. Worthing are unbeaten in the National League second division with six wins out of six, and are four points clear at the top of the table.

Lendl lapse

Inglewood, California (AP) — Ivan Lendl, the world's leading tennis player, has withdrawn from the Michelin challenge series match with Stefan Edberg, the world No. 2, from Sweden, because of oral surgery and will be replaced by Jimmy Connors, ranked fifth.

Hartley blow

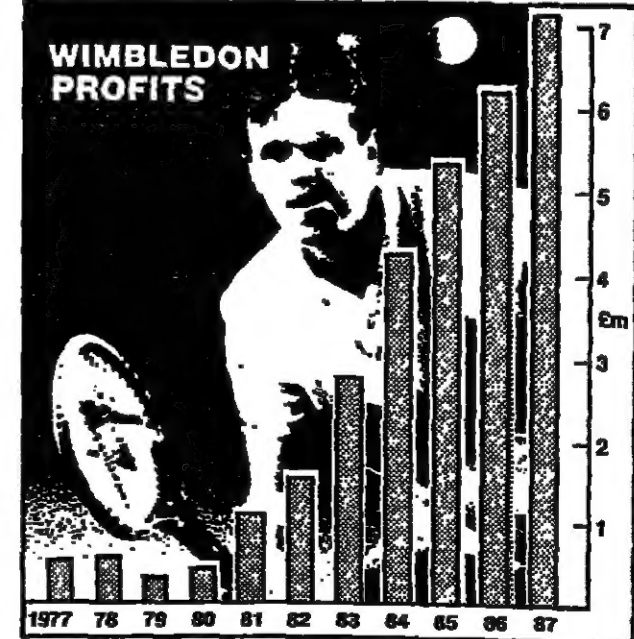
Clive Hartley, the former England international who signed for Worthing Bears basketball club last month after an 18-month lay-off, has injured his knee again and may miss the rest of the season. Worthing are unbeaten in the National League second division with six wins out of six, and are four points clear at the top of the table.

Rally director in boat crash

Cesare Fiorio, director of the all-conquering Lancia rally team, has been injured in a powerboat accident off the Florida coast and will not be able to guide the team in the RAC Lombard rally next week (Andrew Longmore writes). He broke a leg and ruptured his spleen when the boat he was driving in a world championship event overturned and he was thrown out.

Fiorio, aged 48, has undergone an operation in a Florida hospital, but spoke yesterday to Markku Alen, one of the Lancia drivers, on the telephone, and asked him to pass on a message to the team saying that he was well.

Lancia's challenge, page 44



SPORT IN BRIEF

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